BEFORE THE

DEPARTMENT OF TRANSPORTATION

WASHINGTON, D.C.

2022 U.S.-SOUTH AFRICA COMBINATION : FREQUENCY ALLOCATION PROCEEDING :

Docket DOT-OST-2022-0050

SUPPLEMENT TO APPLICATION OF UNITED AIRLINES, INC.

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May 18, 2022 Counsel for

United Airlines, Inc

BEFORE THE

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2022 U.S.-SOUTH AFRICA COMBINATION : FREQUENCY ALLOCATION PROCEEDING :

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SUPPLEMENT TO APPLICATION OF UNITED AIRLINES, INC.

United¹ submits this Supplement to its pending Application² for an allocation of three (3) weekly U.S.-South Africa frequencies pursuant to the Department of Transportation's ("Department") Instituting Order, commencing the 2022 U.S.-South Africa Combination Frequency Allocation Proceeding.³

United intends to use this frequency allocation to operate three-times-weekly, year-round scheduled foreign air transportation of persons, property and mail between the U.S. and Cape Town, South Africa via Washington, D.C. United's proposal provides the Department with the opportunity to provide superior options for U.S. consumers, create a new U.S. gateway to South Africa, and provide enhanced opportunities for government and business engagement, economic growth, and strengthening cultural ties between the U.S. and South Africa.

United applauds the Department's commendable efforts to date to maximize consumer and community benefits in its previous frequency allocation decisions and trusts that the Department

¹ Common names are used for airlines.

See Application of United Airlines, Inc., Docket DOT-OST-2022-0022 (Mar. 4, 2022).

³ See DOT Order 2020-5-1, Docket DOT-OST-2022-0050 (May 4, 2022) ("Instituting Order").

will again achieve its principal goal of maximizing public benefits by selecting United's proposal in this proceeding. United made every effort to ensure the four (4) remaining frequencies could be allocated equitably and put to use immediately by both United and Delta. United would have preferred to resolve this matter without using the Department's resources in a formal route proceeding. However, United remains confident in the Department's decision-making and the superior public benefits United will create with its proposed Washington, D.C. – Cape Town service.

United's application should get first priority in this proceeding, as it is creating a new gateway, converting the second largest unserved city-pair from one-stop to non-stop, and facilitating connections for 54 cities across the U.S. Delta's application, on the other hand, and as explained further below, should be lowest priority for the Department, as Delta is proposing service to the same U.S. city that it can, and will already, serve even without these frequencies, due to its existing approval for daily service operations at Cape Town via its triangle route approval. United's Supplement to its Application will demonstrate that it will, on balance, generate a greater number of public benefits for the limited frequencies at issue – chief goals in this proceeding.⁴

BACKGROUND

To date, the Department has allocated 17 of the 21 weekly round-trip combination service frequencies permitted under the U.S.-South Africa Air Transport Agreement. Delta has held seven (7) of these frequencies to operate non-stop service between Atlanta and Johannesburg for more than 15 years.⁵ United is a more recent entrant between the U.S. and South Africa – having

⁴ *Id.* at 3.

⁵ See Notice of Action Taken, dated February 27, 2006, Docket DOT-OST-2006-23924. Delta operated this service via Dakar, Senegal until June 1, 2009.

received three (3) frequencies in 2019 for seasonal service between Newark and Cape Town and seven (7) additional frequencies in 2020 for service between Newark and Johannesburg. ⁶ (*See* Exhibit UA-100.)

Despite its more recent entry, United has already shown a much stronger commitment to providing the public with consistent and reliable air service to South Africa. Facing identical challenging economic conditions and COVID-19 related travel restrictions, United launched its Newark – Johannesburg service in June 2021 – two months before Delta restored its Atlanta – Johannesburg service. Since then, United has served the city-pair near daily since launch, while Delta has served the route only three days per week. Delta does not plan to serve the route daily until November 2022 at the earliest – a year and a half after United. (*See* Exhibit UA-112.) In addition to fully utilizing its seven frequencies to Johannesburg, United announced in February of this year its plans to increase Newark/New York City – Cape Town service to year-round, beginning June 5, 2022.

United has clearly demonstrated its commitment to providing the public with, and maintaining, consistent, non-stop service to South Africa that maximizes the use of the limited frequencies available. With United's high utilization of every frequency it has been allocated, the public has received as full a benefit as possible.

In contrast, Delta has not shown a similar level of commitment or service. Instead, it has

⁶ See Notice of Action Taken, dated April 19, 2019, in Docket DOT-OST-2019-0062 (allocating Cape Town frequencies); Notice of Action Taken, dated September 30, 2020, in Docket DOT-OST-2020-0182 (allocating Johannesburg frequencies).

⁷ There were seasonal reductions between September – November 2021 and February – March 2022, but United has otherwise scheduled daily Newark – Johannesburg service. United has not scheduled any future seasonal reductions.

See United Press Release, February 10, 2020. "United Plans to Expand Service to Cape Town With Year-Round, Non-Stop Flights From New York/Newark."

consistently underutilized its allotted frequencies and pursued ever-changing plans for its U.S. – South Africa service. Since May 2020, Delta has been pursuing a strategy to modify its existing frequency allocation to add Cape Town as a coterminal point and offer an Atlanta – Johannesburg – Cape Town – Atlanta triangular service. Though the Department granted Delta's request, the South Africa Department of Transport ("SADOT") denied the request on May 14, 2021. A few weeks after this denial, Delta reported to the Department that "commercial, operational, and market developments" made direct Atlanta – Johannesburg service viable again and shortly thereafter resumed service three times per week. Seven months later, while still using only three of its seven allocated frequencies, and just one week after United announced that it would soon be using all ten of its allocated frequencies year-round, Delta applied for three weekly frequencies to operate Atlanta – Cape Town.

The subsequent filings leading up to this proceeding provide little clarity as to Delta's immediate or long-term plan for South Africa and little confidence that Delta will pursue a plan that puts these limited frequencies to their highest and best use for the public benefit. Delta requested not only three additional frequencies (without specifying which days of the week such frequencies would be operated), but also an exemption to its existing authorities that would allow for non-stop Atlanta – Cape Town service. Delta also continued to seek approval from SADOT to operate a triangular route. Shortly before these proceedings were instituted, Delta received that approval evidently after reapplying for a second time with SADOT for the triangle route authority. Further, Delta indicated its intention to extend the "the new routing to serve South Africa later this

⁹ See Application of Delta Air Lines, Inc. for an Exemption, dated May 21, 2020, in Docket DOT-OST-2020-0051.

See Application of Delta Air Lines, Inc. for a Frequency Allocation, dated June 18, 2021, in Docket DOT-OST-2020-0051.

year."¹¹ Simply put, Delta's plans for South Africa service remain unclear – it removed the aircraft from its fleet that could operate non-stop between the U.S. and South Africa (the B777-200LR)¹², only later to claim its A350 has range capability to fly to/from South Africa. It has pursued, relentlessly, triangle route approval, and Delta has publicly stated it will extend the triangle route later this year. At the same time, Delta has preoccupied the Department and constrained United's Cape Town plans with an application for three weekly frequencies for Atlanta – Cape Town service. Moreover, since the triangle route, purportedly launching later this year, will allow Delta to serve Cape Town – Atlanta seven days a week, United reiterates its request for three weekly frequencies in this proceeding to increase United's Cape Town service to six weekly, which are split between the two largest city-pairs between the U.S. and South Africa.

Notably, Delta has also rejected United's compromise proposal that would have allowed for the utilization of all four of the remaining frequencies by awarding each carrier two (2) frequencies. Whatever claims Delta may make to the Department, its commercial decisions demonstrate that this would have been a desirable result for all involved parties, and particularly the travelling public, which would receive the immediate benefits of the full pool of remaining frequencies.

Delta will increase its Atlanta – Johannesburg frequency to six-times weekly in June 2022 and is scheduled to return to daily service <u>only upon</u> the expiration of the Department's blanket

See Klapper, Ethan. The Points Guy. Apr. 28, 2022. "Delta gets approval for South Africa triangle route, will launch Cape Town service." https://thepointsguy.com/news/delta-air-lines-south-africa-triangle-route/

See "Delta's 777 aircraft to retire by end of 2020, simplifying widebody fleet amid COVID-19", *Delta News Hub*, May 14, 2020: "The Boeing 777-200 first entered the fleet in 1999 and grew to 18 aircraft, including 10 of the long-range 777-200LR variant, which arrived in 2008. At the time, aircraft was uniquely positioned to fly non-stop between Atlanta and Johannesburg, South Africa, Los Angeles to Sydney and other distant destinations."

waiver of dormancy conditions, which will require carriers to fully utilize their allocated frequencies. (See Exhibit UA-112.) Delta seems to prefer to operate Atlanta – Johannesburg six times per week unless obligated to operate it daily. Two additional frequencies would have allowed it to also operate Atlanta – Cape Town three times per week as it has now requested. This course of action suggests that Delta is driven more by a desire to prevent other carriers from using these valuable, limited frequencies than to put them to use in the public interest. 14

United has shown a consistent and unambiguous commitment to putting every single one of its allocated South Africa authorities to maximum use to benefit the public. As demonstrated further below, United's proposal to serve Washington, D.C. – Cape Town with three additional frequencies will similarly maximize the benefit of these frequencies to the travelling and shipping public.

The Washington, D.C. – Cape Town proposal is already receiving support, including both Virginia senators and nine representatives of the state federal congressional delegation; multiple elected officials from Virginia, including Governor Youngkin, Secretary of Transportation Miller, and 18 members of the state legislature, reflecting bipartisan support, and including the leaders of both chambers; Washington, D.C. Mayor Bowser; business development organizations, including but not limited to, Destination DC, Dulles Regional Chamber of Commerce, Virginia Chamber of Commerce, and Washington Airports Task Force; Former U.S. Ambassadors to South Africa

Delta's current schedule shows resumption of daily service on October 31, 2022, the date the Department's current blanket waiver of dormancy conditions expires. *See* Order 2022-2-26 in Docket DOT-OST-2020-0035. United remains supportive of this blanket waiver when and where COVID-19 demand and operational restrictions cause need for the waiver.

United's analysis and comments in this supplement are based upon Delta's previous application for three weekly frequencies. Should Delta surprise the Department and United by changing its application on May 18, United will address any new proposal by Delta in subsequent filings in this proceeding.

Ambassador Hume and Ambassador Gips; the UAL Master Executive Councils of the Air Line Pilots Association and the Association of Flight Attendants; and United sales- and travel-related partners, including, but not limited to, EchoStar, Nasdaq, Penguin Random House, University of North Carolina – Chapel Hill, and Westinghouse Electric. Also, 12 cities across the U.S. that will benefit from United's proposal have voiced their support:

- Albany, New York
- Alexandria, Virginia
- Charleston, South Carolina
- Cincinnati, Ohio
- Cleveland, Ohio
- Elizabeth, New Jersey

- Indianapolis, Indiana
- Myrtle Beach, South Carolina
- Richmond, Virginia
- Rochester, New York
- Savannah, Georgia
- St. Louis, Missouri

Finally, over 5,000 United employees have signed a letter to date, supporting the Washington, D.C. – Cape Town Proposal. ¹⁵ See Attachment 3.

United's service proposal and supporting materials responding to the Department's Evidence Request are contained in Attachment 1 of this Supplement to the Application and in the United exhibits that follow in Attachment 2.¹⁶

ARGUMENT

I. WASHINGTON, D.C. IS THE LARGEST, MOST IMPORANT CITY WITHOUT SERVICE TO SOUTH AFRICA

Washington, D.C. is the second largest U.S. point for travel to South Africa. (See Exhibit UA-104.) In 2019, only Newark/New York City had greater demand for travel to South

United is not providing the department the multiple letters of support from sales- and travel-related partners or from the thousands of employees that have expressed support for Washington, D.C. – Cape Town service. Should the Department or any party wish to see every letter, United will make them available.

Supporting data and analysis in this Supplement to United's Application has been provided by Compass Lexecon. Data and analysis use 2019 booking data. Data from 2020 and 2021 is unreliable to predict future travel behavior, as it reflects significant travel and schedule disruptions resulting from the COVID-19 pandemic.

Africa. To satisfy this demand, South African Airways provided the region with service from Dulles to Johannesburg¹⁷ from May 2009 until the carrier stopped operating in March 2020. Despite the loss of air service to South Africa, demand in the region remains strong, and the characteristics of the region generating that demand and supporting service between the Washington region and South Africa for more than a decade have not changed.

Over eight million people live within 60-miles of Washington Dulles airport and would benefit from direct service to South Africa. The region's per capita income is \$47,764, which generates the type of long-haul, business and premium leisure demand that desires service to South Africa. (See Exhibit UA-106.) The Washington, D.C. metro is also home to one of the largest concentrations of South African-born individuals in the United States (and notably larger than Atlanta's). (See Exhibit UA-105.)

Washington, D.C. is home to numerous corporate headquarters and most of the U.S. federal government, generating additional business demand. Notably, Amazon is currently constructing its second global headquarters in the D.C. region and has its African headquarters in Cape Town. AES, Danaher, and Marriott International are also headquartered in the D.C. region and have significant operations in South Africa. In March 2022, the U.S. State Department and the Western Cape Provincial Government celebrated the one-year anniversary of their Trade and Investment Promotion Partnership. This partnership, reportedly, strives to promote bilateral trade and investment and extends funding to South African communities and business from U.S. private and public sector entities. (*See* Exhibit UA-107.) Indeed, government travel accompanies business

South African Airways operated this service with a stop.

According to the South Africa Department of Statistics, 32,463 of the 34,561 U.S. residents arriving in South Africa in December 2019 were visiting for holiday.

and leisure travelers between Washington, D.C. and Cape Town, and a direct air services link between Washington, D.C., Cape Town, and, by extension, Pretoria facilitates the enhanced bilateral relationship between the U.S. and South Africa.

United has also worked to strengthen its own ties with South Africa, demonstrating its commitment to the region, the country, and this proposed service. United maintains a close relationship with the Mandela Foundation and BPESA (Business Processing Enabling South Africa), a not-for-profit company that serves as the industry body and trade association for Global Business Services in South Africa. United recently announced a collaboration with travel company, Certified Africa. Certified Africa's mission is to make travel to African countries easy, immersive, and life changing for millions of the African Diaspora across the United States.

II. WASHINGTON, D.C. – CAPE TOWN SERVICE WOULD CREATE SIGNIFICANT BENEFITS FOR THE PUBLIC

A. Washington, D.C. is the largest U.S. – Cape Town city-pair without direct service

Washington, D.C. is the second largest point in the U.S. to Cape Town and the largest without direct service. Washington, D.C. – Cape Town demand is more than double Atlanta – Cape Town demand. (*See* Exhibit UA-104.) These passengers will benefit significantly from non-stop service and related travel time savings benefits. Cape Town is home to the Parliament of South Africa and South Africa's legislative branch of government. Non-stop service will facilitate travel between the two governments and contribute to deepening ties between the two nations. The addition of Cape Town service to Dulles will be a key addition to United's growing

African network from Washington, D.C. and supports the Biden administration's larger goals for closer ties between Africa and the U.S.¹⁹ (*See* Exhibit UA-102.)

B. United's Dulles Gateway will connect Cape Town with 55 U.S. cities

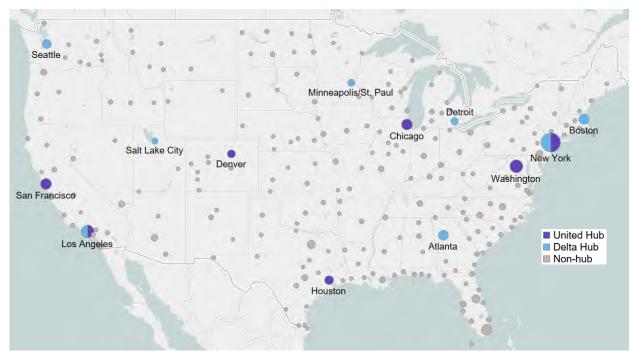
United operates a major hub at Dulles International Airport, with service to nearly one hundred destinations and more than 250 daily departures. (*See* Exhibit UA-103.) In addition to serving significant local demand, Washington, D.C. – Cape Town will serve 54 additional U.S. cities with one-stop service to Cape Town. In total, United's Dulles gateway will connect Cape Town with 55 U.S. cities, ²⁰ totaling over 155,000 annual bookings, and which account for 92% of U.S. – Cape Town demand. (*See* Exhibit UA-108.) While Cape Town demand is dispersed throughout the country, it is largely concentrated in a few, large population centers. The top four cities generate half of total U.S. demand, and the top eleven cities generate three-quarters of total U.S. demand. Nearly 250 cities generate the remaining quarter of demand. United's proposal will improve connectivity to those places where connectivity actually creates sizeable public benefits.

United's overall network is better suited to serve the public demand to Cape Town and South Africa. Despite identifying only seven airports as hubs, compared to Delta's eight, 58.6% of Cape Town demand originates from, or is destined for, one of United's hubs, while only 49.4% of demand originates from or is destined for one of Delta's hubs. This is also true for demand between the U.S. and all of South Africa. 56.8% of demand for travel between the U.S. and South Africa originates from, or is destined for, one of United's hubs, while only 46.5% originates from,

See White House Press Release. November 19, 2021. "President Biden to Host Second U.S. – Africa Leaders Summit."; White House Press Release. April 8, 2022. "Readout of President Biden's Call with President Cyrul Ramaphosa of South Africa."

The United Washington, D.C. flight will also provide round-trip connections between Cape Town and the following five international points: Cancun, Mexico; Providenciales, Turks and Caicos; Montreal, Ottawa, and Toronto, Canada.

or is destined for, one of Delta's hubs. This network suitability explains, in part, why United has offered significantly more capacity to South Africa in the recent past. It is also why United's service will better serve the public benefit. United has significant, recurring customer bases and frequent flyers in Washington, D.C., Los Angeles, San Francisco, Chicago, and Houston (all among the 10 U.S. cities with the greatest demand for travel to Cape Town) that would be better served by flights offered by their preferred carrier. (*See* map below illustrating demand by city.)



Note: Cities sized by 2019 bookings to Cape Town. Source: MIDT 2019.

C. Washington, D.C. – Cape Town service maximizes public benefits, as it will offer improved itineraries to a greater number of passengers than Atlanta – Cape Town service

Today, the best itineraries available for Washington, D.C. – Cape Town travelers are one-stop service. ²¹ United's proposal would make a non-stop option available to these

On the day of this filing, five carriers offered one-stop service from Washington, D.C. to Cape Town: Ethiopian (via ADD), Qatar (via DOH), British Airways (via LHR), Turkish Airlines

15,218 passengers. Delta would similarly make a non-stop option available to the 7,213 Atlanta travelers destined for Cape Town, whose best itinerary option today is one-stop service.²² Atlanta and D.C. travelers would each save roughly seven hours of travel time with the more direct service, but twice as many travelers in D.C. could potentially realize the time saving benefits of non-stop service.

Delta and United's proposals would both provide a new one-stop option to travelers in several O&Ds that could connect over either Atlanta or Dulles. As mentioned above, 92% of U.S. demand originates from, or is destined to, a common connecting point, Washington, D.C. or Atlanta. For cities where Delta offers service to Atlanta, but United does not offer service to Dulles or Newark, Delta would offer a unique, new one-stop itinerary. In total, Delta will serve an additional 2.8% of U.S. demand and 4,804 passengers at these unique points. For example, the best itinerary currently available to the 371 passengers from Omaha, the largest of these unique points, is two-stop service on Delta and KLM, via Minneapolis and Amsterdam. Delta will offer these passengers improved one-stop service via Atlanta. In total, therefore, Delta will uniquely improve itineraries by eliminating a stop for 12,017 travelers – 4,804 unique connect passengers, who go from two-stop to one-stop, and 7,213 local Atlanta passengers, who go from one-stop to non-stop. United will uniquely improve itineraries for 15,218 travelers – 26% more – all of whom are local D.C. passengers, who would go from one-stop to non-stop service. Maximizing public

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⁽via IST), and Emirates (via DXB). Additional one-stop options may be available on various days of any given week.

On the day of this filing, four carriers offered one-stop service from Atlanta to Cape Town: Delta/KLM (via AMS), Qatar (via DOH), British Airways (via LHR), and Turkish Airlines (via IST). Additional one-stop options may be available on various days of any given week.

benefits means the Department's choice should be new non-stop Washington, D.C. – Cape Town service. (*See* Exhibit UA-111.)

III. UNITED'S PROPOSAL CREATES UNIQUE PUBLIC BENEFITS THAT NO PROPOSAL FROM DELTA WILL CREATE

A. United's Codeshare with Airlink will provide access to 14 additional cities in Africa

United has entered into a partnership with South African-based airline, Airlink. Airlink has an extensive domestic network, with flights serving more than 20 destinations in South Africa. In total, Airlink operates to 45 destinations, across 12 African countries, and carries close to two million passengers each year. Airlink has a significant base of operations at Johannesburg and, important to this proceeding, at Cape Town. The United/Airlink partnership provides benefits to each airlines' loyalty members when flying on the partner airline, through check-in and baggage transfers, and will expand to United codesharing on flights operated by Airlink, once the partners' codeshare application is approved by the Department.

Many of the benefits of the partnership, excluding codesharing, have launched, and data shows consumers are already benefiting. Specifically, Airlink currently operates flights to 14 destinations (will increase to 15 in October 2022) from Cape Town across Botswana, Namibia, South Africa, and Zimbabwe. (*See* Exhibits UA-110, UA-126, UA-127.) While the U.S. demand for travel to many of these points is not large, what is relevant and important is that United and Airlink are working together to facilitate travel for anyone wanting, or needing, to fly to these more remote foreign destinations. During the first three months of this new partnership when United's Newark/New York City — Cape Town flight operated, and with significant travel restrictions in place due to COVID-19, United and Airlink interlined nearly 200 passengers at Cape Town. Future bookings for connections at Cape Town between United and Airlink for when United restarts, on a year-round basis, Newark/New York City — Cape Town flights far exceeds

what the two carriers connected in just the first three months of their new partnership. Indeed, once Washington, D.C. – Cape Town launches, which will provide even better connectivity to Airlink than United's Newark/New York City flight and will increase the connecting options at Cape Town to six days per week in total, the number of consumers that can and will benefit from the United/Airlink partnership will grow exponentially. Currently, the top points for customers connecting among United and Airlink at Cape Town are Windhoek, Namibia; George and Port Elizabeth, South Africa; and Victoria Falls, Zimbabwe. Beyond codeshare service is a valuable service benefit that the Department has repeatedly recognized while assessing the public benefit of proposed service.²³

B. With its existing Newark service, United will offer 6x weekly connecting service to Cape Town

United's proposal, combined with its existing service to Cape Town, will provide six weekly flights to Cape Town on the United network. This will benefit consumers more than three-times-weekly service by Delta. More frequent service better serves the assortment of consumer preferences for day of travel, facilitates greater stimulation of demand, and helps ease the impact during an unlikely travel disruption. (*See* Exhibit UA-101.)

1. More frequent service will better serve the distribution of customer travel preferences

The nearly 170,000 people who traveled between the United States and Cape Town in 2019 had a wide variety of travel plans and day-of-week travel preferences. Some were business travelers making the transoceanic journey for only a few days, some were travelers visiting for a specific holiday like Thanksgiving or Christmas, and others were tourists visiting for weeks at a

See, e.g., Order 2007-2-10, dated February 8, 2007, in Docket OST-2006-25275. ("United's Washington, D.C. (Dulles) – Beijing proposal . . . provides other valuable service benefits, including the added value of beyond gateway code-share services in China").

time. These travelers all have preferences to travel on different days of the week. These preferences may be more rigid for holiday and business travelers and more flexible for general tourists, but nevertheless; every traveler has a set of travel days that are ideal for their trip. United's proposal will offer itineraries that match practically all of these preferences, while Delta's proposal will serve only a few potential preferences and force most travelers to settle for itineraries different than their preferences.

United will offer consumers a Cape Town flight option on 27 days of a 31-day month, on average <u>nearly 90% of days in a month</u>. Delta's proposal can only offer consumers a flight to Cape Town on 42% of days in a month. (*See* Exhibit UA-109.)

United's day-of-week coverage also provides for substantially more itinerary options – a traveler departing on the proposed Washington, D.C. – Cape Town flight on a Monday can return via Washington, D.C. on Tuesday, Friday or Sunday, or via Newark on Monday, Thursday, or Saturday. In total, United will provide 36 different itinerary options in any given week. Delta will offer only nine. A customer who wants to maximize a week of vacation and depart on a Friday and return on a Sunday would be able to do so on United, but not on Delta. With United's proposal, fewer travelers will need to compromise their travel plans and travel on a different day than their preference.

2. More frequent service will stimulate more new demand between the U.S. and South Africa

In addition to the benefits to existing demand, United will stimulate demand beyond what Delta's proposal can do. In its letter of support for United, Cape Town's air service development group – Wesgro – underscores that stimulation from United's plans will lead to more tourism and trade between the two countries. In support of United, Wesgro states:

"Further, we believe that adding direct service between Washington, D.C. and Cape Town would have a greater economic impact to our community's economy than adding additional Cape Town service at a U.S. gateway which already has flights to South Africa."²⁴

Demand stimulation happens when airlines provide a new service that generates new local and connecting demand in either or both the origination and destination point. Consumers that otherwise may not consider flying between Washington, D.C., and Cape Town, or flying between Nashville and Cape Town via Dulles, and which are not captured in current or historical industry booking databases, decide they will travel because of a perceived benefit from a new non-stop flight or single-connect option. United's proposal will achieve this benefit more than Delta's.

United estimates its Washington, D.C. – Cape Town flight will stimulate local and connect traffic to a similar extent to what United observed when it launched Newark/New York City – Cape Town service and increased its San Francisco – Tel Aviv service from three-times-weekly flights to daily service. When United launched Newark/New York City – Cape Town service, it experienced 40% local demand stimulation. This means consumers made the decision to fly United's Newark/New York City – Cape Town route and to travel for the first time between the two cities. Applying the same 40% stimulation rate to the Washington, D.C. – Cape Town demand size means 6,285 new consumers can be expected to fly the city-pair for the first time. (*See* Annual Traffic Stimulation Chart below.) While Delta's Atlanta – Cape Town flight may generate some stimulation, it is reasonable to believe it will be less in absolute consumer numbers for two reasons: (1) Delta's current Atlanta – Johannesburg service has already stimulated and captured a portion of potential new demand between Atlanta and South Africa, and additional service to a new city

See infra Supplement to Application of United, Attachment 3, pgs. 87-88

will stimulate less new demand than United's service that connects a brand new U.S. point to South Africa; and (2) applying a stimulation rate to a lower demand base unequivocally means lower numbers of consumers are stimulated.

