# OCileman's Braziliam zeview 

A WEEKLY JOURNAL OF TRADE, FINANCE, ECONOMICS, AND SHIPPING

| VOL. 12 | RIO DE JANEIRO, WEDNESDAY, NOVEMBER 23rd, 1921 | N 47 |
| :--- | :--- | :--- | :--- | :--- |

# GANO, MOORE CO. 

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21,500,000
Reserve Fund
£1,500,000

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General Telephone: 1450 Norte Sales Department 165 *

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Flour Mills: RUA DA GAMBÔA No. 1 DAILY PRODUCTION 15.000 BAGS.

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The Mill's marks of flour are:
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$\triangle$ GENCIES AT: Campinas, Jahú and São Carlos do Pinhal.

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## The Great Wrestern of Brazil Railway Company, Itd.

## Direct communication between:

RFCIFE (Cinco Pontas) and Maceio and Jaraguá.
RECIFE (Central and Barão do Rio Branco)
RECIFE (Brum) and Parahyba and Cabedello
COMMUNICATION BEITWEEN
RECIFE (Brum) and Natal
PARAHYBA and Natal

On Sundays, Tuesdays, Thursday and Saturdays, returning on Sundays, Mondays, Wednesdays, and Fridays.

# The Great Western Railway system, with $1,621 \mathrm{klms}$. of lines at present in traffic, serves the following States: 



# Development of the system and its traffic since 1905. 

|  | Klms. in tra |  |
| :---: | :---: | :---: |
| 1905 | ................ | 1,276 |
| 1910 | .............................. | 1,475 |
| 1915 | ............................. | 1,621 |
| 1916 |  | 1,621 |
| 1917 |  | 1,621 |
| 1918 |  | 1,621 |


| Population | Goods, tons |
| :---: | ---: |
| $1,813,444$ | 708,935 |
| $2,214,003$ | 907,135 |
| $1,975,586$ | $1,066,260$ |
| 742,890 | $1,192,394$ |
| $\mathbf{3 , 2 8 9 , 5 6 2}$ | $1,366,660$ |
| $3,720,075$ | $1,470,916$ |

The steady progress of the zone served by the Great Western shown by the above figures cannot fail to undergo further con siderable impulse when the construction of the Porto Jaragua (Alingoas), Cabedello (Parahyba), Natal (Rio rirande do Norte), ant Recife (Pernambuco) is oomplete.

The plans and estimate of the first have been completed, whilst tre construction of the Ports of Cabedello and Natal is being carricd out under the administration of the Federal Government, It is expected that construction will be accolerated on the conclusion of the present crisis.

The construction of the Port of Recife on a scale and in tecinical conditions that will convert it into one of the most up-todate ports of the Continent, is well advanced; an area amply sifficient for: actual traffic has been completed and opened for traffic.

The geographical position of the Port of Recife is exceptiona!ly advantageous, as it is practically the obligatory port of call for a.l ships from both Europe and North America destined for South America and vice-versa, as well as for ships bound from either coast of North or Central America for the Southern Atlantic, whatscever their destination.

Owing te its advantageous situation, Recife is the port for most of the produce of the rich tropical zone of northeastern Brazil, a fact which cannot fail to contribute considerably to the picgress of the neighbouring zones likewise.

The favourable conditions and steady progress of this zone should attract 'the attention of European and American investors to the zone served by the Great Western Railway.

Although tropical, the zone is exceptionally healthy and, indeed, counts several health resorts, like Caruarú, Garanhuna, Floresta dos Leōes, etc., to which residents, of other and less heolthy districts habitually resort.

The staple products of the zone are sugar in the lowland and cotton in the hinterland.

The soil is extremely rich and gives a splendid return-even without manures-for cultivation of Indian corn, beans, mandioca, carnauba wax, maniçoba, cocoa, coffee, etc.

Almost the entire region served by the Great Western Railway is considered amongst the best in the world for tropical fruits.

The quality of pineapples, cocoanuts, mangoes, pinhas, bananas and goiabas, etc., grown in the north-east of Brazil, is famous, and therr production and export certain, in the near future, to take very large proportions.

Important canning factories already exist, tnough this industry is ye.t in its infancy and its resources practically untouched.

Information regarding the zone served by the Great Western Railway may be obtained on application to any of the Company's offices as below:-

> RECIFE-Rua Barão do Triumpho n. 328-Pernambuco. RIO DE JANEIRO-Avenida Rio Branco n.117, 2. andar. LONDON-River Plate House, Finsbury Circus, E. C.

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        WILEMAN'S BRAZILIAN REVIEW.
            Editor-H. F. Wileman.
        OFFICES: G1 RUA CAMERINO.
        Caisa do Correio (P.O. Box) 809, Rio de Janelro.
        All Communications to be addressed to the Editor.
            TELLEPHONE: NORTE }1966
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            ACENTS:-
Rio de Janeirn-
    Crashley & Co., Rua do Ouvidor, }58
0ano Paulo-
    J. Rushworth, The Anglo-American Club,
        Rua 15 de Novembro, 26-28.
Santos-
    Laerclo Azevedn, Praca da Republica 86, Calxa Postal }313
London-
    G. 8treat & Go.. Ltd., 30 Gornhill, E.G.
Australia-
    Dinsdale & Osborne, 14 and 16 Market Street, Melbourne,
        Also at Sydney, Adelaide and Perth.
Notice.-The Editor is not responsible for Correspondence or Articles signed with the writer's name or initials, or with a pseudonym, or that are marked "Communicated." The Editor must likewise not necessarily be held in agreement with the views therein contained or with the mode of expression.
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# "IRACEMA" 

## (A Legend of Ceará)

## BY JOSE DE ALENCAR

TRANSLATED INTO ENGLISH
Can now be obtained at the following establishments: CRASHLEY \& Co., Rua Ouvidor 58, Rio de Janeiro. IMPRENSA INGLEZA, Rua Camerino 61, Rio de Janeiro. CASA MOURA, Rua Assemblea, 79, Rio de Janeiro. LIVRARIA ODEON, Avenida Rio Branco 137 and 157.

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## MAIL FIXTURES

FOR EUROPE.
DESEADO, Royal Mail, 27th November.
ANDES, Royal Mail, 30th November. SAN ROSSORE, Lloyd Sabaudo, Genoa, 2nd December. MASSILIA, Chargeurs Reunis, Bordeaux, 3rd December. SAMARA, Chargeurs Reunis, Boardeaux, 4th December. RE VITTORIO, Italia-America, Genoa, 6 Dec.
TOMASI DI SAVOIA, Lloyd Sabaudo, Genoa, 7 th December. NAPOLI, Italia-America, Genoa, 8th Dec.
DESNA, Royal Mail, 11th December.
AVON, Royal Mail, 14th December.
OUYABA, Lloyd Brasileiro, Hamburg, 15th December. BRABANITA, Royal Holland Lloyd, Amsterdam, 15th Dec. DUCA DEGLI ABRUZZI, Italia-America, Genoa, 18th Dec. DEMERARA, Royal Mail, 21st December. ARLANZA, Royal Mail, 28th December. ALMANZORA, Royal Mail, 11th January. ZEELANDIA, Royal Holland Lloyd, Amsterdam, 12 th Jan. DARRO, Royal Mail, 18th January.

## FOR THE UNITED STATES.

AVARE, Lloyd Brasileiro, 26th November. HURON, Munson Line, 28th November.
VAUBAN, Lamport and Holt, 29th November.

AMERICAN LEGION, Munson Line, 12th December.
VESTRIS, Lamport and Holt, 23rd December.
SOUTHERN CROSS, Munson Line, 27 th December.
AEOLUS, Munson Line, 9th January.
VASARI, Lamport and Holt, 14th January.
VAUBAN, Lamport and Holt, 3rd February.
VESTRIS, Lamport and Holt, 24th February.

## FOR RIVER PLATE AND PACIFIC.

AVON, Royal Mail, 28th November.
INDIANA, Italia-America, 29th November.
BRARANTIA, Royal Holland Lloyd, 1st December. LIGER, Chargeurs Reunis, 1st December.
DUCA DEGLI ABRUZZI, Italia-America, 2nd December. DMERARA, Royal Mail, 2nd December.
PLATA, Transportes Maritimes, 3rd December.
VESTRIS, Lamport and Holt, 4th December.
EUROPA, Italia-America, 4th December.
SOUTHERN CROSS, Munson Line, 6th December.
ARLANZA, Royal Mail, 12th December.
PSA. MAFALDA, Italia-America, 15th December.
AEOLUS, Munson Line, 22nd December.
VASARI, Lamport and Holt, 27 th December.
ZEELANDIA, Royal Holland Lloyd, 20th December.
HURON, Munson Line, 5th January.
VAUBAN, Lamport and Holt, 15 th January.
LIMBURGIA, Royal Holland Ll $10 y$, 26th January.

## NOTICES.

## FURNISHED HOUSE TO LET

FROM 1st JANUARY TO 31st AUGUST, 1922.
A large, well furnished house, situated in centre of big "chacara", at the of tramway line Aguas Ferreas (Laranjeiras), to let owing to owners' departure for Europe.-Rua Cosme Velho No. 286. Telephone, Beira Mar, 738.

## NOTES

## DECREES.

Decree 15,082 of 29th October, 1921, approves the decision of the directors of the Hollandische Bank voor Zuid Amerika to raise their capital to 5,000 contos.

Decree 15,108 of 10 th November, 1921, opens a credit of 600 contos for purchase of the Salto Falls (Cachoeira de Salto) for production of electrical energy for the S. Paulo branch of the Central Railway.

Decree 15,110 of 14 th November, 1921, opens a credit of 16.000 esoitos for the acquisition of coal, cotton waste, etc., for the Central Railway of Brazil.
....The "Quest" with Sir Ernest Shackleton on board, arrived at this port on the night of the 21st inst. We extend a hearty welcome to Sir Ernest and his party. The dinner and dance in his honour will take place on 28 th inst. Tickets can be obtained from the Secretary of the British Society at $30 \$$ for non-members of the Society and $25 \$$ for members. It is to be trusted that every British subject will endeavour to be present at both functions to welcome the famous explorer.

In addition to Sir Ernest, the crew of the "Quest" comprises Commander Wild, F. A. Worley, Dr. A. T. McHoy, Major A. H. Macklin, Captain J. Hyssy, Lieut. A. Kerre, C. Green, J. McLeod, Major C. Karr, Capt. Douglas, Capt. Wilkins, Commander Jeffery, A. Smith, J. Watts and J. Dell. The "Quest" is of 120 tons d.w., 111ft. long, with timbers 23 inches thick, and when she left London had a freeboard of only 2 ft 3 in .; originally she was a Norwegian whaler. Her special equipment includes wireless telephone and telegraph; gyroscopic compass, etc. Sir Ernest

## $\sum^{\frac{3}{2}}$ <br> GUER <br> (CAPITAL \& 1,600.000.) CARDIFF. <br> LTD.

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SHORE DEPÔT, - 759, Rua São Christovão. Telephone, 195 Villa,

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## SÃO PAULO - RIO DE JANEIRO - SANTOS

was presented by the King with a silk Union Jack, which will be returned on completion of the voyage; this will be the fifth flag in possesion of the King that has been to the Antarctic. Before leaving England, the "Quest" was appointed to the Royal Yacht Squadron, a particularly high honour.

The ship encounrtered bad weather in the Bay, but otherwise the voyage was fair. After leaving Lisbon, a call was made at St. Paul's rock, where a geographical survey was made; specimens of the rock and eggs will be sent to the British Museum per ss.. Andes. A curious find on these rocks was a piece of shell, probably a remnant of target practice during the war. Two of the crew, Captain Douglas and Captain Wilkins, left last night on the s.s. Orcoma for Buenos Aires, where they will take over the s.s. Woodville, which will act as a store ship: It is expected that Sir Ernest Shackleton will give a lecture on $\therefore$ December next.
.The Wireless Telephone in Brazil was first started with experiments for the Government in 1920. A shore station and ship were fitted and the Admiralty spoke to a ship at a distance of 45 miles at sea from shore. Communication was established between Santos and Rio; Rio using a shore station and a ship station being fitted on a destroyer in Santos harbour. The army in the field found they could use these telephones for communication between S. Paulo and Rio, these being portable sets and entirely independent as to electrical supply. Last year the President of Brazil spoke from his residence in Petropolis to a senator in Rio. The sensitiveness of these instruments is so great that a shot from a destroyer carrying these intruments could be clearly heard many miles away. The Marconi Co. have now sets in Rio capable of communicating a distance of 600 kilm . The "Quest" is fitted with wireless telephone sets capable of carrying 100 miles, so that a portable set on land can communicate with her when she is miles out at sea. The Avro Aeroplane, which she carries on board, has also a wireless telephone set fitted, so that she can communicate with the ship at a distnce of 1.50 miles.

[^0]There is no single commodity that has not been and still is susceptible to the influence of speculation as to its price-high or low, as the case may be-and up to the present no one has evolved a scheme to stop it or even circumscribe it!

Yesterday it was wheat and cotton that speculators were accused of depressing to such a degree as to make cultivation almost impossible. To-day spequlation, particularly official, 1. hailed as the saviour of agriculture in this country and the manipulator of prices proclaimed a patriot deserving of the recognition of his country by the self same planters that were ready to hang, draw and quarter speculators a few years ago. As with wheat, cotton and coffee, so with every other great staple. All come within the sphere of speculation and are subject to its influences.

In spite of all aecumulated experience, however, men will continue to regard speculation as a cause, instead of an effect, and to forget that it can only be successful when it accompanies a real cause, and never when it attempts to stem the rising or the falling tide determined by the ratio of demand to supply. Repressive measures intended to check speculation are useless and generally succeed in only making things worse, as was the case in Germany many years ago, when legislation intended to check speculation in wheat, which resulted only in the transfer of operations to another market-London-and a fall in the prices of local production.

In the case of coffee, valorisation has succeeded in raising prices and so long as the Government has funds of some kind -paper, of course-at their disposal, they can be maintained. What we doubt, however, is the practicability of such attempts until a regular campaign has been undertaken to cheapen consumption to the European consumer and to popularise it by every possible means. As consumption increases and surpasses supplies, prices will be rehabilitated, but not before, without such operations as valorisation, which has not only had the effect of raising prices fictitiously, but of restricting consumption in European countries with depreciated purchasing power. We may force, by such speculative means, the U.S. to buy at prices dictated by us, but we must bear in mind that the production of coffee of other countries is likely to increase as the price of the Brazilian commodity is raised unduly, so that little by little the world will become less dependent on Brazil for its coffee. Then the remedy-valorisation-will have proved worse than the disease, for prices would drop, and coffee be again subject to unchecked speculation.

The Balance of Trade. In analysing the returns of the foreign trade of this country for the month of September in our last issue, we were somewhat dismayed in noting an increase of 24.8 per cent in the volume of imports as compared with the previous month

## The Booth Steamship Co., Ltd. LIVERPOOL

Regular and frequent service of high class steamers to and from New York, mid and south Brazil Ports.

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| :---: | :---: |
| FLORIANOPOLIS | Guilherme H. Chaplin (Sub-Agent) |

RIO GRANDE DO SUL

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## BOOTH LINE, LIVERPOOL

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for particulars about sailings, freichts etc. apply to the agents.

## S. A. COMPANHIA GERAL COMMERCIAL

BAHIA
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CAIXA POSTAL 377

SANTOS

150, RUA 15 DE NOVEMBRO
CAIXA POSTAL 314

CABLE ADDRESS IN BRAZIL:

Though in c.i.f. sterling value the increase was negligible, owing to the rise in exchange, that in volume, if continued, in the face of the decline in exchange, may have disatrous effects, t.e., turn the balance of value of trade again against the cruntry.

For the months of October to December, imports may show a further expansion in order to escape the revertion of gold duties to the 55 per cent basis. As exchange is now below 8 d and below the average for September, the balance if trade will, we fear, not show the same satisfactory results as for that and the previous month. That imports should be fllowed to grow again is inadvisable, as it would disturb further the equilibrium of international payments and prevent any chance of adjusting cur economics in a manner to provide for the disturbance that the recent crisis created. Should imports increase whilst prices of every other exportable staple-except coffee-are low, it would be little short of disaster, and certain to bring its own corrective in the shape of a fall in exchange. The aim for some time must be here limited chiefly to studying imports and exports and endeavouring to prevent the former from encroaching too much on surplus exports that ought to provide exchange for payment of foreign obligations.

If that were done, exchange would rise to a rate beneficial to the country. If, however, imports are allowed to enjoy their own sweet will on the strength of a rise in exchange, it is pretty certain that we shall import up to the hilt-as much as we can possibly pay for or more, and so again upset the balance of trade, exchange and everything else.

We must redress the balance of trade first and allow ex change to rise to a level beneficial to the country-say to 10 d . -before there can be any slackening in restrictions on imports. A higher rate than $10 d$ would affect production and exports, for the export price of produce would rise excessively, which would curtail demand and consequently restrict exports.

Steady, not high exchange, is what is wanted, and that can only be secured by a favourable balance of trade ond equilibrium of balance of payments, for then and only then could gold reserves accumulate to keep rates steady. Government
buying when rates showed any tendency to go over 10d and selling when it fell below. Low exchange is a stimulent to production; but level exchange an advantage to all.

The root of our trouble lies, we repeat, with the balance of trade. That must and can be redressed. Another source of trouble is unwise official operations in the exchange market. The Government are invariably heavy buyers just as exchange shows a tendency to rise, offsetting the benefits that the turn in the balance of trade might bring about. It is up to the Government to watch the exchange market before it ventures into buying or selling, for so long as they, through the medium of the Bank of Brazil, continue to be the largest speculator in exchange, the market, tied up by banking restrictions and insp sc tion, cannot look optimistically at favourable factors.

The foregoing are natural factors which rule the exchange market, but at present outside elements are weighing heavily on eachange, and to foretell what is going to happen is overstepping the point of prudence. Shoald the political situation continue as delicate as at the present moment, which seems likely, and of even being aggravated, there is no knowing what will happen to exchange. Prospects of political reconciliation are none too bright and we fear that much trouble is ahead of us. Should there be no settlement to the political strife before the March elections, we are inclined to become very pessimstic with regard to exchange. It would be a disaster to the country, for a fall in exchange, a reaction in the favourable balance of trade and the consequent further disturbance of our economics and finances would bring about ruination, which political parties might well avoid by putting the welfare of the country before their political aspirations.

Finances of the State of Espirito Santos. The financial situation of this small State is good and promises better things now that valorisation has saved coffee from falling, though storage of quantities of coffee at Victoria is an unusual proceeding for that market. This, of course, has affected largely revenue, for had

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<td style="text-align: left; border-left: none !important; border-right: none !important; border-bottom: none !important; border-top: none !important; width: auto; vertical-align: middle; ">BONES HORNS</td>
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<td style="text-align: left; border-bottom: none !important; border-top: none !important; width: auto; vertical-align: middle; ">LARD</td>
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this coffee been free for export, the corresponding taxes would have been collected.

Valorisation, in the opinion of the President of the State, was a pressing necessity, and the benefit which the coffee market will derive from, such an operation will later reflect strongly in revenue. In spite of the shrinkage in revenue from that source, the State is up to date in all obligations, so that financially the position of the State is satisfactory.

The internal and external debt of Espirito Santo amounts to 29,451 contos, made up as follows:

Contos

1919 emission for expropriation of Banco Hypothecario,
$24,960,000$ at same exchange
12,470
Internal loan: issue of apolices (bonds)
6,765
Pension funds
Sundry deposits 337

Accounts from previous years unpaid179

Total

29,451

The foreign debt has been aggravated by the fall in exchange; which enhanced the value of the franc. Should exchange improve during the next financial year, there will be an appreciable reduction in the debt.

The economic situation of the State, says the presidential message, is most encouraging, though for an outsider it is difficult to arrive at any conclusion, seeing that figures for expenditure are not given. Revenue has, no doubt, shown better results than expected, but it would be interesting to know what expenditure and the balance amounted to.

Revenue in 1920 amounted to 8,890 contos and shows an excess over estimates of 3,483 contos. The State exported in 1920 produce to the value of 52,667 contos, coffee accounting for the greater part. The production of this commodity has increased by leaps and bounds. In 1910, the State produced 467,970 bags, rising to 968,215 bags in 1915, dropping to 705,643 bags in 1916, but rising again to 846,394 bags in 1920 . The current crop is expected to exceed the million bags mark.

The production of sugar in 1920 is estimated at 100,000 bags. The export trade in timber has also grown most satisfactorily, rising from 12,033 metres in 1910 to 17,323 metres in 1913, to 20,574 metres in 1916, to 29,067 metres in $1916,29,067$ metres in 1918, 41,712 metres in 1919, but dropping in 1920 to 35,030 metres.

Exports of cereals in 1920 continued small, amounting to 1,248 contos, of which 101 contos rice, 496 contos beans, 621 contos maize, and 30 contos mandioca meal.

Exports of hides in 1920 amounted to 118 contos, whilst those of other staples were negligible. Exports of monazite sand have been completely paralysed, owing to disorganisation of German factories. With the rehabilitation of German industries, the chief or practically the only importer of our product, it is hoped that a revival of exports will be registered. Espirito Santo posses the largest and finest monazite sand deposits in the world.
.The Closing of the Armour Plant. We have received the following communication from the Companhia Armour do Brazil, S. Paulo:-
"Owing to conditious entirely beyond our control, we have found it necessary to temporarily discontinue operations. However, this really means very little change in the situation, as we have practically been closed ever since the rinderpest broke out in this section last April. Since we were permitted to resume in July, we have only been killing a few cattle for city trade while we were finishing our construction work, but now that our construction is completed, it is not profitable to hold a big gang of men around the plant simply to handle 30 or 40 cattle a day for city trade. Our plant was built primarily to handle export business, but the export trade was seriously affected when the rinderpest broke out, as the rinderpest trouble in Brazil was published broadcast all over Europe, and naturally Brazilian beef business took a very decided slump.
"We believe this situation will be corrected, but at the present time there are no cattle in central Brazil suitable for export trade. As everyone knows, this section of Brazil has gone through the most severe drought in years, and at the present time there are no cattle in good killing condition. We doubt if in the whole State of S. Paulo we could buy enough export-killing cattle to run our plant for a week. We had hoped to obtain enough hogs to make it possible to continue operating the plant, but our experience during the last three months has conclusively demonstrated that the present transport facilities, especially on the Sorocabana Railway, are entirely inadequate to transport hogs in the number required.
"We hope the present shut-down will only be, of brief duration, and just as soon as the cattle men in this section produce the kind of eattle that the export markets will consume, they can depend on the Cia. Armour do Brazil reopening their plant and furnishing a market for their cattle. We also hope that the quality of hogs in this territory will continue to show improvement and that transportation facilities will be developed so that it will be possible to bring livestock into this market, when it is available, with reasonable promptness."

Note of Ed. - The closing of the Armour plant is to be regretted, for an immense amount of capital has been sunk in this, the finest freezing plant in Brazil.

The Railway Tariff Question in South America. The serious predicament of the British-owned railways in Argentina owing to the refusal of that Government to allow the railway companies to raise their rates to meet the increased cost of operating is occupying the serious attention, not only of he discontented shareholders, but of the House of Commons also.

A member of Parliament asked the Under Secretary of State for Foreign Affairs whether in the interest of the many thousand shareholders, he would do all that was possible in the way of diplomatic representation. It is evident that things have got to such a pitch in Argentina that something will have to be done for the railways. The Argentine Government does not hesitate to inerease rates on anything under their control, but for some reason or other, drive the other railways to the point of exasperation. In Brazil, things are not nearly so bad,for with the exception of the long-suffering Leopoldina Railway, all other companies have been authorised to raise their rates. The deadlock, however, seems to be on the way to a satisfactory solution, so that we may congratulate ourselves that we have at last received justice at the hands of the Brazilian Government, however tardy it may have been in coming. In Argentina it has been the contrary. What is the reason for it all? We might answer the question, but prefer-for the present-to maintais a diplomatic silence!

King George Economises. King George has announced that owing to the great need of economy, His Majesty will not fit out the royal yacht Britannia for the yacht race next year. This is a great disappointment, says the announcement, as there is no sport the King enjoys more. With such examples, should not others follow suit? Esconomy is a crying necessity, and without it England-and we may add this country-will never rise from the chaos resultant from the war. It must be collective as well as individual, for unless public expenditure is reduced to the level of revenue, or in other words, unless we cut our coat to suit our eloth, we shall aways be buried deep in the mire of debt!