Using consumer behavior observed when United increased San Francisco – Tel Aviv service from three weekly flights to daily (i.e., effectively what United is proposing by adding three weekly flights from Washington, D.C. to Cape Town to its current three weekly flights from Newark/New York City to Cape Town, for a total of six weekly flights), United can reasonably estimate a little over 900 customers that travel single-connect flights will travel for the first time to Cape Town. (*See* Annual Traffic Stimulation Chart below.) This is all very reasonable, considering consumers choosing to travel on United will have 27 days in a monthly period to connect to Cape Town either via Washington, D.C., or Newark/New York City. On Delta, the number of days in the month the consumer could connect to Cape Town at Atlanta is more than halved at 13 days. (*See* Exhibit UA-109.)



3. More frequent service can ease the impact of travel disruptions

United's more robust service to Cape Town will also minimize the impact of any schedule disruptions. Airline operations after the COVID-19 pandemic remain complicated, and

external factors, like airspace closures or the recent fuel shortage at the Johannesburg airport, can cause disruption to the operations of even the best run airline. During these unfortunate circumstances, customers of United would have more options to be reaccommodated on other United service (almost always on the next day). Delta passengers would have to wait at least two days, and sometimes three days, before the next Delta service at Cape Town. While such disruptions will hopefully be infrequent for either carrier, United's proposal will minimize the risk of significant travel disruption to travelers, compared to Delta.

CONCLUSION

United respectfully submits that its proposal for three weekly frequencies for Washington, D.C. – Cape Town service will maximize public benefits and ensure these scarce assets are fully and consistently utilized. United's proposal will restore service from the Nation's Capital to South Africa, open a new U.S. gateway to South Africa, and serve the largest U.S. O&D for travel to South Africa and Cape Town that does not currently enjoy non-stop service. It will provide tangible benefits to the traveling public, including better connectivity and reduced travel times for the traveling public in D.C., to the traveling public in 54 additional U.S. cities (representing over 90% of U.S. demand for travel to Cape Town), and, through its partnership with Airlink, to the traveling public destined for unique, hard-to-reach destinations in southern Africa. The service will complement and improve United's existing service, by offering travelers a robust schedule that ensures travelers will be able to travel when they want and be re-accommodated quickly, if necessary. United is also the most consistent and reliable choice. Given Delta's recent service history, underutilization of existing allocations, unclear service plans, and consistent with the Department's goal to prioritize the carrier that is most likely to maintain service, the Department should prioritize an award to United.

Supplement to Application of United Page 19 of 19

WHEREFORE, for the foregoing reasons, United respectfully requests that the Department grants its Application for three weekly frequencies for year-round, non-stop service from Washington, D.C. to Cape Town, South Africa.

Respectfully submitted,

Amna Arshad Benjamin Sanchez

Freshfields Bruckhaus Deringer LLP

Counsel for United Airlines, Inc.

May 18, 2022



RESPONSE TO THE DEPARTMENT'S REQUEST FOR INFORMATION AND EVIDENCE

United provides the following responses to the Department's request for information and evidence in support of its Application:

1. United proposes direct service from Dulles International Airport in Washington, D.C. to Cape Town International Airport, commencing on or near November 17, 2022, or 90 days from a final award, whichever is longer. During the winter, the proposed flight will depart Washington Dulles at 6:40pm²⁵on Monday, Thursday and Saturday and arrive at Cape Town at 4:10pm the following day. On the return, the proposed flight will depart Cape Town at 8:50pm on Tuesday, Friday, and Sunday and arrive at Washington Dulles the following day at 5:50am. (*See* Exhibits UA-118 and UA-119.) The proposed flight will offer connections to 54 additional U.S. points on a connecting basis. (*See* Exhibits UA-108, UA-122, UA-123, UA-124, UA-125.) United requests authority for year-round service, with seasonal flexibility to adjust capacity to potential fluctuations in demand.

The service will be operated on a Boeing 787-9 aircraft. (*See* Exhibit UA-113.) The B787-9 will offer 257 seats across three classes of service: 48 Polaris Business seats, 21 Premium Plus seats, and 188 Economy seats. (*See* Exhibits UA-115 to UA-117 and UA-120.) The aircraft will also offer up to 14,000 lbs. of cargo capacity. (*See* Exhibit UA-121.)

Connecting service will be provided on the various aircraft in United's fleet. (See Exhibit UA-114.)

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All times are local.

United would accept a minimum of two frequencies to institute service. With two frequencies, United would offer service from Dulles on Thursday and Saturday with return service from Cape Town on Friday and Sunday.

- 2. United currently operates daily, non-stop, year-round service from Newark to Johannesburg and three-times-weekly, non-stop service from Newark to Cape Town. The Cape Town service will shift from seasonal to year-round service on June 5, 2022. United also markets certain Lufthansa Group ("LHG") flights operating to/from South Africa. The United codeshares sell U.S.-South Africa itineraries via a connection at LHG hubs in Europe. United codeshares on the below LHG operations:
 - FRA-JNB-FRA and FRA-CPT-FRA on a year-round basis
 - MUC-CPT-MUC on a seasonal basis, October through April

In the past, United has also offered codeshare service with South African Airways ("SAA"). SAA is not currently operating flights to/from Europe, the United Kingdom, or the United States, and United has not decided whether it will resume codesharing if the company resumes its international long-haul operation.²⁶

- 3. United's Application describes the significant benefits to the public interest of the carrier's proposed service. (*See supra*, Sections I-III.)
- 4. United's aircraft to be used in its proposed schedules are on hand, part of its current fleet, and comply with FAR-36.

Prior to the complete shutdown of SAA in March 2020, United marketed SAA's JNB-JFK-JNB, JNB-IAD-JNB (with a technical stop in ACC), JNB-LHR-JNB, and JNB-FRA-JNB on a codeshare basis.

- 5. United's estimated fuel consumption for its proposed service is set forth in Exhibit UA-120. United will obtain fuel pursuant to existing contracts with fuel vendors at each airport. United's proposal, as described in this Application, will not cause any environmental impacts that would cause a near-term net annual change in aircraft fuel consumption exceeding 10 million gallons. Accordingly, United's Application will not constitute a major regulatory action requiring an energy statement, pursuant to 14 C.F.R. Part 313.
- 6. If required, United would accept a condition requiring institution of service by a date specified by the Department. United proposes a start-up date of November 17, 2022, or 90 days from the date of the Final Order, whichever date is later.
- 7. If the Department decides to award backup authority, United would accept an award of backup authority with a condition that (a) permits it to implement the authority within the first year, should the primary carrier withdraw from the market; and (b) should the authority not be activated, the authority expires at the end of one year.



Before The Department Of Transportation

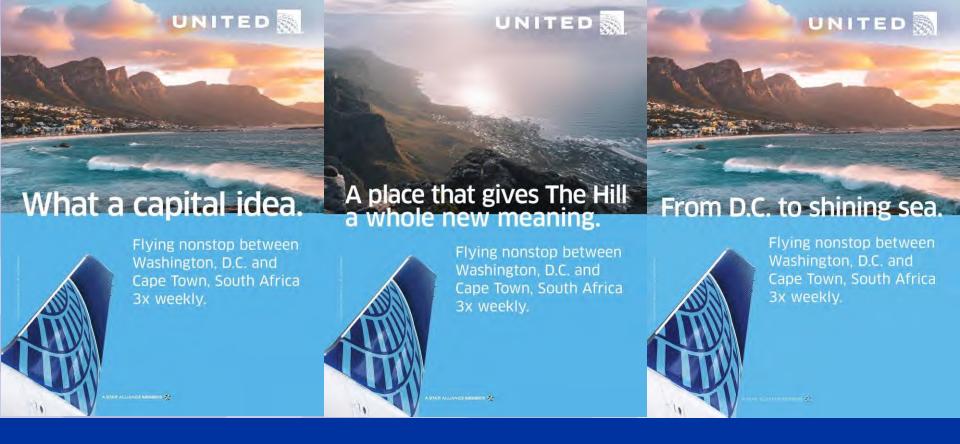
2022 U.S. - South Africa Combination Frequency Allocation Proceeding

DOT-OST-2022-0050

Washington, D.C. - Cape Town

United Airlines Application Exhibits





Washington, D.C. - Cape Town

Exhibit Number	2022 U.S South Africa Combination Frequency Allocation Proceeding	Number Of Pages
UA-100	United Proposes Three Times Weekly Washington, D.C Cape Town Year-Round Service Complimenting Existing Newark/New York City - Cape Town Service Offered Three Times Weekly	1
UA-101	United's Proposal Will Offer Six Weekly Flights To Cape Town, Double That Of Delta's Proposal, When Combined With Current Newark/New York City - Cape Town Service	1
UA-102	United's Current United States - Africa Service Including South Africa Service	1
UA-103	United's Washington, D.C. Hub International And Domestic Operations	1
UA-104	Washington, D.C Cape Town Is the Largest Route Not Currently Served Between The United States And Cape Town And Is More Than Double The Size Of The Atlanta - Cape Town Route	1
UA-105	Washington, D.C.'s South African Foreign-Born Population Ranks In The U.S. Top Five And Is Larger Than Atlanta's South African Born Population	1
UA-106	There Are Over Eight Million People Living Within 60 Miles Of Washington Dulles That Will Benefit From First Ever Cape Town Service	1



Exhibit Number	2022 U.S South Africa Combination Frequency Allocation Proceeding	Number Of Pages
UA-107	Washington, D.C. Is Home To Multiple Corporate Headquarters And The U.S. Government, Key Elements To Time-Sensitive Travel Demand To/From Cape Town	1
UA-108	United's Washington, D.C. Gateway Will Connect Cape Town With 55 U.S. Cities, Totaling Over 155,000 Annual Bookings, And Accounting For 92% Of United States - Cape Town Demand	3
UA-109	United's Proposal Gives Consumers A Cape Town Flight Option 27 Days Of A 31 Day Average Month, Or Nearly 90% Of Days In A Month, Versus Delta's Proposal Covering Only 42% Of A Month	1
UA-110	United And South African Partner Airlink Will Provide Connections To 15 Points Across Southern Africa Via Cape Town	1
UA-111	Local Washington, D.C Cape Town Demand Exceeds Atlanta - Cape Town Demand Combined With Demand Of All Unique U.S. Cities Served By Delta At Atlanta	1
UA-112	In 2019, Delta And Other Airlines Transported Far More Passengers To/From Cape Town Than United	1
UA-113	United's B787-9 Aircraft Configuration	1

Exhibit Number	2022 U.S South Africa Combination Frequency Allocation Proceeding	Number Of Pages
UA-114	United And United Express Fleet	3
UA-115	United Aircraft Cabins – Polaris Business	1
UA-116	United Aircraft Cabins – Premium Plus	1
UA-117	United Aircraft Cabins - Economy	1
UA-118	United's Proposed Winter Schedule Washington, D.C Cape Town	1
UA-119	United's Proposed Summer Schedule Washington, D.C Cape Town	1
UA-120	Annual B787-9 Operating Statistics For Three Times Weekly Washington, D.C Cape Town Year-Round Service	1
UA-121	Estimated Cargo Capacity For Proposed Cape Town Flights	1
UA-122	Connections Behind Washington Dulles For United Flight 2222 Eastbound To Cape Town - Winter	6
UA-123	Connections Beyond Washington Dulles For United Flight 2223 Westbound From Cape Town - Winter	7

Exhibit Number	2022 U.S South Africa Combination Frequency Allocation Proceeding	Number Of Pages
UA-124	Connections Behind Washington Dulles For United Flight 2222 Eastbound To Cape Town - Summer	5
UA-125	Connections Beyond Washington Dulles For United Flight 2223 Westbound From Cape Town - Summer	5
UA-126	United Connections To/From Airlink At Cape Town - Winter	2
UA-127	United Connections To/From Airlink At Cape Town - Summer	2



United Proposes Three Times Weekly Washington, D.C. - Cape Town Year-Round Service Complimenting Existing Newark/New York City - Cape Town Service Offered Three Times Weekly

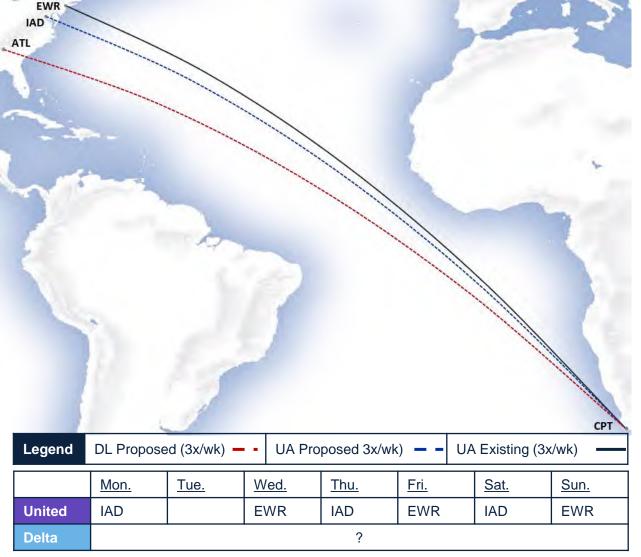
DOT-OST-2022-0050 UA-100 Page 1 of 1





United's Proposal Will Offer Six Weekly Flights To Cape Town, Double That Of Delta's Proposal, When Combined With Current Newark/New York City - Cape Town Service

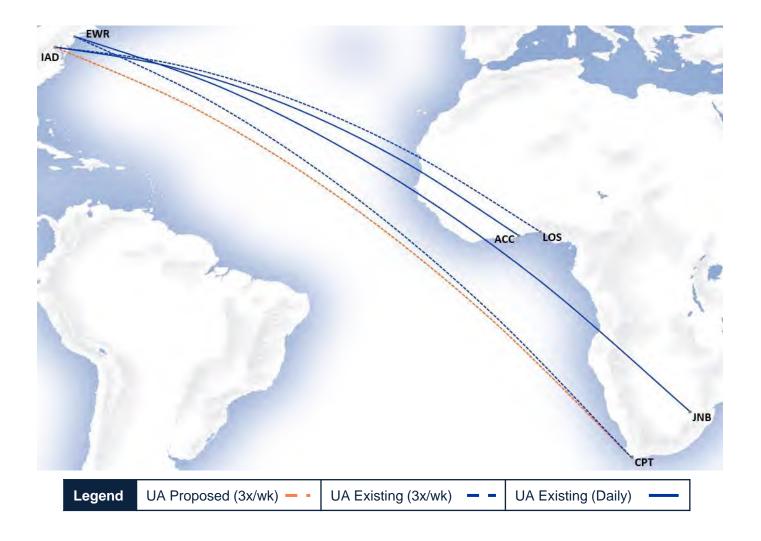
DOT-OST-2022-0050 UA-101 Page 1 of 1



Notes: United's proposal is for year-round Washington, D.C. - Cape Town service. Newark/New York - Cape Town service currently operates on three days of week that Washington, D.C. will not operate, thus United would provide six weekly flights at Cape Town. Newark/New York - Cape Town restarts June 5, 2022, year-round. Delta has not yet advised the days of week they propose to operate



United's Current United States - Africa Service Including South Africa Service





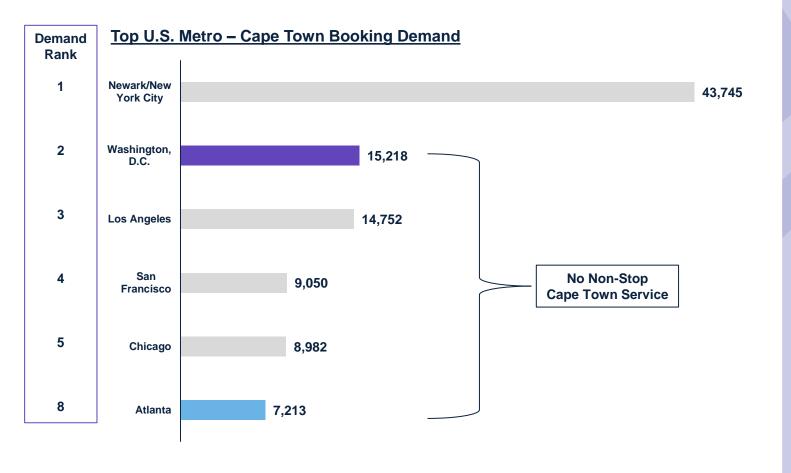
United's Washington, D.C. Hub International And Domestic Operations

Dulles Hub By Region:

Region	<u>Destinations</u>	Daily Departs
Trans/Atlantic	12.0	13.3
Africa	2.0	1.4
Latin/Caribbean	14.0	11.0
Canada	3.0	10.0
Asia/Pacific	2.0	<u>2.0</u>
Total International	l: 31.0	36.3
Total Domestic:	66.0	218.0



Washington, D.C. - Cape Town Is the Largest Route Not Currently Served Between The United States And Cape Town And Is More Than Double The Size Of The Atlanta - Cape Town Route





Washington, D.C.'s South African Foreign-Born Population Ranks In The U.S. Top Five And Is Larger Than Atlanta's South African Born Population

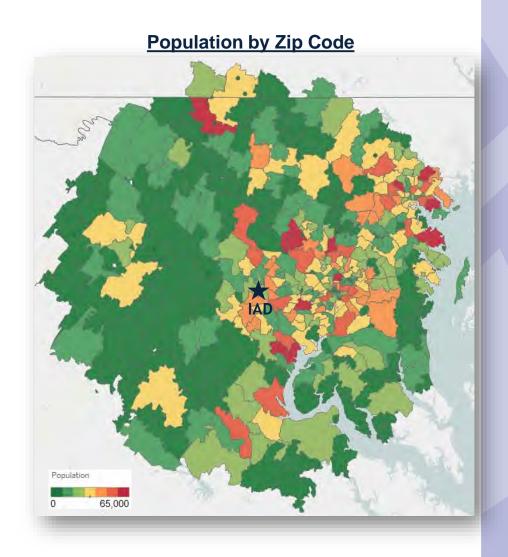
South African Born Individual In U.S. Metropolitan Areas

	Size Rank	Metro Area	# of Individuals
Ton	1	Los Angeles - Long Beach	12,488
Top 5	2	New York - Newark	8,425
	3	Dallas - Fort Worth	5,931
	4	Miami - Port St. Lucie - Fort Lauderdale	5,323
	5	Washington, D.C Baltimore - Arlington	5,216
	7	Atlanta - Athens - Clarke County - Sandy Sprir	ngs 3,263



There Are Over Eight Million People Living Within 60 Miles Of Washington Dulles That Will Benefit From First Ever Cape Town Service

- 8.5M people living within 60 miles of Washington Dulles compared to 6.9M in the Atlanta area
- The 2019 per capita income for the Washington - Baltimore -Arlington metro area (\$47,764) was higher than the per capita income for the Atlanta metro area (\$36,206)
- Service between Washington, D.C. and Cape Town will link each country's legislative capitals
 - Direct air service link amongst Washington, D.C -Cape Town - Pretoria facilitates enhanced bilateral relationship between two key allies

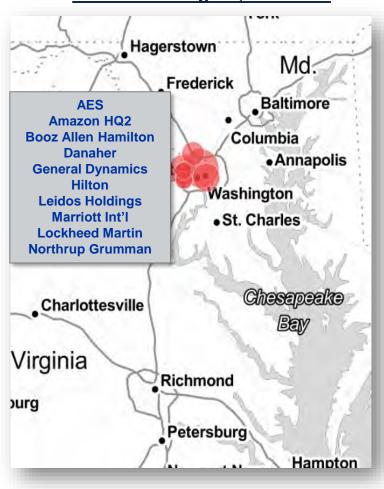




Washington, D.C. Is Home To Multiple Corporate Headquarters And The U.S. Government, Key Elements To Time-Sensitive Travel Demand To/From Cape Town

- There is substantial demand for business travel between Washington, D.C and Cape Town
 - 21 Fortune 500 Companies based in VA and 3 based in MD
 - Boeing has announced plans to move HQ to Virginia
- U.S. State Department and and Western Cape Provincial Government engaged in "Trade and Investment Promotion Partnership"
 - Celebrated 1 year anniversary March 16, 2022
 - Promotes bilateral trade and investment
 - Funding to South African communities and business via U.S. private sector, U.S. Government, and U.S. Chamber of Commerce

Sample Fortune 500 Companies In The Washington, D.C. Area



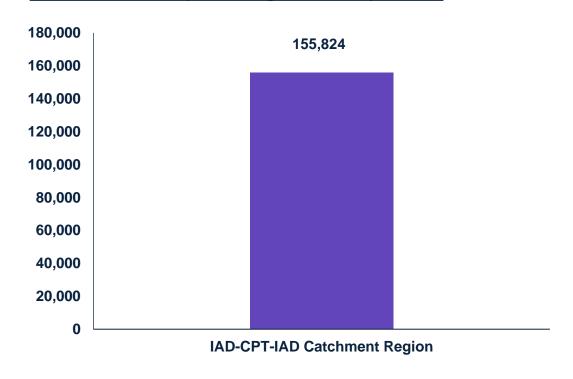


United's Washington, D.C. Gateway Will Connect Cape Town With 55 U.S. Cities, Totaling Over 155,000 Annual Bookings, And Accounting For 92% Of United States - Cape Town Demand

55 U.S. Cities With Round-Trip Connections To Cape Town Via Washington Dulles

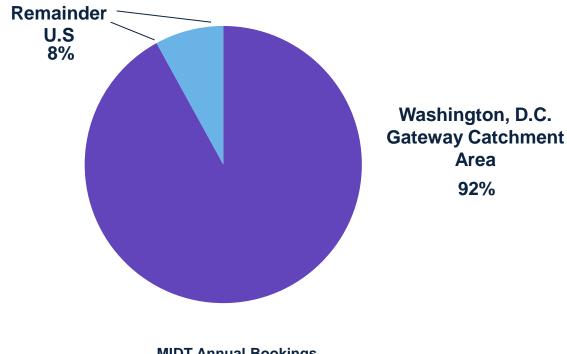
Newark/New York	43,745	San Diego	1,441	Jacksonville	319	Albany	70
Washington, D.C.	15,218	Raleigh/Durham	1,364	Louisville	298	Burlington	69
Los Angeles	14,752	Las Vegas	1,231	Palm Beach	295	Myrtle Beach	60
San Francisco	9,050	Charlotte	1,155	Charleston	282	Hartford	58
Chicago	8,982	Tampa	1,082	San Antonio	255	Huntsville	47
Miami	8,666	Austin	1,010	Ft. Myers	224	Roanoke	44
Boston	7,660	New Orleans	790	Savannah	208	Portland	43
Atlanta	7,213	St. Louis	688	Norfolk	157	Charlottesville	30
Seattle	5,087	Nashville	680	Richmond	156	Providence	23
Houston	4,733	Indianapolis	551	Buffalo	145	Key West	14
Orlando	3,897	Cleveland	549	Rochester	137		
Dallas/Ft. Worth	3,483	Cincinnati	537	Syracuse	133		
Denver	3,153	Kansas City	525	Knoxville	116		
Detroit	2,358	Pittsburgh	450	Columbia	108		
Minneapolis/St. Pa	ul 2,002	Columbus	394	Sarasota	87		

Annual Round Trip Bookings U.S. - Cape Town



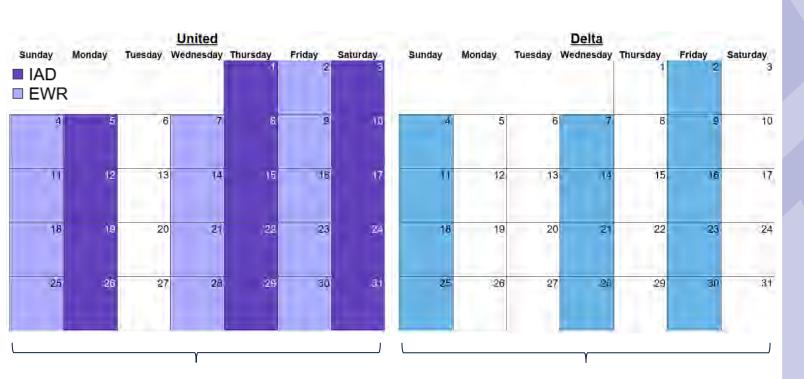
United's Washington, D.C. Gateway Will Connect Cape Town With 55 U.S. Cities, Totaling Over 155,000 Annual Bookings, And Accounting For 92% Of United States - Cape Town Demand

Washington, D.C. Gateway Will Reach A Catchment Area Over 155,000 Annual Bookings Or 92% Of All U.S. - Cape **Town Bookings**



MIDT Annual Bookings





Cape Town Flight Options:

- 27 days
- Nearly 90% of days in a month

Cape Town Flight Options:

- 13 days
- 42% of days in a month



United And South African Partner Airlink Will Provide Connections To 15 Points Across Southern Africa Via Cape Town

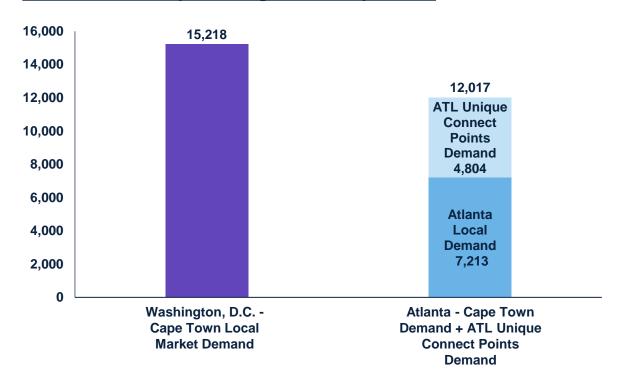
Beyond Destinations Served Non-Stop By Airlink At Cape Town

Airlink Destination	MIDT Market Size
Port Elizabeth	9,040
Hoedspruit	2,906
East London	2,475
George	1,988
Bloemfontein	1,408
Skukuza	1,386
Nelspruit	994
Kimberley	699
Upington	213
Walvis Bay	0
Windhoek	0
Maun	0
Victoria Falls	0
Harare	<u>0</u>
Total Annual Demand	21,109