Brazilian Meat in Italy. According to an Italian specialist, it is prejudicial to export Brazilian meat at freezing point, as at such a temperature it loses half its quality. In the opinion of this expert, the meat should be shipped at two degrees above zero, at which temperature the meat retains all its qualities, thus appreciating its value and increasing its sale.

This is a question which the figroficos here are in a better position to answer, for if meat has been shipped in a frozen state instead of chilled, it is because there are good reasons for it. Chilled meat, however, is given the preference in European markets.

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.Has the Tide Turned in Rubber? asks the "Financial Times". Messrs. Symington and Sinclair, of London, say that production of all grades of rubber for the past 9 months shows a decrease of 28 per cent as compared with 1920. Many estates have recently ceased production altogether and a large vumber have adopted a voluntary restriction of 50 per cent, as recommended by the Rubber Growers' Association. They estimate that the rate of decrease for the last four months of the year will be considerably higher and on this basis do not expect the verld's total output to exceed 250,000 tons, i.e., about 30 per cent below 1920.

Owing to increased output of tyres in the United States end to depleted stocks, it is expected that the U.S. will have to enter the market as large buyers within the next few weeks. They have been buying steadily, says Symington \& Sinclair, though not largely, for several weeks past. Further, as the world's surplus is now held in London, the greater part of America's purchases must be made there.

London stocks are now on the decline. With America buying only from hand to mouth, the unsold production has gravitated to London for storage and finance. From the high water mark of 73,231 tons on 27 August, stocks declined to 69,074 tons by 22 October. The main reason for this has been American purchases in London.

The present world's stocks are estimated by Messrs. Symington \& Sinclair at not more than 45,000 tons. On this basis, the world's supply at close of October may be estimated as follows :U.K. stockn, 80,000 tons; U.S. stocks, 36,500 tons ; afloat, 29,000 tons; stocks in Holland and other minor markets, 2,500 tons; stocks in the East, 45,000 tons; total 193,000 tons; less necessary supply, 136,000 ; real surplus, 58,000 tons, as against about 100,000 tons at end of 1920.

Reduction in Cotton Textile Production. The Federation of Master Cotton Spinners of Manchester have consulted the members of the Federation who employ American cotton as to whether they are disposed to reduce their output to close of December next by 50 per cent. This no doubt is the result of the rise in the price of the raw article and the consequent paralysation of the manufacturing industries for with raw cotton rising and the textile market declining, it is impossible for the trade to make ends meet.

A writer in the "Financial Times" asks if "Manchester prices of textiles can go lower. To some extent, says the writer, it can be answered in the affirmative. It is no secret that Lancashire spinners can at present only sell at a heavy loss unless they are fortunate enough to posses cheap cotton, and that manufacturers are much in the same position, though perhaps not quite as helpless, unless they have supplies of cheap yarns. Neither can afford to sacrifice more than they are doing at present, axd at the first sign of an adequate demand, there would be a quick raising of quotations all round. The only thing that can bring about cheaper cloth and yarn is cheaper cotton. What are the prospects of that? Movements of American futures during the week have been rather violent, but on balance they are dearer than a week ago. Now, if they can hold up during a week when demand for cloth has been painfully slack, and when there has been a disposition to enlarge estimates of the American cotton crop by something like a million bales, what is likely to happen when the crop movement begins to taper off, and demand for goods, if one may be allowed to suggest such a thing, revives? The answer is obvious.

Of course, if Calcutta can keep up the boycott of Lancashire cloth indefinitety, which is exceedingly doubtful, and Bombay by refusing to take up its old commitments on the present rupeo basis is deprived of the opportunity of securing further supplies from this market, while other outlets continue a policy of apathy, cotton could not possibly escape depression; but nobody in his senses believes that India has finished with Manchester or that its other customers will be able to exist on the kind of business they have done during the last twelve months.

There is also the question of the quality of the new American crop. Some very wretched samples have been received in Manchester, and while one need not necessarily swallow all that is
being said it looks at the moment as if it would be a season of a high and perhaps a gradually increasing basis. A high basis, of course, means dearer cloth. The only doubtful factor in the situation is the course of demand. Is business going to continue of a miserably dragging character, or will there be sufficient trade to start the whole of Lancashire's spindles and looms during the next two or three months? Spinners and manufacturers could force an improvement of their position by restricting output, but only by full-tıme running can a really healthy basis be restored."

## Expert Credits.-The Eritish Governments' Amended Scheme.

The proposed extension of the system of Government credits for overseas trade, which has been announced by the Prime Minister, involes certain amendments to the Overseas Trade (Credits and Insurance) Acts. A Bill to effect this purpose has been introduced into Parliament. Certain important changes are also heing made in the scheme which do not involve modification of the exsting law.

It was in the late summer of 1919 that an export credits scheme first took legislative shape. The Government at the time were anxious about unemployment, and it was thought desirable to take steps to assist our export trade, especially with the more disturbed areas in Europe and the Near East. There was also a desire and intention to help the restoration of those areas which had been specially disorganised as a consequence of the war. The original scheme provided for advances to be made in respect of experted goods to the countries concerned ap to a total amount of $£ 26,000,000$. Advantage, however, was not taken of the scheme to any large extent, and after much consultation with commercial and financial interests, it was further amended as from July of the present year. Istead of making advances, the Government decided to adopt a precedure more closely approximating to the normal channels through which trade is financed, and declared their readiness to guarantee bill; drawn against the export of goods to the countries named in the schedule. They were prepared to guarantee up to 85 per cent of the whole amount of the bill. The provisions as to security were also modified in the hope of making the scheme more helpful from the standpoint of the importer. Originally he had been required in all cases to put up security adequate to cover the full amount of the bill. Under the guarantee scheme it was provided that he might put up partial security, or even no security at all, so long as the exporter was prepared to allow the Government to have recourse upon him for half of the uncovered risk; for example, if no security were put up and the Government guaranteed 85 per cent, the Government would have recourse on the experter for $421 / 2$ per cent of the whole amount of the bill. At the same time it was decided to include the British Erapire in the scheme.

The countries now included are:-The British Empire (except India, Ceylon, and British Possessions in the Far East, which it was thought unnecessary to include in view of the adequacy of existing. banking facilities); Finland, Latvia, Esthonia and Lithuania, Poland, Czecho-Slovakia, Jugo-Slavia, Roumania, Austria, Hungary, Bulgaria, Georgia and Armenia, Italy and Portugal.

A return which was published in the "Journal" of 13 October showed the total amount of adrances and guarantees actually made and the total amounts sanctioned for each of the countries concerned up to the beginning of October. It was stated that while credits had been sanctioned for nearly three millions, credits had only actually been issued up to $£ 1,300,000$. The two most popular countries from the point of view of the sheme have been Czecho-Slovakia and Roumania.

It is now proposed: (1) To extend the scheme to cover all countries of the world; (2) To extend the date of final liquidation of credits from Sept., 1925, as fixed in the original Act, to Sept., 1927; (3) To adopt a method of working especially recommended by Bradford and Huddersfield and other centres in connection with merchant business.

The existing scheme applies to the British Empire, and to those countries in Europe whose industrial and financial condition has been disorganised by the war (as provided in the original Act.) One reason why comparatively little business has been done

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under the scheme is the fact that, apart from the British Empire, it is confined to relatively impoverished countries. The state of the exchanges of these areas makes importers reluctant to incur liability through purchases, the credits for which have ultimately to be liquidated in sterling. It is also becoming more difficult for importers in such countries to find adequate security in cases where the exporter is not prepared to dispense with all security. The extension of the scheme beyond the group of countries to which it is at present confined will bring in countries where these obstacles to trade do not exist, or exist to a less severe extent, and so makes the scheme much more likely to be used.

The Export Cerdits Department has had before it some important propositions for engineering business which are dependent upon longer credits being given than is permissible under the Act as it now stands. More extended credits are necessarily required for engineering contracts, which take a long time to complete or form part of large reconstruction schemes. Every effort will be made in all cases to keep the period of credits as restricted as possible; and in the case of ordinary consumption goods such as textiles, coal, etc., a relatively short period of credit will be insisted upon

At present when an exporter wishes to obtain a guarantee in respect of goods shipped to one of the countries comprised in the scheme, he has to apply to the Export Credits Department through his bank in relation to each specific transaction. It has been pointed out, especially on behalf of the Yorkshire woollen industry, but also by other merchants, that this machinery does not fit in with the system of sending travellers abroad to obtain orders on the spot. The traders say that it is essential for their travellers to be in a position to close with orders and to quote actual terms in the countries which they visit. It is not sufficient for them to offer to book an order provisionally subject to confirmation if an export credit can be secured in London. There is great force in this contention, which it is proposed to meet in the following way. The firm proposing to do export business wili apply through its bank to the Export Credits Department asking to be granted credits up to a specified amount in respect of a particular country or series of countries. When the amounts have been agreed upon between the Department (acting on the advice of the Advisory Committee) and the firm, due regard being had to the financial stability of the firm, the firm will be authorised to arrange business through their travellers, within the maximum fixed, without having to refer each transaction to the Department. The Department will undertake to guarantee the bills accepted by the importers in respect of these transactions. In such cases the Government will guarantee the whole amount of the bills (instead of up to 85 per cent as at present), but the amount of risk to be carried by the Government without cover will remain the same as at present. That is to say, the Government will retain recourse against the exporting firm for $421 / 2$ per cent plus the additional 15 per cent, or, in all $57 \frac{1}{2}$ per cent of the total amount of credit granted. The Government's safegiard consists in the proportion of the risk which the firm is carrying$571 / 2$ per cent-since no firm would be likely to enter into rash and speculative transactions on such a basis. This new mercantile arrangement will be confined to short term credits, those not exceeding one year. The Government will also receive commissions which will form a pool available to meet any ultimate losses. On the traders' side these arrangements give them the freedom which they require in making arrangements abroad through their representatives. This change in practice requires no egislative amendment, but can be effected by alterations in the regulations governing the scheme.

It has been suggested in some quarters that the working of the scheme would be improved if the Government were to arrange with the banks to act as their agents in the administration of the scheme instead of administering it themselves through a Government department. The Government have been in consultation with the banks on this question and have suggested to them an arrangement under which a large proportion of the $£ 26,000,000$ would be allocated to the banks for credits which they would grant on behalf of the Government to individual applicants, without referring specific transactions to the Export Cre-
dits Department, except in respect of the commission to be charged; the Government would then guarantee the bills. The banks have, however, expressed the view that such an arrangement would not in fact facilitate the working of the scheme. They are willing to do everything in their power to assist the scheme by making it as widely known as possible through their numerous branches throughout the country, and by recommending their clients to apply to the Export Credits Department in respect of business which they do not feel that they can suitably handle themselves, but they consider it better that the actual administration should be carried on at present by a Government depart-ment.-"The Board of Trade Journal."

The Collapse of World Credit. As events develop there seems always to be drawing a little nearer some sort of crisis in the world's affairs, and the agitation that goes on-politicians, economists, financiers, capitalists, Labour leaders, and revolutionaries all chorusing their own special remedies for the common plight-suggests nothing so much as birds fluttering aimlessly and noisily in an entangling net. For the simple truth is that the whole world is caught and entangled in the meshes of a net of its own weaving. The credit system upon which the modern fabric of civilisation is-or rather, was-hung contained no provision for the contingency of a world-war. That fact was so obvious that many held, before the event, a world-war to be impossible, because the collapse of credit would promptly stop it. Nevertheless, the impossible occurred, and the anticipated intervention of the outraged system did not follow for the reason that in the heat of combat the system was deliberately set aside. It is a commonplace that during the four years of war economic considerations went by the board. They did so of necessity. A man cannot fight to the full measure of his strength while clutching his money-bags. But the consequences of that throw away have now to be faced. The view is often expressed that our credit system is on the brink of collapse. It would be more correct to say that it collapsed in 1914. The system might be compared to the network envelope which is kept distended and afloat by the inflated balloon, and we are now struggling in the meshes of a collapse contrivance which is no longer buoyant, but an embarrassing deadweight instead.

If that be the position, it is plain that no good can come of struggling with the net. Our systen is in ruins, so completely broken down that the United States, now the wealthiest country in the world, is industrially the most hapless of all, as measured by the number of its unemployed. Anomalies and paradoxes stare at us from every corner of the earth, the paradox Dr. Nansen has been dilating upon, for example-grain rotting in Argentina for want of consumers, millions starving in Russia for want of grain, and the ships which might transport the grain laid up for want of freights! No tinkering with the net will alter such tragic absurdities. It lies like a mass of ensnaring cordage, and will continue so to lie until the sustaining body is re-inflated, until the credit that buoys up the whole fabric, and enables it to function, is restored.

This restoration of world-credit is the fundamental problem, and clearly it is not the problem of any one country or nation. It is equally the problem of all countries, whether their credit stands high, like the United Staties, or in the dtpths, like Russia. The problem turns upon restoring such an equality of credit as will promote the freest possible interchange of the world's goods and services so that the shortage caused by the war may be mitigated by celerity and movement, and production stimulated by the ready market. Unanimity of action towards that common end is the obvious goal; yet what are the nations doing? Each is pursuing its own policy of internal inflation or deflation as seems good in the eyes of its Government, thereby widening the gulf that yawns between one and another to the prejudice of trading intercourse, while almost all are busy erecting tariff walls to the still further detriment of the essential freedom of exchange. It is as if the nations of the world, confronted by the necessity of joining hands and pooling efforts in order to avert a common danger, were possessed of a devil driving them to the separatist courses that lead straight to destruction.

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Very slowly this broad conception of the situation seems to be gaining recognition. The pronouncement on trade depression issued by the Federation of British Industries suggests that this country has been pressing a policy of deflation too vigorously, and even proposes that the Government should borrow in order to remit some purtion of the existing taxation. In America, Mr. Hoover, and others who count, are showing an appreciation of the dilemma their country is faced with by the attainment of a credit status so high that few countries can afford to trade with it. The point is thus being recognised that the stabilisation of credit, which is essential to the resuscitation of world trading, is not a matter of the impoverished nations one and all straining up to the level of the wealthy few, but of the wealthy few also moving down towards the level of the impoverished. The domestic consequences of moving down may be awkward for the countries concerned, but if anything like a working equilibrium is to be attained the gap that has to be bridged is enormous, and it seems futile to suppose that it can or will be bridged by operations from one side only.

The practical upshot of this view is that while each nation must deal with its internal problems in the way that seems best fitted to insure "carrying on," no real progress towards betterment can be made, but rather an increase of confusion thiroughout the world brought about, unless and until the nations sink political objectives and agree in consultation to treat the economic situation as a world problem. The experience of every country is enforcing the truth that under modern conditions they are all closely linked together, so closely that the economic downfall of one involves the hurt of all; and if the world is ever to recover its lost position, that can only be done by sinking political differences and envisaging the community of nations as an indivisible economic whole. So regarded the outlook appears almost hopeless, but the Washington Conference next month is a first step, and a big one, in the right direction, and if there should follow from it common action by Britain and America in the economic sphere, the way would at least be prepared for the "disciplinary" treatment of other countries which the Federation of British Industries has not hesitated to suggest. To judge from the turmoil and chaos in Central Europe it will be called for!"J.A.W.O." in "The Investors' Chronicle and Money Market Review.'"
.Stray, Englehart \& Co...S. O. Stray \& Co. and Mr. Fredrik Englehart advice the amalgamation of their firms under the style of Stray, Englehart \& Co., Ltd., with offices at Rua S. Pedro 9. The new firm will continue the business hitherto conducted by the individual firms, which comprises steamship and average adjusting agencies and shipbrokerage. The firm also assumes the general representation for Stray's South American Line, trading between the United States and Brazil, and agents at Rio de Janeiro and Santos for Den Norske Syd-Amerika Linje (The Norwegian South America Line.)

Honour to Whom Honour is Due. The Institute of Agriculture of Brazil has awarded voluntarily, a "Diplome d'Honeur" to Formi-Gaz, the most effective ant destructive preparation yet inverted. The honour conferred on Formi-Gaz, represented locally by Mr. H. W. Appleby, was well deserving in virtue of its excellence as a destroyer of ants and such pests, without the aid of irstruments of any kind.

Lead Market Report. (Circular of Cookson \& Co, London, 28 October.) During the week, the market, although quieter, has been very steady, and prices show no change. The Continental enquiry is still good, and there appears to be a slight improvement in the home consuming demand. A considerable quantity of lead has been taken out of warehouse during the last two weeks and stocks at the end of this month should show an appreciable reduction.

Northern Hemisphere Crops in 1921. The October crop 1eport of the Statistical Bureau of the International Institute of Agriculture, Rome, comprises a series of data sufficiently com-
plete to permit of summarising the cereal yield in the northern hemisphere during 1921. As regards wheat and rye, the salient fact is the decided increase realised in nearly every European country, aggregating 6.1 million metric tons or 24 per cent over last year for wheat and 4.9 million or 39 per cent in the case of rye. The estimates are exclusive of Russia, the Serb-CroatSlovene State, and a few of the minor producing countries, whose figures are not yet to hand. The wheat yield of north Africa also shows a considerable gain, being one million tons or 57 per cent over that of 1920 , when the result was very much reduced by drought. In North America the estimates for the current season correspond closely with those of 1920. The only large producing country reporting a poor yield of wheat in 1921 is British India, 2.4 million tons or 33 per cent below that of 1920. In spite of the large decrease in India, the total yield of wheat in all the countries which have supplied data is 3.3 million tons or 5 per cent over last year; rye shows an increase of 4.8 million tons or 33 per cent as compared with 1920. The gain is less in barley, the aggregate reported this season is only 600,000 tons or 3 per cent over 1920. On the other hand, there is a considerable decrease in the world's yield of oats, which comes out at 85 per cent of last year's. Particulars of maize crops, of potatoes and sugar beets are still far from complete; but according to the information available at the Institute, it appears that results, as a whole, are less favourable than in 1920 ; in numerous large producing countries the yields of potatoes and beet are deficient. A very serious decrease has occurred in the yields of cotton, both in the United States (over 50 per cent) and Egypt (nearly 40 per cent.) Winter sowings of cereals have, owing to drought, met with hindrances of more or less moment in Germany, Austria, Belgium, Hungary and Italy, but are proceeding actively in France and Roumania, and are nearly completed in CzechoSlovakia, where the drought is unfavourable for germination. In the United States and in British India the weather and soil conditions are propitious for sowing and germination of crops.

## REPORTS AND MEETINGS OF COMPANIES

.Mappin Stores (Brazil) Limited. Having regard to the fact that the sales of this company during the first half of the financial year to Feb. 28, 1921, were exceptionally large, the final accounts, now published, are of a very disappointing nature. The trading profit at $£ 15,697$, represents a decline of over $£ 27,500$ as compared with the record established in the previous year. and, after charging administrative expenses, depreciation and income tax, there is a loss of $£ 7,892$, which is, however converted into a credit balance of $£ 1,126$ by the inclusion of the estimated amount recoverable in respect of excess profits duty. Out of the net profit of $£ 23,376$ for 1919-20, a dividend of 12 per cent was paid on the "A" Ordinary shares, and 140 per cent on the "B" Ordinary; but no distribution is now recommended, the halance of $£ 2,420$ being carried forward, as compared with $£ 1,294$ brought in. The balance sheet shows an increase in bank loans from $£ 26,587$ to $£ 28,800$, and in other countries from $£ 57,968$ to $£ 70,400$. The issued capital and the reserve are unchanged at $£ 150,250$ and $£ 13,035$ respectively. Stocks, of which the basis of valuation is not indicated, stand at $£ 172,939$, representing over 65 per rent of the total assets. The liquid resources, represented by debtors and cash, do not exceed $£ 37,775$, and this figure presumably includes excess profits duty recoverable, estimated at $£ 9,018$. It is pointed out that the circulating assets and liabilities in Brazil at the date of the balance sheet have been converted at an exchange of 10 d to the milreis, with the exception of expenditure and shipments arrived prior to August 31,1920 , which were taken at 1s. to the milreis. The fall in the exchange and the depreciation of stocks resulting from the trade depression explain the sharp decline registered in the profit. The directors state that the turnover has been maintained, but those factors which adversely affected the company during the period under review are likely to render difficult any pronounced recovery in the current financial year. The " A " Ordinary shares are now quoted as low as 10 s.-"Statist."


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# IMPORTS OF COAL 

## ALL BRAZIL. <br> (EMPLOYMENT OF INDEX NUMBERS)

TABLE A

'ASLE B.

| United States. | Cost F.o.B. |  |  | Freight \& Insuranc |  | .I.F. Value |  | Index Numbers |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Tons | Milr | Per ton Milreis | Perton |  | Per ton Milreis |  | Cost | F. \&I. Milreis | C.I.F |
|  |  |  |  |  | Tilreis |  |  |  |  |  |
| 18 | 480,382 | 12,118:000 | 25 | 40.302:000 | 388 | 2.420:000 | 109\$1 | 100.0 | 100.0 | 100.0 |
| Monthly Average | 40,032 | 1.009:833\$ | $25 \$ 22$ | 3.358:500 | 3 \$895 | 4.368:333§ | $109 \$ 12$ | 00.0 | 100.0 | 100.0 |
| 12 months, 1919 | 744,297 | 17.295:911\% | $23 \$ 238$ | 54.106:1718 | 72 \$694 | 71.402:082. | '95\$932 | 92.1 | 86.6 | 87.9 |
| Monthly average | 62,025 | 1.441:326\% | 23 \$238 | 4.508:847 | 72\%694 | 5.950:173\$ | $95 \$ 932$ | 2.1 | 86.6 | 87.9 |
| 12 months, 1920 | 914,748 | 55.909:880 | 61\$12 | 018:132 | $64 \$ 51.8$ | 114.928:062 | $125 \$ 63$ | 242.3 | 76.9 |  |
| Monthly average | , | 4.659:157 | 61\$12 | 918:182 | \$51 | 9.577:339 | 125\$63 | 42.3 | 6. |  |
| nuary, 1921 | 45,481 | 3.485:163 | \$62 | 3.266 :373, | \$81 | 751:536 | $148 \$ 447$ | 303.8 | 85.6 |  |
| February, 1921 | 65,205 | 4.745:024\$ | $72 \$ 771$ | 3.803 :980 | \$33 | .549:004 | 131\$110 | 288.5 | 69.5 | 120 |
| March, 1921 | 47,138 | 2.055:943\$ | 438615 | 1.919:408\$ | 0\$719 | 3.975:356\$ | 84\$334 | 172.9 | 48.5 |  |
| April, 1921 | 47,566 | 2.478:677\$ | 52\$109 | 1.874:134\$ | 9\$402 | 4.352:811\$ | $91 \$ 511$ | 206.6 | 47.0 | 83.9 |
| May, 1921 | 74,790 | $4.126: 694 \$$ | $\$ 177$ | $3.277: 6968$ | $43 \$ 825$ | . 404 :390\$ | $99 \$ 002$ | 218.7 | 52.2 | 0. |
| June .............. 1 | 103,182 | 5.685:822\$ | 5 | 4.238:874.\$ | $41 \$ 082$ | 9.924:696 | $96 \$ 186$ | 218 | 9.0 |  |
| 6 months ......... 3 | 383,362 | 22.577 :328 |  |  |  | .95 |  | 233.5 | 57 |  |
| , | 63,893 | $3.762: 888$ | $58 \$ 893$ | . 063 | 47\$9 | 6.826:29 | $106 \$ 8$ | 233.5 | 57.1 |  |

TABLE C.

| Tons | Milreis | Milleis | Milreis | Milreis | Milreis | Milreis | Milreis |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United Kingdom |  |  |  |  | 19.964 .000 \$ | 1318111 | 100.0 | 100.0 | 100.0 |
| 12 months 1918 ...... 152,267 | 4.488:000\$ | $29 \$ 474$ | 15.476:000\% | 1018637 |  |  | 100.0 |  |  |
| Monthly Average ... 12,689 | 374:000\$ | 29\$474 | 1.289:667\$ | 101 \$637 | 1.663:667\% | $131 \$ 111$ | 100.0 | 100.0 | 100.0 |
| 12 months_ $_{\sim} 1919$... 171,851 | 7.260:183\$ | 42\$246 | 8.100:688\% | 47\$191 | 15.369:871. ${ }^{\text {d }}$ | 89\$437 | 143.3 | 46.4 | 68.2 |
| Monthly average ... 14,321 | 605:015\$ | $42 \$ 246$ | 675:807\$ | 47\%191 | 1.280:822\$ | 89\$437 | 143.3 | 46.4 | 68.2 |
| 12 months, 1920 .... 190,615 | 11.466:393\$ | $60 \$ 155$ | 6.421:769\$ | $33 \$ 689$ | 17.888:162\$ | $93 \$ 844$ | 204.1 | 33.1 | 71.6 |
| Monthly average ... 15,885 | 955:533\$ | 60\$155 | 535:147\$ | $33 \$ 689$ | 1.490:680\$ | 93 9844 | 204.1 | 33.1 | 71.6 |
| January, 1921 ......... 13,727 | 1.668:049\$ | 121 \$516 | 468:176\$ | $34 \$ 106$ | 2.136:225\$ | $155 \$ 622$ | 412.3 | 33.6 | 118.7 |
| February, 1921 ...... 7,780 | 806:750\$ | $103 \$ 697$ | 271 : 873.8 | $34 \$ 947$ | 1.078:633\$ | $138 \$ 642$ | 351.8 | 34.4 | 105.7 |
| March, 1921 ......... 11,336 | 688:062\$ | $60 \$ 697$ | $300: 319 \$$ | $26 \$ 493$ | 988:381\$ | $87 \$ 190$ | 205.9 | 26.1 | 66.5 |
| April, 1921 ....... 17.449 | 1.025:689\$ | $58 \$ 782$ | 585:5548 | $33 \$ 558$ | 1.611:243\$ | $92 \$ 340$ | 199.4 | 33.0 | 70.4 |
| May, 1921 .......... 1,060 | 53:137\% | $50 \$ 129$ | 44:077\% | $41 \$ 582$ | 97:214\$ | $91 \$ 711$ | 170.1 | 40.9 | 69.9 |
| June, 1921 .............. |  |  | Nil. |  |  |  |  |  |  |
| 6 months, 1921 ..... 51,352 | 4.241:697\$ | 82\$600 | 1.669:999\$ | $32 \$ 521$ | 5.911:696\$ | $115 \$ 121$ | 280.2 |  | 87.8 |
| Monthly average .. 10.270 | 848:339\$ | $82 \$ 600$ | 334:000\$ | $32 \$ 521$ | 1.182:339\$ | $115 \$ 121$ | 280.2 | 32.0 | 87.8 |
| RECAPITULATION:- |  |  |  |  |  |  |  |  |  |
| 6 months, U. States . 383,362 | 22.577:328\$ | $58 \$ 893$ | 18.380:465 ${ }^{\text {d }}$ | 47 \$945 | 40.957:793\$ | 106\$838. | 233.5 | 5.1 | . 9 |
| Do, U. Kingdom ... 51,352 | 4.241:697\$ | 82\$600 | 1.669:999\$ | $32 \$ 521$ | 5.911:696\$ | $115 \$ 121$ | 280.2 | 32.0 | 87.8 |
| Do, Sundry ......... 10,160 | $543: 837$ \$ | $53 \$ 527$ | 458:174\$ | $45 \$ 096$ | 1.002:011\$ | $98 \$ 623$ | 62.1 | 266.1 | 95.6 |
| 4,874 | $7.362: 862$ \$ | 61 \$507 | 20.508:638\$ | 46\$099 | 47.871:500\$ | $107 \$ 606$ | 491.3 | 378.2 | 435.5 |

Note. The index numbers by origin for each country separ ately is based on 1918, details previous to that year being unavail able. The index number for aggregate imports are based on the anmual average for the ante-bellum quinquennium 1909-13.