Local Washington, D.C. - Cape Town Demand Exceeds Atlanta - Cape Town Demand Combined With Demand Of All Unique U.S. Cities **Served By Delta At Atlanta**

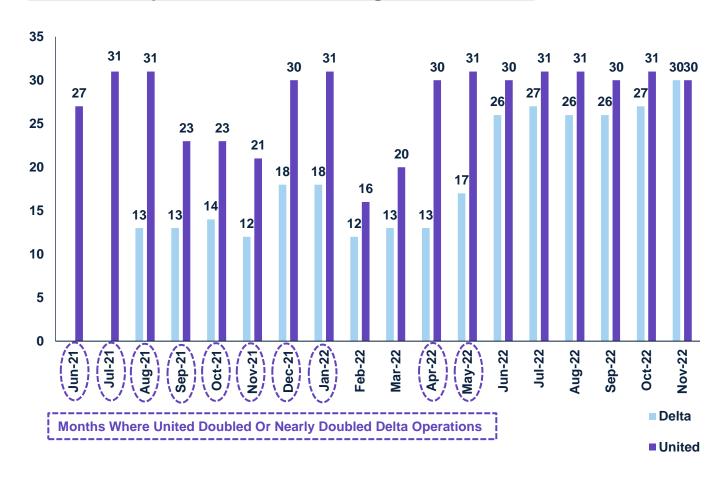
Annual Round Trip Bookings U.S. - Cape Town





United Has Operated Flights At Johannesburg On A More Consistent Basis Than Delta Since United Started Service In June 2021, And For Ten Months United Doubled Or Nearly Doubled Delta's Operations

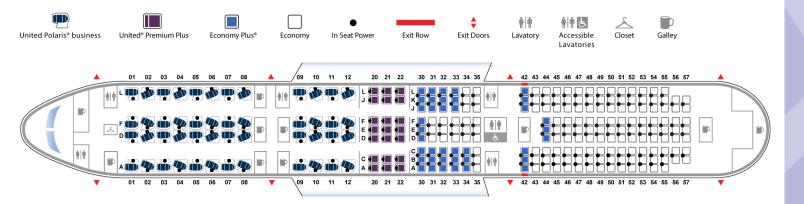
Scheduled Departures At Johannesburg Since June 2021





United Fleet Data

United's B787-9 Aircraft Configuration



Seat Capacity	
Polaris Business	48
Premium Plus	21
Economy	<u> 188</u>
Total	257

Aircraft from United's existing fleet and used in scheduled service will be used for the proposed Cape Town services. The aircraft to be used comply with all applicable FAA requirements, including FAR-36



United And United Express Fleet

Fleet As Of August 1, 2021

<u>Aircraft</u>	<u>Count</u>
Airbus A319/A320	177
Boeing 737-700/800/900/MAX	362
Boeing 757-200/300	61
Boeing 767-300/400	54
Boeing 777-200/300	96
Boeing 787-8/9/10	<u>63</u>
Total	813
CRJ-200/550 EMB-145	257
(50 seats)	255
CRJ-700 EMB-170/175 (70 or more seats)	<u>255</u>
Total	<u>512</u>
Grand Total	1,325

United And United Express Fleet



A319

First: 12 Economy: 114 Total: 126



757-200

Polaris: 16 Economy: 153-160 Total: 169-176



<u>A320</u>

First: 12 Economy: 138 Total: 150



<u>757-300</u>

First: 24 Economy: 210 Total: 234



737-700

First: 12 Economy: 114 Total: 126



<u>767-300</u>

Polaris: 30 Economy: 184 Total: 214



737-800/MAX

First: 16 Economy: 150 Total: 166



767-300

Polaris: 46 Premium Plus: 22 Economy: 99 Total 167:



737-900/MAX

First: 20 Economy: 159 Total: 179



767-400

Polaris: 39 Economy: 201 Total: 240



United And United Express Fleet



777-200

First: 28 - 32 Economy: 330-336 Total: 362-364



787-10

Polaris: 44 Premium Plus: 21 Economy: 253 Total: 318



777-200

Polaris:50

Premium Economy: 24

Economy: 202 Total: 276



777-300

787-8

Polaris:28

Economy: 194 Total: 243

Polaris: 60

Premium Economy: 24

Economy: 266 Total: 350



50 Seats

EMB 145

First: 0 Economy: 50 Total: 50



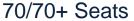
CRJ 200

First: 0 Economy: 50 Total: 50



CRJ 550

First: 10 Economy: 40 Total: 50



EMB 170

First: 6 Economy: 64 Total: 70

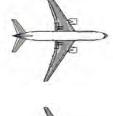


First: 12 Economy: 58-64 Total: 70-76





First: 6 Economy: 64 Total: 70



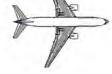
787-9

Polaris: 48

Premium Economy: 21

Premium Economy: 21

Economy: 188 Total:257



United Aircraft Cabins - Polaris









United Aircraft Cabins – Premium Plus









United Aircraft Cabins - Economy









United Schedules and Operations Data

United's Proposed Winter Schedule Washington, D.C. - Cape Town



During the winter Cape Town is 7 hours ahead of Washington, D.C.



United's Proposed Summer Schedule Washington, D.C. - Cape Town



During the summer Cape Town is 6 hours ahead of Washington, D.C.



Annual B787-9 Operating Statistics For Three Times Weekly Washington, D.C. - Cape Town Year-Round Service

Per Departure

Segment Length (Statute Miles)	7,925
 Average Block Time 	15:24
- Seats	257
(48 Polaris, 21 Premium Economy, 188 E	conomy)

Total Annual Operating Statistics

 Annual Scheduled Roundtrip Departures 	312
Completion Factor	98.2%
 Expected Actual Departures 	306
Aircraft Miles	2,425,050
Block Hours	4,805
 Gallons of Fuel Required 	7,823,077

United anticipates holding 0 seats for crew rest requirements

United will obtain fuel available at Washington, Dulles and Cape Town pursuant to contracts with fuel vendors at the airports



Estimated Cargo Capacity For Proposed Cape Town Flights

	Sum	mer	Wint	er
Route	Cargo Ca	apacity (lbs.) 100% LF	Cargo Ca 70% LF	npacity (lbs.) 100% LF
IAD-CPT-IAD	14,000	4,000	14,000	4,000



Albany ALB 4942 Monday 2:35 PM 4:02 PM ERJ 50 Albany ALB 4942 Thursday 2:35 PM 4:02 PM ERJ 50 Albany ALB 4942 Saturday 2:35 PM 4:02 PM ERJ 50	18:35 18:35 18:35 18:40
	18:35
Albany ALB 4942 Saturday 2:35 PM 4:02 PM FRI 50	
7.15411y 7.125 301010dy 2.551191 7.02 FIVI LIU 50	18:40
Atlanta ATL 6067 Monday 2:30 PM 4:16 PM E7W 70	
Atlanta ATL 6067 Thursday 2:30 PM 4:16 PM E7W 70	18:40
Atlanta ATL 6067 Saturday 2:30 PM 4:16 PM E7W 70	18:40
Austin AUS 400 Monday 11:59 AM 4:08 PM 319 126	20:11
Austin AUS 400 Thursday 11:59 AM 4:08 PM 319 126	20:11
Austin AUS 400 Saturday 11:59 AM 4:08 PM 319 126	20:11
Boston BOS 1470 Monday 2:16 PM 4:04 PM 738 166	18:54
Boston BOS 1470 Thursday 2:16 PM 4:04 PM 738 166	18:54
Boston BOS 1470 Saturday 2:16 PM 4:04 PM 738 166	18:54
Buffalo BUF 3937 Monday 10:20 AM 11:41 AM CRJ 50	22:50
Buffalo BUF 3937 Thursday 10:20 AM 11:41 AM CRJ 50	22:50
Buffalo BUF 3937 Saturday 10:20 AM 11:41 AM CRJ 50	22:50
Buffalo BUF 3923 Monday 2:44 PM 4:03 PM CRJ 50	18:26
Buffalo BUF 3923 Thursday 2:44 PM 4:03 PM CRJ 50	18:26
Buffalo BUF 3923 Saturday 2:44 PM 4:03 PM CRJ 50	18:26
Burlington BTV 3787 Monday 2:44 PM 4:24 PM CRJ 50	18:26
Burlington BTV 3787 Thursday 2:44 PM 4:24 PM CRJ 50	18:26
Burlington BTV 3787 Saturday 2:44 PM 4:24 PM CRJ 50	18:26
Charleston CHS 6316 Monday 10:23 AM 11:47 AM E7W 76	22:47
Charleston CHS 6316 Thursday 10:23 AM 11:47 AM E7W 76	22:47
Charleston CHS 6316 Saturday 10:23 AM 11:47 AM E7W 76	22:47
Charleston CHS 6030 Monday 2:30 PM 4:10 PM E7W 76	18:40
Charleston CHS 6030 Thursday 2:30 PM 4:10 PM E7W 76	18:40
Charleston CHS 6030 Saturday 2:30 PM 4:10 PM E7W 76	18:40
Charlotte CLT 6011 Monday 10:23 AM 11:49 AM E7W 70	22:47
Charlotte CLT 6011 Thursday 10:23 AM 11:49 AM E7W 70	22:47
Charlotte CLT 6011 Saturday 10:23 AM 11:49 AM E7W 70	22:47
Charlotte CLT 6023 Monday 2:25 PM 3:56 PM E7W 76	18:45
Charlotte CLT 6023 Thursday 2:25 PM 3:56 PM E7W 76	18:45
Charlotte CLT 6023 Saturday 2:25 PM 3:56 PM E7W 76	18:45
Charlottesville CHO 3886 Monday 3:00 PM 3:45 PM CRJ 50	18:10
Charlottesville CHO 3886 Thursday 3:00 PM 3:45 PM CRJ 50	18:10
Charlottesville CHO 3886 Saturday 3:00 PM 3:45 PM CRJ 50	18:10
Chicago ORD 2639 Monday 8:55 AM 11:43 AM 319 126	23:15
Chicago ORD 2639 Thursday 8:55 AM 11:43 AM 319 126	23:15
Chicago ORD 2639 Saturday 8:55 AM 11:43 AM 319 126	23:15



Orig City	Orig Apt	Flt Num	DOW	Spoke Dept Time	IAD Arrival Time	A/c Type	A/c Seats	Elapsed Time
Chicago	ORD	2048	Monday	11:00 AM	1:49 PM	319	126	21:10
Chicago	ORD	2048	Thursday	11:00 AM	1:49 PM	319	126	21:10
Chicago	ORD	2048	Saturday	11:00 AM	1:49 PM	319	126	21:10
Chicago	ORD	2677	Monday	1:12 PM	4:01 PM	320	150	18:58
Chicago	ORD	2677	Thursday	1:12 PM	4:01 PM	320	150	18:58
Chicago	ORD	2677	Saturday	1:12 PM	4:01 PM	320	150	18:58
Cincinnati	CVG	6032	Monday	10:25 AM	11:50 AM	E7W	76	22:45
Cincinnati	CVG	6032	Thursday	10:25 AM	11:50 AM	E7W	76	22:45
Cincinnati	CVG	6032	Saturday	10:25 AM	11:50 AM	E7W	76	22:45
Cincinnati	CVG	3674	Monday	2:45 PM	4:15 PM	E70	70	18:25
Cincinnati	CVG	3674	Thursday	2:45 PM	4:15 PM	E70	70	18:25
Cincinnati	CVG	3674	Saturday	2:45 PM	4:15 PM	E70	70	18:25
Cleveland	CLE	6305	Monday	2:53 PM	4:19 PM	E7W	76	18:17
Cleveland	CLE	6305	Thursday	2:53 PM	4:19 PM	E7W	76	18:17
Cleveland	CLE	6305	Saturday	2:53 PM	4:19 PM	E7W	76	18:17
Columbia	CAE	3763	Monday	2:50 PM	4:14 PM	CRJ	50	18:20
Columbia	CAE	3763	Thursday	2:50 PM	4:14 PM	CRJ	50	18:20
Columbia	CAE	3763	Saturday	2:50 PM	4:14 PM	CRJ	50	18:20
Columbus	СМН	3602	Monday	2:45 PM	4:09 PM	E7W	76	18:25
Columbus	СМН	3602	Thursday	2:45 PM	4:09 PM	E7W	76	18:25
Columbus	СМН	3602	Saturday	2:45 PM	4:09 PM	E7W	76	18:25
Dallas/Fort Worth		6046	Monday	12:35 PM	4:20 PM	E7W	76	19:35
Dallas/Fort Worth		6046	Thursday	12:35 PM	4:20 PM	E7W	76	19:35
Dallas/Fort Worth	DFW	6046	Saturday	12:35 PM	4:20 PM	E7W	76	19:35
Denver	DEN	1045	Monday	6:30 AM	11:44 AM	738	166	24:40
Denver	DEN	1045	Thursday	6:30 AM	11:44 AM	738	166	24:40
Denver	DEN	1045	Saturday	6:30 AM	11:44 AM	738	166	24:40
Denver	DEN	1840	Monday	8:15 AM	1:29 PM	739	179	22:55
Denver	DEN	1840	Thursday	8:15 AM	1:29 PM	739	179	22:55
Denver	DEN	1840	Saturday	8:15 AM	1:29 PM	739	179	22:55
Denver	DEN	2087	Monday	9:45 AM	3:10 PM	739	179	21:25
Denver	DEN	2087	Thursday	9:45 AM	3:10 PM	739	179	21:25
Denver	DEN	2087	Saturday	9:45 AM	3:10 PM	739	179	21:25
Denver	DEN	560	Monday	11:20 AM	4:46 PM	739	179	19:50
Denver	DEN	560	Thursday	11:20 AM	4:46 PM	739	179	19:50
Denver	DEN	560	Saturday	11:20 AM	4:46 PM	739	179	19:50
Detroit	DEN	6137	Monday	10:21 AM	11:50 AM	739 E7W	76	22:49
Detroit	DTW	6137	Thursday	10:21 AM	11:50 AM	E7W	76 76	22:49
Detroit	DTW DTW	6137 3658	Saturday	10:21 AM	11:50 AM	E7W E70	76 70	22:49 18:22
Detroit			Monday	2:48 PM	4:20 PM			
Detroit	DTW	3658	Thursday	2:48 PM	4:20 PM	E70	70	18:22
Detroit	DTW	3658 6014	Saturday	2:48 PM	4:20 PM	E70 E7W	70 76	18:22 19:19
Fort Myers	RSW		Monday	1:51 PM	4:20 PM			
Fort Myers	RSW	6014	Thursday	1:51 PM	4:20 PM	E7W	76 76	19:19
Fort Myers	RSW	6014	Saturday	1:51 PM	4:20 PM	E7W	76	19:19
Greenbrier*	LWB	5065	Monday	2:56 PM	3:48 PM	CRJ	50	18:14
Greenbrier*	LWB	5065	Thursday	2:56 PM	3:48 PM	CRJ	50	18:14
Greenbrier*	LWB	5065	Saturday	2:56 PM	3:48 PM	CRJ	50	18:14



Orig City	Orig Apt	Flt Num	DOW	Spoke Dept Time	IAD Arrival Time	A/c Type	A/c Seats	Elapsed Time
Hartford	BDL	6271	Monday	10:23 AM	11:46 AM	E7W	76	22:47
Hartford	BDL	6271	Thursday	10:23 AM	11:46 AM	E7W	76	22:47
Hartford	BDL	6271	Saturday	10:23 AM	11:46 AM	E7W	76	22:47
Hartford	BDL	6282	Monday	2:48 PM	4:23 PM	E7W	76	18:22
Hartford	BDL	6282	Thursday	2:48 PM	4:23 PM	E7W	76	18:22
Hartford	BDL	6282	Saturday	2:48 PM	4:23 PM	E7W	76	18:22
Houston	IAH	2610	Monday	11:55 AM	4:06 PM	319	126	20:15
Houston	IAH	2610	Thursday	11:55 AM	4:06 PM	319	126	20:15
Houston	IAH	2610	Saturday	11:55 AM	4:06 PM	319	126	20:15
Huntsville	HSV	4325	Monday	1:32 PM	4:25 PM	ERJ	50	18:38
Huntsville	HSV	4325	Thursday	1:32 PM	4:25 PM	ERJ	50	18:38
Huntsville	HSV	4325	Saturday	1:32 PM	4:25 PM	ERJ	50	18:38
Indianapolis	IND	3465	Monday	10:10 AM	11:50 AM	E70	70	23:00
Indianapolis	IND	3465	Thursday	10:10 AM	11:50 AM	E70	70	23:00
Indianapolis	IND	3465	Saturday	10:10 AM	11:50 AM	E70	70	23:00
Indianapolis	IND	6279	Monday	2:40 PM	4:20 PM	E7W	70	18:30
Indianapolis	IND	6279	Thursday	2:40 PM	4:20 PM	E7W	70	18:30
Indianapolis	IND	6279	Saturday	2:40 PM	4:20 PM	E7W	70	18:30
Jacksonville	JAX	6144	Monday	2:15 PM	4:07 PM	E7W	76	18:55
Jacksonville	JAX	6144	Thursday	2:15 PM	4:07 PM	E7W	76	18:55
Jacksonville	JAX	6144	Saturday	2:15 PM	4:07 PM	E7W	76	18:55
Kansas City	MCI	6055	Monday	12:37 PM	3:59 PM	E7W	76	19:33
Kansas City	MCI	6055	Thursday	12:37 PM	3:59 PM	E7W	76	19:33
Kansas City	MCI	6055	Saturday	12:37 PM	3:59 PM	E7W	76	19:33
Key West	EYW	3490	Monday	1:33 PM	4:14 PM	E70	70	19:37
Key West	EYW	3490	Thursday	1:33 PM	4:14 PM	E70	70	19:37
Key West	EYW	3490	Saturday	1:33 PM	4:14 PM	E70	70	19:37
Knoxville	TYS	4977	Monday	10:16 AM	11:41 AM	ERJ	50	22:54
Knoxville	TYS	4977	Thursday	10:16 AM	11:41 AM	ERJ	50	22:54
Knoxville	TYS	4977	Saturday	10:16 AM	11:41 AM	ERJ	50	22:54
Knoxville	TYS	4848	Monday	2:55 PM	4:25 PM	ERJ	50	18:15
Knoxville	TYS	4848	Thursday	2:55 PM	4:25 PM	ERJ	50	18:15
Knoxville	TYS	4848	Saturday	2:55 PM	4:25 PM	ERJ	50	18:15
Las Vegas	LAS	2606	Monday	8:15 AM	3:46 PM	738	166	21:55
Las Vegas	LAS	2606	Thursday	8:15 AM	3:46 PM	738	166	21:55
Las Vegas	LAS	2606	Saturday	8:15 AM	3:46 PM	738	166	21:55
Los Angeles	LAX	296	Monday	8:15 AM	4:21 PM	777	364	21:55
Los Angeles	LAX	296	Thursday	8:15 AM	4:21 PM	777	364	21:55
Los Angeles	LAX	296	Saturday	8:15 AM	4:21 PM	777	364	21:55
Louisville	SDF	3882	Monday	10:14 AM	11:48 AM	CRJ	50	22:56
Louisville	SDF	3882	Thursday	10:14 AM	11:48 AM	CRJ	50	22:56
Louisville	SDF	3882	Saturday	10:14 AM	11:48 AM	CRJ	50	22:56
Louisville	SDF	3934	Monday	2:41 PM	4:15 PM	CRJ	50	18:29
Louisville	SDF	3934	Thursday	2:41 PM	4:15 PM	CRJ	50	18:29
Louisville	SDF	3934	Saturday	2:41 PM	4:15 PM	CRJ	50	18:29
Miami	MIA	2116	Monday	1:47 PM	4:25 PM	73G	126	19:23
Miami	MIA	2116	Thursday	1:47 PM	4:25 PM	73G	126	19:23
Miami	MIA	2116	Saturday	1:47 PM	4:25 PM	73G	126	19:23



Orig City	Orig Apt	Flt Num	DOW	Spoke Dept Time	IAD Arrival Time	A/c Type	A/c Seats	Elapsed Time
Minneapolis	MSP	3514	Monday	1:00 PM	4:24 PM	E70	70	19:10
Minneapolis	MSP	3514	Thursday	1:00 PM	4:24 PM	E70	70	19:10
Minneapolis	MSP	3514	Saturday	1:00 PM	4:24 PM	E70	70	19:10
Myrtle Beach	MYR	3857	Monday	2:40 PM	4:12 PM	CRJ	50	18:30
Myrtle Beach	MYR	3857	Thursday	2:40 PM	4:12 PM	CRJ	50	18:30
Myrtle Beach	MYR	3857	Saturday	2:40 PM	4:12 PM	CRJ	50	18:30
Nashville	BNA	6172	Monday	1:10 PM	3:56 PM	E7W	76	19:00
Nashville	BNA	6172	Thursday	1:10 PM	3:56 PM	E7W	76	19:00
Nashville	BNA	6172	Saturday	1:10 PM	3:56 PM	E7W	76	19:00
New Orleans	MSY	6254	Monday	12:34 PM	4:09 PM	E7W	76	19:36
New Orleans	MSY	6254	Thursday	12:34 PM	4:09 PM	E7W	76	19:36
New Orleans	MSY	6254	Saturday	12:34 PM	4:09 PM	E7W	76	19:36
New York	LGA	4565	Monday	10:24 AM	11:50 AM	CR5	50	22:46
New York	LGA	4565	Thursday	10:24 AM	11:50 AM	CR5	50	22:46
New York	LGA	4565	Saturday	10:24 AM	11:50 AM	CR5	50	22:46
New York	LGA	4531	Monday	11:20 AM	12:52 PM	CR5	50	21:50
New York	LGA	4531	Thursday	11:20 AM	12:52 PM	CR5	50	21:50
New York	LGA	4531	Saturday	11:20 AM	12:52 PM	CR5	50	21:50
New York	LGA	4476	Monday	1:00 PM	2:32 PM	CR5	50	20:10
New York	LGA	4476	Thursday	1:00 PM	2:32 PM	CR5	50	20:10
New York	LGA	4476	Saturday	1:00 PM	2:32 PM	CR5	50	20:10
New York	LGA	4583	Monday	2:32 PM	4:04 PM	CR5	50	18:38
New York	LGA	4583	Thursday	2:32 PM	4:04 PM	CR5	50	18:38
New York	LGA	4583	Saturday	2:32 PM	4:04 PM	CR5	50	18:38
New York	LGA	4569	Monday	3:50 PM	5:22 PM	CR5	50	17:20
New York	LGA	4569	Thursday	3:50 PM	5:22 PM	CR5	50	17:20
New York	LGA	4569	Saturday	3:50 PM	5:22 PM	CR5	50	17:20
Newark/New York	EWR	1992	Monday	2:46 PM	4:14 PM	320	150	18:24
Newark/New York	EWR	1992	Thursday	2:46 PM	4:14 PM	320	150	18:24
Newark/New York	EWR	1992	Saturday	2:46 PM	4:14 PM	320	150	18:24
Norfolk	ORF	6313	Monday	2:53 PM	3:57 PM	E7W	70	18:17
Norfolk	ORF	6313	Thursday	2:53 PM	3:57 PM	E7W	70	18:17
Norfolk	ORF	6313	Saturday	2:53 PM	3:57 PM	E7W	70	18:17
Orlando	MCO	1606	Monday	9:40 AM	11:50 AM	738	166	23:30
Orlando	MCO	1606	Thursday	9:40 AM	11:50 AM	738	166	23:30
Orlando	MCO	1606	Saturday	9:40 AM	11:50 AM	738	166	23:30
Orlando	MCO	2264	Monday	1:51 PM	4:03 PM	738	166	19:19
Orlando	MCO	2264	Thursday	1:51 PM	4:03 PM	738	166	19:19
Orlando	MCO	2264	Saturday	1:51 PM	4:03 PM	738	166	19:19
Phoenix*	PHX	2133	Monday	9:37 AM	3:52 PM	738	166	21:33
Phoenix*	PHX	2133	Thursday	9:37 AM	3:52 PM	738	166	21:33
Phoenix*	PHX	2133	Saturday	9:37 AM	3:52 PM	738	166	21:33
Pittsburgh	PIT	3482	Monday	2:47 PM	3:59 PM	E7W	76	18:23
Pittsburgh	PIT	3482	Thursday	2:47 PM	3:59 PM	E7W	76	18:23
Pittsburgh	PIT	3482	Saturday	2:47 PM	3:59 PM	E7W	76	18:23
Plattsburgh*	PBG	5132	Monday	3:15 PM	5:00 PM	CRJ	50	17:55
Plattsburgh*	PBG	5132	Thursday	3:15 PM	5:00 PM	CRJ	50	17:55
Plattsburgh*	PBG	5132	Saturday	3:15 PM	5:00 PM	CRJ	50	17:55