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.. June Movement. Imports of coal into all Brazil during the month of June consisted entirely of the American variety, amounting to 103,182 tons, as against 77,244 tons in May. The total cessation of imports from the United Kingdom was the consequence of the coal miners' strike. This was only to be expected, but what comes as a surprise is the considerable imports from the United States in June, being greater than for any of the previous six months. This only proves what we have often contended, that the U.S. can well supply this country's needs, and to wrest the supremacy gained at the cost of the U.K. during the war, will require the greatest effort on the part of British coal exporters.

Cost (f.o.b.) declined in June by $1 \$ 445$ per ton or 2.5 per cent; freight and insurance by $2 \$ 287$ per ton or 5.2 per cent; c.i.f. value or cost of delivery of coal at Brazilian ports was consequently $3 \$ 732$ per ton or 3.7 per cent lower.

Index numbers of imports in June were, in consequence, lower all round, as compared with the previous month, but still very much higher than pre-war values, owing not only to the increase in the cost of coal, but to the fall in exchange.

Cost (f.o.b.) declined from 451.7 in May to 440.2 in June; freight and insurance from 355.7 to 336.9 and c.i.f. value from 404.4 to 389.3 in currency and 210.1 to 190.2 in sterlnig value, the latter being the lowest for any month since 1917, owing to low exchange.

Six Months' Movement. Imports of coal into all Brazil during the first six months of the current year amounted to 444,874 tons in the aggregate, or an average of 74,146 tons per month, as against the average of 93,381 tons for $1920,77,254$ tons for 1919 and 150,451 tons for the ante-bellum quinquennium 1909-13.

Of total imports of 444.874 ton $_{S}$ for the six months under review, 383.362 tons or 86.2 per cent came from the U.S., 51,352 tons or 11.5 per cent from the U.K., and 10,160 tons or 2.3 per cent from other countries, chiefly Uruguay in transit.

Owing to the abnormal state of the British coal trade up to the first half of the current year, comparison of imports into this country with previous periods do not lead to definite conclusions. Currency c.i.f. value of total imports for the first half of the current year averaged $107 \$ 606$ per ton, as against $119 \$ 941$ per ton in $1920,94 \$ 735$ in 1919 and $24 \$ 710$ for the ante-bellum quinquennium 1909-13. Sterling c.i.f. value averaged $£ 4.035$ per ton for the first half of the current year, as against $£ 7.015$ in 1920, $£ 5.392$ in 1919 and $£ 1.633$ for the ante-bellum quinquennium. Index numbers-based on the average for the pre-war quinquennium-for the six months under review averaged 491.3 for cost currency, 378.2 for freight and insurance and 435.5 for c.i.f. value. Sterling c.i.f. index numbers averaged 247.1 for the first half of the current year, as against 429.6 in 1920 and 330.2 in 1919.

Discrimination of average cost, etc., of British and American coal for the first six months of the current year( Tables B and C) : Average, Jan.-June, 1921:-


Owing to the cessation of imports from the United Kingdom in June, comparisons of values of British and American coal are somewhat misleading. Whatever benefit values of American coal derived from a rise in exchange or fall in prices would no doubt apply to British coal also, so that the above figures do not really represent the actual differences in favour or against British coal.

Taken as they are, however, cost (f.o.b.) of British coal during the first half of the current year averaged $23 \$ 707$ per ton or 40.2 per cent higher than that of American; freight and insurance, however, averaged $15 \$ 424$ or 32.2 per cent lower; c.i.f. value or cost of delivery of British coal at Brazilian ports was, consequently, $8 \$ 283$ per ton or 7.7 per cent higher, as against $4 \$ 360$ or 3.9 per cent up to the close of May last.

## FOREIGN TRADE OF BRAZIL.

## EXPORTS BY ARTICLE, ORIGIN AND DESTINI IIION. CLASS III.



Though the northern crops were larger, there was a considerable shrinkage in exports of raw cotton during the first half of the current year of 17,134 tons or 81.7 per cent as compared with the corresponding period last year, due to enormous falling off in demand from the United Kingdom, owing to accumulation of large stocks and the depression in the textile trade.

Of the total of 3,827 tons exported, Natal accounted for 1,178 tons or 30.8 per cent, Cabedello for 520 tons or 13.7 per cent, Maranhão for 788 tons or 20.6 per cent, Fortaleza for 408 tons or 10.7 per cent, Pernambuco for 241 tons or 6.3 per cent, other northern ports for 309 tons or 8.1 per cent, Rio de Janeiro for 179 tons or 4.5 per cent and Santos for 204 tons or 5.3 per cent.

The enormous shrinkage of exports was likewise the consequence of the falling off in the output of S. Paulo cotton, owing to the havoc played by the pink boll worm. The quality of last crop's cotton was inferior and only suitable for the local mills producing the cheap and coarse article. The S. Paulo article, however, is mixed with the superior from the northern States for better class textiles. Local mills consumed the whole of the S. Paulo production, so that the surplus for export was not as great as the falling off in exports might lead to expect.

As usual, the United Kingdom was the best customer for $\mathrm{r} \cdot \mathrm{w}$ w cotton, and took 1,669 tons or 43.7 per cent of all shipments, followed very closely by Portugal with 1,373 tons or 35.9 per cent, France a bad third with 524 tons or 13.7 per cent, Germany with 62 tons or 1.6 per cent, Belgium with 42 tons or 1.1 per cent and the United States with only 5 tons or 0.1 per cent.


The world wide rubber depression has reflected seriously on Brazilian trade, exports having fallen off woefully, showing a shrinkage of 5,580 tons or 39.8 per cent, as compared with the

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first first six months of last year and 12,988 tons or 60.6 per cent with the same period in 1913.

Of total exports of 8.426 tons, 4,400 tons or 52.2 per cent were shipped at Manaos, 3,938 tons or 46.7 per cent at Para, 37 tons or 0.4 per cent at Itacoatiara and 51 tons or 0.7 per cent at other ports.

Of the same total, 5.496 tons or 65.2 per cent went to the United States, 1,173 tons or 13.9 per cent to France, only 813 tons or 9.7 per cent to the United Kingdom, 842 tons or 10.0 per cent to Germany, 102 tons or 1.2 per cent to other countries.

The United Kingdom, which up to last year was this country's second best customer, is now a very bad fourth, Germany having taken more rubber during the first half of the current year than the former. Stocks in the U.K., however, were large and more than sufficient for requirements, so that a felling off in demand from that quarter was to be expected.


Compared with the same period last year, exports of rice duing the first half of the current year show the considerable shrinkage of 53,738 tons or 75.2 per cent in volume, $£ 2,970,000$ or 88.4 per cent in sterling value.

The enormous falling off in this commodity $\mathrm{v}: \mathrm{s}$ due to the decline in demand from Germany, which country was Brazil's
best customer for rice last year. The cost of production and therefore the price of rice is so high, that the Brazilan commodity cannot compete favourably with the Eastern product in Europe. At the present moment the rice market is paralysed, with little or no demand from Europe. The Plate is now practically the only market for Brazilian rice.

Of total exports of 17,660 tons, northern ports, including Bahia, accounted for 2,283 tons or 12.9 per cent, Rio de Janeiro for 119 tons or 0.7 per cent, Santos for 3,488 tons or 19.8 per cent, Porto Alegre for 7,317 tons or 41.4 per cent, Pelotas for 3,559 tons or 20.2 per cent, and other southern ports for 894 tons or 5.0 per cent.

Of same total, 8,050 tons or 45.6 per cent were shipped to Argentina, 5,316 tons or 30.0 per cent to Germany, 2,251 tons or 12.8 per cent to Portugal, 1,859 tons or 10.5 per cent to Uruguay and 184 tons or 101 per cent to other countries.

The United Kingdom and France, which up to last year imported Brazilian rice, have ceased to be customers, owing no doubt to the cheaper price of the Eastern commodity.

## Exports of Sugar, Six Months, January-June, 1921:

| Origin | Tons | Destination. |  |  | Tons |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Manaos | 3 | Germany |  |  | 40 |
| Para .. | 5 | Argentina |  |  | 9,219 |
| Maranhão | 1 | Belgium |  |  | 16 |
| Cabedello | 259 | United States |  |  | 648 |
| Pernambuco | 43,734 | France |  |  | 612 |
| Maceio | 15,961 | United Kingdom |  |  | 34,905 |
| Bąhia | 1,223 | Portuguese Guinea |  |  | 30 |
| Rio de Janeiro | .. 7,752 | Madeira |  |  | 160 |
| Santos | 21 | Italy |  |  | 5,102 |
| S .Francisco | 54 | Peru |  |  | 4 |
| Itajahy | 150 | Portugal |  |  | 6,072 |
| Florianopolis | . 264 | Uruguay |  |  | 12,844 |
| Rio Grande | . 14 | 4 - |  |  |  |
| Pelotas | 16 | 6 |  |  |  |
| Porto Alegre | 1 | 1 |  |  |  |
| Jaguarão ... | 21 | 1 |  |  |  |
| S. An. Livramento | .. 31 | 1 |  |  |  |
| Qearahy |  | 8 |  |  |  |
| S. V. do Palmar | .. 61 | 61 |  |  |  |
| Bagé |  | 1 |  |  |  |
| Uruguayana |  | 2 |  |  |  |
| Total | .. 69,652 | Total |  |  | 69,652 |
|  | 1921 | 1920 | 1919 | 1918 | 1913 |
| Total in Tons ........ | 69,652 | 46,032 | 19,410 | 40,087 | 4,991 |
| Value in Contos ..... | 48,213 | 49,500 | 12,519 | 26,893 | 896 |
| Value in $£ 1,000 \ldots$. | 1,800 | 3,388 | 688 | 1,472 | 60 |

Crops last season were above normal owing to favourable weather conditions, Pernambuco alone producing 87.1 per cent more than the previous crop. Exports, in consequence, improved and for the first half of the current year show increase of 23,620 tons or 51.3 per cent as compared with the same period last year.

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Of total of 69,652 tons, 43,734 tons or 62.8 per cent were exported from Pernambuco, 15,961 tons or 22.9 per cent from Maceio, 1,491 tons or 2.1 per cent from other northern ports, 7,752 tons or 11.2 per cent from Rio de Janeiro, and 714 tons or 1.0 per cent from ports south of Ris

Of same total, 34,905 tons or 50.1 per cent were shipped to the United Kingdom, 12,814 tons or 18.4 per cent to Uruguay, 9,219 tons or 13.2 per cent to Argentina, 6,072 tons or 8.7 por cent to Portugal, 5,102 tons or 7.4 per cent to Italy, 648 tons or 0.9 per cent to France and 253 tons or 0.4 per cent to other countries.

The current 1921-22 crop promises to be a bumper; but it is doubtful whether demand will continue as good as for the first half of the year, seeing that Argentina is likewise expecting a good crop, with a surplus for export, which will undoubtedly go to Uruguay, so that exports to these two countries, which together accounted for 22,000 tons for the first half of the current year,- are expected to fall off considerably.

## Exports of Coffee, Six Months, January-June, 1921:



Compared with the first half of last year, exports of coffee show practically no change in volume, which shows an increase of 297,000 bags or 5.4 per cent. In f.o.b. value, however, there was an enormous shrinkage of $£ 18,210,000$ or 56.2 per cent, owing to decline in the price of coffee and exchange.

Of total exports of $5,731,366$ bags, $4,356,266$ bags or 76.0 per cent were shipped at Santos, $1,081,043$ bags or 18.9 per cent at Rio de Janeiro, 230,234 bags or 4.0 per cent at Victoria, 54,296
bags or 0.9 per cent at Bahia and 7,252 bags or 0.2 per cent at other ports.

Of the same total, exported during the same period, the U.S. took 52.4 per cent, France 11.9 per cent, Holland (chiefly in transit for Germany) 8.6 per cent, Germany direct 8.1 per cent, Belgium 3.4 per cent, Argentine 3.1 per cent, Sweden 2.5 per cent, Italy 2.3 per cent. Other countries took less than 100,000 bags each.

Detailed analysis of crop statistics have already been published in this Review.


Compared with same period last year, exports of cocoa show increase of 9,145 tons or 45.9 per cent in volume, but shrinkage of $£ 1,333,000$ or 71.6 per cent in sterling value. The discrepancy in differences is due to the decline in the f.o.b. value of cocoa owing to the fall in exchange and deflation. This shows how seriously these two factors have affected values of exports, for in spite of increase in volume of some staples, values show decrease.
Of total exports of 26,871 tons, 25,410 tons or 94.6 per cent was shipped at Bahia, 1,452 tons or 5.4 per cent at other northern ports and 9 tons at Rio and Santos.

Of the same total, 17,490 tons or 65.1 per cent went to the United States, 3,770 tons or 14.0 per cent to Germany, 1,115 tons or 4.1 per cent to Holland, 1,037 tons or 3.9 per cent to France and 3,459 tons or 12.9 per cent to 11 other countries.

Exports of Carnauba Wax, 6 months, January-June, 1921:

| Origin | $\begin{array}{r} \text { Tons } \\ 100 \end{array}$ | Destination. |  |  | Tons |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Manaos |  | Germany |  |  | 81 |
| Para | 6 | Argentine |  |  | 4 |
| Maranhão | 11 | Belgium |  |  | 20 |
| Ilha do Cajueiro | 436 | Denmark |  |  | 5 |
| Fortaleza | 761 | United States |  |  | 1,193 |
| Pernambuco | 37 | France |  |  | 45 |
| Bahia | 118 | United | d Kingdom |  | 177 |
| Rio de Janeiro | 70 | Spain, .......... |  |  | 1 |
|  |  | Italy |  |  | 1 |
|  |  | Portugal |  |  | 9 |
|  |  | Sweden |  |  | 2 |
|  |  | Uruguay |  |  | 1 |
| Total | 1,539 | Total |  |  |  |
|  | 1921 | 1920 | 1919 | 1918 | 1913 |
| Total in Tons | 1,539 | 2,148 | 3,326 | 2,619 | 2,403 |
| Value in Contos | 3,855 | 7,321 | 11,283 11 | 1,914 | 3,996 |
| Value in $£ 1,000$ | 144 | 502 | 642 | 649 | 263 |

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Compared with the same period last year, exports show shrinkage of 609 tons or 28.3 per cent. Of total exports of 1,539 tens for the first half of the current year, 49.5 per cent was shipped at Fortaleza (Ceara), 28.3 per cent at Ilha do Cajueiro, 17.7 per cent at other northern ports and 4.5 per cent at Rio de Jeneiro. The U.S. were the best customers with 77.5 per cent of total exports ,the U.K. coming a bad second with only 11.5 rer cent and other countries with 11.0 per cent.

| Origin | Tons | Destination. |  |  | Ton |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Rio de Janeiro | 30 | \|Germ | any |  |  |
| Santos | 138 | Cana | Isles |  | 13 |
| Porto Alegre | 6 | 6 Fran |  |  |  |
| Jaguarãد | 5 | Spain |  |  | 126 |
| Quarahy | 2 | 2 Portu |  |  | 27 |
| Bagé | 29 | Urug |  |  | 4 |
| Total | 210 | Total |  |  | 210 |
|  | 1921 | 1920 | 1919. | 1918 | 191 |
| Total in Tons | 210 | 18,370 | 25,407 | 39,070 | - |
| Value in Contos | 95 | 6,529 | 9,601 | 17,801 |  |
| Value in $£ 1,000$ |  | 479 | 528 | 976 |  |

The once promising trade in beans has practioally ceased to be a factor in exports, shipments having fallen from 25,407 tons for the first half of 1919 , to 18,870 tons in 1920 and to only 210 tons in 1921. This commodity is not popular in Europe or the U.S., and it is doubtful whether exports will ever revive unless, of course, some of it might find ite way to famished Russia.


Compared with the first half of last year, exports show a very satisfactory increase of 9,727 tons or 93.6 per cent in volume, but of only $£ 255,000$ or 24.2 per cent in sterling f.o.b. value. The discrepancy is due to deflation and the fall in exchange.

Of total exports of 20,167 tons, 18,092 tons or 89.7 per cent were shipped at Bahia, 823 tons or 4.1 per cent at Rio, 1,249 tons or 6.2 per cent at southern ports and 9 tons at Para.

Of the same total, 5,902 tons or 29.3 per cent went to Germany, 4,707 tons or 23.3 per cent to Holland, 4,087 tons or 20.3 per cent to France, 1,726 tons or 8.6 per cent to Argentina, 1,174 tons or 5.8 per cent to Belgium, 1,095 tons or 5.4 per cent to Italy, 501 tons or 2.5 per cent to the U.K., and 975 tons or 4.8 per cent to other countries.

Germany is again the best customer for our tobaccos. Prior to the war that country took practically the whole of the Brazilian production and in 1913 accounted for 82.8 per cent of total exports.

The bulk of exports to Holland no doubt found their way to Germany, so that the German monopoly is already a factor, its development to per-war scale being a matter of time. Bahia tobacco
production is virtually in the hands of Germans, who can be relied on to give preference. to Germany, so that she ray regain her monopoly of Brazilian tobacco trade in Europe. Before the war, Germany was the European entrepot for Brazilian tobacco and the attempt of France to wrest that monopoly las not proved successful, though no doubt she will now continue to import direct for her own consumption.


Although volume of exports show the considerable increase of 39,729 tons or 105.4 per cent, in sterling it was the reverse, f.o.b. value showing a shrinkage of $£ 789,000$ or 54.4 per cent. The discrepancy was partly the consequence of the fall in exchange, and chiefly of deflation, which hit this commodity harder than the majority of others. Under the circumstances, is it surprising that planters should be bewailing? Their losses must have been enormous. With exception of 64 tons shipped at Rio and Santos the whole of exports were shipped at ports of Parana, Santa Catharina and Rio Grande do Sul. The Plate took 25,901 tons or 97 per cent of total export, Chile 1,375 tons or 5.0 per cent and other countries 56 tons.


This is a trade that promises to become very important. The production of maize or indian corn has increased by leaps and bounds and has already usurped the position of beans and mandioca meal, which during the years 1918 and 1919 were exported far in excess of indian corn.

Although this commodity is produced on a large scale in the States of Rio, Minas and S. Paulo, the whole of it is consumed within the States. The State of Pernambuco, however, owing to climatic conditions, has an enormous production and a surplus for

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export of about 20,000 tons. The quality of this corn is excellent and is much appreciated in the U.K. and Portugal.

Brazilian maize is comparatively cheap in price, its.f.o.b. value averaging $169 \$$ per ton in currency and $£ 65$ s per ton in sterling. Compared with the same period last year, total exports show an increase during the first six months of the current year of 15,058 tons or 946.4 per cent. Previous to the war no indian corn was exported, local production barely sufficing to meet with requirements, but when demand for Brazilian produce became active during the early days of the war, production of this, as well as many other commodities, was increased to an extent never dreamed of, with the result that during the first half of 1917 exports had reached 10,602 tons, only to fall again as the war came to a close, reacting, however, in 1921, when the record of 16,649 tons was exported from northern ports.

Of total exports of 16,649 tons, 11,068 tons or 66.5 per cent were shipped at Pernambuco, 2,150 tons or 12.9 per cent at Fortaleza, 2,035 tons or 12.2 per cent at Para and 1,396 tons or 8.4 per cent at other northern ports.

Of the same total, 8,450 tons or 50.8 per cent went to Portugal, 5,212 tons or 31.3 per cent to the U.K., 2,986 tons or 17.9 per cent to Portuguese colonies and 1 ton to French Guiana.

The f.o.b. unit value per ton has fallen considerably, owing to deflation and the decline in exchange, and for the first six months of the current year averaged $£ 6.5$ per ton, as against £14 13s during the same period in 1920 and $£ 88$ s in 1917.


Compared with the same six months last year, exports of timber during the first half of the current year show shrinkage of 14,636 tons or 25.0 per cent in volume and of $£ 301,000$ or 50.5 per cent in sterling fo..b. value. Of total exports of 43,744 tons, 8,700 tons or 20.0 per cent were shipped at ports north of Rio, 1,610 tons or 3.6 per cent at Rio and Santos and 33,434 tons or 76.4 per cent at ports south of Santos (Parana, Santa Catharina, Rio Grande do Sul and Matto Grosso.)

Of same total 33,551 tons or 76.7 per cent went to the Plate, 5,461 tons or 12.5 per cent to the United States, 1,419 tons or 3.2 per cent to Portugal and 3,313 tons or 7.6 per cent to other countries.


In this class is included cotton, castor, and similar seeds. Compared with the same period last year, exports during the first half of the current year show a shrinkage of 17,639 tons or 35.4 per cent.

Of total of 31,566 tons, 27,042 tons or 85.7 per cent were shipped at northern ports, including Bahia; 3 tons at Rio de Janeiro, 3,641 tons or 11.5 per cent at Santos, 880 tons or 2.8 per cent at southern ports. Of same total, 15,014 tons or 47.6 per cent went to the United Kingdom, 14,182 tons or 45.0 per cent to the U.S., and 2,360 tons or 7.4 per cent to other countries.