Orig City	Orig Apt	Flt Num	DOW	Spoke Dept Time	IAD Arrival Time	A/c Type	A/c Seats	Elapsed Time
Portland*	PDX	1873	Monday	8:15 AM	4:13 PM	320	150	21:55
Portland*	PDX	1873	Thursday	8:15 AM	4:13 PM	320	150	21:55
Portland*	PDX	1873	Saturday	8:15 AM	4:13 PM	320	150	21:55
Portland	PWM	3751	Monday	2:45 PM	4:25 PM	CRJ	50	18:25
Portland	PWM	3751	Thursday	2:45 PM	4:25 PM	CRJ	50	18:25
Portland	PWM	3751	Saturday	2:45 PM	4:25 PM	CRJ	50	18:25
Providence	PVD	3869	Monday	10:18 AM	11:50 AM	CRJ	50	22:52
Providence	PVD	3869	Thursday	10:18 AM	11:50 AM	CRJ	50	22:52
Providence	PVD	3869	Saturday	10:18 AM	11:50 AM	CRJ	50	22:52
Providence	PVD	3980	Monday	2:38 PM	4:14 PM	CRJ	50	18:32
Providence	PVD	3980	Thursday	2:38 PM	4:14 PM	CRJ	50	18:32
Providence	PVD	3980	Saturday	2:38 PM	4:14 PM	CRJ	50	18:32
Raleigh/Durham	RDU	2428	Monday	2:50 PM	3:59 PM	73G	126	18:20
Raleigh/Durham	RDU	2428	Thursday	2:50 PM	3:59 PM	73G	126	18:20
Raleigh/Durham	RDU	2428	Saturday	2:50 PM	3:59 PM	73G	126	18:20
Richmond	RIC	3891	Monday	3:27 PM	4:10 PM	CRJ	50	17:43
Richmond	RIC	3891	Thursday	3:27 PM	4:10 PM	CRJ	50	17:43
Richmond	RIC	3891	Saturday	3:27 PM	4:10 PM	CRJ	50	17:43
Roanoke	ROA	3870	Monday	2:35 PM	3:44 PM	CRJ	50	18:35
Roanoke	ROA	3870	Thursday	2:35 PM	3:44 PM	CRJ	50	18:35
Roanoke	ROA	3870	Saturday	2:35 PM	3:44 PM	CRJ	50	18:35
Rochester	ROC	3724	Monday	2:40 PM	3:58 PM	CRJ	50	18:30
Rochester	ROC	3724	Thursday	2:40 PM	3:58 PM	CRJ	50	18:30
Rochester	ROC	3724	Saturday	2:40 PM	3:58 PM	CRJ	50	18:30
Sacramento*	SMF	444	Monday	8:14 AM	4:13 PM	320	150	21:56
Sacramento*	SMF	444	Thursday	8:14 AM	4:13 PM	320	150	21:56
Sacramento*	SMF	444	Saturday	8:14 AM	4:13 PM	320	150	21:56
San Antonio	SAT	6377	Monday	7:30 AM	11:40 AM	E7W	76	24:40
San Antonio	SAT	6377	Thursday	7:30 AM	11:40 AM	E7W	76	24:40
San Antonio	SAT	6377	Saturday	7:30 AM	11:40 AM	E7W	76	24:40
San Antonio	SAT	2250	Monday	11:45 AM	3:55 PM	319	126	20:25
San Antonio	SAT	2250	Thursday	11:45 AM	3:55 PM	319	126	20:25
San Antonio	SAT	2250	Saturday	11:45 AM	3:55 PM	319	126	20:25
San Diego	SAN	546	Monday	8:12 AM	3:49 PM	738	166	21:58
San Diego	SAN	546	Thursday	8:12 AM	3:49 PM	738	166	21:58
San Diego	SAN	546	Saturday	8:12 AM	3:49 PM	738	166	21:58
San Francisco	SFO	1986	Monday	8:25 AM	4:25 PM	777	364	21:45
San Francisco	SFO	1986	Thursday	8:25 AM	4:25 PM	777	364	21:45
San Francisco	SFO	1986	Saturday	8:25 AM	4:25 PM	777	364	21:45



Orig City	Orig Apt	Flt Num	DOW	Spoke Dept Time	IAD Arrival Time	A/c Type	A/c Seats	Elapsed Time
Sarasota	SRQ	6079	Monday	1:33 PM	3:48 PM	E7W	76	19:37
Sarasota	SRQ	6079	Thursday	1:33 PM	3:48 PM	E7W	76	19:37
Sarasota	SRQ	6079	Saturday	1:33 PM	3:48 PM	E7W	76	19:37
Savannah	SAV	3909	Monday	2:35 PM	4:21 PM	CRJ	50	18:35
Savannah	SAV	3909	Thursday	2:35 PM	4:21 PM	CRJ	50	18:35
Savannah	SAV	3909	Saturday	2:35 PM	4:21 PM	CRJ	50	18:35
Seattle	SEA	1631	Monday	8:17 AM	4:07 PM	739	179	21:53
Seattle	SEA	1631	Thursday	8:17 AM	4:07 PM	739	179	21:53
Seattle	SEA	1631	Saturday	8:17 AM	4:07 PM	739	179	21:53
St Louis	STL	4492	Monday	1:14 PM	4:25 PM	CR5	50	18:56
St Louis	STL	4492	Thursday	1:14 PM	4:25 PM	CR5	50	18:56
St Louis	STL	4492	Saturday	1:14 PM	4:25 PM	CR5	50	18:56
Syracuse	SYR	3790	Monday	2:36 PM	3:56 PM	CRJ	50	18:34
Syracuse	SYR	3790	Thursday	2:36 PM	3:56 PM	CRJ	50	18:34
Syracuse	SYR	3790	Saturday	2:36 PM	3:56 PM	CRJ	50	18:34
Tampa	TPA	2398	Monday	1:50 PM	4:10 PM	738	166	19:20
Tampa	TPA	2398	Thursday	1:50 PM	4:10 PM	738	166	19:20
Tampa	TPA	2398	Saturday	1:50 PM	4:10 PM	738	166	19:20
West Palm Beach	PBI	6364	Monday	1:45 PM	4:14 PM	E7W	76	19:25
West Palm Beach	PBI	6364	Thursday	1:45 PM	4:14 PM	E7W	76	19:25
West Palm Beach	PBI	6364	Saturday	1:45 PM	4:14 PM	E7W	76	19:25
		2222	Mon/Thu/Sat	Dep. IAD 6:40 PM	Arr. CPT 4:10 PM	789	257	14:30



Dest City	Dest Apt	Flt Num	DOW	IAD Dept Time	Spoke Arrival Time	A/c Type	A/c Seats	Elapsed Time
		2223	Tue/Fri/Sun	Dep. CPT 8:50 PM	Arr. IAD 5:50 AM	789	257	16:00
Albany	ALB	4875	Monday	12:30 PM	1:47 PM	ERJ	50	23:57
Albany	ALB	4875	Wednesday	12:30 PM	1:47 PM	ERJ	50	23:57
Albany	ALB	4875	Saturday	12:30 PM	1:47 PM	ERJ	50	23:57
Atlanta	ATL	6233	Monday	8:17 AM	10:16 AM	E7W	70	20:26
Atlanta	ATL	6233	Wednesday	8:17 AM	10:16 AM	E7W	70	20:26
Atlanta	ATL	6233	Saturday	8:17 AM	10:16 AM	E7W	70	20:26
Atlanta	ATL	6110	Monday	12:45 PM	2:44 PM	E7W	76	24:54
Atlanta	ATL	6110	Wednesday	12:45 PM	2:44 PM	E7W	76	24:54
Atlanta	ATL	6110	Saturday	12:45 PM	2:44 PM	E7W	76	24:54
Austin	AUS	381	Monday	8:38 AM	10:58 AM	319	126	22:08
Austin	AUS	381	Wednesday	8:38 AM	10:58 AM	319	126	22:08
Austin	AUS	381	Saturday	8:38 AM	10:58 AM	319	126	22:08
Boston	BOS	641	Monday	8:25 AM	9:56 AM	738	166	20:06
Boston	BOS	641	Wednesday	8:25 AM	9:56 AM	738	166	20:06
Boston	BOS	641	Saturday	8:25 AM	9:56 AM	738	166	20:06
Boston	BOS	2060	Monday	12:43 PM	2:23 PM	738	166	24:33
Boston	BOS	2060	Wednesday	12:43 PM	2:23 PM	738	166	24:33
Boston	BOS	2060	Saturday	12:43 PM	2:23 PM	738	166	24:33
Buffalo	BUF	3949	Monday	8:20 AM	9:23 AM	CRJ	50	19:33
Buffalo	BUF	3949	Wednesday	8:20 AM	9:23 AM	CRJ	50	19:33
Buffalo	BUF	3949	Saturday	8:20 AM	9:23 AM	CRJ	50	19:33
Buffalo	BUF	3784	Monday	12:30 PM	1:41 PM	CRJ	50	23:51
Buffalo	BUF	3784	Wednesday	12:30 PM	1:41 PM	CRJ	50	23:51
Buffalo	BUF	3784	Saturday	12:30 PM	1:41 PM	CRJ	50	23:51
Burlington	BTV	3757	Monday	8:15 AM	9:58 AM	CRJ	50	20:08
Burlington	BTV	3757	Wednesday	8:15 AM	9:58 AM	CRJ	50	20:08
Burlington	BTV	3757	Saturday	8:15 AM	9:58 AM	CRJ	50	20:08
Burlington	BTV	4003	Monday	12:32 PM	2:15 PM	CRJ	50	24:25
Burlington	BTV	4003	Wednesday	12:32 PM	2:15 PM	CRJ	50	24:25
Burlington	BTV	4003	Saturday	12:32 PM	2:15 PM	CRJ	50	24:25
Charleston	CHS	6316	Monday	8:15 AM	9:55 AM	E7W	76	20:05
Charleston	CHS	6316	Wednesday	8:15 AM	9:55 AM	E7W	76	20:05



Dest City	Dest Apt	Flt Num	DOW	IAD Dept Time	Spoke Arrival Time	A/c Type	A/c Seats	Elapsed Time
Charleston	CHS	6030	Monday	12:30 PM	2:08 PM	E7W	76	24:18
Charleston	CHS	6030	Wednesday	12:30 PM	2:08 PM	E7W	76	24:18
Charleston	CHS	6030	Saturday	12:30 PM	2:08 PM	E7W	76	24:18
Charlotte	CLT	6011	Monday	8:15 AM	9:44 AM	E7W	70	19:54
Charlotte	CLT	6011	Wednesday	8:15 AM	9:44 AM	E7W	70	19:54
Charlotte	CLT	6011	Saturday	8:15 AM	9:44 AM	E7W	70	19:54
Charlotte	CLT	6023	Monday	12:30 PM	1:59 PM	E7W	76	24:09
Charlotte	CLT	6023	Wednesday	12:30 PM	1:59 PM	E7W	76	24:09
Charlotte	CLT	6023	Saturday	12:30 PM	1:59 PM	E7W	76	24:09
Charlottesville	CHO	3850	Monday	12:30 PM	1:21 PM	CRJ	50	23:31
Charlottesville	CHO	3850	Wednesday	12:30 PM	1:21 PM	CRJ	50	23:31
Charlottesville	CHO	3850	Saturday	12:30 PM	1:21 PM	CRJ	50	23:31
Chicago	ORD	1744	Monday	8:35 AM	9:39 AM	739	179	20:49
Chicago	ORD	1744	Wednesday	8:35 AM	9:39 AM	739	179	20:49
Chicago	ORD	1744	Saturday	8:35 AM	9:39 AM	739	179	20:49
Chicago	ORD	427	Monday	10:58 AM	12:01 PM	320	150	23:11
Chicago	ORD	427	Wednesday	10:58 AM	12:01 PM	320	150	23:11
Chicago	ORD	427	Saturday	10:58 AM	12:01 PM	320	150	23:11
Chicago	ORD	2338	Monday	12:35 PM	1:42 PM	320	150	24:52
Chicago	ORD	2338	Wednesday	12:35 PM	1:42 PM	320	150	24:52
Chicago	ORD	2338	Saturday	12:35 PM	1:42 PM	320	150	24:52
Cincinnati	CVG	3548	Monday	8:15 AM	9:55 AM	E70	70	20:05
Cincinnati	CVG	3548	Wednesday	8:15 AM	9:55 AM	E70	70	20:05
Cincinnati	CVG	3548	Saturday	8:15 AM	9:55 AM	E70	70	20:05
Cincinnati	CVG	6078	Monday	12:30 PM	2:10 PM	E7W	76	24:20
Cincinnati	CVG	6078	Wednesday	12:30 PM	2:10 PM	E7W	76	24:20
Cincinnati	CVG	6078	Saturday	12:30 PM	2:10 PM	E7W	76	24:20
Cleveland	CLE	6027	Monday	8:15 AM	9:27 AM	E7W	76	19:37
Cleveland	CLE	6027	Wednesday	8:15 AM	9:27 AM	E7W	76	19:37
Cleveland	CLE	6027	Saturday	8:15 AM	9:27 AM	E7W	76	19:37
Cleveland	CLE	6305	Monday	12:30 PM	1:51 PM	E7W	76	24:01
Cleveland	CLE	6305	Wednesday	12:30 PM	1:51 PM	E7W	76	24:01
Cleveland	CLE	6305	Saturday	12:30 PM	1:51 PM	E7W	76	24:01
Columbia	CAE	3817	Monday	12:37 PM	2:02 PM	CRJ	50	24:12
Columbia	CAE	3817	Wednesday	12:37 PM	2:02 PM	CRJ	50	24:12
Columbia	CAE	3817	Saturday	12:37 PM	2:02 PM	CRJ	50	24:12
Columbus	CMH	3595	Monday	8:15 AM	9:35 AM	E7W	76	19:45
Columbus	CMH	3595	Wednesday	8:15 AM	9:35 AM	E7W	76	19:45
Columbus	CMH	3595	Saturday	8:15 AM	9:35 AM	E7W	76	19:45
Columbus	CMH	3522	Monday	12:47 PM	2:05 PM	E70	70	24:15
Columbus	CMH	3522	Wednesday	12:47 PM	2:05 PM	E70	70	24:15
Columbus	CMH	3522	Saturday	12:47 PM	2:05 PM	E70	70	24:15
Dallas/Fort Worth	DFW	6046	Monday	8:30 AM	10:37 AM	E7W	76	21:47
Dallas/Fort Worth	DFW	6046	Wednesday	8:30 AM	10:37 AM	E7W	76	21:47
Dallas/Fort Worth	DFW	6046	Saturday	8:30 AM	10:37 AM	E7W	76	21:47
Dallas/Fort Worth	DFW	6107	Monday	12:35 PM	2:50 PM	E7W	76	26:00
Dallas/Fort Worth	DFW	6107	Wednesday	12:35 PM	2:50 PM	E7W	76	26:00
Dallas/Fort Worth	DFW	6107	Saturday	12:35 PM	2:50 PM	E7W	76	26:00



Dest City	Dest Apt	Flt Num	DOW	IAD Dept Time	Spoke Arrival Time	A/c Type	A/c Seats	Elapsed Time
Denver	DEN	1228	Monday	8:15 AM	10:10 AM	739	179	22:20
Denver	DEN	1228	Wednesday	8:15 AM	10:10 AM	739	179	22:20
Denver	DEN	1228	Saturday	8:15 AM	10:10 AM	739	179	22:20
Denver	DEN	2074	Monday	12:45 PM	2:43 PM	739	179	26:53
Denver	DEN	2074	Wednesday	12:45 PM	2:43 PM	739	179	26:53
Denver	DEN	2074	Saturday	12:45 PM	2:43 PM	739	179	26:53
Detroit	DTW	6137	Monday	8:15 AM	9:51 AM	E7W	76	20:01
Detroit	DTW	6137	Wednesday	8:15 AM	9:51 AM	E7W	76	20:01
Detroit	DTW	6137	Saturday	8:15 AM	9:51 AM	E7W	76	20:01
Detroit	DTW	3432	Monday	12:42 PM	2:15 PM	E70	70	24:25
Detroit	DTW	3432	Wednesday	12:42 PM	2:15 PM	E70	70	24:25
Detroit	DTW	3432	Saturday	12:42 PM	2:15 PM	E70	70	24:25
Fort Myers	RSW	6014	Monday	8:30 AM	11:18 AM	E7W	76	21:28
Fort Myers	RSW	6014	Wednesday	8:30 AM	11:18 AM	E7W	76	21:28
Fort Myers	RSW	6014	Saturday	8:30 AM	11:18 AM	E7W	76	21:28
Hartford	BDL	6271	Monday	8:15 AM	9:47 AM	E7W	76	19:57
Hartford	BDL	6271	Wednesday	8:15 AM	9:47 AM	E7W	76	19:57
Hartford	BDL	6271	Saturday	8:15 AM	9:47 AM	E7W	76	19:57
Hartford	BDL	6282	Monday	12:30 PM	1:44 PM	E7W	76	23:54
Hartford	BDL	6282	Wednesday	12:30 PM	1:44 PM	E7W	76	23:54
Hartford	BDL	6282	Saturday	12:30 PM	1:44 PM	E7W	76	23:54
Houston	IAH	2058	Monday	8:25 AM	10:29 AM	73G	126	21:39
Houston	IAH	2058	Wednesday	8:25 AM	10:29 AM	73G	126	21:39
Houston	IAH	2058	Saturday	8:25 AM	10:29 AM	73G	126	21:39
Houston	IAH	1193	Monday	12:40 PM	2:52 PM	319	126	26:02
Houston	IAH	1193	Wednesday	12:40 PM	2:52 PM	319	126	26:02
Houston	IAH	1193	Saturday	12:40 PM	2:52 PM	319	126	26:02
Huntsville	HSV	4259	Monday	8:55 AM	9:58 AM	ERJ	50	21:08
Huntsville	HSV	4259	Wednesday	8:55 AM	9:58 AM	ERJ	50	21:08
Huntsville	HSV	4259	Saturday	8:55 AM	9:58 AM	ERJ	50	21:08
Indianapolis	IND	3971	Monday	8:20 AM	10:05 AM	CRJ	50	20:15
Indianapolis	IND	3971	Wednesday	8:20 AM	10:05 AM	CRJ	50	20:15
Indianapolis	IND	3971	Saturday	8:20 AM	10:05 AM	CRJ	50	20:15
Indianapolis	IND	3456	Monday	12:30 PM	2:11 PM	E70	70	24:21
Indianapolis	IND	3456	Wednesday	12:30 PM	2:11 PM	E70	70	24:21
Indianapolis	IND	3456	Saturday	12:30 PM	2:11 PM	E70	70	24:21
Jacksonville	JAX	6144	Monday	8:37 AM	10:38 AM	E7W	76	20:48
Jacksonville	JAX	6144	Wednesday	8:37 AM	10:38 AM	E7W	76	20:48
Jacksonville	JAX	6144	Saturday	8:37 AM	10:38 AM	E7W	76	20:48
Jacksonville	JAX	6188	Monday	12:30 PM	2:18 PM	E7W	76	24:28
Jacksonville	JAX	6188	Wednesday	12:30 PM	2:18 PM	E7W	76	24:28
Jacksonville	JAX	6188	Saturday	12:30 PM	2:18 PM	E7W	76	24:28
Johnstown*	JST	5166	Monday	8:45 AM	9:45 AM	CRJ	50	19:55
Johnstown*	JST	5166	Wednesday	8:45 AM	9:45 AM	CRJ	50	19:55
Johnstown*	JST	5166	Saturday	8:45 AM	9:45 AM	CRJ	50	19:55
Kansas City	MCI	6055	Monday	8:45 AM	10:31 AM	E7W	76	21:41
Kansas City	MCI	6055	Wednesday	8:45 AM	10:31 AM	E7W	76	21:41
Kansas City	MCI	6055	Saturday	8:45 AM	10:31 AM	E7W	76	21:41



Dest City	Dest Apt	Flt Num	DOW	IAD Dept Time	Spoke Arrival Time	A/c Type	A/c Seats	Elapsed Time
Key West	EYW	3471	Monday	12:35 PM	3:35 PM	E70	70	25:45
Key West	EYW	3471	Wednesday	12:35 PM	3:35 PM	E70	70	25:45
Key West	EYW	3471	Saturday	12:35 PM	3:35 PM	E70	70	25:45
Knoxville	TYS	5001	Monday	8:15 AM	9:45 AM	ERJ	50	19:55
Knoxville	TYS	5001	Wednesday	8:15 AM	9:45 AM	ERJ	50	19:55
Knoxville	TYS	5001	Saturday	8:15 AM	9:45 AM	ERJ	50	19:55
Las Vegas	LAS	796	Monday	8:15 AM	10:15 AM	738	166	23:25
Las Vegas	LAS	796	Wednesday	8:15 AM	10:15 AM	738	166	23:25
Las Vegas	LAS	796	Saturday	8:15 AM	10:15 AM	738	166	23:25
Los Angeles	LAX	667	Monday	8:19 AM	10:43 AM	777	364	23:53
Los Angeles	LAX	667	Wednesday	8:19 AM	10:43 AM	777	364	23:53
Los Angeles	LAX	667	Saturday	8:19 AM	10:43 AM	777	364	23:53
Los Angeles	LAX	632	Monday	12:31 PM	3:05 PM	739	179	28:15
Los Angeles	LAX	632	Wednesday	12:31 PM	3:05 PM	739	179	28:15
Los Angeles	LAX	632	Saturday	12:31 PM	3:05 PM	739	179	28:15
Louisville	SDF	3859	Monday	8:30 AM	10:09 AM	CRJ	50	20:19
Louisville	SDF	3859	Wednesday	8:30 AM	10:09 AM	CRJ	50	20:19
Louisville	SDF	3859	Saturday	8:30 AM	10:09 AM	CRJ	50	20:19
Miami	MIA	289	Monday	8:30 AM	11:21 AM	73G	126	21:31
Miami	MIA	289	Wednesday	8:30 AM	11:21 AM	73G	126	21:31
Miami	MIA	289	Saturday	8:30 AM	11:21 AM	73G	126	21:31
Minneapolis	MSP	6119	Monday	8:30 AM	10:16 AM	E7W	76	21:26
Minneapolis	MSP	6119	Wednesday	8:30 AM	10:16 AM	E7W	76	21:26
Minneapolis	MSP	6119	Saturday	8:30 AM	10:16 AM	E7W	76	21:26
Myrtle Beach	MYR	3882	Monday	12:30 PM	2:08 PM	CRJ	50	24:18
Myrtle Beach	MYR	3882	Wednesday	12:30 PM	2:08 PM	CRJ	50	24:18
Myrtle Beach	MYR	3882	Saturday	12:30 PM	2:08 PM	CRJ	50	24:18
Nashville	BNA	6165	Monday	8:15 AM	9:04 AM	E7W	76	20:14
Nashville	BNA	6165	Wednesday	8:15 AM	9:04 AM	E7W	76	20:14
Nashville	BNA	6165	Saturday	8:15 AM	9:04 AM	E7W	76	20:14
New Orleans	MSY	6254	Monday	8:45 AM	10:16 AM	E7W	76	21:26
New Orleans	MSY	6254	Wednesday	8:45 AM	10:16 AM	E7W	76	21:26
New Orleans	MSY	6254	Saturday	8:45 AM	10:16 AM	E7W	76	21:26
New York	LGA	4178	Monday	8:15 AM	9:31 AM	CR5	50	19:41
New York	LGA	4178	Wednesday	8:15 AM	9:31 AM	CR5	50	19:41
New York	LGA	4178	Saturday	8:15 AM	9:31 AM	CR5	50	19:41
New York	LGA	4539	Monday	9:00 AM	10:22 AM	CR5	50	20:32
New York	LGA	4539	Wednesday	9:00 AM	10:22 AM	CR5	50	20:32
New York	LGA	4539	Saturday	9:00 AM	10:22 AM	CR5	50	20:32
New York	LGA	4533	Monday	11:00 AM	12:27 PM	CR5	50	22:37
New York	LGA	4533	Wednesday	11:00 AM	12:27 PM	CR5	50	22:37
New York	LGA	4533	Saturday	11:00 AM	12:27 PM	CR5	50	22:37
New York	LGA	4536	Monday	12:35 PM	1:49 PM	CR5	50	23:59
New York	LGA	4536	Wednesday	12:35 PM	1:49 PM	CR5	50	23:59
New York	LGA	4536	Saturday	12:35 PM	1:49 PM	CR5	50	23:59
Newark/New York	EWR	1941	Monday	7:30 AM	8:47 AM	320	150	18:57
Newark/New York	EWR	1941	Wednesday	7:30 AM	8:47 AM	320	150	18:57
Newark/New York	EWR	1941	Saturday	7:30 AM	8:47 AM	320	150	18:57



Dest City	Dest Apt	Flt Num	DOW	IAD Dept Time	Spoke Arrival Time	A/c Type	A/c Seats	Elapsed Time
Newark/New York	EWR	1651	Monday	8:15 AM	9:46 AM	752	169	19:56
Newark/New York	EWR	1651	Wednesday	8:15 AM	9:46 AM	752	169	19:56
Newark/New York	EWR	1651	Saturday	8:15 AM	9:46 AM	752	169	19:56
Newark/New York	EWR	1911	Monday	12:32 PM	2:21 PM	320	150	24:31
Newark/New York	EWR	1911	Wednesday	12:32 PM	2:21 PM	320	150	24:31
Newark/New York	EWR	1911	Saturday	12:32 PM	2:21 PM	320	150	24:31
Norfolk	ORF	6359	Monday	8:30 AM	9:35 AM	E7W	70	19:45
Norfolk	ORF	6359	Wednesday	8:30 AM	9:35 AM	E7W	70	19:45
Norfolk	ORF	6359	Saturday	8:30 AM	9:35 AM	E7W	70	19:45
Norfolk	ORF	6313	Monday	12:30 PM	1:33 PM	E7W	70	23:43
Norfolk	ORF	6313	Wednesday	12:30 PM	1:33 PM	E7W	70	23:43
Norfolk	ORF	6313	Saturday	12:30 PM	1:33 PM	E7W	70	23:43
Orlando	MCO	379	Monday	8:20 AM	10:30 AM	738	166	20:40
Orlando	MCO	379	Wednesday	8:20 AM	10:30 AM	738	166	20:40
Orlando	MCO	379	Saturday	8:20 AM	10:30 AM	738	166	20:40
Orlando	MCO	2098	Monday	12:46 PM	3:05 PM	738	166	25:15
Orlando	MCO	2098	Wednesday	12:46 PM	3:05 PM	738	166	25:15
Orlando	MCO	2098	Saturday	12:46 PM	3:05 PM	738	166	25:15
Pittsburgh	PIT	3655	Monday	8:36 AM	9:36 AM	E70	70	19:46
Pittsburgh	PIT	3655	Wednesday	8:36 AM	9:36 AM	E70	70	19:46
Pittsburgh	PIT	3655	Saturday	8:36 AM	9:36 AM	E70	70	19:46
Portland	PWM	3846	Monday	8:15 AM	9:49 AM	CRJ	50	19:59
Portland	PWM	3846	Wednesday	8:15 AM	9:49 AM	CRJ	50	19:59
Portland	PWM	3846	Saturday	8:15 AM	9:49 AM	CRJ	50	19:59
Portland	PWM	3804	Monday	12:30 PM	2:09 PM	CRJ	50	24:19
Portland	PWM	3804	Wednesday	12:30 PM	2:09 PM	CRJ	50	24:19
Portland	PWM	3804	Saturday	12:30 PM	2:09 PM	CRJ	50	24:19
Providence	PVD	3800	Monday	8:15 AM	9:52 AM	CRJ	50	20:02
Providence	PVD	3800	Wednesday	8:15 AM	9:52 AM	CRJ	50	20:02
Providence	PVD	3800	Saturday	8:15 AM	9:52 AM	CRJ	50	20:02
Providence	PVD	3762	Monday	12:30 PM	1:59 PM	CRJ	50	24:09
Providence	PVD	3762	Wednesday	12:30 PM	1:59 PM	CRJ	50	24:09
Providence	PVD	3762	Saturday	12:30 PM	1:59 PM	CRJ	50	24:09
Raleigh/Durham	RDU	1274	Monday	8:30 AM	9:39 AM	73G	126	19:49
Raleigh/Durham	RDU	1274	Wednesday	8:30 AM	9:39 AM	73G	126	19:49
Raleigh/Durham	RDU	1274	Saturday	8:30 AM	9:39 AM	73G	126	19:49
Raleigh/Durham	RDU	2331	Monday	12:46 PM	1:55 PM	73G	126	24:05
Raleigh/Durham	RDU	2331	Wednesday	12:46 PM	1:55 PM	73G	126	24:05
Raleigh/Durham	RDU	2331	Saturday	12:46 PM	1:55 PM	73G	126	24:05
Richmond	RIC	3884	Monday	8:20 AM	9:05 AM	CRJ	50	19:15
Richmond	RIC	3884	Wednesday	8:20 AM	9:05 AM	CRJ	50	19:15
Richmond	RIC	3884	Saturday	8:20 AM	9:05 AM	CRJ	50	19:15
Richmond	RIC	3978	Monday	12:30 PM	1:15 PM	CRJ	50	23:25
Richmond	RIC	3978	Wednesday	12:30 PM	1:15 PM	CRJ	50	23:25
Richmond	RIC	3978	Saturday	12:30 PM	1:15 PM	CRJ	50	23:25
Roanoke	ROA	3963	Monday	8:20 AM	9:24 AM	CRJ	50	19:34
Roanoke	ROA	3963	Wednesday	8:20 AM	9:24 AM	CRJ	50	19:34
Roanoke	ROA	3963	Saturday	8:20 AM	9:24 AM	CRJ	50	19:34