Compared with the same period last year, exports of oils show shrinkage of 932 tons or 29.7 per cent, but are still very considerable if compared with the ante-bellum year 1913.

Of total exports of 2,205 tons, 1,900 tons or 86.1 per cent were shipped at Rio and Santos, and, with the exception of 4 tons at Porto Alegre, all the rest was shipped at Pernambuco and other northern ports.

Italy was the best customer with 49.9 per cent of total exports, followed by France with 15.9 per cent, Argentina, Belgium, Holland, etc.

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ready bills at $725-32 \mathrm{~d}$. The close was firmer with sellers at 7 25-32d. The New York-London rate came $\$ 4.00$ and Paris London 54.90 to the $£$

Thursday, 17 Nov. The Bank of Brazil posted 7 29-32d to 8 d for market takers and foreign banks quoted $725-32 \mathrm{~d}$, with money for prompt export bills at 7 13-16d. The market opened steady, but owing to lack of bills weakened. The close was weak with the bank rate at $73 / 4 \mathrm{~d}$. The New York-London rate came $\$ 4.00$ and Paris-London 55.30 to the $£$.

Friday, 18 Nov. The Bank of Brazil posted 7 7-8d for market takers and foreign banks quoted $723-32 \mathrm{~d}$, with money for prompt export bills at $73 / 4$. The market opened weak, with little interest and closed with foreign banks at 7 11-16d. The New York-London rate came $\$ 4.00$ and Paris-London 55.30 to the $£$.

The Bank of Brazil posted $727-32 \mathrm{~d}$ to 8 d for market takers and foreign banks quoted $711-16 \mathrm{~d}$, with money for prompt export bills at $723-32 d$. The market was dull throughout the day and closed with rates unchanged. The New York-London rate came $\$ 4.00$ and Paris-London 55.40 to the $£$.

APPROXIMATE VALUE OF THIRTEEN LEADING EXPORTS, RIO AND SANTOS, IN $£ 1,000$.

| No. of days. |  | Mang'ese |  | - |  | Cotton | Rice | Eides | Lard | Sundry* | Av. per |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Coffee |  |  | Sugar | Beans |  |  |  |  |  | Total | diem |
|  | Coffee |  | 883 | 271 | 209 | 627 | 299 | 26 | 48 | 8 | 7,611 | 246 |
| 31 January, 1920 ... | 5,209 | 22 | 220 | 16 | 169 | 614 | 211 | 119 | 18 | 42 | 6,532 | 225 |
| 29 February ........ | 5,101 7,290 | 96 | - 34 | 16 | 77 | 482 | 471 | 299 | 35 | 75 | 8,859 | 288 |
| 31 March .......... | 7,290 5,326 | r 118 | 34 396 | - | 9 | 317 | 336 | 157 | - | 113 | 6,772 | 228 |
| 30 April ............... | 5,326 4,130 | 118 | 120 | - | 15 | 453 | 519 | 60 | 13 | 52 | 5,648 | 182 |
| 31 May <br> 30 June | 4,130 3,800 | 286 153 | 364 | - | 9 | 107 | 550 | 47 | 10 | 22 | 5,056 | 168 |
| 1st 6 months 1920.... | 30,856 | 706 | 2,017 | 287 | 482 | 2,600 | 2,386 | 708 | 124 | 312 | 40,478 | 223 |
| Monthly average ... | 5,143 | 118 | 336 | 48 | 80 | 433 | 398 | 118 | 21 | 52 | 6,747 | 223 |
| Monthly average ... <br> Weekly average | $1,186$ | 27 | 78 | 11 | 18 | 100 | 92 | 27 | 5 | 12 | 1,556 | 298 |
|  | 3,211 | 235 | 173 | - | 10 | 76 | 477 | 61 | - | 11 | 4,254 | 137 |
| 81 August | 3,717 | 258 | 177 | 87 | 1 | 110 | 274 | 58 | 15 | - | 4,697 | 152 |
| 30 September ..... | 4,312 | 102 | 94 | 217 | 2 | 105 | 287 | . 111 | 24 | 2 | 5,256 | 175 |
| 31 October ........... | 3,210 | 215 | 312 | 339 | 30 | 41 | 321 | 77 | 102 | 10 | 4,657 | 150 |
| §30 November ....... | 3,103 | 317 | 56 | 119 | 20 | 47 | 106 | 91 | 114 | 12 | 3,995 | 133 |
| 31 December ......... | §2,628 | 1.38 | 28 | 155 | 1 | 25 | 2 | 10 | 53 | 15 | 3,055 | 99 |
| 2nd 6 months, 1920. | 20,181 | 1,265 | 840 | 917 | 74 | 404 | 1,467 | 408 | 308 | 50 | 25,914 | 141 |
| Total, 12 months, 1920 | 51,037 | 1,971 | 2,857 | 1,204 | 556 | 3,004 | 3,853 | 1,116 | 432 | 362 | 66,392 | 182 |
| Monthly average ... | 4,253 | 164 | 238 | 100 | 46 | 250 | 321 | 93 | 37 | 30 | 5,532 | 182 |
| Weekly average ...... | 982 | 37 | 55 | 23 | 11 | 58 | 74 | 22 | 8 | 7 | 1,277 | 182 |
| Total 12 months, 1919 | 67,880 | 939 | 3,138 | 1,299 | 1,197 | 1,924 | 525 | 1,501 | 2,193 | 778 | 81,374 | 223 |
| Monthly average, 1919 | 5 5,657 | 78 | 262 | 108 | 100 | 160 | 44 | 125 | 183 | 65 | 6,781 | 229 |
| Weekly average, 1919 | 1,305 | 18 | 60 | 25 | 23 | 37 | 10 | 29 | 42 | 15 | 1,565 | 229 |
| Monthly average, 1918 | 1,503 | 171 | 269 | 81 | 137 | - | 237 | 1,350 | 1,000 | 1,131 | 29,641 | 81 |
| Total, 12 months, 1918 | 18,039 | 2,046 | 3,230 | 867 | 1,641 | - | 20 | 112 | 83 | 94 | 2,470 | 81 |
| Weekly average 1918. | . 347 | 39 | 62 | 19 | 32 | - | 5 | 26 | 19 | 21 | 570 | 81 |
| 31 January ............ | 2,496 | 230 | 117 | 8 | - | 9 | 17 | 75 | 72 | 7 | 3,031 | 98 |
| 28 February ......... | 2,745 | 111 | 359 | 11 | 2 | 3 | 1 | 30 | 29 | 52 | 3,343 | 119 |
| 31 March ........... | 1,560 | 134 | 377 | 1 | - | 14 | 1 | 26 | 8 | 6 | 2,127 | 68 |
| 30 April .............. | 2,140 | 124 | 378 | 18 | - | 4 | 3 | 65 | 15 | 9 | 2,756 | 92 |
| 31 May ............... | 1,780 | 50 | - | 4 | - | - | 36 | 64. | 10 | 2 | 1,946 | 63 |
| 30 June ............ | 2,312 | 10 | - | 44 | - | 7 | 53 | 1 | 6 | 8 | 2,441 | 81 |
| 1st 6 months 1921.... | 13,033 | 659 | 1,231 | 86 | 2 | 37 | 111 | 261 | 141 | 84 | 15,644 | 86 |
| Monthly average | 2,172 | 110 | 205 | 14 | - | 6 | 18 | 44 | 23 | 14 | 2,606 | 86 |
| Weekly average .. | 502 | 25 | 48 | 3 | - | 1 | 4 | - 10 | 5 | 3 | 601 | 86 |
| 31 July | 2,852 | 96 | - | 41 | - | 8 | 68 | 62 | 5 | 4 | 3,136 | 101 |
| 31 August ........... | . 2,395 | 33 | 39 | 87 | 1 | 13 | 70 | 22 | 2 | - | 2,662 | 86 |
| 30 September ........ | . 3,645 | 75 | 12 | 81 | 2 | 70 | 52 | 33 | 27 | 1 | 3,998 | 133 |
| 31 October ........... | . 3,291 | 64 | 2 | 45 | - | 89 | 3 | 20 | 16 | 12 | 3,542 | - 114 |
| Week ended 2 Nov... | . 900 | 15 | - | 19 | - | 36 | - | 6 | 9 | - | 985 | 141 |
| Week ended 9 Nov... | . 803 | 15 | 2 | 16 | - | 7 | - | - | 1 | 1 | 845 | 121 |
| Week ended 16 Nov. | . 413 | 18 | - | 3 | -- | 7 | - | 1 | 1 | 1 | 444 | -63 |
| 1 to 16 Nov. .......... | . 1,237 | 33 | 2 | 19 | - | 14 | - | 7 | 2 | 2 | 1,316 | -82 |

\& Subjent to alteration.
*Sundry comprise Cocoa, Tobacco, Cottonseed and Mandioca Meal.
Figures for June have been revised and corrected.


The market was very dull throughout the past week, which comprised only four days' business. Bills were scarce and other business quilet, which together with the continfaed unsettled political situation, weakened rates, closing on Saturday with a decline of 1-32d in the Bank of Brazil rate from previous Saturday's close, and $3-32 \mathrm{~d}$ in foreign banks.

The market continues nervous under the political cloud, which can be no means be described as having become clearer by the manifestations of the past week. Judging by the trend events, there will be no respite until after the March elections. In the meantime, the exchange market continues nervous, and oscillates according to the direction of the political sphere.

Another danger which looms ahead as exchange weakens and the volume of imports increases, is the reaction in the favourable balance of trade. Imports-as stated in another columnthreaten to assume large proportions in order to escape the revertion of gold duties to the basis of 55 per cent in January. Real factor's for the last two months have at least favoured firmness, and so long as the balance of trade continues in favour of the country this tendency should last; unfortunately outside factors are assuming such weight as to make everything uncertain. Taking things as a whole, the tendency is rather for depression than strength, but we still have hopes that a really critical situation in the country's trade will evolve from factors easily surpressed.

Under these circumstances, business of any description is extremely difficult. Credit is only obtainable at onerous rates. The banks are bursting with cash and are not at all disposed to let it go, even against first class paper, they very properly pursuing a cautious policy. This restriction of credit has narrowed business considerably, and-in their turn-some houses are cutting down their staff as a measure of economy.

## The Money Market.

| 19 Nov,'21 |  | 12 Nov,'21 | 19 Nov,'20 |
| :---: | :---: | :---: | :---: |
| *Apolices, unified, 1:000\$ buyers 8 | 808\$ | 808\$ | - |
| ${ }^{*}$ Rio municipal, 1906, buyers ...... 1 | $175 \$ 500$ | - $175 \$ 500$ | - |
| *Ditto, 1920, buyers ............... 1 | $155 \$$ | $158 \$$ | - - |
| Bank of Brazil ................... 2 | 260\$ | $260 \$ 500$ |  |
| Brazil Funding, 1898, 5 per cent.... | . 75 | 75 | 70 |
| Ditto, new, 1914 | 641/2 | 125 | 58 |
| Conversion, 1910, 4 per cent | 481/2 | 49 | 45 |
| Ditto, 1908, 5 per cent | 64 | 64 | 67112 |
| Federal District, 5 per cent | 61 | 60 | 56 |
| Brazil Railway | $3 / 4$ | - 3/4 | $25-8$ |
| Brazil Traction | 291/4 | - $291 / 4$ | 43 |
| Leopoldina Railway | 20 | 17 | $301 / 4$ |
| S. Paulo Railway | 107 | $971 / 2$ | 127 |
| Dumont Coffee, 7 per cent, pref.... | $43 / 4$ | $43 / 4$ | 7 |
| St. John del Rey Mining Ord. | 15 | 15 | 16-3 |
| Rio Flour Mills | 62 | 62-6 | 62-6 |
| London and Brazilian Bank | 19 | 181/2 | 23 |
| Royal Mail Ordinary | 79 | 19 | 112 |
| British War Loan, 5 per cent, 1920 | 088 | 87 7-8 | 83 1-4 |
| Consols, $21 / 2$ per cent | 49 1-8 | -8 49 | $443 / 4$ |
| French rente, 3 per cent | .. 53.85 | 553.80 | 55.10 |
| Ditto, 5 per cent, 1915 | 80.20 | O 80.20 | 85.20 |
| Ditto, 4 per cent, 1914 $\qquad$ <br> \#Closing of Rio Stock Exchange | $\ldots \quad 65.60$ | 065.60 | 69.60 |
| 19 Nov, 1921 | 12 Nov, | , 1921.19 | Nov, 1920 |
| Exchange, N. York-Londor |  |  |  |
| (teleg.) dols per £ 4.00.25 | Holida |  | 3.45 .50 |
| Paris-London |  |  |  |
| (sight) fes per € 55.31 | 54.4 | 43 | 57.91 |

Sight rates, Rio on:-

| London, pence | 71/2-79-16 |
| :---: | :---: |
| Paris | \$574-, \$585 |
| Italy | \$333-\$340 |
| Portugal | \$650- \$720 |
| New York | $7 \$ 900-7 \$ 970$ |
| B. Aires, peso | 2\$620-2\$660 |
| B. Aires, gold | 6\$050 |
| Switzerland | 1\$500-1\$526 |
| Spain | 1\$100-1\$125 |
| Montevideo | $5 \$ 390-5 \$ 500$ |
| Denmark | 1\$477 |
| Norway | 1\$110-1\$155 |
| Sweden | 1\$870-1\$875 |
| Japan | 3\$835-3\$875 |
| Belgium | \$556-\$564 |
| Holland (flr.) | 2\$805-2\$900 |
| Hamburg | \$031- \$038 |
| Roumania | \$060- \$066 |


| $75-8-711-16$ | $103 / 4-103132$ |
| :---: | ---: |
| $\$ 575-\$ 581$ | $\$ 383-\$ 395$ |
| $\$ 327-\$ 335$ | $\$ 244-\$ 260$ |
| $\$ 703-\$ 800$ | $\$ 770-\$ 900$ |
| $7 \$ 903-8 \$ 000$ | $6 \$ 330-6 \$ 420$ |
| $2 \$ 500-2 \$ 650$ | $2 \$ 139-2 \$ 230$ |
| $6 \$ 000-$ | $4 \$ 900\} ? 5 \$ 010$ |

$\$ 000-$
$1 \$ 510-1 \$ 535$
$1 \$ 115-1 \$ 140$$\quad \$ 845$ - $\$ 860$
$5 \$ 350-5 \$ 500$

## 1\$491-

1\$115-
1\$850-1\$875
$3 \$ 850-3 \$ 875$
\$555-\$561
$2 \$ 720$ - $2 \$ 805$
$\$ 031$ - $\$ 085 \quad \$ 092$ - $\$ 100$
\$060-\$085
\$060-\$065
at sight rate $. .330 \$ 000-30 \$ 34530 \$ 000-30 \$ 967$
Value 1 sovereign

| buyers | 37\$500 | 37\$500 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Discounts, London | 4 1-16 \% | 4 | \% | 6 |
| Do, Bank of England | $5 \times \%$ | 5 | \% | 7 |
| Bitto, New York | 8 \% | 8 | \% | 8 |

Movement of S. Pauio Exchange Banks, 30 September, 1921. Balance Sheets including branches in Erazil.

In Contos of Réis.

| Cash | $\begin{gathered} \text { Discounts } \\ \text { and } \\ \text { Lcans } \end{gathered}$ | $\underset{\text { Deposits }}{\substack{\text { Slght }}}$ | $\begin{gathered} \text { Fixed } \\ \text { Ped } \\ \text { Dosits } \end{gathered}$ | arcontage to Sight Deponits |
| :---: | :---: | :---: | :---: | :---: |
| Bank of S. Paulo ...... 6,055 | 57,499 | 21,028 | 3,453 | 28.4 |
| Commercial de S. Paulo 19,758 | 83,371 | 67,929 | 15,734 | 29.1 |
| Commercio e Industria. 50,500 | 167,523 | 145,383 | 40,354 | 34.7 |
| Total with branches ... 76,313 | 308,393 | 234,340 | 59,541 | 32.6 |
| Increase or Decrease, Sept, on August:- |  |  |  |  |
| Bank of S. Paulo ........ +2,054 | +25,250 | +2,105 | - 628 |  |
| Commercial de S. Paulo. $+3,423$ | +5,103 | +9,083 | + 368 |  |
| Commercio e Industria . +641 | +14,782 | +14,002 | +2,072 |  |

Total with branches $\ldots \ldots+6,118+45,135+25,190+1,814$
Balance Sheets for S. Paulo City only
Cash D. \& L. S. Dpts. F. Dpts. \%* British of S. America ... 15,755 $23,976 \quad 16,384 \quad 10,053 \quad 96.2$
London \& Brazilián ... $34,492 \quad 59,744 \quad 49,693 \quad 23,765 \quad 69.4$

London \& R. Plate .... 15,004 $11,241 \quad 12,91$ ) $\quad 2,197 \quad 116.2$
$\begin{array}{lllllll}\text { National City } \ldots \ldots \ldots . . & 23,933 & 29,348 & 27,252 & 1,985 & 87.8\end{array}$
Royal of Canada ......... 15,045 18,288 $15,448 \quad 1,673 \quad 97.4$
Total ex branches (....104,229 142,597 121,687. 39,673 i 85.6
*\% of cash to sight deposits.
Increase or Decrease Sept. on August:--
British of S. America ...-1,691 +3,610-2,446 +999
London \& Brazilian $\ldots .+1,864-6,679+1,401-3,838$
London \& R. Plate ...... 454 - $880-1,992-7$
National City ...........- $437-1,482-6,325+107$
Royal of Canada $\ldots \ldots \ldots+4,314-1,369+2,199-15$
Total ex-branches $\quad \ldots \ldots+4,504-6,700-7,163-2,754$

## BANK BALANCES

## THE BANK OF BRAŻIL.

## BALANCE SHEET OF THE REDISCOUNT DEPARTMENT.

| 31st October, 1921. |  |
| :---: | :---: |
| Assets. |  |
| National Treasury, emission account | $79.157: 1948000$ |
| Notes in circulation ........... 370.000:000\$000 |  |
| Less, burnt ... 98.156:194\% |  |
| Handed to Caixa $151.001: 000 \$$ 249.157:194\$000 | 120.842:806\$400 |
| Cash (Rediscount Department) ${ }^{\text {den }}$ (.............. | 2.722:647\$576 |
| To be handed to Caixa de Amortisação | 624:3148745 |
| Bills rediscounted | 120.055:448\$498 |
| Installation expenses | 24:121\$100 |
| General experses | 13:492\$185 |
| Honorariums ..................................... | 43:755\$009 |
| Collateral deposited as security | 20:000\$002 |
| Cost of notes issued by Caixa de Amotisação | 67:352\$040 |
|  | 323.571:131\$144 |
| Liabilities. |  |
| Authorised emission | 200.000:000.90以 |
| Reserve Fund | 426:645\$724 |
| At National Treasury | 120.842:806\$000 |
| Discounts | $2.268: 767 \$ 120$ |
| Commissions ..................................... | 12:912\$300 |
| Collateral | 20:000\$000 |
|  | 323.571:131\$144 |

Rio de Janeiro, 8 November, 1921-Daniel de Mendonça, Director; D. P. Medeiros, Acting Accountant; Fabio de Andrade, Cashier.

## BRASILIANISCHE BANK FUR DEUTSCHLAND.

balance sheet for branches at rio de Janeiro,
S. PAULO, SANTOS, PORTO ALEGRE AND BAHIA.

## 31st October, 1921.

Assets.

| Bills discounted |  |
| :---: | :---: |
| Bills receivable: Foreign Domestic | $\begin{array}{r} 4.522: 898 \$ 881 \\ 17.749: 709 \$ 040 \end{array}$ |
| Loans in current account |  |
| Collateral deposited as security |  |
| Securities deposited |  |
| Accounts with Head Office |  |
| Ditto, with branches and agencies |  |
| Ditto, with correspondents abroad |  |
|  |  |
| Cash: In currency .............. 12.073:616\$692 |  |
| In gold coin | 1:736\$000 |
| In other species | 1:765\$900 |
| At bankers | 2:005\$347 |
| Sundry acounts |  |

$14.133: 114 \$ 175$
$22.272: 607 \$ 921$ $25.356: 199 \$ 160$ 20.118:683\$320 37.156:379\$880 1.500:000\$030 9.218:934\$498 48.159 :045\$989 $1.760: 081 \$ 40)$
19.829:125\$139 $1.240: 633 \$ 911$
200.744 :805\$3n3

## Liabilities.

Capital, $15,000,000$ marks
Deposits in current account with interest
Deposits at fixed dates
15.000:000\$000

Securitios deposited and in guarantee
Head Office and correspondents abroad
Branches and agencies
Rills payable
Sundry accounts
E.\&O.E.-John ; Matthieson.
13.878:072\$104
21.562:962\$943 79.547:671\$121
54.252:045\$010
$9.100: 868 \$ 747$
1.304:996\$378 6.098:189\$090

[^1]
## Railway News

THE LEOPOLDINA RAILWAY COMPANY. ESTIMATED WEEKLY TRAFFIC RECEIPTS.

| Year | Week Ended | Receipts for Week |  |  | $\begin{aligned} & \text { TOTAL } \\ & \text { from } \\ & \text { 1st January } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Currency. | Exchange | Sterling |  |
| 1921 | Nov. 12th. | 910:000 ${ }^{\text {a }}$ | 7 13/16 | \& 29,622 | \& $1,511,883$ |
| 1920 | Nov. 13th. | 1.014:000\$ | 113.4 | £ 49,644 | $\boldsymbol{\mathcal { L }} \mathbf{2 , 3 4 3 , 5 1 7}$ |
| [ncrease. | - | - | - | - | - |
| Deorease | - | 104:000\$ | $315 / 16$ | £ 20,022 | £ 831,634 |

THE S. PAULO RAILWAY.
ESTIMA TED WEEKIY TRAEFIC RECEIPTS.

| Year | Week Pnded. | Receipts for 17 wen |  |  | $\begin{gathered} \text { Totun from } \\ \text { lat } \\ \text { Jan. } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Curreney | Exch . | Sterung. |  |
| $\begin{aligned} & 1921 \\ & 1920 \end{aligned}$ | Nov. 13 <br> Nov. 14 | \| $\begin{array}{r}772: 9188600 \\ 1.081: 480 \$ 100\end{array}$ | $\begin{array}{r} 73 / 4 \\ !19 / 16 \end{array}$ | $\left\lvert\, \begin{array}{ll}\text { £ 24.958-16-7 } \\ \text { ¢ } 52.102-11-2\end{array}\right.$ | .332.501-17-0 |
| uncrease... <br> Decrease... | - | 308:561 \$500 | - | £ ${ }_{\text {2 }}$ - 143 -14.7 | $777,515-2-7$ |

THE S. PAULO RAILWAY COMPANY.
ESTIMATED WEEKLY TRAFFIC RECEIPTS

| Year | Week Ended | Receipts for Week |  |  | $\begin{array}{\|c\|} \text { TOTAL } \\ \text { from } \\ \text { ist January } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Currency | Exchange | 8terling |  |
| 1921 | Nov. 20 | 732:8078400 | $75 / 8$ | L 23,281-18-0 | £ 1,865,788-15-0 |
| 1920) | Nov. 21 | 961:0278100 | $107 / 8$ | £43.546-10-10 | £2.153,563-10-5 |
| Increase.. | - | - | - | - | - |
| Decreare.. | - | 2282198700 | $31 / 4$ | £20,264-12-10 | £ 797,779-15-5 |

## COFFEE

Ciesing Quctations -

| 8pot:- |  | New York. |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rio7 s | Santos | Rio | Santos |  |
|  |  | 4 s | 78 | 45 | 78 |
| Nov. 12 | $18 \$ 200$ | $15 \$ 500$ | - | - | - |
| Nov. 19 | $18 \$ 200$ | $15 \$ 500$ | - | - | - |
| Options :- |  |  |  |  |  |
|  | Rio | Santos |  | New York |  |
|  | Dec. | Dec. | March | Dec. | March |
| November 12 | 18\$250 | $15 \$ 300$ | $15 \$ 125$ | 8.35 c | 7.92 c |
| November 19 | 18\$200 | $15 \$ 425$ | $15 \$ 250$ | 8.50 c | 8.12 e |
| Rise or Fall ... | -\$050 | +\$125 | +\$125 | $+0.15 \mathrm{c}$ | +0.20 e |
| Ditto, \% ... | 0.3 | 0.8 | 0.8 | 1.8 | 2.5 |

Note.-Rio quotations per 10 kilos, Santos pes 0 k-lon, ann. New York per 11,

The Markets. Though both Rio and Santos continued firm: during the past week, business was far from active and shipments at both ports smaller. Consuming markets have not shown any great desire to buy, though nibbling was constant in the hopes of securing a parcel something below ruling prices here. Whatever the case may be, Brazil can now rest on her cars and await with tranquility for buyers from both Europe and the U.S. to come along and replenish dangerously depleted stocks. The feature of the week was that Rio shipments were

## "RENATA" USINA TAHY'S NEWEST BALDWIN LOCOMOTIVE

Baldwin Plantation locomotives are estensively used in South America. Our skill and experience in building such engines well equips us for furnishing motive power especially adapted to the particular requirements of our clients. The "Renata", as illustrated, burns wood fuel, and is equipped with "Rushton Improved" Smoke Stack.

## Our office nearest your city will give you catalogues and full information regarding Baldwin locomotives for Plantation service.



# THE BALDWIN LOCOMOTIVE WORKS 

RIO DE JANEIRO<br>Rua da Alfandega, 5

PARA
Eduardo C. Holden

BAHIA
Cory Bros \& Co., Ltd.
larger than those at Santos, one lot of over 20,000 bags Rios being shipped to New Orleans. Should the latter centre accumulate a stock of Rios and New York let that grade run out, speculators are in for another glorious innings, particularly if dollar exchange becomes as much as a cent in favour of Brazil!

The freight rate for the United States has been reduced to 40 cents per bag for prompt shipment. This is a sign that tonnage is far in excess of spot offerings. The rate for futures is virtually nominal, but as soon as coffee begins to move in bulk, the rate will most probably be put up. The reduction of the spot rate is no doubt a result of the rate war, but the benefit will be to exporters only.

The Rio Market closed on Saturday steady, with 7s unchanged from previous Saturday's close at $18 \$ 200$ per 15 kilos, but with a decline of 50 reis or 0.3 per cent in Dec. options.

The Santos Market closed firm, with 4 s unchanged at $15 \$ 500$ per 10 kilos and an advance of 125 reis or 0.8 per cent in both Dec. and March options. The New York market advanced en Saturday 15 points or 1.8 per cent in Dec. and 20 points or 2.5 per cent in March options.

Col. Schmidt, the large S. Paulo fazendeiro, is somewhat alarmed at the condition of the crops. He estimates the coming crop at 5 millions, as against $7,210,000$ bags estimated by the Agricultural Department of S. Paulo.

Entries at Santos for the current crop to 17 Nov. amounted already to $3,449,120$ bags and should they continue at the same rate during the remaining months of the season, total entries at the close of the crop will amount to $9,200,000$ bags, against estimates of $71 / 2$ to 8 millions. It inust be borne in mind, however that entries at Santos are being restricted, so that it will be difficult to calculate precisely the present crop owing to the amount of coffee which will remain up country.

At Rio entries continue to increase steadily and to 17 th inst amounted to $1,698,631$ bags, as against $1,096,113$ bags for the same period last crop, or an increase of 602,513 bags or $54.9 \%$.

Companhia Registradora e Caixa de Liquidaọào do Rio de Janeiro. Quotations for the week ended 19th November, 1921.

|  | Per 15 kilos |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sallers | Buyers | Sollers | Buyers |
| November | $18 \$ 500$ | 188350 | $18 \$ 400$ | $18 \$ 350$ |
| iDecember | $18 \$ 500$ | $18 \$ 351$ | 18\$400 | $18 \$ 200$ |
| January, 1922 | 18\$500 | $18 \$ 400$ | $18 \$ 400$ | 18\$200 |
| February | $18 \$ 500$ | $18 \$ 400$ | $18 \$ 400$ | 18\$20a |
| March | $18 \$ 500^{\circ}$ | 18\$400 | 18\$400 | 18\$200 |
| April | $18 \$ 500$ | 18\$400 | $18 \$ 400$ | $18 \$ 150$ |
| Total sales of | ing the | ek amo | do | 00 bags. |

Closing Prices of Santos Options, per 10 kiles:-

## NEW BASIS

|  |  | 14th | 16 th | 17 th | 18 th | 19 th |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| November | $\ldots \ldots \ldots \ldots$. | $15 \$ 275$ | $15 \$ 425$ | $15 \$ 375$ | $15 \$ 400$ | $15 \$ 450$ |
| December | $\ldots \ldots \ldots .$. | $15 \$ 325$ | $15 \$ 425$ | $15 \$ 375$ | $15 \$ 400$ | $15 \$ 425$ |
| January | $\ldots \ldots \ldots \ldots$. | $15 \$ 250$ | $15 \$ 325$ | $15 \$ 300$ | $15 \$ 300$ | $15 \$ 300$ |
| February | $\ldots \ldots \ldots .$. | $15 \$ 200$ | $15 \$ 250$ | $15 \$ 225$ | $15 \$ 225$ | $15 \$ 275$ |
| March | $\ldots \ldots \ldots \ldots .$. | $15 \$ 175$ | $15 \$ 275$ | $15 \$ 225$ | $15 \$ 275$ | $15 \$ 250$ |
| April | $\ldots \ldots \ldots \ldots$. | $15 \$ 125$ | $15 \$ 225$ | $15 \$ 200$ | $15 \$ 250$ | $15 \$ 225$ |

November 15th was a holiday.
Sales of futures at Santos were as follows:-Nov. 14th, 22,000 hags ; 15th, holiday ; 16th, 42,000 ; 17th, 11,000 bags ; 18th, 23,000 ; 19th, 15,000; total for week, 113,000 bags.

Entries at the two ports-Rio and Santos-during the week ended 17 th November show decrease of 38,186 bags or 14.5 per cent as compared with the previous week, of which 6,003 bags or 7.6 per cent at Rio and 32,183 bags or 17.4 per cent at Santos.

Compared with the same week last year, entries at the two ports show shrinkage of 75,406 bags or 25.0 per cent, accounted for by increase of 11,180 bags or 18.1 per cent at Rio, but decrease of 86,586 bags or 36.2 per cent at Santos.

COFFEE CLEARED FROM THE PORTS OF RIO AND SANTOS DURING THE WEEK ENDED 17 NOVEMBER, 1921, AND FOR THE CROP FROM 1 JULY TO 17 NOV., 1921...

|  | Total | rop- |  | op to 17 | vem | Des |  | Week ending |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1919-20 | 1920-21 | 1920-21 | 1921-22 | Inc | or Dec. 84,389 | \% 4.2 | $\begin{array}{r} 17 \text { Nov. } \\ 70,000 \end{array}$ |
| United States | 5,828,628 | 5,585,407 | 2,004,956 | 1,920,567 | - | $\begin{aligned} & 84,389 \\ & 39 \\ & \hline 771 \end{aligned}$ | 4.2 8.0 | $3,677$ |
| France | 1,643,009 | 1,206,586 | 496,515 | 536,286 | $+$ | 39,771 46,732 | $\begin{array}{r}858.0 \\ \hline 8.0\end{array}$ |  |
| Algiers, Dakar, Tunis, Morroco ...... | 117,612 | 62,082 | 4,875 | 51,607 | + | 62,074 | 25.4 | 23,565 |
| Italy ................................... | 539,232 | 328,776 | 244,812 | 182,738 | $+$ | 62,074 | 83.4 | 19.505 |
| Trieste and Ragusa .................. | 140,977 | 168,069 | 92,171 | 169,002 | + | 76,831 | 83.4 50.0 |  |
| United Kingdom ..................... | 72,672 | 67,292 | 24,372 | 12,229 | + | 12,143 | 50.0 | 100 |
| Gibraltar, Malta, Barbados ......... | 20,480 | 13,851 | 5,625 | 12,462 4,750 |  | 4,675 | 49.6 |  |
| Canada | 13,450 | 24,785 | 9,425 | 4,750 | - |  | 4.6 |  |
| Cuba |  | 5,200 |  |  |  |  | 44.6 |  |
| South Africa ........................... | 224,117 | 166,257 | 70,035 | 101,286 | $+$ | 31,251 | 44.6 |  |
| North Africa | 2,655 | 25 | -14,803 | 28,750 | + | 13,875 | 93.3 |  |
| Egypt ................................. | 50,465 | 25,575 419,228 | 195,819 | 134,237 | - | 61,582 | 31.4 | - |
| Belgium ............................... | 302,629 189,566 | 819,228 | 274,102 | 196,791 | + | 222,689 | 81.2 | 14,756 |
| Holland | 189,566 543,590 | 897,593 600,765 | 371,028 | 215,015 | - | 156,013 | 42.1 | 125 |
| Scandinavia | 543,590 48,404 | 600,765 49,745 | 14,013 | 3,135 | - | 10,878 | 77.6 | - |
| Spain and Colonies ..................... | 48,404 11,023 | re, 9,201 | 5,803 | 1,355 | - | 4,448 | 77.0 |  |
| Portugal and Islands ................. | 11,023 | 390,882 | 156,353 | 105,995 | - | 50,358 | 30.9 | 6,754 |
| Plate and Pacific ....................... | 305,439 5,107 | 2,600 | 156,30 | 18 | $+$ | 18 |  |  |
| Japan and Eest $\qquad$ Finland | 11,269 | 105,153 | 25,568 | 44,110 | + | 18,542 | 72.5 | 750 |
| Finland ${ }_{\text {Switzerland }}$................................................... |  | - | - | 1,000 | + | 1,000 | - |  |
| Russia .... . . ......... ....... ....... | 1 |  |  |  |  | 1,873 | 20.5 |  |
| Greece and Crete | 15,250 | 19,875 | 1,625 | - 125 |  | 1,500 | 92.4 |  |
| Roumania |  | 2,625. | 1,625 | 125 | + | 125 |  |  |
| Bulgaria |  |  | 9,900 | 2,100 |  | 7,800 | 8.8 |  |
| Turkey | $\begin{array}{r} 9,737 \\ 40,067 \end{array}$ | $\begin{array}{r} 17,246 \\ 963,903 \end{array}$ | 386,470 | 398,050 | + | 11,580 | 0 | 2,280 |
| Germany | $-1 \begin{array}{r}\text { 40,067 } \\ \hline 10,135,379\end{array}$ | 11,132,696 | 4,438,970 | 4,428,985 | - | 9,985 | 2.3 | 141,512 |
| Total ......m. | $\begin{array}{r} , 135,379 \\ 220,020 \end{array}$ | $54,758$ | $49,198$ | 5,996 | - | 43,202 | 87.8 | - |
| Grand Total | 10,355,399 | 11,187,454 | 4,488,168 | 4,434,981 | - | 53,187 | - | 141,512 |

For the crop to 17 November, entries at the two ports amounted to $5,147,751$ bags, of which $1,698,631$ bags or 33.0 per cent at Rio and $3,449,120$ bags or 67.0 per cent at Santos. Compared with the same period last crop, entries at the two ports show shrinkage of 685,403 bags or 11.7 per cent, accounted for by increase of 602,518 bags or 54.9 per cent at Rio, but shrinkage of $1,287,921$ bags or 27.2 per cent at Santos.

Clearances Overseas at the two ports for the week ended 17 November were smaller, and amounted to 141,512 bags, against 232,274 bags for the previous week and 194,014 bags for the corresponding week last year, and their f.o.b. value $£ 413,084$, $£ 802,568$ and $£ 636,395$ respectively.

Compared with the previous week, clearances overseas at the two ports show shrinkage of 90,762 bags or 15.0 per cent, accounted for by increase of 56,696 bags at Rio, but decrease of 147,458 bags at Santos.

Of total clearances at the two ports for the week of 141,512 bags, 81,844 bags or 57.8 per cent were cleared from Rio and 59,668 bags or 42.2 per cent from Santos, 70,000 bags or 49.6 per cent going to the United States, 23,565 bags or 16.7 per cent to Italy, 19,505 bags or 13.8 per cent to Trieste, 14,756 bags or 10.4 per cent to Holland, 6,754 bags or 4.8 per cent to Plate, 3,677 bags or 2.6 per cent to France, 2,280 bags or 1.6 per cent to Germany, 750 bags or 0.5 per cent to Finland, 125 bags to Scandinavia, and 100 bags to Barbados.

For the crop to 17 November, clerances overseas at the two ports amounted to $4,428,985$ bags, of which $1,069,841$ bags or 24.1 per cent were cleared from Rio and $3,359,144$ bags or 75.9 per cent from Santos. Compared with the same period last crop, clearances at the two ports show decrease of 9,985 bags or 2.3 per cent.

Coastwise clearances for the crop to date show shrinkage of 43.202 bags or 87.8 per cent.

F.O.OB. Value at the two ports for the week ended 17 Nov. averaged $£ 2.919$ per bag, as against $£ 3.455$ per bag for the previous week. For the crop to same date, f.o.b. value averaged $£ 3.122$ per bag, as against $£ 3.802$ for the corresponding period last crop.

Coffee Loaded (embarques) at the two ports for the week were smaller and amounted to 188,765 bags, as against 230,932 bags for the previous week and 192,081 bags for the same week last year, and their fo..b. value $£ 362,240, £ 797,870$ and $£ 630,026$ respectively.

Sales (declared) at the two ports for the week were likewise smaller, 158,391 bags, as against 314,562 bags for the previots week and 89,087 bags for the corresponding week last year.


| Sept. 24 | $815-32$ | 8 | 7.82 | $18 \$ 100$ | 10. | 10.85 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 8 3-8 | 814 | 7.80 | $18 \$ 100$ | 95 | .55 |
| Oct. 8 | 8 13-32 | 814 | 7.89 | $18 \$ 100$ | 10.10 | 10.70 |
| (r) Oct. 15 | 8 1-16 | $81-8$ | 7.64 | $18 \$ 100$ | 9.70 | 10.10 |
| (r) Oct. 22 | 7 29-32 | 7314 | 7.46 | $18 \$ 200$ | 9.55 | 9.95 |
| (r) Oct. 29 | 8 1-32 | $83-8$ | 8.17 | $18 \$ 300$ | 9.75 | 10.20 |
| (r) Nov. 5 | 7 15-16 | $83 / 4$ | 8.54 | $18 \$ 300$ | 9.65 | 10:10 |
| (r) Nov. 12 | 7 25-32 | 8 5-8 | 8.35 | $18 \$ 200$ | 9.40 |  |
| (r) Nov. 19 | $73 / 4$ | 3 5-8 | 8.50 | $18 \$ 200$ | 9.35 |  |

## remgut $\$ 1.00$ in full per bag.

(j) Freight 80 cents per bag in full
(k) Freight $\$ 1.20$ New York and $\$ 1.50$ New Orleans per beq
(1) Freight $\$ 1.30$ per buc iu full New York.
(m) Freight $\$ 1.40$ per bag in full New York
(ii) Freught 70 cents per bag of coffee.
(o) Freight 60 cents per bag of coffee,
(p) Freight 50 cents per bag of coffee.
9) Freight 40 cents per hag in full
(r) Freight 55 cents per bag in full.

| Clearances from Victoria during 0 Vessel-Destination | Bags of 60 |
| :---: | :---: |
| 8-Saint Augustine Galveston | 0 |
| Ditto, New Orleans | 3,500 |
| \&-Torlak Skogland, New York | 12,250 |
| Ditto, Canada, via New York | . 500 |
| Ditto, Baltimore | 4,000 |
| 13-Raphael, New Orleans | 1,750 |
| 18-Sallust, New York | 5,000 |
| 30-Tucuman, Hamburg, with options | 5,557 |
| 11-Bahia, Buenos Aires |  |
| Pi | 23,102 |

57,759

|  | T.S. | Europe | R. Plate | C'wise | Tnta. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Arbuckle \& Co. | 13,000 | - | - |  | 13,000 |
| A. Prado \& Co. | 3,000 | - | - | 7,430 | 10,430 |
| Maffra \& Trms .... |  |  |  | 8,967 | 8,967 |
| Vivacqua Irm. \& C. | 5,000 | 550 | 600 | 2,200 | 8,350 |
| Arens \& Langen | 2,750 | 4,007 | -- |  | 6,757 |
| Hard, Rand \& Co.. | 2,750 | 1,000 | - | 855 | 4,605 |
| Cruz, Sobr. \& Co. | 1,000 |  |  | 2,500 | 3,500 |
| O. Santos \& Filhos | 1,000 |  |  | 1,040 | 2,040 |
| Sundries |  |  |  | 110 | 110 |
| Total | 28,500 | 5,557 | 600 | 23,102 | 57,759 |
| Total exports from | $\begin{aligned} & \text { n. July } \\ & \text { U.S. } \end{aligned}$ | to 31 Europe | ctober, 19 <br> R. Plate | C', wive | Total |
| Vivacqua lrm . \& C. | 48,000 | 550 | 3,250 | 30,238 | 82,038 |
| A. Prado \& Co. ... | 30.000 | 500 | - | 27,879 | 58,379 |
| Cruz, Solrs. \& Co. | 47,500 | 106 | -- | 9,612 | 57,218 |
| Arens if Langen | 41,500 | 8,507 | - | 735 | 50,742 |
| Arbuckle \& Co. .... | 34,750 |  | - | - | 34,750 |
| Hard, Mand \& Co.. | 15,500 | 4,250 | - | 8,032 | 27,'82 |
| Maffra \& Irms | - | - | - | 13,348 | 13,348 |
| O. Santos \& Filhos | 1,000 | - | -- | 6,035 | 7,085 |
| J. Beisen |  | - | -. | 3,500 | $35 \%$ |
| Vervloet Irms. \& C. | - | - |  | 2,067 | 2,067 |
| Arnarndo lomta \& Co | -- | - |  | 9 ct | (S) |
| José Neffa \& Irm. | -- | - | - | 500 | 500 |
| Sundries | - |  |  | 941 | 941 |
| Total .............. | 218,250 | 13,913 | 3,250 | 103,917 | 339,330 |
| Total export from 1 July to 31 October 1920 |  |  |  |  | 268,083 |
| Total export from 1 July, 1920, to 30 June, |  |  |  |  | 693,091 |

More Coffee Estimates. Colonel Francisco Schmidt, the President of the Agricultural League of Brazil and the largest fazendeiro or planter in the State of S . Paulo, is anything but optimistic with regard to the coming crop. In his opinion, the coming S. Paulo crop will not exceed $5,000,000$ bags, owing to the damage done by the drought. The flowering that followed the rains, he says, is lost.

Col. Schmidt stated that one of the problems that requires the urgent attention of the coffee industry is the use of fertiizers in the coffee zones, which if not undertaken very soon will considerably reduce the output of coffee in S. Paulo.

Things may be worse in S. Paulo than we imagine, but fazenderos are always pessimists, so that the condition of the crop and the soil may not be as bad as it is painted.

Col. Schmidt's estimate falls short of the official one issued earlier in the crop, which amounted to $7,210,000$ for S . Paulo, by $2,210,000$ bags. Should this gentleman's prediction be true, total Brazilian production will not exceed $6,690,000$ bags, agil ; an official estimate of $8,900,000$ bags. Mild coffee production was estimated at five million bags, which added to Col Schmidt's estimate, gives a total of $11,690,000$ bags for world's crop, as against $14,000,000$ bags general estimates. We are inclined to take the latter as nearer the mark, in spite of drought, poor soil and everything else.

Spanish Import Dutles on Coffee and Meat. According to a cable from Madrid, dated 16th inst., the Spanish Tariff Commission proposes to reduce the import duty' on coffee by 50 pesetas and to increase that on frozen and chilled meat. The reduction in the duty on coffee will be beneficial to the Brazilian coffee trade with Spain, which during the last two seasurs fell off considerably. The duty on frozen meat will not affect the local trade, seeing that this country has not yet exported chilled or frozen meat to that destination.
. . Mr. Eugen Nortz on Brazilian Coffee. (Circular of Nortz \& Co., 22 October, 1921). We concluded our last report in saying that it would be imprudent to draw definite conclusions from the number of coffee trees as to the probable importance of the crop this year. What we had in mind is this: The total yield of the 1906-07 erop was 15 million bags from Santos alone. The number of trees officially declared in 1906 was $688,845,000$ trees, which, by the way, would mean that the number of coffee trees during the last 15 years has only been increased by $140,000,000$, the last official figure given us being 825 millions. How it is then, that in spite of an increasing number of trees during 15 years, the average yield of S . Paulo should only have been $91 / 2$ million bags, and $23 / 4$ million bags in Rio and that we should only have had two large crops in 1915-16 of 11,747,000 and in 1917-18 of $12,146,000$ bags. To ask the question is to answer it. It means, that exceptional crops, like $1906-07$ cannot be taken as a criterion of the average producing power of a country and that weather conditions will always decide in the last resort. They have therefore to be watched continually. At the same time these figures show what we night have had to expect without the great frost of 1918 . We have been told that the Federal Government is preparing at present an exact statistic of the agricultural resources of Brazil but we have not been able to get advance information as to number of coffee trees.

We might mention here that we have been rather favourably impressed by the state of conditions in the Ribeirão Preto district, which are better than we had expected after some rather deprecatory remarks which we had heard. It is true, that this part of S. Paulo has been severely hit by the big frost in 1918, but as far as we are able to judge, things there look brighter than in many other parts of the State.

Bourbon Coffee.-Receipts of Santos this year are to a great extent composed of Bourbon coffee, evidently as the result of the yield of the many new districts. There are probably few .f our friends who know that there are masculine and feminine trees, the majority being ferainine. Most of the older districts havirg been planted with ordinary Arabian coffee trees, the pollen of the former flies over to the latter so that the fruit of the Bourbon trees finally becomes a kybrid, while only the trees in the new districts, more remote from the old ones, continus to give, for a time, what is called genuize Bourbon.

Labour Conditions.-Total arrivals of emigrants in Brazil have been in 1920, 71,019 persons, against an average of 30,000 during the war and 192,000 in 1913. Difficulties for new immi gration have been increased by the high cost of transport and the
fact that the Italian Government is still opposing subventioned immigration to Brazil. On the other hand, population in the interior is rapidly growing through the great number of children and the fact that very few colonists now return to the country of their birth. This fact and the other, that most of them keep their savings and employ them in Brazil instead of sending them away as formerly, works increasingly to the benefit of the country. Brazilian population last year was about $25,000,000$ in a country of $8,485,000 \mathrm{sq}$. kilm., which size is larger than the United States. We helieve that within 25 years it will have reached 40 to $50,000,000$ inhalitants.

Crop Estimates.-Our estimates for the prosent crops are: Santos $7 \frac{1}{2}$ to 8 million bags and Rio 4 million bags. Betting, when we were in Santos, was in favour of $71 / 2$ millions. However, we know that some reliable experts continue? to believe in millions, probably on account of the new estates. The present Rio crop is very large. Some people even think that it pay vach $41 / 2$ million bags. Government officials speak of $31 / 2$ million bags Curiously enough the yearly report of the Centro do Commercio in Rio, just out, whose estimates in the past proved always to be conservative and trustworthy, only speaks about the small yield of Santos this year, and is absolutely silent in regard to the Rio crops, which we my suppose, is hardly accidental.

Next Crop.-It is only in a month or two that we shall be able to get more definite information in this respect. The unusual circumstances inherent this year (the flowering of trees -partly devoid of foliage) makes it difficult to express a definite opinion as yet. We shall have to keep in mind that last season's crop gave $101 / 2$ million bags, in spite of the fact that about $200,000,500$ trees were frozen off in 1918, so that they gave little fruit last season. These trees and perhaps another 100 million trees or so will come into bearing next season. It will have to he seen whether there is sufficient moisture to help things along. There has been some betting on the next crop of Santos of around 10 million bags, but considering all we have said, we think that this is no criterion as to the final outturn.