Dest City	Dest Apt	Flt Num	DOW	IAD Dept Time	Spoke Arrival Time	A/c Type	A/c Seats	Elapsed Time
Roanoke	ROA	3956	Monday	12:35 PM	1:58 PM	CRJ	50	24:08
Roanoke	ROA	3956	Wednesday	12:35 PM	1:58 PM	CRJ	50	24:08
Roanoke	ROA	3956	Saturday	12:35 PM	1:58 PM	CRJ	50	24:08
Rochester	ROC	3952	Monday	8:20 AM	9:37 AM	CRJ	50	19:47
Rochester	ROC	3952	Wednesday	8:20 AM	9:37 AM	CRJ	50	19:47
Rochester	ROC	3952	Saturday	8:20 AM	9:37 AM	CRJ	50	19:47
Rochester	ROC	3795	Monday	12:49 PM	2:07 PM	CRJ	50	24:17
Rochester	ROC	3795	Wednesday	12:49 PM	2:07 PM	CRJ	50	24:17
Rochester	ROC	3795	Saturday	12:49 PM	2:07 PM	CRJ	50	24:17
San Antonio	SAT	2671	Monday	8:24 AM	11:19 AM	319	126	22:29
San Antonio	SAT	2671	Wednesday	8:24 AM	11:19 AM	319	126	22:29
San Antonio	SAT	2671	Saturday	8:24 AM	11:19 AM	319	126	22:29
San Antonio	SAT	3568	Monday	12:40 PM	3:35 PM	E70	70	26:45
San Antonio	SAT	3568	Wednesday	12:40 PM	3:35 PM	E70	70	26:45
San Antonio	SAT	3568	Saturday	12:40 PM	3:35 PM	E70	70	26:45
San Diego	SAN	1201	Monday	9:00 AM	11:08 AM	738	166	24:18
San Diego	SAN	1201	Wednesday	9:00 AM	11:08 AM	738	166	24:18
San Diego	SAN	1201	Saturday	9:00 AM	11:08 AM	738	166	24:18
San Diego	SAN	1251	Monday	12:30 PM	2:45 PM	738	166	27:55
San Diego	SAN	1251	Wednesday	12:30 PM	2:45 PM	738	166	27:55
San Diego	SAN	1251	Saturday	12:30 PM	2:45 PM	738	166	27:55
San Francisco	SFO	424	Monday	8:18 AM	11:10 AM	738	166	24:20
San Francisco	SFO	424	Wednesday	8:18 AM	11:10 AM	738	166	24:20
San Francisco	SFO	424	Saturday	8:18 AM	11:10 AM	738	166	24:20
San Francisco	SFO	1742	Monday	12:40 PM	3:30 PM	738	166	28:40
San Francisco	SFO	1742	Wednesday	12:40 PM	3:30 PM	738	166	28:40
San Francisco	SFO	1742	Saturday	12:40 PM	3:30 PM	738	166	28:40
Sarasota	SRQ	6079	Monday	8:15 AM	10:49 AM	E7W	76	20:59
Sarasota	SRQ	6079	Wednesday	8:15 AM	10:49 AM	E7W	76	20:59
Sarasota	SRQ	6079	Saturday	8:15 AM	10:49 AM	E7W	76	20:59
Savannah	SAV	3778	Monday	8:15 AM	9:57 AM	CRJ	50	20:07
Savannah	SAV	3778	Wednesday	8:15 AM	9:57 AM	CRJ	50	20:07
Savannah	SAV	3778	Saturday	8:15 AM	9:57 AM	CRJ	50	20:07
Savannah	SAV	3937	Monday	12:30 PM	2:12 PM	CRJ	50	24:22
Savannah	SAV	3937	Wednesday	12:30 PM	2:12 PM	CRJ	50	24:22
Savannah	SAV	3937	Saturday	12:30 PM	2:12 PM	CRJ	50	24:22
Seattle	SEA	1964	Monday	8:36 AM	11:07 AM	739	179	24:17
Seattle	SEA	1964	Wednesday	8:36 AM	11:07 AM	739	179	24:17
Seattle	SEA	1964	Saturday	8:36 AM	11:07 AM	739	179	24:17
Seattle	SEA	1149	Monday	12:36 PM	3:15 PM	739	179	28:25
Seattle	SEA	1149	Wednesday	12:36 PM	3:15 PM	739	179	28:25
Seattle	SEA	1149	Saturday	12:36 PM	3:15 PM	739 CDE	179	28:25
St Louis	STL	4492	Monday	8:30 AM	9:53 AM	CR5	50	21:03
St Louis	STL	4492	Wednesday	8:30 AM	9:53 AM	CR5	50	21:03
St Louis	STL	4492	Saturday	8:30 AM	9:53 AM	CR5	50	21:03
Staunton*	SHD	5057	Monday	12:30 PM	1:28 PM	CRJ	50 50	23:38
Staunton*	SHD	5057	Wednesday	12:30 PM	1:28 PM	CRJ	50 50	23:38
Staunton*	SHD	5057	Saturday	12:30 PM	1:28 PM	CRJ	50	23:38



Dest City	Dest Apt	Flt Num	DOW	IAD Dept Time	Spoke Arrival Time	A/c Type	A/c Seats	Elapsed Time
Syracuse	SYR	3741	Monday	8:15 AM	9:34 AM	CRJ	50	19:44
Syracuse	SYR	3741	Wednesday	8:15 AM	9:34 AM	CRJ	50	19:44
Syracuse	SYR	3741	Saturday	8:15 AM	9:34 AM	CRJ	50	19:44
Syracuse	SYR	3898	Monday	12:30 PM	1:43 PM	CRJ	50	23:53
Syracuse	SYR	3898	Wednesday	12:30 PM	1:43 PM	CRJ	50	23:53
Syracuse	SYR	3898	Saturday	12:30 PM	1:43 PM	CRJ	50	23:53
Tampa	TPA	618	Monday	8:26 AM	10:50 AM	738	166	21:00
Tampa	TPA	618	Wednesday	8:26 AM	10:50 AM	738	166	21:00
Tampa	TPA	618	Saturday	8:26 AM	10:50 AM	738	166	21:00
Tampa	TPA	1754	Monday	12:43 PM	3:04 PM	738	166	25:14
Tampa	TPA	1754	Wednesday	12:43 PM	3:04 PM	738	166	25:14
Tampa	TPA	1754	Saturday	12:43 PM	3:04 PM	738	166	25:14
West Palm Beach	PBI	6364	Monday	8:50 AM	11:39 AM	E7W	76	21:49
West Palm Beach	PBI	6364	Wednesday	8:50 AM	11:39 AM	E7W	76	21:49
West Palm Beach	PBI	6364	Saturday	8:50 AM	11:39 AM	E7W	76	21:49



Orig City	Orig Apt	Flt Num	DOW	Spoke Dept Time	IAD Arrival Time	A/c Type	A/c Seats	Elapsed Time
Albany	ALB	4889	Monday	10:06 AM	11:40 AM	ERJ	50	23:04
Albany	ALB	4889	Thursday	10:06 AM	11:40 AM	ERJ	50	23:04
Albany	ALB	4889	Saturday	10:06 AM	11:40 AM	ERJ	50	23:04
Albany	ALB	4942	Monday	2:46 PM	4:20 PM	ERJ	50	18:24
Albany	ALB	4942	Thursday	2:46 PM	4:20 PM	ERJ	50	18:24
Albany	ALB	4942	Saturday	2:46 PM	4:20 PM	ERJ	50	18:24
Atlanta	ATL	212	Monday	2:30 PM	4:23 PM	319	126	18:40
Atlanta	ATL	212	Thursday	2:30 PM	4:23 PM	319	126	18:40
Atlanta	ATL	212	Saturday	2:30 PM	4:23 PM	319	126	18:40
Austin	AUS	400	Monday	12:07 PM	4:20 PM	738	166	20:03
Austin	AUS	400	Thursday	12:07 PM	4:20 PM	738	166	20:03
Austin	AUS	6254	Saturday	12:00 PM	4:25 PM	E7W	76	20:10
Boston	BOS	1470	Monday	2:44 PM	4:25 PM	7M9	179	18:26
Boston	BOS	1470	Thursday	2:44 PM	4:25 PM	7M9	179	18:26
Boston	BOS	1470	Saturday	2:44 PM	4:25 PM	7M9	179	18:26
Bozeman	BZN	6141	Saturday	10:18 AM	4:25 PM	E7W	76	20:52
Buffalo	BUF	4248	Monday	10:27 AM	11:40 AM	ERJ	50	22:43
Buffalo	BUF	4248	Thursday	10:27 AM	11:40 AM	ERJ	50	22:43
Buffalo	BUF	4248	Saturday	10:27 AM	11:40 AM	ERJ	50	22:43
Buffalo	BUF	4237	Monday	2:48 PM	4:03 PM	ERJ	50	18:22
Buffalo	BUF	4237	Thursday	2:48 PM	4:03 PM	ERJ	50	18:22
Buffalo	BUF	4237	Saturday	2:48 PM	4:03 PM	ERJ	50	18:22
Burlington	BTV	4229	Monday	2:47 PM	4:25 PM	ERJ	50	18:23
Burlington	BTV	4229	Thursday	2:47 PM	4:25 PM	ERJ	50	18:23
Burlington	BTV	4229	Saturday	2:47 PM	4:25 PM	ERJ	50	18:23
Charleston	CHS	675	Saturday	10:17 AM	11:43 AM	319	126	22:53
Charleston	CHS	675	Monday	10:24 AM	11:50 AM	739	179	22:46
Charleston	CHS	675	Thursday	10:24 AM	11:50 AM	739	179	22:46
Charleston	CHS	674	Monday	2:54 PM	4:25 PM	319	126	18:16
Charleston	CHS	674	Thursday	2:54 PM	4:25 PM	319	126	18:16
Charleston	CHS	674	Saturday	2:54 PM	4:25 PM	319	126	18:16
Charlotte	CLT	6011	Monday	10:25 AM	11:50 AM	E7W	76	22:45
Charlotte	CLT	6011	Thursday	10:25 AM	11:50 AM	E7W	76	22:45
Charlotte	CLT	6011	Saturday	10:25 AM	11:50 AM	E7W	76	22:45
Charlotte	CLT	6023	Monday	2:34 PM	4:15 PM	E7W	76	18:36
Charlotte	CLT	6023	Thursday	2:34 PM	4:15 PM	E7W	76	18:36
Charlotte	CLT	6023	Saturday	2:34 PM	4:15 PM	E7W	76	18:36

UNITED

Charlotteswille*	Orig City	Orig Apt	Flt Num	DOW	Spoke Dept Time	IAD Arrival Time	A/c Type	A/c Seats	Elapsed Time
Charloteswille* CHO 4250 Saturday 2-50 PM 3:37 PM ERI 50 18:20 Chicago ORD 2677 Monday 12:55 PM 3:50 PM 320 150 19:15 Chicago ORD 2677 Thursday 12:55 PM 3:50 PM 320 150 19:15 Chicago ORD 2677 Thursday 12:55 PM 3:50 PM 320 150 19:15 Chicago ORD 1936 Monday 2:30 PM 5:28 PM 739 179 17-40 Chicago ORD 1936 Saturday 2:30 PM 5:28 PM 739 179 17-40 Chicago ORD 1936 Saturday 2:30 PM 5:28 PM 739 179 17-40 Chicago ORD 1936 Saturday 2:30 PM 5:28 PM 739 179 17-40 Chicago ORD 235 Saturday 2:30 PM 5:28 PM 738 166 17-40	Charlottesville*	СНО	4250	Monday	2:50 PM	3:37 PM	ERJ	50	18:20
Chiciago	Charlottesville*	CHO	4250	Thursday	2:50 PM	3:37 PM	ERJ	50	18:20
Chiciago	Charlottesville*	CHO	4250	Saturday	2:50 PM	3:37 PM	ERJ	50	18:20
Chicago ORD 7577 Thursday 12.55 PM 3.50 PM 320 150 19.15 Chicago ORD 2677 Saturday 1:20 PM 4:15 PM 320 150 18:50 Chicago ORD 1936 Monday 2:30 PM 5:28 PM 739 179 17:40 Chicago ORD 1936 Saturday 2:30 PM 5:28 PM 739 179 17:40 Chicago ORD 1936 Saturday 2:30 PM 5:28 PM 739 166 17:40 Cincinnati CVG 4257 Monday 10:24 AM 11:50 AM EN 50 22:46 Cincinnati CVG 4258 Monday 2:49 PM 4:25 PM EN 50 18:21 Cincinnati CVG 4258 Monday 10:19 AM 11:40 AM CR 50 18:21 Cincinnati CVG 4258 Monday 10:19 AM 11:40 AM CR 50 18:21	Chicago	ORD	1193	Saturday	8:50 AM	11:44 AM	738	166	23:20
Chicago	Chicago	ORD	2677	Monday	12:55 PM	3:50 PM	320	150	19:15
Chicago	Chicago	ORD	2677	Thursday	12:55 PM	3:50 PM	320	150	19:15
Chicago	Chicago	ORD	2677	Saturday	1:20 PM	4:15 PM	320	150	18:50
Chicago ORD	Chicago	ORD	1936	Monday	2:30 PM	5:28 PM	739	179	17:40
Clincinnati	Chicago	ORD	1936	Thursday	2:30 PM	5:28 PM	739	179	17:40
Cincinnati	Chicago	ORD	1936	Saturday	2:30 PM	5:28 PM	738	166	17:40
Clincinnati	Cincinnati	CVG	4257	Monday	10:24 AM	11:50 AM	ERJ	50	22:46
Clincinnati	Cincinnati	CVG	4257	Thursday	10:24 AM	11:50 AM	ERJ	50	22:46
Cincinnati	Cincinnati			•				50	
Cincinnati CVG 4258 Thursday 2:49 PM 4:25 PM ERI 50 18:21 Cincinnati CVG 4258 Saturday 2:49 PM 4:25 PM ERI 50 18:21 Cleveland CLE 3729 Monday 10:19 AM 11:40 AM CRI 50 22:51 Cleveland CLE 3729 Saturday 10:19 AM 11:40 AM CRI 50 22:51 Cleveland CLE 741 Monday 3:04 PM 4:20 PM 738 166 18:06 Cleveland CLE 741 Thursday 3:04 PM 4:20 PM 738 166 18:06 Cleveland CLE 741 Saturday 3:04 PM 4:20 PM 738 166 18:06 Cleveland CLE 741 Saturday 3:04 PM 4:20 PM 738 166 18:06 Cleveland CLE 741 Saturday 3:04 PM 4:20 PM 738 166 18			4258						
Cincinnati	Cincinnati	CVG	4258	Thursday	2:49 PM	4:25 PM	ERJ	50	
Cleveland CLE 3729 Monday 10:19 AM 11:40 AM CRJ 50 22:51								50	
Cleveland CLE 3729 Thursday 10:19 AM 11:40 AM CRJ 50 22:51	Cleveland		3729		10:19 AM	11:40 AM	CRJ	50	
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	Detroit	DTW	4291 4291	Saturday	10:20 AM	11:50 AM	ERJ	50 50	22:50

Notes: * Indicates one-way connect only



Orig City	Orig Apt	Flt Num	DOW	Spoke Dept Time	IAD Arrival Time	A/c Type	A/c Seats	Elapsed Time
Detroit	DTW	4295	Monday	2:46 PM	4:20 PM	ERJ	50	18:24
Detroit	DTW	4295	Thursday	2:46 PM	4:20 PM	ERJ	50	18:24
Detroit	DTW	4295	Saturday	2:46 PM	4:20 PM	ERJ	50	18:24
Fort Lauderdale	FLL	315	Monday	1:20 PM	3:55 PM	739	179	19:50
Fort Lauderdale	FLL	315	Thursday	1:20 PM	3:55 PM	739	179	19:50
Fort Lauderdale	FLL	315	Saturday	1:20 PM	3:55 PM	319	126	19:50
Fort Myers	RSW	2403	Monday	12:54 PM	3:16 PM	738	166	20:16
Fort Myers	RSW	2403	Thursday	12:54 PM	3:16 PM	738	166	20:16
Fort Myers	RSW	2403	Saturday	12:54 PM	3:16 PM	738	166	20:16
Hartford	BDL	6271	Monday	10:30 AM	11:50 AM	E7W	76	22:40
Hartford	BDL	6271	Thursday	10:30 AM	11:50 AM	E7W	76	22:40
Hartford	BDL	6271	Saturday	10:30 AM	11:50 AM	E7W	76	22:40
Hartford	BDL	431	Monday	2:46 PM	4:16 PM	319	126	18:24
Hartford	BDL	431	Thursday	2:46 PM	4:16 PM	319	126	18:24
Hartford	BDL	6275	Saturday	2:46 PM	4:20 PM	E7W	76	18:24
Hilton Head	ннн	4482	Saturday	2:41 PM	4:25 PM	CR5	50	18:29
Houston	IAH	471	Monday	7:44 AM	11:50 AM	320	150	24:26
Houston	IAH	471	Thursday	7:44 AM	11:50 AM	320	150	24:26
Houston	IAH	471	Saturday	7:44 AM	11:50 AM	320	150	24:26
Houston	IAH	2610	Monday	11:55 AM	4:06 PM	320	150	20:15
Houston	IAH	2610	Thursday	11:55 AM	4:06 PM	320	150	20:15
Houston	IAH	2610	Saturday	11:55 AM	4:06 PM	320	150	20:15
Huntsville*	HSV	4325	Monday	1:09 PM	4:15 PM	ERJ	50	19:01
Huntsville*	HSV	4325	Thursday	1:09 PM	4:15 PM	ERJ	50	19:01
Huntsville*	HSV	4325	Saturday	1:09 PM	4:15 PM	ERJ	50	19:01
Indianapolis	IND	3683	Monday	2:00 PM	3:44 PM	E7W	76	19:10
Indianapolis	IND	3683	Thursday	2:00 PM	3:44 PM	E7W	76	19:10
Indianapolis	IND	3683	Saturday	2:00 PM	3:44 PM	E7W	76 76	19:10
Jacksonville	JAX	6144	Monday	2:09 PM	4:05 PM	E7W	76 76	19:01
Jacksonville	JAX	6144	Thursday	2:09 PM	4:05 PM	E7W	76 76	19:01
Jacksonville	JAX	6144	Saturday	2:09 PM	4:05 PM	E7W	76 76	19:01
Johnstown*	JST	5097	Monday	3:57 PM	5:25 PM	CRJ	50	17:13
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Johnstown* Johnstown*	JST JST	5097 5097	Thursday	3:57 PM	5:25 PM 5:25 PM	CRJ CRJ	50 50	17:13 17:13
			Saturday	3:57 PM				
Kansas City*	MCI	6247	Monday	8:15 AM	11:44 AM	E7W	76	23:55
Kansas City*	MCI	6247	Thursday	8:15 AM	11:44 AM	E7W	76 76	23:55
Kansas City*	MCI	6247	Saturday	8:15 AM	11:44 AM	E7W	76	23:55
Knoxville	TYS	4977	Monday	10:16 AM	11:50 AM	ERJ	50	22:54
Knoxville	TYS	4977	Thursday	10:16 AM	11:50 AM	ERJ	50	22:54
Knoxville	TYS	4977	Saturday	10:16 AM	11:50 AM	ERJ	50	22:54
Knoxville	TYS	4848	Monday	2:15 PM	3:57 PM	ERJ	50	18:55
Knoxville	TYS	4848	Thursday	2:15 PM	3:57 PM	ERJ	50	18:55
Knoxville	TYS	4848	Saturday	2:15 PM	3:57 PM	ERJ	50	18:55
Los Angeles	LAX	296	Monday	8:15 AM	4:23 PM	753	234	21:55
Los Angeles	LAX	296	Thursday	8:15 AM	4:23 PM	753	234	21:55
Los Angeles	LAX	296	Saturday	8:15 AM	4:23 PM	753	234	21:55
Louisville	SDF	3934	Monday	2:43 PM	4:25 PM	CRJ	50	18:27
Louisville	SDF	3934	Thursday	2:43 PM	4:25 PM	CRJ	50	18:27
Louisville	SDF	3934	Saturday	2:43 PM	4:25 PM	CRJ	50	18:27

Notes: * Indicates one-way connect only



Orig City	Orig Apt	Flt Num	DOW	Spoke Dept Time	IAD Arrival Time	A/c Type	A/c Seats	Elapsed Time
Miami	MIA	6085	Monday	1:15 PM	3:51 PM	E7W	76	19:55
Miami	MIA	6085	Thursday	1:15 PM	3:51 PM	E7W	76	19:55
Miami	MIA	6085	Saturday	1:15 PM	3:51 PM	E7W	76	19:55
Minneapolis	MSP	6020	Monday	12:22 PM	3:59 PM	E7W	76	19:48
Minneapolis	MSP	6020	Thursday	12:22 PM	3:59 PM	E7W	76	19:48
Minneapolis	MSP	6020	Saturday	12:22 PM	3:59 PM	E7W	76	19:48
Myrtle Beach	MYR	6159	Saturday	2:54 PM	4:22 PM	E7W	76	18:16
Nantucket	ACK	4529	Saturday	2:34 PM	4:25 PM	CR5	50	18:36
Nashville	BNA	445	Monday	1:10 PM	3:55 PM	738	166	19:00
Nashville	BNA	445	Thursday	1:10 PM	3:55 PM	738	166	19:00
Nashville	BNA	445	Saturday	1:10 PM	3:55 PM	738	166	19:00
New Orleans	MSY	2602	Monday	12:37 PM	4:10 PM	73G	126	19:33
New Orleans	MSY	2602	Thursday	12:37 PM	4:10 PM	73G	126	19:33
New Orleans	MSY	6138	Saturday	12:37 PM	4:18 PM	E7W	76	19:33
New York	LGA	4417	Monday	10:20 AM	11:50 AM	CR5	50	22:50
New York	LGA	4417	Thursday	10:20 AM	11:50 AM	CR5	50	22:50
New York	LGA	4417	Saturday	10:20 AM	11:50 AM	CR5	50	22:50
New York	LGA	4531	Monday	11:05 AM	12:37 PM	CR5	50	22:05
New York	LGA	4531	Thursday	11:05 AM	12:37 PM	CR5	50	22:05
New York	LGA	4476	Monday	1:10 PM	2:42 PM	CR5	50	20:00
New York	LGA	4476	Thursday	1:10 PM	2:42 PM	CR5	50	20:00
New York	LGA	4583	Monday	2:45 PM	4:17 PM	CR5	50	18:25
New York	LGA	4583	Thursday	2:45 PM	4:17 PM	CR5	50	18:25
New York	LGA	4583	Saturday	2:45 PM	4:17 PM	CR5	50	18:25
New York	LGA	6021	Monday	3:50 PM	5:28 PM	E7W	76	17:20
New York	LGA	6021	Thursday	3:50 PM	5:28 PM	E7W	76	17:20
Newark/New York	EWR	1992	Monday	2:59 PM	4:21 PM	320	150	18:11
Newark/New York	EWR	1992	Thursday	2:59 PM	4:21 PM	320	150	18:11
Newark/New York	EWR	1992	Saturday	3:03 PM	4:25 PM	320	150	18:07
Newark/New York	EWR	3442	Saturday	4:02 PM	5:37 PM	E70	70	17:08
Norfolk	ORF	3572	Saturday	3:17 PM	4:17 PM	E7W	76	17:53
Norfolk	ORF	2148	Monday	3:23 PM	4:20 PM	73G	126	17:47
Norfolk	ORF	2148	Thursday	3:23 PM	4:20 PM	73G	126	17:47
Orlando	MCO	2264	Monday	2:05 PM	4:19 PM	739	179	19:05
Orlando	MCO	2264	Thursday	2:05 PM	4:19 PM	739	179	19:05
Orlando	MCO	2264	Saturday	2:05 PM	4:19 PM	739	179	19:05
Pittsburgh	PIT	6018	Monday	2:50 PM	3:57 PM	E7W	76	18:20
Pittsburgh	PIT	6018	Thursday	2:50 PM	3:57 PM	E7W	76 76	18:20
Pittsburgh	PIT	6018	Saturday	2:50 PM	3:57 PM	E7W	76	18:20
Plattsburgh*	PBG	5044	Monday	11:20 AM	1:00 PM	CRJ	50	21:50
Plattsburgh*	PBG	5044	Thursday	11:20 AM	1:00 PM	CRJ	50	21:50
Plattsburgh*	PBG	5044	Saturday	11:20 AM	1:00 PM	CRJ	50 50	21:50
Portland	PWM	785	Monday		4:25 PM	319	126	18:24
Portland	PWM	785 785	•	2:46 PM	4:25 PM	319	126	18:24
			Thursday	2:46 PM				
Portland	PWM	785	Saturday	2:46 PM	4:25 PM	319 CD1	126	18:24
Providence	PVD	3980	Monday	2:43 PM	4:25 PM	CRJ	50	18:27
Providence	PVD	3980	Thursday	2:43 PM	4:25 PM	CRJ	50	18:27
Providence	PVD	3980	Saturday	2:43 PM	4:25 PM	CRJ	50	18:27