Producing Cost of Cnffee-Producers in the interior of $S$. Paulo figure the producing cost of coffee, including the upkeep of roads, buildings and machinery and labour of colonists and "camaradas" by the tree. It varies according to indications which we have received, from between 300 and 500 reis for each tree. The latter figure is mentioned in a speech made in June last year by a well known planter of S . Paulo before a congress of planters, the same who gave the figure of $71 / 2$. million bags maximum for the coming Santos crop and which turned out to be $101 / 2$ million. Assuming that both figures were for public consumption, we may suppose that 500 reis represents the outside cost on the poorer estates and it is practically certain that 400 reis for the caring of each tree represents the actual averago. It is true that wages have gone up in Brazil considerably since 1914, but in far lesser proportion than the prices of coffee in milreis. To care for a thousand trees the colonist is now paid 160 to 180 milreis against about 100 milreis before the war. The gathering of the ripe cherries costs now 600 to 650 reis per 50 litres, against 500 previously. The general gain of farm hands may be best measured by the fact that daily labourers (camaradas) are paid from 4 to 5 milreis a day, accommodation, but no food, included. This means about 60 to 75 cents (American) a day at the present rate of exchange, and looks low in comparison with wages paid in the rest of the world. In the U.S. or Europe, where Unionism or Socialism have extended to the rural districts, this would hardly do, but in Brazil we have to take into account that the milreis, in spite of the low rate of exchange has maintained $\epsilon \mathrm{n}$ tirely its buying power. It therefore permits colonists to buy land, which can be had cheap and to start on their own account. Continual complaints about the shortage of labour, results from this as well as from the other fact, that prosperous conditions tempt coffee planters to extend their estates quicker than they can procure hejp. Bat in spite of these difficulties, inseparable from the progress of new countries, the coffee estates are everywhere well cared for and we feel certain that all the coffee growing now or later on, will be gathered.

The above figures, applied to an estate of medium size, say 200,000 trees, will show the following results:-
Average yield of this season (poor crop 36 arrobas of 15
kilos for each 1,000 trees) or 7,200 arrobas or 1.800
bags. Present value in Santos about 15 milreis per 10 kilos or 20 milreis per arroba of 15 kilos or net proceeds on the plantation
$144 \$ 000$
Cost of producing 200,000 trees at 400 reis each ......... $80 \$ 000$
Net profit . ............................................................. 64\$000
Cost of production for each bag this year .................... $45 \$ 000$
Present selling price ............................................... $80 \$ 000$
In case of a normal crop of, say about $75-80$ arrobas per 1,000 trees, the cost of producing for each bag would be $25-30$ milreis a bag, against a present selling price of 80 milreis a bag. It will be understood that these figures leave a wide margin for possible errors and what an incentive such results must be for further planting of new trees. We are first to grant that the planter of coffee, the producer of raw materials, is entitled to as large profits as he can get, just like any other business man or manufacturer, but we believe also, that the present road on which the coffee growing interests of Brazil find themselves engaged, through the belief in an imaginary monopoly and a tacit pact with Providence, is heading straight for disaster.

Defense of Coffee Prices is now a standard subject for discussion in Brazilian papers. In view of all we have said, the impending danger of over-production and of the impoverishment of the consuming countries and markets, in Europe especially, it can be easily understood that Brazilian coffee planters are feeling nervous about the future of coffee prices. Different measures have been proposed to avert this danger and some of them can be approved of unreservedly. They are: better organisation of rural credit, regulation of receipts so as to distribute them over the larger part of the season, measures susceptible to increase consumption and improvement of quality.

As far as regulation of receipts is concerned, Brazilians will have to keep in mind that usually from December on, the production of other coffee growing countries will come forward and that theirs will have to compete with them. On the other hand, cheap prices of the article and profits of distributors have always proved to be the best means of propaganda. It is proposed also to organize a special bank with a capital of 200,000 contos de reis for the making of advances to planters against crops. As long as such an institution will confine itself strictly to banking business its co-operation can only be salutary. If, as it usually happened elsewhere, such an institution is entirely controlled by farm interests, it will find it very diffcult in times of crisis to resist the popular pressure for right out speculation and buying instead of financing, with the usual disastrous result. An extension and the adaptation to the special needs of farmers, of existing banking facilities, may therefore be found to be more appropriate to circumstances.

There exists in no wise unanimity in S. Paulo in regard to the tactics to be followed in regard to coffee. There are a number of quiet thinking men who consider that artificial maintenance of high coffee prices, the one-sided protecton of one product alone. can hardly work out in the long run to the best interests which it is sought to protect. They consider that the intervention of Governments into commodity markes should only exercise itself when it becomes a case of absolute urgency and that in view of such an eventuality, Governments should husband their resources and their credit so that their intervention might be efficacious. We are told that among the men so thinking is the President of S. Paulo, who is said to believe that the construction of new roads and the facilitation of means of communication is of greater importance to the State than favouring of speculative propensities of farm interests which need hardly any enconragement.

The Federal Government decided about 6 months ago to resort to the valorisation, this is to the raising of the export of her principal produce: coffee. About $31 / 2$ millions to 4 million bags were bought, mostly in the option markets of Rio and Santos and in Victoria. The financing of this operation is rather
obscure. It seems to have been done to a great extent with the aid of the Caixa de Redisconto and of the Banco do Brazil. The function of the Caixa do Redisconto consists of giving out certificates, this is paper money, against commercial bills, and this paper is supposed to be burned when the bills are paid. Nobody in Rio seems to have a very definite idea how things are really working and how much paper money there is in circulation. We have been told that of the 150 millions of milreis which had been printed in 1916 in view of the buying of 3 million bags of coffee and which have been sold since with a net profit of 60 millions, not one milreis has been withdrawn from circulation, although it was one of the basic conditions of the emission that this should be done on the liquidation of the coffee stock.

Exchange.-There seems to be a concensus of opinion-so many stand in need that it should be so-that exchange should go up again mainly on account of the largely reduced imports. Yeople are mostly in the dark at present as to actual commitments of Brazil, private or public, toward foreign countries. It is feared by many also that the present prosperity, which the valorisation of coffee brings to Brazilians, through increased circulation instead of leading to methods of economy, will only bring on another wave of spending. Useless to say that the coffee stock of the Government has become the centre of a lot of schemes and speculation for its handling. The last informations go to say, that the Federal Government is trying to raise a loan in foreign markets in order to consolidate its coffee stock, to keep it out of the market and to force up coffee prices in consuming markets. The value, which the Brazilian Government has in mind, according to a declaration of the President, is 16 cents against an average price of about 8 to 10 cents during the last 15 years.

It is well known that the Government of the United States opposes all schemes which directly or under a disguised form try to increase the cost of living. It considers that raw materials and foodstuffs, in order to benefit the commanity must freely circulate and that no attempt must be made to use public and deposited funds to the detriment of the poorer classes, as it will encourage the communistic tendencies by which the world is already hopelessly, afflicted. As to Ewrope, bankers there are best in a position to judge if the impoverishment of the Old World and the trend of economic and political things and its food and financial problems warrant their cooperation in an attempt to make their people pay for the economic shortcomings of other countries, when they do not know where to find the money for the settlement of their own problems.
-Circular of Minford, Lueder \& Co, 14 October, 1921.-The spot demand has been less active, but the deliveries are gond Prices are practically unchanged. The clearances from Brazil for the first 8 days of October were rather small, amounting to 238,300 bags. The visible supply of Brazil coffee for the United States is $1,365,079$ bags, compared with $1,667,225$ bags a year ago. Stocks in Brazil seaports show but slight changes. We find that the deliveries during the 1920-21 crop, other than to. Europe and the United States, amounted to $2,564,473$ bags. On this basis the deliveries of the world for the first quarter of the present crop were on an average of $211 / 2$ million bags a year. We mention the above to show that without a large Santos crop for 1922-23, present prices will look very low during the next crop. The largest estimates for the world's supplies between 1 July, 1921, and I July, 1922, is a possible 28 million bags, and the lowest $25 \%$ million bags. Regarding the prospects of the 1922-23 Brazil crop of S . Paulo, one of our most conservative and reliable correspondents writes under date of 9 Sept.: 'It is too early yet to form a reasonable opinion of the outturn of the 1922-23 crop. We are having such dry weather in the interior at this season as never before and the trees begin already to feel the excessive want of rain. In some districts such as Amparo, Socorro, S. J. da Boa Vista, etc., the first flowering failed completely. In other districts the flowering has been delayed excessively. We fear that the estimated amount of 10 millions is by far in excess and rather incline to believe in a figure around about $81 / 2$ millions." We add that similar reports have been received from other reputable firms. Until the reserve stocks in Europe and the United States are materially increased, a lower range of
prices cannot be expected, provided th Brazilian Government continues its present able support, of which we have the authority of the President of Brazil they will do.

Cost and Freight.-A fair amount of sales have been made at varying prices. Offerings are irregular and some lower, owing to the fluctuations of exchange and reported lower freight.

Deliveries of Brazil coffee in the United States are very good. For the 13 days of October they were 190,890 bags, against 262,743 in Spt, and 216,607 in October a year ago.

Milds.-The demand is moderate and prices steady. Both arrivals and deliveries are light, but the stocks have decreased for the 10 days of October 20,000 bags. Coffees on the spot are cheaper than in the primary markets. It is claimed stocks in producing markets of mild coffees are very small and the new crop arrivals are not expected before January. The arrivals in the U.S. for the first 10 days of October were 20,736 bags, against 78,887 bags last year and the deliveries for the same time 40,631 bags against 92,307 bags. The stocks of mild coffee in the U.S. in public warehouses on Oct. 10 were 487,114 bags, zgainst 815,325 bags a year ago.

Coffee Futures.-Trading has been moderate during the week with prices fluctuating up and down according to the preponderance of buying or selling orders. Prices have gradually sagged and to-day are about the lowest. There has been no clange in the coffee situation to create a weaker sentiment, and the decline can only be attributed to the lack of a spesulative irterest. Conservative operators remain of the opinion, owing to the fact that our prices are so much below a replacing besis, that the law of supply and demand will cause a material aivance, it least by next March, and also the price of any of the future menths may be considered cheap. Recent small sales of Rio wiffee, cost and freight, show a laid-down-in-store cost of $7 / 8 \mathrm{c}$ above the price of the Dec. future on our Exchange and the certificated stock in New York, which makes the basis of prices on our Exchange, will probably be very much reduced by next March.

## Coffee Statistics

ENTRIEB.
During the week endef 17 th November, 1921. IN BAGS OF 60 KILO


| lotal entries by the different S. Paulo Railways for the Crop to Nov. 17 were as follows: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Past | Sorocabana | Total at | Total at | at |
|  | Jundiahy | and others | S. Paulo | Santos | S. Paul |
| 19211922 | 2.763 .928 | 651.121 | 3415.049 | 3.449.120 |  |
| 19201921 | 3962.970 | 753.119 | 4.716 .089 | 4.737 .041 |  |

## SALES OF COFFEE (DECLARED).

During the week ended 17th November, 1921.


## coffer loaded (embarqueg).

During the week ended 17th November, 1921. IN BAGS OF 60 KILOS

|  | during week midup |  |  | for the crof to |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 1921 \\ \text { Nov. } 17 \end{gathered}$ | $\begin{gathered} 1921 \\ \text { Nov. } 10 \end{gathered}$ | $\begin{gathered} 1920 \\ \text { Nov. } 18 \end{gathered}$ | $\begin{aligned} & 1921 \\ & \text { Nov. } \\ & \hline \end{aligned}$ | $\begin{aligned} & 1920 \\ & \text { Nov. } 18 \end{aligned}$ |
|  | 60.236 | 67.470 | 34.193 | 1.010 .540 | 790.933 |
| In transit....................... |  |  |  |  |  |
| Total Rio Including Nictheroy \& transit. | 60.236 | 67.470 | 34.193 | 1010.540 | 790.983 |
| Total Santos.................. | 128.529 | 163.452 | 157.888 | 3.436.403 | 3.678.174 |
| Total Rio \& Santos | 188.765 | 230.932 | 192.081 | 4.446 .943 | 4.469 .157 |

VALUE OF GUFFEE CLEARED FON FOREIGN PORTA.
During the week ended 17th November, 1921.
IN BAGS OF 60 KILOS

|  | $\text { Nov. } 17$ $1921$ | $\begin{gathered} \text { Nov. } 10 \\ 1921 \\ \hline \end{gathered}$ | Nov. 17 1921 | $\begin{gathered} \text { Oct. } 10 \\ 1921 \\ \hline \end{gathered}$ | Crop to Nov. 17/1921 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bags | Hegs | 1 | $\pm$ | Hago | 2 |
| Hio. . . . . . . . . . . . . | 81.844 | 25.148 | 213.465 | 75.324 | 1.069.841 | 2.777.002 |
| Snntos.. | 59668 | 207.126 | 199.619 | 727.244 | 8.359. 144 | 11.050.493 |
| Total 1921/22 | 141512 | 232.274 | 413.084 | 802.568 | 4.428 .985 | 13.827495 |
| do 1920/21 .. | 194.014 | 315.333 | 636.395 | 1101790 | 4.438 .970 | 16.878.219 |

## GOFFEE BAILED.

During the week ended 17 th November, 1921, were consigned to

## the following destinationa :

IN BAGS OF 60 KILOS


## OUR OWN STOCK. IN BAGS OF 60 KILOS

210) swek in Nov. 10 1821 $\ldots \ldots \ldots \ldots \ldots \ldots \ldots$

Eivtrias during weok ondea Nov. 17, $1921 .$.
Londed (Limbargues), for weok ended Nov. 17, 1921
STOGK AT RIO ON Nov, 17, 1921 Ma....... 1.756 .661
72.934
 Woduct : om barques at Nictheroy, Porto da Ma . dame and Vianna sailings during the $w$ eok onded Nov. 17, 1921
ro.......
STOCK in 1st and 2nd HANDS and THOSE AT NIOTHEROY

$$
\begin{aligned}
& \text { snd AFLOAT ON Nov, } 17,1921 \\
& \text { Stoak on Nov, 10, 1921....... }
\end{aligned}
$$

$\qquad$
2.879.150

$$
\text { Loaded (ombarques) during same wook Nov. } 17 .
$$

$$
\text { STOCK AT SANTOS ON Nov. 17, } 1921 .
$$

$$
\begin{array}{lll}
\text { isAHIA stook } \\
\text { Entrios daring week on } & \text { onded } & \text { Nov. } 10,1921 . \\
\text { Nov. 17, } 1821 .
\end{array}
$$

$$
\text { Entrios during week onded Nov. 17, } 1821 .
$$



[^2]DOFFEE PRIOE OUMRENT.
During the week ended 17th November, 1921.

|  | Nov. 11 | Nov. 12 | Nov. 14 | Nov. 15 | Nor. 16 | $\begin{aligned} & \text { Nov. } \\ & 17 \end{aligned}$ | Ave- <br> rage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| RIO-milreis per 10 kilos |  |  | - | - |  | - |  |
| Market N. 610 ks. | 12.665 | 12.665 | - | - | 12.665 | 12.665 | 12.665 |
| \% $\mathrm{N} .7 \ldots \ldots$. | $12 . \overline{392}$ | $12 \overline{392}$ | - | - | 12.392 | 12.392 | 12.392 |
| N 8 | 11-984 | 11-98 | - | - | 11.984 | 11-948 | $11 . \overline{984}$ |
| N. 8........ | 11.984 | 11.984 | - | - | 11.984 | 11.948 | 11.984 |
| $\begin{aligned} & \text { N. } 9 \ldots \ldots \ldots . . . \\ & \text { NTOS-milreis } \end{aligned}$ | 11.575 | 11575 | - | - | 11.575 | 11575 | 11.575 |
| 8pot No. 4......... | 15.500 | 15.500 | 15.500 | - | 15.500 | 15.500 | 15.500 |
| Spot No. $710 \mathrm{ks} .$. | 13.700 | 13.700 | 13.700 | - | 13700 | 13.700 | 13.700 |
| N. YORK, cents. per lb. |  |  |  |  |  |  |  |
| Spot Rio No. 6..... | - | - | - | $91 / 8$ | - | - | - |
| No. 7 | - | - | - | $85 / 8$ | - | - | - |
| Spot Santos No. 4.. | - | - | - | - | - | - | - |
| Options ${ }^{\text {n }}$ - No: $7 .$. | - | - | - | - | - | - | - |
| Dec..... | 8.36 | 8.35 | 8.37 | 6.42 | 8.54 | 8.54 | 8.43 |
| . Mar..... | 7.89 | 792 | 795 | 806 | 8.12 | 8.14 | 8.01 |
| - May.... $n$ | 7.78 | 7.82 | 7.85 | 7.95 | 8.00 | 8.00 | 7.90 |
| HAVRE $-5!$ Kilos francs |  |  | 1 |  |  |  |  |
| Dec.............. | 156.15 | 156.00 | 157.50 | 15725 | 158.50 | 159.75 | 157.62 |
| Mar | 145.00 | 144.25 | 145.50 | 14500 | 146.00 | 147.00 | 145.45 |
| May. | 139.00 | 138.25 | 140.00 | 138.75 | 139.25 | 139.75 | 139.16 |
| LONDON - per cwt Optious : shillings |  |  |  |  |  |  |  |
| Dee | 47/9 | 47/9 | 47/11 | 47/11 | 481- | 47/11 | 47110 |
| Mar. | 48/9 | 48/9 | 48/11 | 48/11 | 48/9 | 48/11 | 48,8 |
| May. | 49/2 | 49/2 | 49/2 | 49/2 | 49/0 | 49/0 | 49/8 |

## MANIFESTS OF GOFFEE.

## RIO DE JANHIRO

During the week ended 17 th November, 1921.

| 11-EUCLID-New Orleans | Grace \& Co. ............. $\quad 3,000$ |  |
| :---: | :---: | :---: |
| Ditto- | Eugen Urban \& Co.... 2,500 |  |
| Ditto- | Eard, Rand \& Co. ...... 2,000 |  |
| Ditito- | Theodor Wille \& Co ... 1,500 |  |
| Bitto- | MeKinlay \& Co. ........ 1,500 |  |
| Ditto- | E. Johnston \& Co. ...... 500 |  |
| Ditto- | Rocha Faria \& Co. ...... 500 |  |
| Ditto- | Castro Silva \& Co. ...... 345 | 11,845 |
| 11-ATLANTA-Naples | E. Malagutti \& Co.... 1,000 |  |
| Hito- | G. Felippone ........... 100 |  |
| Ditto-Trieste | Ornstein \& Co. .............6,005 |  |
| Ditto- | Theodor Wille \& Co ... 7,000 |  |
| Ditto- | E. Malagutti \& Co. ... 3,000 |  |
| Ditto | Carlo Pareto \& Co. ... 2,250 |  |
| Ditto- | Eugen Urban \& Co. ... 1,000 |  |
| Ditto-.. | Pinto \& Co. ................ 250. | 20,605 |
| 12-MONTPELIER-B. Aires | F. Soares \& Co | 450 |
| 13-VASARI-New York | Ornstein \& Co. ........... 3,000 |  |
| Ditto Barbados...... | Hard, Rand \& Co. ...... 100 | 3,100 |
| 13-LA PLACE-Montevideo | Sequeira \& Co. ............ 100 |  |
| Ditto-Buenos Aires | Norton Megaw \& Co.... 551 |  |
| Ditto- | MoKinlay \& Co. ......... 125 |  |
| Ditto-Rosario | Ornstein \& Co. ........... 550 |  |
| Ditto- | Norton Megaw \& Co.... 163 | 1.489 |
| 12-RHOD. TRANSPORT-N. Orlns. | Pinto \& Co. ................ 1,500 |  |
| Ditto- | E. Johnston \& Co. ...... 1,000 | 2,500 |
| 12-LUDENDORFF-Helsingfors | Theodor Wille \& Co. ... 625 |  |
| Ditto-Bjorneborg | Cia. Trans Finlandeza 125 |  |
| Ditto-A bo | Cia. Trans Finlandeza 125 |  |
| Ditto-Hamburg | Theodor Wille \& Co. ... 1,250 |  |
| Ditto- | Alfred Sinner \& Co.... 500 |  |
| Ditto- | Herm. Stoltz \& Co. ... 30 | 2,65 |
| 11-HURON-Montevideo | Grace \& Co. | 15 |
| 12-GELRIA-Amsterdam | Hard, Rand \& Co. ...... 2,250 |  |
| Ditto- | Theodor Wille \& Co. ... 500 |  |
| - Ditto- | Roberto do Couto ......... 375 |  |
| Sitto- | Ornstein \& Co. ........... ${ }^{250}$ |  |
| to- | Norton Megaw \& Co.... 125 |  |
| 12-DANSBORG-Buenos Aires | E. Johnston \& Co. |  |



During the week ended 17th November, 1921.

| 11-GELRIA-Amsterdam | Naumann Gepp \& Oo. 4,293 |  |
| :---: | :---: | :---: |
| Nitu- . ............... | Fard, Rand \& Co. ...... 3,500 |  |
| Ditto- . . .................. | R. Alves Toleḑo \& Co. 1,500 |  |
| Ditto- " ................... | Marques Valle \& Co.... 500 |  |
| Miluo - ................ | A. Diebold \& Co. ........ 500 |  |
| Ditto- " ......... | Martins Wright \& Co. 500 |  |
| Ditto- | Prado Ferrerra \& Co. 125 |  |
| Ditto-Rotterdam | Cia. Prado Chaves ...... 338 | 11,256 |
| 12-MONTICELLO-Montevideo .... | Theodor Wille \& Oo. ... 100 |  |
| Ditto-Uonsumption ...... | Runes \& Bark ........ | 105 |
| 12-GLENAFFRIC-B. Aires | Lima Nogueira \& Co. 500 |  |
| Ditto- | Baccarat \& Co. ........... 182 | 682 |
| 12-TROUBADOR-B. Aires | S. A. Levy ................ 150 |  |
| Ditto- | Lima Nogueira \& Co. ... 100 | 250 |
| 15-AEOLUS-New York | Arbuckle \& Co. ............ 15,171 |  |
| Ditio- | American Coffee Corp. 4,500 |  |
| Ditto- | McLaughlin \& Co. ......... 1,024 |  |
| Ditto- | Cerquinho Rinaldi \& C. 1,000 |  |
| Ditto- | Almeida Prado \& Co. 500 |  |
| Ditto- | Leon Israel \& Co. ......... 250 | 22,445 |
| 14-GARIBALDI-Genoa | E. Malagutti \& Co ...... 8,000 |  |
| Ditto- | Cia. Leme Ferreira ...... 1,781 |  |
| Ditto- | Hard, Rand \& Co. ...... 1,000 |  |
| Ditto- | Theodor Wille \& Co. ... 1,000 |  |
| Ditto | Giorgi Berti \& Co. ...... 180 |  |
| Ditto- | Sundry | 11,963 |
| 14-FORT DONAUMONT-Havre | M. Bloch Lepeltier \& O. 1,501 |  |
| Ditio- | Nossack \& Co. .............. 596 |  |
| Ditto- | A. Cardia Abreu ........... 500 |  |
| Ditto- | J. Campos \& Co. ........ 500 |  |
| Dita- | Hard, Rand \& Co. ..... ${ }^{204}$ |  |
| Ditto- | Martins Wright \& Co. Gentil A. Pereira ar..... 1 |  |
| Ditto-Hamburg | Hard, Rand \& Co. ....... 500 |  |
| Ditte Rrest | Martins Wright \& Co. 125 |  |
| Ditto-Nantes | Martins Wright \& Co. 125 | 4,177 |




17-BOSWELL-New York ................ McLaughlin \& Co. ...... 1,705


Total overseas
............ $-\quad 59,668$
VICTORIA.
During the week ended 17th November, 1921.

| $\begin{gathered} \text { 14-HUBERT-N. York } \\ \text { Ditto- } \\ \text { Ditto- } \end{gathered} \quad \because \quad . . . . . . .$ | Arbuekle \& Co. $\qquad$ 6,000 <br> A. Prado \& Co. 5,000 <br> Vivaequa Irms. \& Co. 3,250 | 14,250 |
| :---: | :---: | :---: |
| $\begin{aligned} & \text { 12-EUCLID-New Orleans } \\ & \text { Dltto- } \\ & \text { Ditto- } \end{aligned}$ | Hard, Rand \& Co. $\qquad$ 4,000 Cruz, Sobrs. \& Co. $\qquad$ 1,000 <br> 0. Santos <br>  <br> Filhos. 1,000 | 6,000 |
|  | Total overseas | 20,250 |



Poderoso destruidor da praga Saúva, sem machina ou outro auxilio qualquer.
Basta derramar um pouco nos canaes e olheiros tapando-os em seguida, repetindo a operação uns oito dias depois caso que haja vida ou formigas em actividade resultado dos ovos em germinação ou panellas não atingidas pelo Gaz.