Notes: * Indicates one-way connect only



Orig City	Orig Apt	Flt Num	DOW	Spoke Dept Time	IAD Arrival Time	A/c Type	A/c Seats	Elapsed Time
Raleigh/Durham	RDU	6032	Monday	10:33 AM	11:45 AM	E7W	76	22:37
Raleigh/Durham	RDU	6032	Thursday	10:33 AM	11:45 AM	E7W	76	22:37
Raleigh/Durham	RDU	6032	Saturday	10:33 AM	11:45 AM	E7W	76	22:37
Raleigh/Durham	RDU	6127	Monday	2:53 PM	4:14 PM	E7W	76	18:17
Raleigh/Durham	RDU	6127	Thursday	2:53 PM	4:14 PM	E7W	76	18:17
Raleigh/Durham	RDU	4425	Saturday	2:53 PM	4:14 PM	CR5	50	18:17
Richmond	RIC	4454	Monday	2:45 PM	3:39 PM	CR5	50	18:25
Richmond	RIC	4454	Thursday	2:45 PM	3:39 PM	CR5	50	18:25
Richmond	RIC	4454	Saturday	2:45 PM	3:39 PM	CR5	50	18:25
Roanoke	ROA	3870	Monday	2:40 PM	3:50 PM	CRJ	50	18:30
Roanoke	ROA	3870	Thursday	2:40 PM	3:50 PM	CRJ	50	18:30
Roanoke	ROA	3870	Saturday	2:40 PM	3:50 PM	CRJ	50	18:30
Rochester	ROC	3855	Monday	10:30 AM	11:45 AM	CRJ	50	22:40
Rochester	ROC	3855	Thursday	10:30 AM	11:45 AM	CRJ	50	22:40
Rochester	ROC	3855	Saturday	10:30 AM	11:45 AM	CRJ	50	22:40
Rochester	ROC	4361	Monday	2:48 PM	4:07 PM	ERJ	50	18:22
Rochester	ROC	4361	Thursday	2:48 PM	4:07 PM	ERJ	50	18:22
Rochester	ROC	4361	Saturday	2:48 PM	4:07 PM	ERJ	50	18:22
San Antonio	SAT	2250	Monday	11:48 AM	4:04 PM	73G	126	20:22
San Antonio	SAT	2250	Thursday	11:48 AM	4:04 PM	73G	126	20:22
San Antonio	SAT	6237	Saturday	11:48 AM	4:14 PM	E7W	76	20:22
San Diego	SAN	546	Monday	7:20 AM	3:23 PM	7M9	179	22:50
San Diego	SAN	546	Thursday	7:20 AM	3:23 PM	7M9	179	22:50
San Diego	SAN	546	Saturday	7:20 AM	3:23 PM	7M9	179	22:50
San Francisco	SFO	1986	Monday	8:25 AM	4:41 PM	739	179	21:45
San Francisco	SFO	1986	Thursday	8:25 AM	4:41 PM	739	179	21:45
San Francisco	SFO	1986	Saturday	8:25 AM	4:41 PM	739	179	21:45
Savannah	SAV	3634	Monday	2:31 PM	4:15 PM	E7W	76	18:39
Savannah	SAV	3634	Thursday	2:31 PM	4:15 PM	E7W	76	18:39
Savannah	SAV	3634	Saturday	2:31 PM	4:15 PM	E7W	76	18:39
St Louis*	STL	4506	Monday	8:35 AM	11:45 AM	CR5	50	23:35
St Louis*	STL	4506	Thursday	8:35 AM	11:45 AM	CR5	50	23:35
St Louis*	STL	4506	Saturday	8:35 AM	11:45 AM	CR5	50	23:35
Syracuse	SYR	3790	Monday	2:41 PM	4:01 PM	CRJ	50	18:29
Syracuse	SYR	3790	Thursday	2:41 PM	4:01 PM	CRJ	50	18:29
Syracuse	SYR	3790	Saturday	2:41 PM	4:01 PM	CRJ	50	18:29
Tampa	TPA	2398	Monday	12:56 PM	3:15 PM	738	166	20:14
Tampa	TPA	2398	Thursday	12:56 PM	3:15 PM	738	166	20:14
Tampa	TPA	2398	Saturday	12:56 PM	3:15 PM	73G	126	20:14
Traverse City	TVC	3759	Monday	2:00 PM	3:49 PM	CRJ	50	19:10
Traverse City	TVC	3759	Thursday	2:00 PM	3:49 PM	CRJ	50	19:10
Traverse City	TVC	3759	Saturday	2:00 PM	3:49 PM	CRJ	50	19:10
		2222	Mon/Thu/Sat	Dep. IAD 6:10 PM	Arr. CPT 3:20 PM	789	257	15:10

Notes: * Indicates one-way connect only



Dest City	Dest Apt	Flt Num	DOW	IAD Dept Time	Spoke Arrival Time	A/c Type	A/c Seats	Elapsed Time
		2223	Tue/Fri/Sun	Dep. CPT 8:00 PM	Arr. IAD 5:55 AM	789	257	15:55
Albany	ALB	4875	Monday	12:35 PM	2:06 PM	ERJ	50	24:16
Albany	ALB	4875	Wednesday	12:35 PM	2:06 PM	ERJ	50	24:16
Albany	ALB	4875	Saturday	12:35 PM	2:06 PM	ERJ	50	24:16
Atlanta	ATL	2333	Monday	8:15 AM	10:05 AM	319	126	20:15
Atlanta	ATL	2333	Wednesday	8:15 AM	10:05 AM	319	126	20:15
Atlanta	ATL	2333	Saturday	8:15 AM	10:05 AM	319	126	20:15
Austin	AUS	381	Monday	8:42 AM	11:01 AM	738	166	22:11
Austin	AUS	381	Wednesday	8:42 AM	11:01 AM	738	166	22:11
Austin	AUS	6254	Saturday	8:42 AM	11:11 AM	E7W	76	22:21
Boston	BOS	641	Monday	8:34 AM	10:15 AM	7M9	179	20:25
Boston	BOS	641	Wednesday	8:34 AM	10:15 AM	7M9	179	20:25
Boston	BOS	641	Saturday	8:34 AM	10:15 AM	7M9	179	20:25
Boston	BOS	2060	Monday	12:35 PM	2:13 PM	739	179	24:23
Boston	BOS	2060	Wednesday	12:35 PM	2:13 PM	739	179	24:23
Boston	BOS	2060	Saturday	12:35 PM	2:13 PM	739	179	24:23
Bozeman	BZN	6225	Saturday	9:00 AM	11:46 AM	E7W	76	23:56
Buffalo	BUF	4282	Monday	8:25 AM	9:42 AM	ERJ	50	19:52
Buffalo	BUF	4282	Wednesday	8:25 AM	9:42 AM	ERJ	50	19:52
Buffalo	BUF	4282	Saturday	8:25 AM	9:42 AM	ERJ	50	19:52
Buffalo	BUF	4292	Monday	12:40 PM	2:02 PM	ERJ	50	24:12
Buffalo	BUF	4292	Wednesday	12:40 PM	2:02 PM	ERJ	50	24:12
Buffalo	BUF	4292	Saturday	12:40 PM	2:02 PM	ERJ	50	24:12
Burlington	BTV	3484	Monday	8:29 AM	10:06 AM	E7W	76	20:16
Burlington	BTV	3484	Wednesday	8:29 AM	10:06 AM	E7W	76	20:16
Burlington	BTV	3484	Saturday	8:29 AM	10:06 AM	E7W	76	20:16
Burlington	BTV	4280	Monday	12:39 PM	2:12 PM	ERJ	50	24:22
Burlington	BTV	4280	Wednesday	12:39 PM	2:12 PM	ERJ	50	24:22
Burlington	BTV	4280	Saturday	12:39 PM	2:12 PM	ERJ	50	24:22
Charleston	CHS	1491	Monday	8:32 AM	10:15 AM	320	150	20:25
Charleston	CHS	1491	Wednesday	8:32 AM	10:15 AM	320	150	20:25
Charleston	CHS	1491	Saturday	8:32 AM	10:15 AM	320	150	20:25
Charleston	CHS	2428	Monday	12:23 PM	2:03 PM	319	126	24:13
Charleston	CHS	2428	Wednesday	12:23 PM	2:03 PM	319	126	24:13
Charleston	CHS	2428	Saturday	12:23 PM	2:03 PM	319	126	24:13
Charlotte	CLT	6011	Monday	8:15 AM	9:44 AM	E7W	76	19:54
Charlotte	CLT	6011	Wednesday	8:15 AM	9:44 AM	E7W	76	19:54
Charlotte	CLT	6011	Saturday	8:15 AM	9:44 AM	E7W	76	19:54
			,					

Notes: * Indicates one-way connect only



Dest City	Dest Apt	Flt Num	DOW	IAD Dept Time	Spoke Arrival Time	A/c Type	A/c Seats	Elapsed Time
Charlotte	CLT	6023	Monday	12:44 PM	2:17 PM	E7W	76	24:27
Charlotte	CLT	6023	Wednesday	12:44 PM	2:17 PM	E7W	76	24:27
Charlotte	CLT	6023	Saturday	12:44 PM	2:17 PM	E7W	76	24:27
Chicago	ORD	1744	Monday	8:27 AM	9:34 AM	739	179	20:44
Chicago	ORD	1744	Wednesday	8:45 AM	9:52 AM	320	150	21:02
Chicago	ORD	1744	Saturday	8:45 AM	9:52 AM	320	150	21:02
Chicago	ORD	2338	Monday	12:46 PM	1:51 PM	739	179	25:01
Chicago	ORD	2338	Wednesday	12:46 PM	1:51 PM	739	179	25:01
Chicago	ORD	2338	Saturday	12:46 PM	1:51 PM	319	126	25:01
Cincinnati	CVG	4311	Monday	8:15 AM	9:49 AM	ERJ	50	19:59
Cincinnati	CVG	4311	Wednesday	8:15 AM	9:49 AM	ERJ	50	19:59
Cincinnati	CVG	4311	Saturday	8:15 AM	9:49 AM	ERJ	50	19:59
Cincinnati	CVG	4309	Monday	12:35 PM	2:09 PM	ERJ	50	24:19
Cincinnati	CVG	4309	Wednesday	12:35 PM	2:09 PM	ERJ	50	24:19
Cincinnati	CVG	4309	Saturday	12:35 PM	2:09 PM	ERJ	50	24:19
Cleveland	CLE	3756	Monday	8:23 AM	9:44 AM	CRJ	50	19:54
Cleveland	CLE	3756	Wednesday	8:23 AM	9:44 AM	CRJ	50	19:54
Cleveland	CLE	3756	Saturday	8:23 AM	9:44 AM	CRJ	50	19:54
Cleveland	CLE	2433	Monday	12:45 PM	2:02 PM	738	166	24:12
Cleveland	CLE	2433	Wednesday	12:45 PM	2:02 PM	738	166	24:12
Cleveland	CLE	2433	Saturday	12:45 PM	2:02 PM	738	166	24:12
Columbia	CAE	3817	Monday	12:40 PM	2:14 PM	CRJ	50	24:24
Columbia	CAE	3817	Wednesday	12:40 PM	2:14 PM	CRJ	50	24:24
Columbia	CAE	3817	Saturday	12:40 PM	2:14 PM	CRJ	50	24:24
Columbus	CMH	4304	Monday	8:22 AM	9:46 AM	ERJ	50	19:56
Columbus	CMH	4304	Wednesday	8:22 AM	9:46 AM	ERJ	50	19:56
Columbus	CMH	4304	Saturday	8:22 AM	9:46 AM	ERJ	50	19:56
Columbus	CMH	4306	Monday	12:41 PM	2:03 PM	ERJ	50	24:13
Columbus	CMH	4306	Wednesday	12:41 PM	2:03 PM	ERJ	50	24:13
Columbus	CMH	4306	Saturday	12:41 PM	2:03 PM	ERJ	50	24:13
Dallas/Fort Worth	DFW	6046	Monday	8:51 AM	11:06 AM	E7W	76	22:16
Dallas/Fort Worth	DFW	6046	Wednesday	8:51 AM	11:06 AM	E7W	76	22:16
Dallas/Fort Worth	DFW	6046	Saturday	8:51 AM	11:06 AM	E7W	76	22:16
Dayton	DAY	3796	Monday	12:35 PM	2:05 PM	CRJ	50	24:15
Dayton	DAY	3796	Wednesday	12:35 PM	2:05 PM	CRJ	50	24:15
Dayton	DAY	3796	Saturday	12:35 PM	2:05 PM	CRJ	50	24:15
Denver	DEN	1228	Monday	8:20 AM	10:06 AM	753	234	22:16
Denver	DEN	1228	Wednesday	8:20 AM	10:06 AM	753	234	22:16
Denver	DEN	1228	Saturday	8:20 AM	10:06 AM	753	234	22:16
Denver	DEN	2074	Monday	12:43 PM	2:31 PM	752	169	26:41
Denver	DEN	2074	Wednesday	12:43 PM	2:31 PM	752	169	26:41
Denver	DEN	2074	Saturday	12:43 PM	2:31 PM	752	169	26:41
Detroit	DTW	4322	Monday	8:15 AM	9:45 AM	ERJ	50	19:55
Detroit	DTW	4322	Wednesday	8:15 AM	9:45 AM	ERJ	50	19:55
Detroit	DTW	4322	Saturday	8:15 AM	9:45 AM	ERJ	50	19:55
Detroit	DTW	4315	Monday	12:35 PM	2:11 PM	ERJ	50	24:21
Detroit	DTW	4315	Wednesday	12:35 PM	2:11 PM	ERJ	50	24:21
Detroit	DTW	4315	Saturday	12:35 PM	2:11 PM	ERJ	50	24:21

Notes: * Indicates one-way connect only



Dest City	Dest Apt	Flt Num	DOW	IAD Dept Time	Spoke Arrival Time	A/c Type	A/c Seats	Elapsed Time
Fort Lauderdale	FLL	1809	Monday	8:55 AM	11:45 AM	739	179	21:55
Fort Lauderdale	FLL	1809	Wednesday	8:55 AM	11:45 AM	739	179	21:55
Fort Lauderdale	FLL	1809	Saturday	8:55 AM	11:45 AM	319	126	21:55
Fort Myers	RSW	2607	Monday	8:35 AM	10:56 AM	738	166	21:06
Fort Myers	RSW	2607	Wednesday	8:35 AM	10:56 AM	738	166	21:06
Fort Myers	RSW	2607	Saturday	8:35 AM	10:56 AM	738	166	21:06
Hartford	BDL	6271	Monday	8:15 AM	9:49 AM	E7W	76	19:59
Hartford	BDL	6271	Wednesday	8:15 AM	9:49 AM	E7W	76	19:59
Hartford	BDL	6271	Saturday	8:15 AM	9:49 AM	E7W	76	19:59
Hartford	BDL	2359	Monday	12:30 PM	1:55 PM	319	126	24:05
Hartford	BDL	2359	Wednesday	12:30 PM	1:55 PM	319	126	24:05
Hartford	BDL	6275	Saturday	12:30 PM	1:59 PM	E7W	76	24:09
Hilton Head	ннн	4167	Saturday	12:18 PM	2:06 PM	CR5	50	24:16
Houston	IAH	2058	Monday	8:34 AM	10:48 AM	320	150	21:58
Houston	IAH	2058	Wednesday	8:34 AM	10:48 AM	320	150	21:58
Houston	IAH	2058	Saturday	8:34 AM	10:48 AM	320	150	21:58
Indianapolis	IND	3675	Monday	8:22 AM	10:15 AM	E70	70	20:25
Indianapolis	IND	3675	Wednesday	8:22 AM	10:15 AM	E70	70	20:25
Indianapolis	IND	3675	Saturday	8:22 AM	10:15 AM	E70	70	20:25
Indianapolis	IND	3456	Monday	12:40 PM	2:29 PM	E70	70	24:39
Indianapolis	IND	3456	Wednesday	12:40 PM	2:29 PM	E70	70	24:39
Indianapolis	IND	3456	Saturday	12:40 PM	2:29 PM	E70	70	24:39
Jacksonville	JAX	2455	Monday	8:20 AM	10:19 AM	319	126	20:29
Jacksonville	JAX	2455	Wednesday	8:20 AM	10:19 AM	319	126	20:29
Jacksonville	JAX	2455	Saturday	8:20 AM	10:19 AM	319	126	20:29
Jacksonville	JAX	2441	Monday	12:30 PM	2:27 PM	73G	126	24:37
Jacksonville	JAX	2441	Wednesday	12:30 PM	2:27 PM	73G	126	24:37
Jacksonville	JAX	2441	Saturday	12:30 PM	2:27 PM	320	150	24:37
Knoxville	TYS	5001	Monday	8:47 AM	10:26 AM	ERJ	50	20:36
Knoxville	TYS	5001	Wednesday	8:47 AM	10:26 AM	ERJ	50	20:36
Knoxville	TYS	5001	Saturday	8:47 AM	10:26 AM	ERJ	50	20:36
Las Vegas*	LAS	796	Monday	8:20 AM	10:17 AM	739	179	23:27
Las Vegas*	LAS	796	Wednesday	8:20 AM	10:17 AM	739	179	23:27
Las Vegas*	LAS	796	Saturday	8:20 AM	10:17 AM	73G	126	23:27
Los Angeles	LAX	667	Wednesday	8:33 AM	10:55 AM	753	234	24:05
Los Angeles	LAX	667	Saturday	8:33 AM	10:55 AM	753	234	24:05
Los Angeles	LAX	667	Monday	8:40 AM	11:02 AM	753	234	24:12
Los Angeles	LAX	632	Saturday	12:50 PM	3:12 PM	320	150	28:22
Louisville	SDF	3757	Monday	12:15 PM	2:07 PM	CRJ	50	24:17
Louisville	SDF	3757	Wednesday	12:15 PM	2:07 PM	CRJ	50	24:17
Louisville	SDF	3757	Saturday	12:15 PM	2:07 PM	CRJ	50	24:17
Miami	MIA	6014	Monday	8:45 AM	11:36 AM	E7W	76	21:46
Miami	MIA	6014	Wednesday	8:45 AM	11:36 AM	E7W	76	21:46
Miami	MIA	6014	Saturday	8:45 AM	11:36 AM	E7W	76	21:46
Minneapolis	MSP	6020	Monday	8:24 AM	10:08 AM	E7W	76	21:18
Minneapolis	MSP	6020	Wednesday	8:24 AM	10:08 AM	E7W	76 76	21:18
Minneapolis	MSP	6020	Saturday	8:24 AM	10:08 AM	E7W	76 76	21:18
Myrtle Beach	MYR	6135	Saturday	12:35 PM	2:09 PM	E7W	76 76	24:19
iviyi de beacii	IVITI	0133	Jaturuay	12.33 F IVI	2.03 FIVI	L/VV	70	24.13

Notes: * Indicates one-way connect only



Dest City	Dest Apt	Flt Num	DOW	IAD Dept Time	Spoke Arrival Time	A/c Type	A/c Seats	Elapsed Time
Nantucket	ACK	4580	Saturday	12:21 PM	1:59 PM	CR5	50	24:09
Nashville	BNA	1460	Monday	8:40 AM	9:30 AM	73G	126	20:40
Nashville	BNA	1460	Wednesday	8:40 AM	9:30 AM	73G	126	20:40
Nashville	BNA	1460	Saturday	8:40 AM	9:30 AM	73G	126	20:40
New Orleans	MSY	2480	Monday	8:45 AM	10:19 AM	73G	126	21:29
New Orleans	MSY	2480	Wednesday	8:45 AM	10:19 AM	73G	126	21:29
New Orleans	MSY	6138	Saturday	8:45 AM	10:27 AM	E7W	76	21:37
New York	LGA	4405	Monday	8:15 AM	9:39 AM	CR5	50	19:49
New York	LGA	4405	Wednesday	8:15 AM	9:39 AM	CR5	50	19:49
New York	LGA	4405	Saturday	8:15 AM	9:39 AM	CR5	50	19:49
New York	LGA	4539	Monday	9:02 AM	10:30 AM	CR5	50	20:40
New York	LGA	4539	Wednesday	9:02 AM	10:30 AM	CR5	50	20:40
New York	LGA	4533	Monday	11:11 AM	12:30 PM	CR5	50	22:40
New York	LGA	4533	Wednesday	11:11 AM	12:30 PM	CR5	50	22:40
New York	LGA	4406	Monday	12:30 PM	2:06 PM	CR5	50	24:16
New York	LGA	4406	Wednesday	12:30 PM	2:06 PM	CR5	50	24:16
New York	LGA	4406	Saturday	12:30 PM	2:06 PM	CR5	50	24:16
Newark/New York		1941	Monday	7:35 AM	8:52 AM	320	150	19:02
Newark/New York		1941	Wednesday	7:35 AM	8:52 AM	320	150	19:02
Newark/New York		1941	Saturday	7:35 AM	8:52 AM	320	150	19:02
Newark/New York		1508	Monday	8:39 AM	9:59 AM	752	169	20:09
Newark/New York		1508	Wednesday	8:39 AM	9:59 AM	752	169	20:09
Newark/New York		1508	Saturday	8:39 AM	9:59 AM	752	169	20:09
Newark/New York		1911	Monday	12:36 PM	2:00 PM	320	150	24:10
Newark/New York		1911	Wednesday	12:36 PM	2:00 PM	320	150	24:10
Newark/New York		1911	Saturday	12:36 PM	2:00 PM	320	150	24:10
Norfolk	ORF	4296	Monday	8:30 AM	9:42 AM	ERJ	50	19:52
Norfolk	ORF	4296	Wednesday	8:30 AM	9:42 AM	ERJ	50	19:52
Norfolk	ORF	4296	Saturday	8:30 AM	9:42 AM	ERJ	50	19:52
Norfolk	ORF	3677	Monday	12:40 PM	1:44 PM	E7W	76	23:54
Norfolk	ORF	3677	Wednesday	12:40 PM	1:44 PM	E7W	76	23:54
Norfolk	ORF	3677	Saturday	12:40 PM	1:44 PM	E70	70	23:54
Orlando	MCO	379	Monday	8:35 AM	10:56 AM	739	179	21:06
Orlando	MCO	379	Wednesday	8:35 AM	10:56 AM	739	179	21:06
Orlando	MCO	379	Saturday	8:35 AM	10:56 AM	739	179	21:06
Orlando	MCO	2098	Monday	12:30 PM	2:46 PM	739	179	24:56
Orlando	MCO	2098	Wednesday	12:30 PM	2:46 PM	739	179	24:56
Orlando	MCO	2098	Saturday	12:30 PM	2:46 PM	739	179	24:56
Pittsburgh	PIT	3770	Monday	8:42 AM	9:47 AM	CRJ	50	19:57
Pittsburgh	PIT	3770	Wednesday	8:42 AM	9:47 AM	CRJ	50	19:57
Pittsburgh	PIT	3770	Saturday	8:42 AM	9:47 AM	CRJ	50	19:57
Pittsburgh	PIT	6018	Monday	12:45 PM	1:44 PM	E7W	76	23:54
Pittsburgh	PIT	6018	Wednesday	12:45 PM	1:44 PM	E7W	76 76	23:54
Pittsburgh	PIT	6018	Saturday	12:45 PM	1:44 PM	E7W	76 76	23:54
Portland	PWM	2465	Monday	12:45 PM	2:10 PM	738	166	23:54
			•					
Portland	PWM	2465	Wednesday	12:36 PM	2:10 PM	738	166 166	24:20
Portland	PWM	2465	Saturday	12:36 PM	2:10 PM	738	166	24:20