## H. W. APPLEBY

## RUA DO MERCADO No. 39

TELEPHONE NURTE 1146
CAIXA POSTAL 1231
Telegrammas "Appleby" Rio
RIO DE JANEIRO

## PERNAMBUCO MARKET REPORT.

Pernambuco, 12 November, 1921
Sugar. The market this week has been very disinterested. There has been a steady demand from Rio Grande for the finer types of crystals (usinas) and this has caused a further rise of 200 reis for this type and the finer type of ordinary crystals. Prices for crystal sugars range from $5 \$ 200$ to $5 \$ 600$ against $5 \$ 200$ to $5 \$ 400$ a week ago, but these prices are being barely maintained, although small sales of the bagged article were reported two days ago at $6 \$$, price at present ranges from $5 \$ 400$ to $6 \$ 000$ according to colour. One or two small deals are reported in demeraras for Liverpool on the basis of $4 \$ 600$, the drop in exchange facilitating this. With regard to the proposed scheme for making 40,000 bags demeraras, nothing yet has been definitely settled, one or two mills having yet to reply.

Quotations (nominal) for unbagged ara:-Usinas, first, $8 \$ 100$ to $8 \$ 600$; usinas, 2 nds, $5 \$ 400$ to $6 \$ 100$; crystals, $5 \$ 300$ to $5 \$ 600$; demeraras, none ; whites, $5 \$ 600$ to $6 \$$; somenos, $4 \$ 600$ to $5 \$$; mascavado, $3 \$ 200$; bruto secco, $2 \$ 800$ to $3 \$ 100$; bruto mellado and retame, none.

Entries from 3 to 9 Nov. were 108,132 bags, of which 30,482 came by water, rest by rail. Shipments for same period were:Para 1,980 bags, Maranhão 155 bags, Ceara 1,250 bags, Rio de Janeiro 2,648 bags, S. Francisco 400 bags, Paranagua 6,600 bags, Rio. Grande do Sul 3,350 bags, Pelotas 5,900 bags, Porto Alegre 21,362 bags, Buenos Aires 6,500 bags, Montevideo 9,000 bags, Funchal 2,000 bags, Lisbon 16,813 bags, Leixões 9,560 bags, Liverpool 4,964 bags, Santos 32,850 bags, sundries 670 bags.

Cotton. What with the Liverpool market weak and $n_{0}$ demand from the south the cotton market here has been almost dead. Some 1,000 bales of firsts and mediums were sold on the basis of $30 \$$ firsts and $23 \$$ mediums, but buyers on the whole are not interested and the situation is one of speculation on both sides Sellers are asking $45 \$$ for Siridos, but buyers showing no interest and not even making a counter ofter.

Entries from 3 to 9 Nov. amounted to 4,521 bales and shipments during the same period were as follows:-New York, 352 pressed bales; Santos 690 bales, Porto Alegre 100 bales, Bahia 72 bales, Rio de Janeiro 114 bales and Leivões 148 bales.

Coffee market, remains firm; price for new, $14 \$$ and for old $15 \$$. No busines has been done, as sellers are holding out for higher prices. Entries from 3 to 9 Nov. were 4,077 bags and shipments: Areia Branca 145 bags, Maranhão 190 bags, Ceara 260 bags, Rịo de Janeiro 1,000 bags, Porto Alegye 200 bags, Para 165 bags, Lisbon 1,298 bags, and sundries 15 bags.

Cereals. Maize slighty weaker at $20 \$ 500$ to $11 \$$ prompt; some 5,000 bags were sold at latter price; entries amounted to 6,672 bags and shipments were nil. Farinha, quiet, with no business of any importance doing; prices range from $7 \$ 500$ to $8 \$ 500$; stocks are small. Entries from 3 to 9 Nov. amounted to 1,886 bags and shipments were: Parahyba 300 bags, Macau 200 bags and Leixões 500 bags. Beans, market firm at $28 \$$; there is hardly any stock; local entries have been small and none has arrived from south; entries amounted to 369 bags and there were 110 shipments.

Freights unchanged and very little demand outside coastal ports.

Exchange has eased off from $731-32 \mathrm{~d}$ to $7 \% / 4 \mathrm{~d}$ bank, a small private paper business has been done at $715-16 \mathrm{~d}$ for 60 dys.

## RUBBER

Wable Quotations for Hard Fine, London pe in wit Pra per kilo:

| Lonc <br> ง. 9 | Para |
| :---: | :---: |
| 2 ?\% | 28700 |
| $1101 / 4$ | 2\$600 |
| 1101 | $2 \$ 550$ |
| 1 7 $1 / 2$ | 2\$5500 |
| 1 成/2 | -\$200 |
|  | 2* 200 |
| 1 4\% | 18900 |


| December 4th, 1920 | $131 / 2$ | 18900 |
| :---: | :---: | :---: |
| January 8th, 1921 | 11 | $1 \$ 800$ |
| January 29th, 1921 | 1 $01 / 4$ | 18750 |
| February 5th, 1921 | $101 / 2$ | $1 \$ 700$ |
| February 26th. 1921 | 10 | $1 \$ 650$ |
| March 5th, 1921. | 10 | $1 \$ 600$ |
| March 26th, 1921 | $0111 / 2$ | $1 \$ 600$ |
| April 2nd, 1921 | $0111 / 4$ | 18650 |
| April 30th, 1921 | 0 101/2 | 2\$000 |
| May 7th, 1921 | 0 101/2 | 2\$200 |
| Map 21st, 1921 | 011 | 2\$100 |
| May 28th, 1921 | 011 | $2 \$ 000$ |
| June 4th, 1921 | 010 | $1 \$ 900$ |
| June 11th, 1921 | 011 | $1 \$ 900$ |
| June 18th, 1921 | 0.11 | 2\$000 |
| June 25th, 1921 | 011 | 2\$100 |
| $\mathrm{T}_{11} \mathrm{l}^{\text {y }}$ 2nd, 1921 | 011 | $2 \$ 250$ |
| July 9th, 1921 | 011 | 2\$300 |
| July 16th, 1921 | $0103 / 4$ | 2\$300 |
| July 23rd, 1921 | 011 | $2 \$ 500$ |
| July 30th, 1921 | 0 111/4 | 2\$200 |
| August 6th 1921 | $0111 / 4$ | $2 \$ 200$ |
| August 20th, 1921 | $101 / 4$ | $2 \$ 400$ |
| August 27th, 1921 | $103 / 4$ | $2 \$ 600$ |
| September 10th, 1921 | $101 / 2$ | 2\$400 |
| September 17th, 1921 | $103 / 4$ | 2\$500 |
| September 24th, 1921 | 11 | 2\$650 |
| October 1st, 1921 | 11 | 2\$600 |
| October Sth: 1921 | $113 / 4$ | $2 \$ 650$ |
| October 22nd, 1921 | 12 | $2 \$ 800$ |
| October 29th, 1921 | $1.21 / 4$ | $2 \$ 800$ |
| November 6th, 1921 | $1.21 / 4$ | 2\$700 |
| November 12th, 1921 ...... | $121 / 4$ | $2 \$ 800$ |
| November 19th, 1921 ... | $121 / 2$ | 2\$900 |

Exports of Rubber from Manaos only-By Shippers.-Three Months, July to September, 1921.

|  | To Europe |  | To U.S.A. |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Tons | \% | Tons | \% | Tons | \% |
| Viana Lyra \& Co. | 304 | 26.7 | 50 | 3.2 | 354 | 13.2 |
| Tancredo Porto \& Co. | 240 | 21.3 | 431 | 27.7 | 671 | 25.0 |
| Ohliger \& Co. | 218 | 19.4 | 386 | 24.8 | 604 | 22.5 |
| Stowell \& Co. | 213 | 19.3 | 97 | 6.2 | 310 | 11.6 |
| General Rubber Co. | 126 | 11.2 | 572 | 36.7 | 698 | 26.0 |
| J. G. Araujo | 24 | 2.1 | 16 | 1.0 | 40 | 1.5 |
| Small shippers | - | - | 6 | 0.4 | 6 | 0.2 |
| Total | 1,125 | 00.0 | 1,658 | 100.0 | 2,683 | 00.0 |

Receipts of ruber and caucho at Manaos, 3 months, July. Sept., 1921. in tons of 1,000 kilos:-Madeira 1,396, Purus 516, Jurna 487, Acre 262, Iquitos 165, Javary 113, Rio Negro 69, Solimões 66 ; total 3,074 tons.

## COTTON

Raw Cotton. Clearances overseas of raw cotton at the ports of Rio and Santos during the week ended 16 Nov., were as follows, in tons of 1,000 kilos:-
i From Santos:-Nov. 14, Fort de Donaumont, Havre, M. Block, Lepeltier \& Co. (656 bales), 76 tons; Sion \& Co, (226 bales) 28 tons; total Santos, ( 882 bales) 104 tons, valued at £6,429.
-The Peruambuco Market closed on 16 Nov. firm, with farst sorts quoted at $30 \$$ buyers, no sellers, against $33 \$ 000$ buyers, no sellers on 9 Nov. and $33 \$$ buyers, sellers retired, on the same date last year.


Entries during the week ended 16 Nov. amounted to 4,600 bags, against 6,100 bags for the previons week and 1,400 bags for the corresponding week last year.

For the crop to date, entries amounted to 51,900 hags, as against 11,800 bags for the same period last year.
-The Rio Market closed on 16 November with prices quoted as follows, per 15 kilos:-

|  | 16 Nov. 1921 |  | 9 Nov, 1921 | 17 Nov, 1920 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Sertñes | $\ldots . . .$. | $25 \$ 000-26 \$ 000$ | $25 \$ 000-26 \$ 000$ | $29 \$ 500-30 \$ 000$ |
| First sorts | $\ldots .$. | $24 \$ 000-25 \$ 000$ | $24 \$ 000-25 \$ 000$ | $26 \$ 500-27 \$ 500$ |
| Mediums | $\ldots . .$. | $23 \$ 000-24 \$ 000$ | $23 \$ 000-24 \$ 00$ | $25 \$ 000-25 \$ 500$ |
| Paulista | $\ldots .$. | nominal | nominal | $29 \$ 500-30 \$ 000$ |

The movement at Rio de Janeiro for the week ended 16 th November, in bales, was as follows:-

Available ............................................................. 23,1.56
Deliveries during the same week ................................. 5,008
Strock on 16th November, 1921 ....................................... 18,148
Ditto, 17th November, 1920 ...................................... 34, 131
The S. Paulo Market closed on 16 November, with raw spot again nominal, as against nominal on 17 Nov., 1920.
S. Paulo common options were quoted on same date at fol Inwing prices, per 15 kilos:-

| 16 Nov, | 1921 | 9 Nov, 1921 | 17 Nov, 1920 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Buyers | Sellers | Buyers | Sellers | Buyers | Sellers |
| $31 \$ 700$ | $32 \$ 500$ | $34 \$ 800$ | $36 \$ 000$ | $43 \$ 800$ | $44 \$ 500$ |
| $32 \$ 100$ | $32 \$ 550$ | $35 \$ 100$ | $36 \$ 000$ | $42 \$ 500$ | $42 \$ 900$ |
| $32 \$ 750$ | $33 \$ 400$ | $36 \$ 200$ | $37 \$ 000$ | $42 \$ 200$ | $42 \$ 500$ |
| $33 \$ 000$ | $33 \$ 800$ | $37 \$ 000$ | $37 \$ 500$ | $42 \$ 550$ | $42 \$ 650$ |
| $34 \$ 050$ | $36 \$ 500$ | $37 \$ 850$ | $38 \$ 800$ | $42 \$ 800$ | $43 \$ 100$ |
| $35 \$ 100$ | $35 \$ 600$ | $38 \$ 200$ | $38 \$ 600$ | $42 \$ 800$ | $43 \$ 300$ |

ing prices, per lb.:-

|  | 16 Nov,' 21 | 9 Nov,'21 | 17 Nov,'20 |
| :---: | :---: | :---: | :---: |
| Pernambuco and Maceio fair | 10.57 d | 11.78d | 14.95d |
| American fully middling, spot | 10.82 d | 11.98d | 14.95 |
| Ditto, December options. | 10.32d | 11.48d | 12.8 |
| Ditto. March | 10.36d | 11.32d | 12.5 |

-Tho New York Market closed on 16th November at the following prices, per 13.:-

|  | 16 Nov,'21 | 9 Nov,'21 | 17 Nov,'20 |
| :---: | :---: | :---: | :---: |
| American futures, January | 16.70 c | 17.24c | 17.10c |
| Ditto, May | 16.60 c | 18.94 c | 16.80 c |

## SUGAR

Clearances overseas of Sugar at the ports of Rio and Santos during the week ended 16 Nov., in bags of 60 kilos, were as follows:-

From Rio de Janeiro:-Nov. 8, Deseado, Montevideo, Zenha Ramos \& Co, 2,000 bags; Nov. 12, Ludendorff, Hamburg, Herm. Stoltz \& Co. 10 bags; Nov. 14, Samara, Montevideo, Herm. Barcellos \& Co, 500 bags; Nov. 16, Duca d'Aosta, Genoa, Magalhães \& Co, 100 bags; total Rio, 2,610 bags, valued at $£ 2,876$.
-The Pernambuco Market closed on 16 Nov. steady at following prices, per 15 kilos:-Sunperior, $8 \$ 300$ to $8 \$ 800$; crystals, $5 \$ 200$ to $5 \$ 400$; third sort, $5 \$ 800$ to $6 \$$; demeraras, $3 \$ 500$;
somenos, $4 \$ 800$ to $5 \$$; brutos seccos, $2 \$ 700$ to $3 \$ 100$; against superior, $8 \$ 600$ to $9 \$ 400$ : crystals, $5 \$ 200$ to $5 \$ 600$; 3rd sorts, $5 \$ 600$; demeraras, $3 \$ 900$; somenos, $4 \$ 600$ to $5 \$$; and brutos: seccos, $2 \$ 600$ to $3 \$$ on 9 November.
-The movement at Pernambuco for the week ended 16 Nov.; in bags of 60 kilos, was as follows:-
Stocks on 9th November, 1921 .............................. 96,000
Entries during the week ................................................ 113,200
Available ................................................................ 209,200
Deliveries during the same week
74,200
Stock on 16th November, 1921 .............................. 135,000
Ditto, 17th November, 1920 .................................... 300,100
For the crop to 16 November, entries amounted to $1,008,100$ bags, as against 747,100 bags for the same period last crop.
-The Rio de Janeiro market closed on 16 November weak, with some enquiry for export and prices quoted as follows, per kilo:-White crystals, $\$ 530$ to $\$ 560$; white, 3rd sorts, nominal; 2nd jact. $\$ 420$ to $\$ 480$; demeraras, nominal; mascavinho, $\$ 340$ to $\$ 400$; mascavo, superior, nominal; against $\$ 480$ to $\$ 520$; nominal ; $\$ 400$ to $\$ 440$; nominal ; $\$ 320$ to $\$ 380$ and nominal on 9 th November.

The movement at Rio de Janeiro for the week ended 16 Nov, was as follows, in bags of 60 kilos:-
Stocks on 9th November, 1921 ............................... 158,170
Entries during the week .............................................. 40,344
Available ........................................................... 198,514
Deliveries during the same week .......................... 35,205
Stock on 16th November, 1921 ............................... 163,309
Ditto, 17th November, 1920 ................................. 264,250
-The S. Paulo market closed on 16th November steady, with spot erystals quoted as follows, per 60 kilos:-S. Paulo and Campos, $32 \$ 000$; somenos, good, $30 \$$; mascavo, $23 \$ 000$; other sorts, nominal.

Crystal options closed weak, at following prices per 60 kilos: November, $31 \$ 000$ buyers and $31 \$ 800$ sellers; December, $31 \$ 000^{*}$ and $32 \$ 200$; Jan., $32 \$ 400$ and $32 \$ 600$; Feb., $33 \$ 100$ and $33 \$ 200$; March, $34 \$ 100$ and $34 \$ 400$; April, $34 \$ 300$ and $34 \$ 800$ respectively.

## BEANS

There were no clearances overseas of beans at the ports of: Rio and Santos during the week ended 16 Nov.

## RICE

There were no clearances overseas of Rice at the ports of Rio and Santos during the week ended 16 Nov.
-The santos market is paralysed, there being no demand for this commodity, which at present is quoted nominal. Rio Grande do Sul crops are normal. At Blumenau and Aracaju, however, the weather has been somewhat unfavourable for the growing crops.

## MANDIOCA MEAL

Clarances overseas of Mandioca Meal at the Iorts of Rio and Santos during the week ended 16 Nov., in hags of 50 kilos, were as follows:-

From Rio de Janeiro:-Nov. 12, Ludendorff, Hamburg, Herm. Stoltz \& Co, 45 bags, valued at $£ 18$.

## COCOA

There were no clearances overseas of Cocoa at the ports cf Ris and Bahia during the week ended 16 Nov.

## MEAT

There were no clearances overseas of Frozen or Chilled beef, Por's or Offal at the ports of Rio and Santos during the week ended 16 November.

## LARD

Clearances overseas of Lard at the ports nf Mio and Santos during the week ended 16 Nov, in tons of 1,000 kilos, were as follows:-

From Rio:-Nov. 11, Atlanta, Trieste, Ornstein \& Co, (170 cases) 12 tons; Nov. 12, Ludendorff, Hamburg, Herm. Stoltz \& Co, (3f cases) 2 tons; total Rio, ( 200 cases) 14 tons, valued at $£ 891$.

From Santes: Nov. 14, Garibadli, Genoa, Carraresi \& Co, (20 cases) 1 tons, valued at $£ 64$.

## MANGANESE

Clearances overseas of Manganese Ore at the ports of Rio, Santos and Bahia, during the week ended 16 Nov., in tons of 1,000 kilos, were as follows:-

Frem Rio: Nov. 16, Trafusis, Dunkergue, A. Thun \& Co., 7,0010 tons, valued at $£ 18,375$.

The movement at Rio de Janeiro for the week ended 16th November was as follows, in tons of 1,000 kilos:-
Stocks on 9 t hNovember, 1921 (approximately) ...... 65,541
Entries during the week ........................................ 1,260
Available ......................................................... 66,801
Clearances during the same week ........................... 7,000
Storks on 16th November, 1921 (approximately) ...... 59,801
Ditto, 17th November, 1920 .................................. 43,461
For the month to 16 th November, entries amounted to 1,635 tons and clearances to 12,800 tons.

## HIDES

Clerances overseas of Dry and Salted Hides at the ports of Rio and Santos during the week ended 16 Nov., in tons of 1,000 kilos, were as follows :-

From Rio:-Nov. 11, Atlanta, Trieste, W. Marx, ( 1,000 dry) 15 tons, valued at $£ 886$.

Sundry clearances.-From Bahia: Nov. 7, Virgil, New York, ( 22 bales), 3 tons goat skins and ( 8 bales) 1 ton sheep skins.

## TOBACCO

Clearances overseas of Leaf Tobacco at the ports of Rio, Santos and Bahia during the week ended Nov. 16, in tons of 1,000 kilos, were as follows:-

From Santos:-Nov. 11, Gelria, Rotterdam, Augusto G. de Oliveira ( 200 bales), 15 tons, valued at $£ 884$.

## CLEARANCES OF SUNDRY PRODUCE.

Bananas from Santos, in bunches:-Nov. 12, Glenaffríc, Buenos Aires, 10,893; Nov. 14, San Rosse, Buenos Aires, 4,056; Nor. 12, Rio de Janeiro, Buenos Aires, 14,082 ; Nov. 15, Samara, Buenos Aires, 1,505; Nov. 15, Sofia, Buenos Aires, 4,955; total for week, 35,491 ; total 1 Jan. to 16 Nov, 1921, 1,988,726 bunches all for the Plate.


## SHIPPING

The Freight Market continues very dull, shipping companies complaining bitterly of scarcity of business.

The market for the United States is the most active, but is far from good, coffee coming forward for future shipment in driblets. The Conference lines' rate to the United States has been reduced from 55 cents to 40 cents per bag for prompt shipment. This drastic cutting of rates was the result of outsiders chipping in and accepting any tumbledown rate in their attempt to obtain cargo. This means that outsiders bave either to grin and watch their banking account come down like a falling star, or seek some other sphere of activity, where they will most probably receive a warm reception!

At the rate cuts are being made, 30 cents or even lower is quite on the programms if necessary It is going to be a fight of giants and the weaker fry will soon be out of the running.

It is rumoured that one line is refunding lighterage and dis. charging expenses to shippers to New York. Not content to take eargo at 40 c , this line goes further and allows what is in reality a rebate; which U.S. law prohibits!

A fair amount of coffee has been shipped lately both to the U.S. and Europe, but judging by the volume of business in the coffee markets during the last 10 days, the average is not going to be maintained.

How long the present low rate will last depends on outsiders and offerings. No improvement is looked for before the turn of the year, but Feb. and March have been well bought, which may bring with it the raising of rates. Unless U.S. markets are fully stocked by then, there may be quite a flutter to get the bean there quickly.

The market for Europe is very dull and prospects somewhat doubtful. Freight rates are virtually unchanged, but that is on paper only; any agent will quote lower!

The River Plate market shows no change from last week, i.e., of infantile strength. Condition in the U.K. are described by "Fairplay" as being worse than ever, 'but "Nauticus" (New York) consoles us by stating that there is an improvement although rates so far fail to reflect it! There is unquestionably a scarcity of prompt tonnage, says our contemporary, i.e., prompt tonnage that will trade at anything like ruling rates, and a considerable increased pressure for first-half and even second-half November tonnage is noted.
-Royal Mail.-Avon, left St. Vincent 20 Nov. for Pernambuco; Arlaiza leaves Southampton 25 Nor. outwards; Almanzora, arrived Southampton 20 Nov . homewards; Araguaya, left Bahia 19 Nov. for Pernambuco, etc.; Andes, leaves B. Aires 25 Nov. homewards; Canadian Carrier, left New York 12 Nov. for Rio; Darro, arrived Lisbon 18 Nov. homewards; Deseado, due Rio 27 Nov. homewards; Desna, left Rio 21 Nov. for Plate; Demerara, left Rio 18 Nov. for Rio; Highland Pride, left London 17 Nov. outwards; Orcoma, left Rio 22 Nov. for Santos, etc.; Pardo, left Santa Cruz 13 Nov. for Havre and Liverpool; Somme,

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General Agents for Brazil<br>RIO DE JANEIRO<br>CAble ADDR: "STRAYLINE"

arrives Rio Grande 25 Nov.; Sarthe, left Rio 21 Nov. for Bahia homewards; Tyne, left Santos 23 Nov. for Rio homewards.

Lamport and Holt.-Vauban, leaves Buenos Aires 25 Nov. for New Yurk, due Rio 29 Nov.; Vestris, from New York, due Rio 4 Dec.; Herschel, left Rio 19 Nov. for Europe; Boswell, left Rio 21 Nov. for north Brazil and New York; Bronte, leaves Rio 25 Nov. for Victoria and New Orleans; Leighton, from Glasgow and Liverpool, due Rio 25 Nov.; Holbein, leaves Plate 3 Dec. for Liverpool, due Rio 7 Dec.; Balzac; left Philadelphia 20 Nov, due Rio 9 Dec.
-Prince Line (Houlder Bros. \& Co., Agents) - Glenlyon, loading Rio for New York; Tudor Prince, loads 26 Nov. for New Orleans; Glenspean, loading in New York; Glenaffric, loads for United States Dec.; Rhodesian Transport, sailed 12 Nov. for New Orleans and Galveston.

Pacific Argentine Brazil Line (Houlder Bros \& Co, Agents) -West Notus, expected Rio about 30 Nov.

Sota \& Aznar Line (Houlder Bros. \& Co., Agents)-Arinda Mendi, loading for Antwerp, Rotterdam and Hamburg; Alu Mendi, left Antwerp 11 Nov .outwards; Aya Mendi, leaves Bilbao about 6 Dec.; Axpe Mendi, left Bilbao 5 Nov. for Montevideo; Altobiskar Mendi, leaves Bilbao about 29 Nov. for Montevideo.
-Mr . Luiz Campos.-Jolmson Line: Kronp. Margareta, from Gothemburg, arrived Rio 22 Nov.; Suecia, from Gothemburg, due Rio 3 Dec.; San Francisco, leaves Gothemburg 25 Nov., due Ric end Dec.; Pacific, leaves Gothemburg end Dec. for Brazil, Plate and Chite; Gudmundra, left Santos 4 Nov. for Sweden and Finland; Kronp. Gustaf Adolf, loads Rio early Dec. for Sweden and Finland; Suecia, loads early Jan. for Sweden and Finland.
-Baltic South American Line (S. A. Cia. Geral Commercial, Agents)-Dansborg. left Santos 20 Nov. for Montevideo; Orkild, due Rio 24 Nov. homewards; Hammershus, due Las Palmas 10 Dec. homewards; Jelling, due Santos 5 Dec. outwards; Sonderborg, left Aalborg 25 Nov. outwards; Christiansborg, loading Denmark early Dec.; Jungshoved, left Tutoya 14 Nov. homewards.
-Stray South American Line (Stray, Englehart \& Co., Agents)-Songvand, loading Santos for Boston and New York due Rio 24 Nov.;Songvaar, discharging Pernambuco, due Rio 28 Nov.; Rio Graude, loading U.S. for Brazil and Argentina, due Rio end December.
-Norwegian South America Line (Stray Englehart \& Co., Agents)-Cometa, due Rio 26 Nov. from Europe; Bra Kar, due Rio 22 Dec. en route for Plate.
-Rotterdam S.A. Line (E. Johnston \& Co., Agents)-Waaldijk, loads Rio for Rotterdam, Antwerp and Hamburg 27 Nov.; Merak, loads for Rotterdam and Hamburg 7 Dec.; Alchiba, loads 25 Dec. for Pótterdam and Hamburg; Zuiderdijk, 8 Jan. ditto.
-Wilhelmsen Line (E. Johnston \& Co., Agents)-Sark, loads for New York 27 Nov.; Troubador, 10 Dec. ditto; Cubano, due from New York 5 December.
-Lloyd Real Belge.-Macedonier, due 27 Nov. from Antwerp en route for Plate; Australier, due 27 Nov. from Plate en
-Wilsons Sons \& Co.-Denis, for New York end Nov.; Panama Maru, for New Orleans 27 Nov.; Stephen, due from New York early January.
-Rio Cape Line (Mr .Cumming Young, Agent)-Kanagawa Maru, loads Rio for Gape early December.
-U.S.S. Co. (Mr. Cumming Young, Agent)-Oregon, loads Rio for Denmark and Baltic end December.
--Lage Brothers.-Mississippi Shipping Co.: Saucon, disoharging at Rio; Carplaka, loading Rio for Galveston and New Orleans; Salaam, sailed from Paranagua for Plate 20 Nov.; George Pierce, discharging at Santos; Lorraine Cross, sailed from Pensacola 17 Nov. for Brazil and Plate; Sac City, leaves Nev Orleans 10 Dec. for Brazil and Plate.
-Theodor Wille \& Co.-Santa Thoresa, loads for Hamburg mid Dec.; Argentina, due from Hamburg early Dec.; Fuerst Buelow -due from Hamburg 24 Nov.

New York Freight Market. (Circular of S. O. Stray \& Co, 5 Nov.) There was a decided falling off in steamer chartering during the week, there being fewer freights offering in almost every trade. Grain, coal and lumber freights to Europe and South America have become scarce, and there is noticeable increase in the demand for carriers for cargo of other kinds. Rates held steady in all trades, due to the comparative scarcity of boats in position to make prompt delivery. Tonnage offered moderately for late Nov. and Dec. loading.

The sailing vessel market continued slow, there being no noticeable improvement in the general demand for tonnage and very little trading was reported. Shippers of coal, lumber, etc., in the coasting trades are taking a moderate number of vessels, which are being obtained at the lowest rates quoted since the war. Off-shore orders of all kinds are extremely scarce. Available vessels are sufficient for all existing requirements.


#### Abstract

American Shipping. The Department of Commerce has announced a fact-though not quite news-is perfectly true, that American ships on foreign trade are making heavy losses. According to the same Department, competition by foreign tonnage in American ports is again very fierce, in spite of the fact that American tonnage is equal if not greater than that of foreign competing for the American transport trade. Two-thirds of the export and import carrying trade of the U.S. was done in tonange other than American.


Entries at Santos during the month of October numbered 158 vessels with 413,292 tons, of which 68 vessels with 53,027 tons under the Brarilian flag and 90 vessels with 360,265 tons foreign.

Of total of 158 vessels, 155 were steamers, and 3 yachts; of same total, 68 were under the national flag. 22 British, 15 Italian, 11 French, 11 Norwegian, 9 American, 8 Dutch, 3 Portuguese, 2 German, 2 Danish, 2 Japanese, 2 Spanish, 2 Swedish, and 1 Belgian; 125 vessels came with general cargo, 25 in transit, 7 in
ballast and 1 with coal.

Prices of Coal were quoted on 5 Nov. at Hampton Roads about as follows:-On gross ton basis, f.o.b. piers: Pool 1, $\$ 5.05$ to $\$ 5.10$; pools 1 and $2, \$ 4.90$ to $\$ 5.00$; pool $2, \$ 4.85$ to $\$ 4.95$; and pools 5 and $7, \$ 4.70$ to $\$ 4.80$. Pennsylvania coals in New York harbour, per gross ton alongside, range from about $\$ 5.75$ to $\$ 6.15$.

## Passenger Movement at the Port of Rio de Janeiro October, 1921.

|  | No. of steamers | Passengers |
| :---: | :---: | :---: |
| Royal Mail Steam Packet Company | .. 6 | 254 |
| Pacific Steam Navigation Company | . 2 | 3 |
| Nelson Line ............................ | .... 2 | 13 |
| Lamport \& Holt Line | 3 | 65 |
| Dutch Lloyd ...n....... | . 3 | 164 |
| Sud Atlantique | 4 | 244 |
| Transportes Maritimes | 4 | 62 |
| Chargeurs Reunis .. | 2 | 18 |
| Navigazzione Gerenale Italiana | 4 | 108 |
| Lloyd Sabaudo .................... | 4 | 34 |
| Consulich | 2 | 6 |
| Munson Line | 4 | 62 |
| Osaka Shosen Kaisha | . 1 | 3 |
| A. G. Hugo Stinnes | 1 | 1 |
| Lloyd Brasileiro ......... | $\ldots . . . .4$ | 261 |
| Transportes Maritimes do Estado | ... 1 | 7 |
| Total | .... 47 | 1,305 |

## Passengsrs Leaving the Port of Rio de Janeiro

October, 1921.


## Entries at the Port of Rio de Janeiro, October, 1921.

Steamers 203, sailing craft 23, tug 1; total 227.
Nationality: Brazilian 108, British 46, French 15, American 14. Italian 11., Dutch 9, Norwegian 6, Japanese 3, German 3, Portuguese 3, Spanish 3, Swedish 2, Belgian 2, Greek 1, Danish 1; total 227.

Cargoes: General cargo 145, salt 17 , lime 7 , wheat 6 , oil 2 , coal 2, timber 3, in transit 40, in ballast 5; total 227.

Tonnage: National vessels 72,318 tons; foreign vessels, 479,575 tons; total, 551,893 tons.

## Arrivals at the Ports of Rio and Santos during the week ended

 17th November, 1921|  | Rio |  | Santos' |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No | Tons | No. | Tons | No. | Tons |
| British | 9 | 49,337 | 5 | 25,256 | 14 | 74,593 |
| Italian | 4 | 15,772 | 4 | -4,362 | 8 | 30,134 |
| French | 4 | 15,956 | 2 | 8,393 | 6 | 24,349 |
| American | 3 | 18,362 | 1 | 6,992 | 4. | 25,354 |
| Dutch | 1 | 8,520 | 2 | 18,367 | 3 | 26,887 |
| German | 1 | 4,861 | - | - | 1 | 4,861 |
| Portuguese | 1 | 3,885 | - | - | 1 | 3,885 |
| Braz, overseas ... | 1 | 1,538 | 2 | 5,506 | 3 | 7,044 |
| City of Dantzig | 1 | 2,202 | - | - | 1 | 2,202 |
| Norwegian | - | - | 4 | 8,657 | 4 | 8,657 |
| Danish | - | - | 1 | 2,674 | 1 | 2,674 |
| Total overseas | 25 | 120,433 | 21 | 90,207 | 46 | 210,640 |
| Braz, coastwise | 10. | 6,629 | 11 | 9,182 | 21 | 15,811 |
| Total for week | 35 | 127,062 | 32. | 99,389 | 67 | 226,451 |
| Do, Nov, 10, 1921 | 39 | 97,439 | 31 | 58,772 | 70 | 156,211 |
| Do, Nov. 18, 1920 | 45 | 108,989 | 25 | 50,364 | 70 | 159,353 |

## CURRENT FREIGHT RAJEA

Royal Mail.-Rio and Santos-Antwerp or Rotterdam 40s, Amsterdam 45 s and 10 per cent per 1,000 kilos, coffee and cereals; Hamburg, 40 s ; for United Kingdom, 55 s and 10 per cent; Havre, 45 s Rio and 40 s Santos and 10 per cent per 1,000 kilos.

Lamport \& Holt.-Rio-U.K.. same as Royal Mail: Rio ar.d Santos-United States, coffee, 40c. per bag in full, New York and New Orleans.

Prince Line.-Rio and Santos-New York and New Orlea:s, 40 cents per bag of coffee in full.

Booth Line.-Rio and Santos to New York and New Orlems, 40c per bag of coffee in full.

Rio-Cape Line.-Rio to South Africa, 120s, except Mossel Bay 130s.

American Lines.-Rio and Santos to. New York and New Orleans, 40 c per bag .

Royal Belgian Lloyd.-Rio and Santos-Antwerp and Ha.nburg, same as Royal Mail.

French Lines.-Rio-Havre, 40 s to 55 s and 10 per cent coffee basis; Rio-Marseilles, 200fes. per 1,000 kilos in full; Bordeaux, 65 s and 10 per cent coffee basis. Antwerp, 30 s to 40 s and 10 per cent per 1,000 kilos.

Royal Holland Kloyd.-Rio and Santos to Channel and Nor'h Sea ports, same as Royal Mail

Scoandinavian Lines.-Rio to Scandinavian ports, 55 s and 10 per cent; Helsingfors, 55 s and 10 per cent; Rio-Hamburg, 30 s to 40 s in full.

Italian Lines.-Rio-Genoa, 60s and 10 per cent per 1,000 kilos; Rio-Trieste and Naples, 60 s per 1,000 kilos.

Lloyd Brasileiro.-Rio and Santos-Havre; Antwerp, Rotterdam and Hamburg, 40 s in full and 10 per cent; New York and New Orleans, 40c per bag of coffee.

Japanese Lines.-Rio and Santos-New Orleans, 40c.
Pacific, Argentine and Erazil Line.-Rio to Valparaiso, £5; San Francisco, Cal, $\$ 1.20$ per bag; San Pedro, Seattle, Tacoma, Vancouver and Victoria, B.C., $\$ 1.55$ per bag

Scta y Aznar Line.-Rio to Bilbao 70s; Santander, Gigon, Aviles, Pasages, 90 s .; Hamburg, Rotterdam, and Amsterdam, conventional.

Stray, Englehiart \& Co.-Norway and Finlandd, 55s and 10 per cent; Denmark, 50 s and 10 per cent.

Skogland Line.-Rio-New York, Boston, New Orleans, 40 c. per bag; Rotterdam and Hamburg, 40s.

Sundry Lines and Rates.-Per 1,000 kilos, except where otherwise stated:-Hamburg, from Rio and Santos, 30 s to 40 s and 10 per cent; Gibraltar, Oran and Algiers, 200 francs and 10 per cent direct, with transhipment, 270 fes . Genoa, 60 s and 10 per cent, Piraeus, with transhipment at Antwerp, 40s; Amsterdam, 60 s and 10 per cent and 40 s to 50 s per 1,000 kilos; Marseilles, 270 fes and 10 per cent. Constantinople, transhipment at Antwerp, 40 s , Anisterdam, 60 s and 10 per cent; Triest, 270fes. Canary Isles 65 s and 10 per cent. New York and New Orleans 40 c per bag.

VESSELS ARRIVING AT THE PORT OF RIO DE JANEIRO.
During the week ended 10th November, 1921.
4..4...ITABERA, Brazilian s.s, 987 tons, from Mossoro
4...DARRO, British ss., 7292 tons, from Buenos Aires
5...ITAUBA, Brazilian .s, 869 tons, from Porto Alegre
5...RIO DE JANEIRO, Brazilian s.s, 1488 tons, from Helsingfors
5...LUTETIA, French s.s, 5598 tons. from Buenos Aires
5...TRAZ OOS MONTES, Portug. s.s, 5033 tons, from B. Aires
5..ANGLO MEX, British tug, 185 tons, from Newcastle
5..S..MP. 3, Brazilian pontoon, 283 tons, from Newcastle
5...SAN FERNANDO, British s.s, 8335 tons, from Tampico
6...AVARE. Brazilian s.s, 4952 tons, from New York
7...ANNA, Brazilian s.s, 247 tons, from Florianopolis
7...MOSSORO, Brazilian s.s, 924 tons, from Para

7 ...LAURA SKOGLAND, Norueg, ss., 2343 tons, from Santos
7...MAROIM, Brazilian ss., 715 tons, from Porto Alegre.
7...CAMAMU, Brazilian s.s, 2845 tons, from Santos
7...IRIS, Brazilian s.s, $887^{\circ}$ tons, from Manaos
$7 \ldots$ DESEADO, British s.s, 7258 tons, from Liverpool
17...MONTPELLIER, American s.s, 2813 tons, from Hamburg
7...FORMOSA, French s.s, 2755 tons, from B. Aires
7...P. DI UDINE, Italian ss.. 4936 tons, from Buenos Aires
S..ITAQUI, Brazilian ss., 513 tons, from Porto Alegre
S...ITAPACY, Brazilian s.s, 510 tons, from Pelotas
9...OOYAPOCK, Brazilian s.s, 192 tons, from Iguape
9...ITASSUCE, Brazilian s.s, 926 tons, from Porto Alegre
$9 \ldots$ PIAUHY, Brazilian s.s. 425 tons, from Santos
9 ...HUBER'「, British s.s, 2486 tons, from Rio Grande
9...EUCLID, British s.s, 3097 tons, from Santes
9...ITATINGA, Brazilian s.s, 926 tons, from Porto Alegre
9...MAR TIRRENO, Spanish s.s, 1896 tons, from Santos
9...CARONA, Norwegian s.s. $1-952$ tons ,from Philadelphia
9...DANSBORG, Danish s.s, 2674 tons, from Eeilborg 10...CAMPETRO, Brazilian s.s, 374 tons, from Porto Alegre 10...FLORIANOPOLIS, Brazilian s.s, 918 tons, from Santos 10...BAHIA, Brazilian s.s, 1548 tons, from Rio Grande 10...ITAUBA, Brazilian s.s, 825 tons, from Recife
10...ARACATY, Brazilian s.s, 531 tons, from Santos
10...ATLANTA, Italian s.s, 2999 tons, from Buenos Aires
10...HIGHLAND ROVER, British s.s, 4721 tons, from Lundon
10...LIMBURGIA, Dutch s.s, 9847 tons, from Amsterdam

VESSELS SAILING FROM THE PORT OF RIO DE JANEIRO.
During the week ended 10th November, 1921.
4...ITAGIBA, Brazilian s.s, 926 tons, for Maceio
4... ARACATY, Brazilian s.s, 513 tons, for Santos
4...CAPIVARY, Brazilian s.s, 371 tons, for Porto f. legre
4...BRONTE, British s.s, 3232 tons, for Rio Grande
4...FLORIDA, Danish s.s, 3827 tons, for Santos
4...FORMOSA, French s.s. 3504 tons, for Marseilles
4...LUTETIA, French s.s, 6311 tons, for Bordeaux
5...FLORIANOPOLIS, Brazilian s.s, 918 tons, for Santos
5...ITABERA, Brazilian ss., 926 tons, for Porto Alegre
6...ITAPOAN, Brazilian s.s, 512 tons, for Santos
6...ETHA, Brazilian s.s. 231 tons, for Laguna
6...FLAMENGO, Brazilian ss., 288 tons, for Laguna
6...RUY BARBOSA, Brazilian s.s, 567 tons, for Montevideo
6...DESEADO, British s.s, 7258 tons, for Buenos hires
6...HIGHLAND ROVER, British s.s, 4791 tons, for Buenos ; res
6...TRAZ OS MONTES, Portug. s.s, 5034 tons, for Hamburg
6...P. DI UDINE: Italian s.s, 4930 tons, for Genoa
6...SAN FERNANDO, British s.s, 8335 tons, for B. Aires
7...ANNA, Brazilian s.s, 247 tons, for Florianopolis
7...GUAJARA, Brazilian s.s, 927 tons, for Mossoro.
7..CAMAMU, Brazilian s.s, 2845 tons, for New York
7...ITAPERUNA, Brazilian s.s, 613 tons, for Pelotas
7...SUMARE, Brazilian s.s, 120 tons, for Ponta Areia
8...VICTORIA, Brazilian s.s, 106 tons, for Victoria
8...RARQUARY, Brazilian s.s, 1466 tons, for Mossoro
8...MAROIM. Brazilian s.s, 145 tons, for Porto Alegre
8...RIO DE JANEIRO, Norwegian s.s, 1489 tons, for B. Aires
8...RAVENSWORTH, British ss., 2502 tons, for Puerto Mexico
9...MANAOS, Brazilian s.s. 651 tons, for Manaos

9:..ITAJUBA, Brazilian s.s, 869 tons, for Porto Alegre
9...ITAPACY, Brazilian s.s, 613 tons, for Aracaju
$9 \ldots$ HUBERT, British s.s, 2486 tons, for New York
9...ATLANTA, Italian s.s, 2999 tons for Trieste

9 ...SOFLA, Italian s.s, 3423 tons, for Buenos Aires
9...LIMBURGIA; Dutch s.s, 11134 tons, for Buenos Aires
10...EUCLID, British ss , 3095 tons, for New Orleans
10...ITAUBA, Brazilian s.s, 869 tons, for Porto Alegre
10...HURON, American s.s, 6240 tons, for Buenos Aires
10...LAPLACE, British s.s, 4458 tons, for Rosario
10.. HOLBEIN, British s.s, 3907 tons, for Buenos Aires
10...VAUBAN, British s.s, 6639 tons, for Buenos Aires
10...VASARI, Britis hs.s. 6352 tons, for New York
10...RE VITORIO, Italian s.s, 4363 tons, for Buenos Aires
10...ST. ANDREW'S, Birtish s.s, 1041 tons, for Beira Port

## VESSELS ARRIVINC AT THE PORT OF SANTO8.

During the week ended 10th November, 1921.
4...ITAJUBA, Brazilian s.s, 869 tons, from Porto Alegie
4...ORKILD, Danish s.s, 1178 tons, from Buenos Aires
4...ITAPEMA, Brazilian s.s, 825 tons, from Rio
4...MAROOIM, Brazilian ss., 779 tons, from Porto Alegre
i4...LUTETIA, French s.s, 5598 tons, from Buenos Aires
5...P. DI UDINE, Italian s.s, 4936 tons, from Buenos Aires
5...TIRPITZ; German s.s, 4972 tons, from Hamburg
5...ARINDI MENDI, Spanish s.s, 2153 tons, from Hamburg
5..CAMPEIRO, Brazilian s.s, 1374 tons, from Porto Alegre
5...AGUIA. Brazilian s.s, 202 tons, from Antonina
5...FLORIDA, Danish s.s, 2817 tons, from Rio
6...OYAPOCK, Brazilian s.s, 192 tons, from Iguape
6...ARACATY, Brazilian s.s, 531 tons, from Rio
6...ITAPACY, Brazilian s.s, 510 tons, from Pelotas
$7 \ldots$ BRONTE, British s.s, 3232 tons, from Glasgow
7...ITABERA, Brazilian s.s, 926 tons, from Mossoro
7...FLORIANOPOLIS, Brazilian s.s, 918 tons, from Recife
7...CATALINA, Spanish s.s, 3491 tons, from Barcelona
8...ITASSUCE, Brazilian s.s, 926 tons, from Porto Alegre
8...ETHA. Brazilian s.s, 231 tons, from Rio
8...ATLANTA, Italian s.s, 2999 tons, from B. Aires
8...RUY. BARBOSA, Brazilian s.s, 567 tons, from Rio
8...BAHIA, Brazilian s.s, 1548 tons, from Rio Grande
8...IATINGA, Brazilian s.s, 926 tons, from Porto Alegre
9...TUDOR PRINCE. British s.s, 2767 tons, from Rosario
9...DESEADO, British s.s, 7258 tons, from Liverpool
9...ITAPERUNA, Brazilian ss., 613 tons, from Aracaju
$9 \ldots$ RIO DE JANEIRO, Norwegian s.s, 1489 tons, from Helsingfors
10...ANNA, Brazilian ss., 247 tons from Rio
10...GEOROGE PIERCE, American s.s, 3710 tons, from Galveston 10...FLAMENGO. Brazilian s.s, 288 tons from Rio

## VESSELS SAILING FROM THE PORT OF SANTOB.

During the week ended 10th November, 1921.
4...ITAJUBA, Brazilian s.s, 869 tons, for Rio
4...ITAPEMA, Brazilian s.s, 825 tons, for Porto Alegre
4...MAROIM, Brazilian s.s, 779 tons, for Rio
4...GAASTERLAND, Dutch's.s, 2128 tons, for Buenos Aires
4...LUTETIA, French ss., 5598 tons, for Bordeaux
4...ANNA, Brazilian s.s, 247 tons, for Rio
5..TAURUS, Norwegian s.s, 2765 tons, for New York
5...MARIANNE, Italian s.s, 2237 tons, for Buenos Aires
5...LAURA SKOGLAND, Norweg s.s, 2343 tons, for New Orleans
5...P. DI UDINE, Italian s.s, 4936 tons, for Genoa
6...CAMAMU, Brazilian s.s, 2845 tons, for New York
6.:.TAQUARY, Brazilian s.s, 654 tons, for Porto Aegre
7...ITAPACY, Brazilian s.s, 510 tons, for Aracaju

7 ...PIAUHY, Brazilian s.s, 425 tons, for Rio
7...ITABERA, Brazilian s.s, 926 tons, for Porto Alegre
7..HUBERT, Brazilian s.s, 2386 tons, for New York
8...CAMPEIRO, Brazilian s.s, 1374 tons, for Recife
8...CAMPINAS, Brazilian s.s, 1168 tons, for Porto Alegre
8...EUCLID, British s.s, 3095 tons, for New Orleans
8..TIRPITZ, German s.s, 4972 tons, for Buenos Aires
8...ITASSUCE, Brazilian s.s, 926 tons, for Areia Branca
8...MAR TIRRENO, Spanish s.s, 1896 tons, for Hamburg
8...CATALINA, Spanish s.s, 3491 tons, for Buenos Aires
8...ETHA, Brazilian s.s, 231 tons, for Itajahy
8...ARACATY. Brazilian s.s, 531 tons, for Rio
8...RUY BARBOSA, Brazilian s.s, 567 toms, for Montevideo
8...ALCORO, Dutch s.s, 2168 tons, for Hamburg
8...ITATINGA, Brazilian s.s, 926 tons, for Recife
9...ATLANTA. Italian s.s, 2999 tons, for Trieste
9...FLORIANOPOLIS, Brazilian s.s, 918 tons for Recife
6...OYAPOCK, Birazilian s.s, 192 tons, for Rio
9...BAHIA. Brazilian s.s, 1548 tons, for Rio
9...RESEADO, British s.s, 7258 tons, for Buenos Aires
9...IAPERUNA, Brazilian s.s 613 tons, fo rPelotas
10...ANNA, Brazilian s.s, 247 tons, for Florianopois
101...RHOD. TRANSPORT, Brit. s.s, 3144 tons, for N. Orleans


[^0]:    Depreciation of Commodities and Speculation. When coffee depreciated speculation was blamed, and the Government bad to come forward with another speculative operation in the shape of valorisation to raise prices. When the latter comes to be analysed, it is nothing but speculation disguised. S. Paulo planters are now issuing alarming reports as regards the future crop and the loss of the producing power of the soil. All this may be true, but there is just the shadow of the bear akout these reports, which puts us on our guard. Whatever the case may be, speculation seems to be at the back of it.

    Valorisation is said to be retroactive to speculation, although it is nothing more or less than speculation in itself. With or without it, however outside speculation will always be a factor.

[^1]:    200.744:805\$393

[^2]:    Note.-Rio stocks include Nictheroy and afloat.