Notes: * Indicates one-way connect only



Dest City	Dest Apt	Flt Num	DOW	IAD Dept Time	Spoke Arrival Time	A/c Type	A/c Seats	Elapsed Time
Providence	PVD	3762	Monday	12:31 PM	2:08 PM	CRJ	50	24:18
Providence	PVD	3762	Wednesday	12:31 PM	2:08 PM	CRJ	50	24:18
Providence	PVD	3762	Saturday	12:31 PM	2:08 PM	CRJ	50	24:18
Raleigh/Durham	RDU	6032	Monday	8:38 AM	9:52 AM	E7W	76	20:02
Raleigh/Durham	RDU	6032	Wednesday	8:38 AM	9:52 AM	E7W	76	20:02
Raleigh/Durham	RDU	6032	Saturday	8:38 AM	9:52 AM	E7W	76	20:02
Raleigh/Durham	RDU	4186	Saturday	12:41 PM	1:55 PM	CR5	50	24:05
Raleigh/Durham	RDU	6127	Monday	12:41 PM	1:55 PM	E7W	76	24:05
Raleigh/Durham	RDU	6127	Wednesday	12:41 PM	1:55 PM	E7W	76	24:05
Richmond	RIC	4310	Monday	8:25 AM	9:21 AM	ERJ	50	19:31
Richmond	RIC	4310	Wednesday	8:25 AM	9:21 AM	ERJ	50	19:31
Richmond	RIC	4310	Saturday	8:25 AM	9:21 AM	ERJ	50	19:31
Roanoke	ROA	3956	Monday	12:45 PM	1:55 PM	CRJ	50	24:05
Roanoke	ROA	3956	Wednesday	12:45 PM	1:55 PM	CRJ	50	24:05
Roanoke	ROA	3956	Saturday	12:45 PM	1:55 PM	CRJ	50	24:05
Rochester	ROC	3952	Monday	8:30 AM	9:53 AM	CRJ	50	20:03
Rochester	ROC	3952	Wednesday	8:30 AM	9:53 AM	CRJ	50	20:03
Rochester	ROC	3952	Saturday	8:30 AM	9:53 AM	CRJ	50	20:03
Rochester	ROC	4313	Monday	12:45 PM	2:08 PM	ERJ	50	24:18
Rochester	ROC	4313	Wednesday	12:45 PM	2:08 PM	ERJ	50	24:18
Rochester	ROC	4313	Saturday	12:45 PM	2:08 PM	ERJ	50	24:18
San Antonio	SAT	2671	Monday	8:30 AM	10:48 AM	73G	126	21:58
San Antonio	SAT	2671	Wednesday	8:30 AM	10:48 AM	73G	126	21:58
San Antonio	SAT	6237				E7W	76	22:08
			Saturday	8:30 AM	10:58 AM			
San Diego	SAN	1517	Monday	8:54 AM	11:10 AM	739	179 179	24:20
San Diego	SAN	1517	Wednesday	8:54 AM	11:10 AM	739		24:20
San Diego	SAN	1517 1251	Saturday	8:54 AM	11:10 AM	739	179 166	24:20
San Diego	SAN		Monday	12:30 PM	2:40 PM	738		27:50
San Diego	SAN	1251	Wednesday	12:30 PM	2:40 PM	738	166	27:50
San Diego	SAN	1251	Saturday	12:30 PM	2:40 PM	738	166	27:50
San Francisco	SFO	424	Monday	8:55 AM	11:46 AM	739	179	24:56
San Francisco	SFO	424	Wednesday	8:55 AM	11:46 AM	739	179	24:56
San Francisco	SFO	424	Saturday	8:55 AM	11:46 AM	738	166	24:56
San Francisco	SFO	1742	Monday	12:37 PM	3:22 PM	7M9	179	28:32
San Francisco	SFO	1742	Wednesday	12:37 PM	3:22 PM	7M9	179	28:32
San Francisco	SFO	1742	Saturday	12:37 PM	3:22 PM	7M9	179	28:32
Savannah	SAV	3619	Monday	12:31 PM	2:22 PM	E70	70	24:32
Savannah	SAV	3619	Wednesday	12:31 PM	2:22 PM	E70	70	24:32
Savannah	SAV	3619	Saturday	12:31 PM	2:22 PM	E7W	76	24:32
Seattle*	SEA	1964	Monday	8:23 AM	11:16 AM	738	166	24:26
Seattle*	SEA	1964	Wednesday	8:23 AM	11:16 AM	738	166	24:26
Seattle*	SEA	1964	Saturday	8:23 AM	11:16 AM	738	166	24:26
Staunton*	SHD	5076	Monday	8:15 AM	9:11 AM	CRJ	50	19:21
Staunton*	SHD	5076	Wednesday	8:15 AM	9:11 AM	CRJ	50	19:21
Staunton*	SHD	5076	Saturday	8:15 AM	9:11 AM	CRJ	50	19:21
Syracuse	SYR	3898	Monday	12:40 PM	1:56 PM	CRJ	50	24:06
Syracuse	SYR	3898	Wednesday	12:40 PM	1:56 PM	CRJ	50	24:06
Syracuse	SYR	3898	Saturday	12:40 PM	1:56 PM	CRJ	50	24:06
Tampa	TPA	1540	Monday	8:40 AM	11:00 AM	738	166	21:10
Tampa	TPA	1540	Wednesday	8:40 AM	11:00 AM	738	166	21:10
Tampa	TPA	1540	Saturday	8:40 AM	11:00 AM	73G	126	21:10
Traverse City								
	TVC	3997	Monday	8:37 AM	10:41 AM	CRJ	50	20:51
Traverse City	TVC TVC	3997 3997	Monday Wednesday	8:37 AM 8:37 AM	10:41 AM 10:41 AM	CRJ	50 50	20:51

Notes: * Indicates one-way connect only



United Connections To/From Airlink At Cape Town - Winter

Seats	Equip	Flight	Orig	Spoke Dep	CPT Time Spol	ke Arr Dest	Flight	Equip	Seats
					6:00 AM 7:3	5 AM BFN	600	ERD	44
					6:20 AM 8:3	5 AM WDH	320	ERD	44
					6:30 AM 8:0	0 AM KIM	611	ER3	37
					6:35 AM 7:4	5 AM PLZ	671	E90	98
					6:45 AM 8:0	5 AM UTN	645	ER3	37
					6:50 AM 8:5	5 AM JNB	892	E90	98
					7:15 AM 8:10	0 AM GRJ	621	E90	98
98	E90	893	JNB	6:20 AM	8:30 AM				
					9:20 AM 11:2	25 AM JNB	902	E90	98
98	E90	672	PLZ	8:15 AM	9:40 AM				
98	E90	622	GRJ	8:40 AM	9:40 AM				
					9:45 AM 12:4	10 PM VFA	390	ER3	37
37	ER3	646	UTN	8:30 AM	9:50 AM				
44	ERD	601	BFN	8:10 AM	9:55 AM				
37	ER3	612	KIM	8:25 AM	10:00 AM				
					10:25 AM 12:5	50 PM MQP	663	E90	98
					10:30 AM 1:4	0 PM HRE	382	E90	98
					10:35 AM 12:1	LO PM BFN	604	ER3	37
					10:35 AM 1:0	5 PM SZK	651	ER3	37
					10:35 AM 1:1	0 PM MUB	314	ERD	44
					10:40 AM 1:1	0 PM HDS	657	E90	98
					10:45 AM 1:0	0 PM WDH	326	E90	98
44	ERD	321	WDH	9:25 AM	11:35 AM				
98	E90	905	JNB	10:25 AM	12:35 PM				
					2:00 PM 4:0	5 PM JNB	896	E90	98
					2:00 PM 4:1	5 PM WVB	348	ERD	44
37	ER3	652	SZK	11:40 AM	2:25 PM				
98	E90	903	JNB	12:15 PM	2:25 PM				



United Connections To/From Airlink At Cape Town - Winter

Seats	Equip	Flight	Orig	Spoke Dep	CPT Time	Spoke Arr	Dest	Flight	Equip	Seats
37	ER3	605	BFN	12:40 PM	2:25 PM					
					3:15 PM	4:10 PM	GRJ	637	ER3	37
					3:15 PM	5:20 PM	JNB	920	E90	98
					3:25 PM	4:55 PM	KIM	617	ER3	37
98	E90	327	WDH	1:40 PM	3:50 PM					
257	789	2222	IAD	6:40 PM	4:10 PM					
98	E90	664	MQP	1:25 PM	4:10 PM					
37	ER3	391	VFA	1:15 PM	4:20 PM					
44	ERD	315	MUB	1:40 PM	4:20 PM					
98	E90	658	HDS	1:55 PM	4:40 PM					
					4:40 PM	6:15 PM	BFN	608	E90	98
					4:55 PM	5:50 PM	GRJ	635	E90	98
98	E90	901	JNB	2:55 PM	5:05 PM					
					5:10 PM	7:25 PM	WDH	328	ER3	37
					5:25 PM	6:35 PM	PLZ	675	E90	98
37	ER3	638	GRJ	4:40 PM	5:40 PM					
98	E90	383	HRE	2:30 PM	5:50 PM					
					5:55 PM	8:00 PM	JNB	898	E90	98
37	ER3	618	KIM	5:20 PM	6:55 PM	Same	e dav c	onnectio	ons to A	irlink at
44	ERD	349	WVB	4:50 PM	7:00 PM				arrival 4	
98	E90	636	GRJ	6:25 PM	7:25 PM	0/ /	1101110	~ ~~~~	aiiivai -	r. 10pm
Same	dav cor	nection	s from λ	Airlink at C	CPT to					
		223 der								
		220 ach	Januar C							
					8:50 PM	5:50 AM	IAD	2223	789	257



United Connections To/From Airlink At Cape Town - Summer

Seats	Equip	Flight	Orig	Dep Spoke	CPT Time Arr Spoke	Dest	Flight	Equip	Seats
					6:00 AM 7:35 AM	BFN	600	ERD	44
					6:20 AM 8:35 AM	WDH	320	ERD	44
					6:30 AM 8:00 AM	KIM	611	ER3	37
					6:35 AM 7:45 AM	PLZ	671	E90	98
					6:45 AM 8:05 AM	UTN	645	ER3	37
					6:50 AM 8:55 AM	JNB	892	E90	98
					7:15 AM 8:10 AM	GRJ	621	E90	98
98	E90	893	JNB	6:20 AM	8:30 AM				
					9:20 AM 11:25 AM	JNB	902	E90	98
98	E90	672	PLZ	8:15 AM	9:40 AM				
98	E90	622	GRJ	8:40 AM	9:40 AM				
					9:45 AM 12:40 PM	VFA	390	ER3	37
37	ER3	646	UTN	8:30 AM	9:50 AM				
44	ERD	601	BFN	8:10 AM	9:55 AM				
37	ER3	612	KIM	8:25 AM	10:00 AM				
					10:25 AM 12:50 PM	MQP	663	E90	98
					10:30 AM 1:40 PM	HRE	382	E90	98
					10:35 AM 12:10 PM	BFN	604	ER3	37
					10:35 AM 1:05 PM	SZK	651	ER3	37
					10:35 AM 1:10 PM	MUB	314	ERD	44
					10:40 AM 1:10 PM	HDS	657	E90	98
					10:45 AM 1:00 PM	WDH	326	E90	98
44	ERD	321	WDH	9:25 AM	11:35 AM				
98	E90	905	JNB	10:25 AM	12:35 PM				
					2:00 PM 4:05 PM	JNB	896	E90	98
					2:00 PM 4:15 PM	WVB	348	ERD	44
37	ER3	652	SZK	11:40 AM	2:25 PM				
98	E90	903	JNB	12:15 PM	2:25 PM				
37	ER3	605	BFN	12:40 PM	2:25 PM				

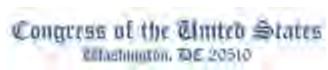
United Connections To/From Airlink At Cape Town - Summer

Seats	Equip	Flight	Orig	Dep Spoke	CPT Time	Arr Spoke	Dest	Flight	Equip	Seats
					3:15 PM	4:10 PM	GRJ	637	ER3	37
					3:15 PM	5:20 PM	JNB	920	E90	98
257	789	2222	IAD	6:10 PM	3:20 PM					
					3:25 PM	4:55 PM	KIM	617	ER3	37
98	E90	327	WDH	1:40 PM	3:50 PM					
98	E90	664	MQP	1:25 PM	4:10 PM					
37	ER3	391	VFA	1:15 PM	4:20 PIVI					
44	ERD	315	MUB	1:40 PM	4:20 PM					
98	E90	658	HDS	1:55 PM	4:40 PM					
					4:40 PM	6:15 PM	BFN	608	E90	98
					4:55 PM	5:50 PM	GRJ	635	E90	98
98	E90	901	JNB	2:55 PM	5:05 PM					
					5:10 PM	7:25 PM	WDH	328	ER3	37
					5:25 PM	6:35 PM	PLZ	675	E90	98
37	ER3	638	GRJ	4:40 PM	5:40 PM					
98	E90	383	HRE	2:30 PM	5:50 PM					
					5:55 PM	8:00 PM	JNB	898	E90	98
37	ER3	618	KIM	5:20 PM	6:55 PM	-	e day c	onnectic	ns to Ai	rlink at
44	ERD	349	WVB	4:50 PM	7:00 PM	i Garri		A 2222		
98	E90	636	GRJ	6:25 PM	7:25 PM	GP I	1101110	M	aiiivai 3	.Ζυμπ
					8:00 PM	5:55 AM	IAD	2223	789	257
Same day connections from Airlink at CPT to										

Same day connections from Airlink at CPT to UA 2223 departure 8:00pm







May 18, 2022

The Honorable Pete Buttigieg Secretary of Transportation U.S. Department of Transportation 1200 New Jersey Avenue SE Washington, DC 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg:

We write to you in support of United Airlines' application to the Department of Transportation to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa out of Dulles International Airport. We believe that United's proposal to provide three weekly flights between Washington and Cape Town, the legislative capital of South Africa, would have significant economic, diplomatic, and cultural benefits.

Based on annual booking data, Washington to Cape Town is the most highly traveled route between the U.S. and South Africa that does not currently have nonstop service, showing a clear demand for frequent and predictable service between the two cities. Such service would also connect 55 U.S. cities and 155,000 annual bookings to Cape Town via Washington.

United Airlines' proposed service would also complement existing nonstop service to Cape Town via Newark/New York City and provide travelers with more flexibility on days and pricing when planning their itineraries. Furthermore, United Airlines' partner airline in South Africa provides travelers with convenient flight options to reach other destinations in South Africa and other nearby countries via its hub in Cape Town.

United Airlines' proposal would significantly benefit travelers across the U.S. and establish a strong, reliable link between the legislative capitals of each country. We respectfully request your full and fair consideration of the application.

Sincerely,

lennifer Wexton Member of Congress

Mark Warner

Tim Kaine **United States Senator**

United States Senator

Member of Congress

Anthony G. Brown Member of Congress Gerald E. Connolly Member of Congress

Steny H. Høyer Member of Congress

Eleanor Holmes Norton Member of Congress

Jamie Raskin Member of Congress David Trone Member of Congress

Robert J. Wittman Member of Congress



COMMONWEALTH of VIRGINIA

Office of the Governor

Glenn Youngkin Governor

May 13, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Delta's Atlanta proposal can offer across these same metrics.

I provide the following points for consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C.-Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta-Cape Town route.
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta.
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town.
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C.-Cape Town flights would operate, flights from Washington, D.C. will provide the country

nearly daily service to Cape Town offered online by a single carrier – United – which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers.

• Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Glenn Youngkin



Office of the Governor

W. Sheppard Miller III Secretary of Transportation

May 13, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigleg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Delta's Atlanta proposal can offer across these same metrics.

I provide the following points for consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C.-Cape Town route is
 the largest route between the U.S. and Cape Town that does not currently have nonstop service
 and is more than double the size of the Atlanta-Cape Town route.
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta.
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town.
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C.-Cape Town flights would operate, flights from Washington, D.C. will provide the country

nearly daily service to Cape Town offered online by a single carrier – United – which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers.

• Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

W. Sheppard Miller III

Attachment 3 – Supplement to Application of United Page 7 of 89

SENATE OF VIRGINIA





GOMMITTON SIGNMENT (CITATIONS SECTIONS SECTIONS

May 10, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- · Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta Cape Town route
- · Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- · Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- · Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier United which means more

Attachment 3 – Supplement to Application of United Page 8 of 89

day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers

· Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Senator Richard L. Saslaw

Dick Sarlaw

Virginia Senate Majority Leader, 35th District

SENATE OF VIRGINIA

THOMAS K. NORMENT, JR.

360 SENATORIAL DISTRICT
ALL OF GLOUCESTER, KING AND QUEEN,
KING WILLIAM, AND NEW KENT COUNTIES;
ALL OF THE CITY OF POQUOSON; PART OF ISLE OF
WIGHT, JAMES CITY, SURRY, AND YORK COUNTIES;
AND PART OF THE CITIES OF HAMPTON AND SUFFOLK
POST OFFICE BOX 6205
WILLIAMSBURG, VIRGINIA 23188
(804) 698-7503 RICHMOND

(757) 259-7810 WILLIAMSBURG



COMMITTEE ASSIGNMENTS: COMMERCE AND LABOR JUDICIARY FINANCE AND APPROPRIATIONS RULES

May 4, 2022

The Honorable Peter Buttigleg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is
 the largest route between the U.S. and Cape Town that does not currently have nonstop service
 and is more than double the size of the Atlanta Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. - Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier – United – which means more day-of-week flight

- choices, more itinerary choices, more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines. With Kind Regards,

Very Truly Yours,

Thomas K. Norment, Jr.



May 4, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

 Market Demand: As measured by annual bookings, the Washington, D.C. - Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta - Cape Town route

Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta

- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the
 United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand
 to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape
 Town on different days of the week than the Washington, D.C. Cape Town flights would operate, flights from
 Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier United
 which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product
 choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers
 will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of
 the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Respectfully,

Senator John J. Bell 13th Senate District Attachment 3 – Supplement to Application of United Page 12 of 89

SENATE OF VIRGINIA

JENNIFER B. BOYSKO

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May 11, 2022

The Honorable Peter Buttigieg United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics.

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta -Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which

- represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than Washington, D.C. - Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier – United – which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Kind regards,

Jennifer B. Boysko

Member, Senate of Virginia

Attachment 3 – Supplements Application of United Page 14 of 89 SENATE OF VIRGINIA

ADAM P. EBBIN

30th SENATORIAL DISTRICT PART OF ARLINGTON AND FAIRFAX COUNTIES; AND PART OF THE CITY OF ALEXANDRIA F.O. BOX 26415 ALEXANDRIA, VIRGINIA 22313 (571) 384-8957



COMMITTEE ASSIGNMENTS: COMMERCE AND LABOR FINANCE AND APPROPRIATIONS GENERAL LAWS AND TECHNOLOGY PRIVILEGES AND ELECTIONS TRANSPORTATION

May 11, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by others) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta - Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier United which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers
 will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region
 of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I support this proposal by United Airlines. Thank you for your consideration of this proposal.

Sincerely,

Adam P. Ebbin Member, Virginia Senate

SENATE OF VIRGINIA

BARBARA A. FAVOLÁ 31 ET SENATORIAL DISTRICT PART OF ARUNCTON: FAIRMAX, AND LOUIDOUN COUNTES

2.319 16: H.S. REEJ NORTH ARLINGTON, VIRGINIA 22201-3506 (70.0) 805-4845 DISTRICTON SENATE VIRGINIA.COV



COMMITTEE ASSIGNMENTS:
REFABILITATION AND SOCIAL SERVICES, CHAIR,
ACROULTURE CONSERVATION AND
NATURAL RESOURCES
LOCAL GOVERNMENT
TRANSPORTATION
RULES

May 11, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg:

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier –

- United which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Barbara A. Favola

Barbara Favola

SENATE OF VIRGINIA

T. MONTGOMERY MASON

IST SENATORIAL DISTRICT
ALL OF THE CITY OF WILLIAMSBURG;
PART OF JAMES CITY AND YORK COUNTIES;
AND PART OF THE CITIES OF HAMPTON,
NEWPORT NEWS, AND SUFFOLK

POST OFFICE BOX 232 WILLIAMSBURG, VIRGINIA 23187 DISTRICT: (757) 229-9310 RICHMOND: (804) 698-7501



COMMITTEE ASSIGNMENTS:
AGRICULTURE, CONSERVATION AND
NATURAL RESOURCES
GENERAL LAWS AND TECHNOLOGY
REHABILITATION AND SOCIAL SERVICES

May 4, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is
 the largest route between the U.S. and Cape Town that does not currently have nonstop service
 and is more than double the size of the Atlanta Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. - Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service

Attachment 3 – Supplement to Application of United Page 18 of 89

to Cape Town offered online by a single carrier – United – which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers

 Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

T. Montgomery Mason Senate of Virginia

1st District

Attachment 3 – Supplement to Application of United Page 19 of 89

TEGINIA

C. TODD GILBERT
SPEAKER
SPEAKER'S ROOM
STATE CAPITOL
POST OFFICE BOX 406
RICHMOND, VIRGINIA 23218

FIFTEENTH DISTRICT

COMMONWEALTH OF VIRGINIA

HOUSE OF DELEGATES

RICHMOND

COMMITTEE ASSIGNMENTS: RULES (CHAIR)

May 16, 2022

The Honorable Pete Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

Please let this letter express my support of United Airlines' application to the U.S. Department of Transportation (the "Department") to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. As you know, United's proposal aims to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural ties between these two cities.

While your Department reviews proposals for remaining South Africa flight routes, I urge you to consider perspectives from stakeholders who will benefit from this new service—including travelers, communities, businesses, and government entities. I have no doubt that the many public benefits of the Washington, D.C. metro region, and the connections to other cities across the U.S. that the Dulles hub offers, surpass those offered by Atlanta. For example:

- Community Access: United's flights between Dulles and Cape Town would connect over 50 cities across the United States to Cape Town.
- Increased Capacity & More Choice: The addition of nonstop flights between Washington, D.C. and Cape Town will provide the country nearly daily service to Cape Town offered by a single carrier—United—meaning more itinerary options, additional pricing choices, and more product options by United for consumers.
- Strong Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa, and the region consistently ranks as one of the top areas for sub-Saharan African immigrants living in the U.S.
- Additional Connections: United partners with an airline that has a hub operation at Cape Town, allowing United customers to easily connect to other points in South Africa and to other countries in the southern region of the African continent.

Attachment 3 – Supplement to Application of United Page 20 of 89

Based upon the many benefits of a flight from the Washington, D.C. region to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

C. Todd Gilbert Speaker of the House Attachment 3 – Supplement to Application of United Page 21 of 89



COMMONWEALTH OF VIRGINIA
HOUSE OF DELEGATES
RICHMOND

DAVID L. BULOVA
POST OFFICE BOX 106
FAIRFAX STATION, VIRGINIA 22039

THIRTY-SEVENTH DISTRICT

COMMITTEE ASSIGNMENTS:

GENERAL LAWS (CHAIR)

EDUCATION

APPROPRIATIONS

AGRICULTURE, CHESAPEAKE AND

NATURAL RESOURCES

May 13, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re:

Docket DOT-OST-2022-0050

Dear Secretary Buttigieg:

I am pleased to write in support of United Airlines' application to the U.S. Department of Transportation (Department) to launch the first-ever U.S. carrier non-stop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing critical government, business, and cultural travel ties.

As your Department reviews these proposals, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to greatly benefit from the United plan. I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is
 the largest route between the U.S. and Cape Town that does not currently have nonstop service
 and is more than double the size of the Atlanta Cape Town route.
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta.
- Market Size and Community Access: United's flights between Dulles and Cape Town will
 connect 55 cities across the United States to Cape Town, which represent over 155,000 annual
 bookings and 92% of the entire U.S. travel demand to Cape Town.
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier United which means more day-of-week flight

choices, more itinerary choices, more pricing choices, and more product choices by United for consumers.

Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore
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other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

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Sincerely

David Bulova Member, Virginia House of Delegates

37th District

Page 23 of 89

COMMONWEALTH OF VIRGINIA

House of Delegates
RICHMOND



COMMITTEE ASSIGNMENTS: COURTS OF JUSTICE TRANSPORTATION HEALTH, WELFARE AND INSTITUTIONS

SIXTY-SEVENTH DISTRICT

May 11, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

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• Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Karrie K. Delaney

Member, Virginia House of Delegates

Page 25 of 89



COMMONWEALTH OF VIRGINIA
HOUSE OF DELEGATES
RICHMOND

PATRICK A. HOPE POST OFFICE BOX 3148 ARLINGTON, VIRGINIA 22203

FORTY-SEVENTH DISTRICT

COMMITTEE ASSIGNMENTS:
COURTS OF JUSTICE
HEALTH, WELFARE AND INSTITUTIONS
PUBLIC SAFETY

May 13, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- · Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- · Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- · Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. Cape Town

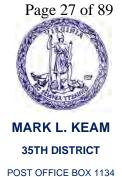
flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier – United – which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers

· Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Patrick A. Hope



VIENNA, VIRGINIA 22183

COMMONWEALTH OF VIRGINIA

House of Delegates

RICHMOND

COMMITTEE ASSIGNMENTS:

FINANCE COURTS OF JUSTICE COMMERCE AND ENERGY

May 13, 2022

The Honorable Pete Buttigieg Secretary, U.S. Department of Transportation 1200 New Jersey Avenue, S.E. Washington, DC 20590

Re: United Airlines Proposal Connecting IAD and CPT
Docket DOT-OST-2022-0050

Dear Secretary Buttigieg:

I write in strong support of the above-referenced application by United Airlines to launch a nonstop service between Washington, DC (IAD), and Cape Town, South Africa (CPT).

As measured by annual bookings, this route is the largest connection between any American city and Cape Town that currently does not have a nonstop service.

United Airlines proposes to connect these two destinations with three weekly flights, which would be historic and much-needed, considering the government, business, and cultural connections that these two legislative capital cities represent in our respective nations.

As a Virginia state legislator whose district includes four Metrorail stations located along the route between downtown Washington and Dulles Airport, I believe this proposal by United Airlines will be of tremendous benefit to our region's economy.

The direct flights will invite thousands of additional business travelers and tourists to Virginia and the surrounding areas, especially at this time when the travel and tourism industries have suffered tremendously from the fallout of COVID-19.

The new route will also help United Airlines increase its operations in Northern Virginia by adding hundreds of good jobs in our region, which will provide more revenues to localities.

I also believe that this new route will serve the residents of our region in other meaningful ways. The Greater Washington region is home to the third largest population of African-born migrants in the United States. Establishing a nonstop service will help many of our African residents who may have relatives there maintain more robust cultural and personal ties.

Sec. Buttigieg Re DOT-OST-2022-0050 May 13, 2022 Page 2

Finally, on a personal note, I have been a long-time frequent flyer of United Airlines, and I try to use this carrier whenever I have a choice of airlines.

Three years ago, my family and I visited the African continent for the first time, which included a week's stay in Cape Town and a Safari tour. Because there were no nonstop options on United Airlines from my home airport of Dulles to South Africa, our flights connected through layovers in European cities.

We endured the nearly 30-hour flights each way with long layovers in Frankfurt and Zurich, respectively, but we certainly would have preferred nonstop flights. While I am used to dealing with long distance air travel and jet lags, my teenaged kids did not fare so well when they landed in South Africa feeling completely exhausted.

Based on what I believe are the many benefits of having nonstop flights from Washington Dulles to Cape Town, I urge you and your department to carefully consider all of these factors and approve this reasonable proposal by United Airlines.

Should you have any questions regarding my strong support for this matter, please do not hesitate to contact me at any time.

Sincerely,

Mark L. Keam

Page 29 of 89

COMMONWEALTH OF VIRGINIA

House of Delegates
RICHMOND

KATHLEEN J. MURPHY
POST OFFICE BOX 406
RICHMOND, VIRGINIA 23218
THIRTY-FOURTH DISTRICT

COMMITTEE ASSIGNMENTS:

General Laws Transportation Finance

May 13, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route
 is the largest route between the U.S. and Cape Town that does not currently have nonstop
 service and is more than double the size of the Atlanta Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will
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 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between
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 D.C. Cape Town flights would operate, flights from Washington, D.C. will provide the
 country nearly daily service to Cape Town offered online by a single carrier United –
 which means more day-of-week flight choices, more itinerary choices, more pricing choices,
 and more product choices by United for consumers

• Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Delegate, VA-34

Page 31 of 89



COMMONWEALTH OF VIRGINIA
HOUSE OF DELEGATES
RICHMOND

DAVID A. REID

POST OFFICE BOX 4132

ASHBURN, VIRGINIA 20148

THIRTY-SECOND DISTRICT

COMMITTEE ASSIGNMENTS:
PRIVILEGES AND ELECTIONS
TRANSPORTATION
APPROPRIATIONS

15 MAY 2022

SUBJ.: Docket DOT-OST-2022-0050 // Nonstop service between Washington, DC and Cape Town, South Africa

Dear Secretary Buttigieg:

As the Chair of the Virginia Manufacturing Development Commission and the Democratic House Business Liaison, I would like to add my strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, DC and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal can match.

As your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government entities that will benefit the most from the Washington, DC – Cape Town routes versus those proposed for Atlanta:

- Market Demand: As measured by annual bookings, the Washington, DC Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta Cape Town route
- Strong Local Community Ties: The Washington, DC/Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles (IAD) and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, DC Cape Town flights would operate, flights from Washington, DC will provide the country nearly daily service to Cape Town offered online by a single carrier United which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers
- **Broader Reach:** United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent

Based upon the many benefits of regular flights from Washington, DC to Cape Town, I fully support this proposal by United Airlines.

Yours in service,

Delegate David A. Reid VA-32 | Loudoun

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COMMONWEALTH OF VIRGINIA

HOUSE OF DELEGATES
RICHMOND

IRENE SHIN

397 HERNDON PARKWAY HERNDON, VIRGINIA 20170 COMMITTEE ASSIGNMENTS:
COUNTIES, CITIES AND TOWNS
COMMUNICATIONS, TECHNOLOGY AND
INNOVATION

May 13, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. - Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier – United – which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers

• Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Irene Shin

Delegate, 86th District

Page 34 of 89



COMMONWEALTH OF VIRGINIA HOUSE OF DELEGATES RICHMOND

SHELLY ANNE SIMONDS POST OFFICE BOX 1952 NEWPORT NEWS, VIRGINIA 2360 I

NINETY-FOURTH DISTRICT

COMMITTEE ASSIGNMENTS: PRIVILEGES AND ELECTIONS AGRICULTURE, CHESAPEAKE AND NATURAL RESOURCES PUBLIC SAFETY

May 11, 2022

The Honorable Peter Buttigleg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigleg,

As a Virginia legislator, I know many people in my State have strong ties to South Africa and want improved connections to cities like Cape Town. I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta - Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. - Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier - United - which means more day-of-week flight

- choices, more itinerary choices, more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Hely Simonds

Sincerely,

Shelly Anne Simonds

Member, Virginia House of Delegates

Ninety-Fourth District

Newport News, Virginia

May 13, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta - Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier United which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Delegate Rip Sullivan 48th District of Virginia



COMMONWEALTH OF VIRGINIA HOUSE OF DELEGATES RICHMOND

VIVIAN E. WATTS 8717 MARY LEE LANE ANNANDALE, VIRGINIA 22003

THIRTY-NINTH DISTRICT

May 13, 2022

COMMITTEE ASSIGNMENTS: COURTS OF JUSTICE TRANSPORTATION FINANCE RULES

The Honorable Peter Buttigieg
Secretary of the United States Department of Transportation
1200 New Jersey Avenue, S.E.
Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write in strong support for United Airlines' application to the U.S. Department of Transportation to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. I have no doubt that the benefits of serving our nation's capital and connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer. For consideration:

- Market Demand: Measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta - Cape Town route.
- Strong Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South
 Africa with a South African-born population that ranks in the top five in the U.S. and is larger than Atlanta.
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities
 across the United States to Cape Town, representing 92% of the entire U.S. travel demand to Cape Town.
- Increased Capacity and More Choice: Direct access does not currently exist to the robust ties and markets
 described above. Providing such new access opens far more benefits than just expanding existing service
 in Atlanta. However, because United currently operates between Newark/New York City and Cape Town
 on different days than the Washington, D.C. flights would operate, the densely populated Atlantic coast
 region will gain nearly daily, direct service to Cape Town which means more day-of-week flight choices,
 more itinerary choices, more pricing choices, and more product choices for consumers.
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United
 customers will be able to connect at Cape Town to other points in South Africa and to other countries in
 the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Delegate Vivian E. Watts



MURIEL BOWSER
MAYOR

May 13, 2022

The Honorable Pete Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg:

As Mayor of Washington, DC, I write in strong support of United Airlines' application to the U.S. Department of Transportation (Department) to launch the first-ever U.S. carrier nonstop service between the Washington, DC region (Washington Dulles International Airport) and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly direct flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that passengers will benefit from a Washington, DC region – Cape Town route, and the connections to other cities across the U.S. that the Dulles hub offers.

Washington, DC, is a world-class city with diverse and culturally rich neighborhoods and businesses for residents and visitors alike. And as our nation's capital, we are home to embassies and diplomatic delegations from around the globe. With one of the most educated workforces in our country, Washington, DC is fortified by prestigious research institutions, a commitment to innovation, and a business-friendly government.

Once again, based upon the many benefits of three weekly direct flights from the Washington, DC region to Cape Town, I fully support this proposal by United Airlines.

Sincerely

Mayor



May 15, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and its Northern Virginia neighbors such as Arlington, as well as the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta - Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities
 across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the
 entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City
 and Cape Town on different days of the week than the Washington, D.C. Cape Town flights would
 operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered
 online by a single carrier United which means more day-of-week flight choices, more itinerary choices,
 more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United
 customers will be able to connect at Cape Town to other points in South Africa and to other countries in
 the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Emily E. Cassell, Director

Enig E. asell



May 11, 2022

The Honorable Peter Buttigieg
Secretary
United States Department of Transportation
1200 New Jersey Avenue, S.E.
Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I am writing to you in strong support for United Airlines' application to the U.S. Department of Transportation to launch nonstop service between Washington, D.C., and Cape Town, South Africa. Today, there is single connect service to Cape Town three times per week via United's Newark – Cape Town operation. United's proposal in this proceeding to add service between Washington Dulles and Cape Town on three different days of the week will give travelers a total of six days per week to fly United to/from Cape Town. This means consumers in Houston will have more United flights to choose from, more itinerary options, more pricing options, and the ability to tailor their travels to/from Cape Town via two different United gateways.

Bay Area Houston Economic Partnership is a member-driven organization that provides the leadership to stimulate regional economic development and employment. Our members include business partners encompassing 16 cities, Harris and Galveston counties, the Houston Airport System, and Port Houston. Houston would benefit, since Washington Dulles is a United network hub. While it would be a connecting flight, Houstonians would still enjoy quicker service to Cape Town. This would be advantageous economically for the Houston metropolitan area due to convenient travel options to Cape Town as well as hosting those who travel to Houston from South Africa.

United is a relatively new entrant in the U.S. – South Africa market, and I support its plan to increase flights to this part of the world. United has been successful at operating to other points in Africa from Washington Dulles including Ghana and Nigeria. I believe the strong local base of traffic in Washington, D.C., and the large demand from cities across the U.S., including Houston, for travel to South Africa will help ensure the success of United's growth plans.

In total, United's proposal will connect 55 U.S. cities to Cape Town facilitating tourism, business, and government-related travel. Houston stands to benefit from this proposal, and I urge you to select United.

Sincerely,

Bob Mitchell

President
Bay Area Houston Economic Partnership (BAHEP)



May 11, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigleg,

On behalf of the Committee for Dulles (CFD), we write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta -Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. - Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier – United – which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers

 Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, we fully support this proposal by United Airlines.

Sincerely,

J. Michael Sawyers

President

Peter Lauten

First Vice President

Scott K. York

Executive Director



May 4, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, DC 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, DC and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses and government bodies that stand to benefit most. I have no doubt that the public benefits of Washington, DC, and the connections to other cities across the U.S. that the Dulles hub offers, surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, DC Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta Cape Town route.
- Strong Local Community Ties: The Washington, DC/Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks top five in the U.S. and is larger than Atlanta.
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities
 across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire
 U.S. travel demand to Cape Town.
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, DC - Cape Town flights would operate, flights from Washington, DC will provide the country nearly daily service to Cape Town offered online by a single carrier – United – which means more day-of-week flight choices, more itinerary choices, more pricing choices and more product choices by United for consumers.
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United
 customers will be able to connect at Cape Town to other points in South Africa and to other countries in the
 southern region of the African continent.

Based upon the many benefits of a flight from Washington, DC to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Elliott L. Ferguson, II

DULLES REGIONAL CHAMBER of COMMERCE.

May 10, 2022

The Honorable Peter Buttigleg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigleg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta - Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities
 across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the
 entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City
 and Cape Town on different days of the week than the Washington, D.C. Cape Town flights would
 operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered
 online by a single carrier United which means more day-of-week flight choices, more itinerary choices,
 more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United
 customers will be able to connect at Cape Town to other points in South Africa and to other countries in
 the southern region of the African continent.
- Dulles Regional Chamber video conference on Trade Opportunities with Africa, with US Senator Mark Warner, Apr 19. 2021, https://www.dulleschamber.org/international-business-council-videos

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Respectfully,

John P. Boylan
President & CEO



COUNTY OF FAIRFAX

BOARD OF SUPERVISORS FAIRFAX, VIRGINIA 22035 Suite 530 12000 GOVERNMENT CENTER PARKWAY FAIRFAX, VIRGINIA 22035-0071

> TELEPHONE 703- 324-2321 FAX 703- 324-3955

chairman@fairfaxcounty.gov

May 11, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town
 route is the largest route between the U.S. and Cape Town that does not currently have
 nonstop service and is more than double the size of the Atlanta Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town
 will connect 55 cities across the United States to Cape Town, which represent over
 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. - Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier – United – which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Jeffrey C. McKay

Chairman

Fairfax County Board of Supervisors



May 12, 2022

The Honorable Peter Buttigieg Secretary of Transportation United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

On behalf of the Greater Houston Partnership, representing the business community of the 12-county greater Houston region, I write today in strong support of United Airlines' application to the U.S. Department of Transportation to launch nonstop service between Washington, D.C. and Cape Town, South Africa.

Today, our community has single-connect service to Cape Town three times per week via United's Newark – Cape Town operation. United's proposal to add service between Washington Dulles and Cape Town on three different days of the week will give travelers in our city a total of six days per week to fly United to/from Cape Town. This means passengers in our area will have more United flights to choose from, more itinerary options, more pricing options, and the ability to tailor their travels to/from Cape Town via two different United gateways.

United is a relatively new entrant in the U.S.—South Africa market, and we support the airline's plan to increase flights to this part of the world. United has successfully operated flights to other parts of Africa from Washington Dulles, including Ghana and Nigeria. We believe the strong local base of traffic in Washington, D.C., and the large demand from cities across the U.S., such as Houston, for travel to South Africa will help ensure the success of United's growth plans.

In total, United's proposal will connect 55 U.S. cities to Cape Town facilitating tourism, business, and government-related travel. The Houston region stands to benefit from this proposal, and I urge you to select United.

Sincerely,

Bob Harvey
President & CEO



May 16, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

RE: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg:

I strongly support United Airlines' application to the United States Department of Transportation for non-stop service between Washington Dulles (IAD) and Cape Town, South Africa (CPT). Currently, flights out of Houston, TX to Cape Town require very long layovers, long connections or a change in airports. United's proposed flight schedules will allow only one manageable connecting flight at IAD, and will allow passengers from our area to get to Cape Town much more quickly than any other airline's offerings.

As an African-American chamber of commerce, it is our desire to ensure that our members are able to conduct as much business as possible with businesses on the continent of Africa. United Airlines has been an excellent partner of our chamber in helping our member businesses grow and expand, and the addition of this route to their schedule will only continue to bolster our member businesses.

Thank you for your time and consideration in this matter. United's connection to Cape Town will open trade opportunities for our community. We stand to greatly benefit from this growth plan for United, and I encourage you to approve their proposal.

Best Regards,

Card Gum

Carol Guess

Interim President, Greater Houston Black Chamber of Commerce

Page 49 of 89



May 12, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation to launch nonstop service between Washington, D.C. and Cape Town, South Africa. We are proud to call United Airlines a longtime partner of the Greater Houston LGBT Chamber of Commerce. The company has invested in our mission focused on LGBTQ+ economic inclusion and supported the regional economy through jobs creation, community engagement and growth plans that are good for our city.

Today, my community has single connect service to Cape Town three times per week via United's Newark – Cape Town operation. United's proposal in this proceeding to add service between Washington Dulles and Cape Town on three different days of the week will give travelers in my city a total of six days per week to fly United to/from Cape Town. This means consumers in my area will have more United flights to choose from, more itinerary options, more pricing options, and the ability to tailor their travels to/from Cape Town via two different United gateways.

United is a relatively new entrant in the U.S. – South Africa market and we support its plan to increase flights to this part of the world. United has been successful at operating to other points in Africa from Washington Dulles including Ghana and Nigeria. We believe the strong local base of traffic in Washington, D.C., and the large demand from cities across the U.S. for travel to South Africa will help ensure the success of United's growth plans.

In total, United's proposal will connect 55 U.S. cities to Cape Town facilitating tourism, business, and government related travel. Members of the Greater Houston LGBT Chamber of Commerce and regional LGBTQ+ community stands to benefit from this proposal, and I urge you to select United.

Sincerely,

Damni C. Wallace

Tammi C. Wallace
Co-Founder, President & CEO
Greater Houston LGBT Chamber of Commerce



May 13, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Greater Washington and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta Cape Town route.
- Strong Local Community Ties: The Greater Washington region, (D.C./Virginia/Maryland) has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta.
- Market Size and Community Access: United's flights between Dulles Airport and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town.
- Increased Capacity and More Choice: Because United currently operates between Newark, New York City
 and Cape Town on different days of the week than the Washington, D.C. Cape Town flights would
 operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered
 online by a single carrier United which means more day-of-week flight choices, more itinerary choices,
 more pricing choices, and more product choices by United for consumers.
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United
 customers will be able to connect at Cape Town to other points in South Africa and to other countries in
 the southern region of the African continent.

As the region's premier business organization for over 130 years, the Greater Washington Board of Trade continues to advocate and support efforts to enhance and modernize the region's transportation and transit infrastructure and believe this application is important and a step in the right direction.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Jack McDougle President & CEO

Greater Washington Board of Trade



Loudoun Convention & Visitors Association 112-G SOUTH STREET SE, LEESBURG, VA 20175 P 703.771.2170 F 703.771.4973 VisitLoudoun.org

May 4, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New
 York City and Cape Town on different days of the week than the Washington, D.C. Cape Town
 flights would operate, flights from Washington, D.C. will provide the country nearly daily service
 to Cape Town offered online by a single carrier United which means more day-of-week flight
 choices, more itinerary choices, more pricing choices, and more product choices by United for
 consumers



Loudoun Convention & Visitors Association 112-G SOUTH STREET SE, LEESBURG, VA 20175 **P** 703.771.2170 **F** 703.771.4973

VisitLoudoun.org

• Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Beth Erickson President & CEO



Page 53 of 89

LOUDOUN COUNTY ECONOMIC DEVELOPMENT ADVISORY COMMISSION

May 13, 2022

The Honorable Peter Buttigieg
Secretary
United States Department of Transportation
1200 New Jersey Avenue, S.E.
Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

The Loudoun County Economic Development Advisory Commission endorses United's expansion as it presents a substantive development opportunity. With the increases in exports, commodity demands, and governmental revenues, South Africa is primed for economic expansion and development. Also, this creates an opportunity to bring socioeconomic programs and partnerships that will help address population needs. An expansion of this nature supports the United States' economic expansion goals and supports the optimistic outlook on the recovery and growth of the South Africa business landscape. United Airlines, the Metropolitan Washington Airports Authority, and Loudoun County contribute economically, add fiscal sustainability, and a reflects well as a prominent passenger pool that is unmatched by any other locality.

As a major contributor to the business success in Virginia, the Loudoun County Economic Development Advisory Commission fully supports United in its South African expansion.

Best

Chauvon McFadden, Chair

Economic Development Advisory Commission

Dana Hamerschlag, Vice-Chair

Economic Development Advisory Commission

43777 Central Station Drive • Suite 300 • Ashburn, VA 20147 Tel: 703-777-0426 • Fax: 703-771-5363 Page 54 of 89



May 12, 2022

The Honorable Peter Buttigieg
Secretary
United States Department of Transportation
1200 New Jersey Avenue, S.E.
Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route
 is the largest route between the U.S. and Cape Town that does not currently have nonstop
 service and is more than double the size of the Atlanta Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong
 cultural ties to South Africa with a South African foreign-born population that ranks in the
 U.S. top five and is larger than Atlanta. In fact, Loudoun County is currently developing a siscity relationship in South Africa to increase our business and economic development
 ecosystem
- Economic Ties: The Washington, D.C./Virginia/Maryland region is one of the top locations for the information and communications technology (ICT) businesses and workforce in the United States. South Africa has the largest ICT sector on the African continent and this connection offers greater advantages for foreign investment and economic development.

43777 Central Station Drive • Suite 300 • Ashburn, VA 20147 Tel: 703-777-0426 • Fax: 703-771-5363

- Market Size and Community Access: United's flights between Dulles and Cape Town will
 connect 55 cities across the United States to Cape Town, which represent over 155,000
 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between
 Newark/New York City and Cape Town on different days of the week than the Washington,
 D.C. Cape Town flights would operate, flights from Washington, D.C. will provide the
 country nearly daily service to Cape Town offered online by a single carrier United which
 means more day-of-week flight choices, more itinerary choices, more pricing choices, and
 more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Buddy Rizer, CEcD, Executive Director

Loudoun County Department of Economic Development



May 12, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

According to the United State Department of Agriculture, the economy of South Africa is expected to increase from its current estimated GDP of \$570 billion to an estimated \$810 billion GDP by 2030, an increase of 42%. Opportunities in business surrounding technology, aerospace, manufacturing, agriculture, and more will continue to present themselves. The Loudoun Economic Development Authority is tasked with promoting business growth in Loudoun County and beyond. We see South Africa as an emerging global market leader and encourage the development of a strong business relationship. That relationship begins with more direct access to Cape Town.

United's route expansion providing direct flights to Cape Town will create opportunities that are not currently available within this region. With direct access to this market, Loudoun and our neighboring communities, counties and states will have the convenience, growth potential, and global presence needed to ensure local, state, and national exposure that will create jobs and drive economic growth.

The Loudoun Economic Development Authority fully endorses the United expansion of flights directly between Washington-Dulles International Airport and Cape Town, South Africa.

Thank you for the opportunity to convey our support.

Sincerely,

Bernard Mustafa

Bernard Mustafa, Chair Loudoun County Economic Development Authority



Matthew F. Letourneau Dulles District Supervisor

Board of Supervisors 1 Harrison Street, SE, PO Box 7000, Leesburg, VA 20177-7000 703-777-0204 O | 703-777-0421 F | matt.letourneau@loudoun.gov

loudoun.gov/dulles

May 16, 2022

The Honorable Pete Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

As the local government representative whose district includes Washington-Dulles International Airport, I am writing in strong support of United Airlines' application to the U.S. Department of Transportation to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa.

Dulles Airport is vitally important to the economy of the greater Washington region. Connecting the legislative capitals of the United States and South Africa would provide important government, business, diplomatic, and cultural connections whose potential is currently unrealized and would allow for increased civic partnerships between the two nations.

As your Department reviews proposals for the remaining four South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. The public benefits of Washington, D.C. far outweigh what Atlanta, as proposed by Delta, can offer. For consideration:

- Market demand: As measured by annual bookings, the Washington, D.C. to Cape Town route is the largest route between the United States and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta to Cape Town route.
- **Airport congestion relief**: Additional connections from Dulles Airport, which has the capacity for expansion, will serve to relieve congestion at other airports in the Northeast region, many of which have capacity constraints.
- **Strong local community ties**: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa; we have a regional foreign-born South African population that ranks in the top five in the United States and is larger than Atlanta's.
- Market size and community access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town.
- **Increased capacity and more choice**: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the

Washington, D.C. to Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town – offered online by a single carrier.

- **Broader reach**: United's alliance partner has a hub operation at Cape Town, which will allow United customers to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.
- Potential technology partnerships: The South African Information and Communications Technology sector is the largest on the African continent and the 20th largest in the world. South Africa is the top-ranked nation on the World Intellectual Property Organization's Global Innovation Index. Loudoun County, Virginia is the data center capital of the world, housing an intense concentration of fiber-optic cable. The majority of the world's internet traffic runs through servers hosted in Loudoun. A nonstop flight from Dulles Airport to Cape Town would represent a powerful potential technology partnership and shared innovation that would be beneficial to the entire United States.

I fully support this proposal by United Airlines and hope that your Department will consider the many benefits of a flight from Washington, D.C. to Cape Town when making your decision.

Sincerely,

Matthew F. Letourneau

Matt Letownen

Dulles District Supervisor, Loudoun County Board of Supervisors



May 16, 2022

The Honorable Peter Buttigieg Secretary **United States Department of Transportation** 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation to launch nonstop service between Washington, D.C. and Cape Town, South Africa. Today, we have single connect service to Cape Town three times per week PEEK PROPERTIES via United's Newark - Cape Town operation. United's proposal in this proceeding to add service between Washington Dulles and Cape Town on three different days of the week will give travelers in my city a total of six days per week to fly United to/from Cape Town. This means consumers in my area will have more United flights to choose from, more itinerary options, more pricing options, and the ability to tailor their travels to/from Cape Town via two different United gateways.

United is a relatively new entrant in the U.S. – South Africa market and we support its plan to increase flights to this part of the world. United has been successful at operating to other points in Africa from Washington Dulles including Ghana and Nigeria. We believe the strong local base of traffic in Washington, D.C., and the large demand from cities across the U.S. for travel to South Africa will help ensure the success of United's growth plans.

In total, United's proposal will connect 55 U.S. cities to Cape Town facilitating tourism, business, and government related travel. NJ stands to benefit from this proposal, and I urge you to select United.

Sincerely,

David Rosenberg Executive Director

Dad July

BOARD OF DIRECTORS

CHAIRMAN MILES BERGER CHAIRMAN AND COO, THE BERGER ORGANIZATION

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NATHAN HERZOG PRESIDENT. ROYAL WINE CORP.

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EMANUAL KLEIN MANAGING DIRECTOR. Attachment 3 – Supplement to Application of United

Page 60 of 89



May 9, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg:

I write today in strong support for United Airlines' application to the U.S. Department of Transportation to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travellers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what other proposals can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta Cape Town route;
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta;
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town;
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier United which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers;
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, the Chamber fully supports this proposal by United Airlines.

Sincerely,

Julie Coons President & CEO

Northern Virginia Chamber of Commerce



May 9, 2022

The Honorable Pete Buttigieg United States Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier –

- United which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Thank you for your consideration. Should you or your staff have any questions, please contact me at (804) 644-1607.

Best regards,

Barry E. DuVal President and CEO

Day E. Oulas

Attachment 3 – Supplement to Application of United Page 63 of 89

COMMONWEALTH OF VIRGINIA

Greg Campbell Director

Department of Aviation5702 Gulfstream Road Richmond, Virginia 23250-2422

V/TDD – (804) 236-3624 *FAX* – (804) 236-3635

May 13, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg:

United Airlines has applied to launch the first-ever U.S. carrier nonstop service between our nation's capital and Cape Town, South Africa. The proposed service frequencies will originate from Dulles International Airport ("Dulles"), based in Loudoun County, Virginia, and offer three-times-weekly flights.

On behalf of the Virginia Aviation Board, I write to respectfully request your support for the allocation of these frequencies as they will provide unparalleled government, business, and cultural travel ties for the benefit of all Americans. I encourage you to review the data that supports a favorable decision to initiate this service from Dulles:

- Market Demand When measured by annual bookings, the Dulles International to Cape Town route is the largest route between the United States and Cape Town that does <u>not</u> have nonstop service;
- ➤ Community Ties The Virginia/Maryland/Washington, DC region is culturally tied to South Africa with its South Africa-born population that ranks in the top five nationally and is much larger than that of Atlanta, Georgia;
- Community Access The Dulles to Cape Town flights to be operated by United Airlines will connect 55 American cities with South Africa's capital -- this represents more than 155,000 annual bookings and 92 percent of the entire U.S. travel demand to Cape Town;

Attachment 3 – Supplement to Application of United Page 64 of 89 The Honorable Peter Buttigieg Page 2

- More Capacity and Better Choices The addition of service from Dulles to Cape Town will enhance access as these flights will complement United's service from Newark to Cape Town but operate on different days thereby providing our nation with nearly daily service by a U.S. carrier as well expanded consumer choices; and lastly,
- ➤ **Broader Reach** It is my understanding that United Airlines has a partner airline with a hub operation at Cape Town, which enables passengers to connect at Cape Town to other points in South Africa as well as to other countries in the southern portion of the African continent. Thus, the proposed service offers the additional benefit of expanded range for the traveling public.

Thank you for your time and attention regarding this matter. I look forward to your decision.

Sincerely,

Roderick D. "Rod" Hall Chairman

Virginia Aviation Board

Cc: Sophie Chafin Vance, Region 1
Virginia Aviation Board

Victoria Cox, Region 2 Virginia Aviation Board

Derek M. "Dak" Hardwick, Region 3 Virginia Aviation Board

Alan Abbott, Region 4 Virginia Aviation Board

Maggie Ragon, Region 5 Virginia Aviation Board

Donald T. Robertson, Region 6 Virginia Aviation Board

Vanessa Christie, Region 7 Virginia Aviation Board



May 13, 2022

The Honorable Peter Buttigleg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support of United Airlines' application to the U.S. Department of Transportation (Department) to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, the public benefits to Washington, D.C., and Virginia, and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- International Trade: Virginia's exports to South Africa in 2021 were \$95 million, and over the last ten years, Virginia has seen a 33% increase in exports to South Africa.
- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta - Cape Town route
- Strong Local Community Ties: Washington, DC has a sister city relationship with Pretoria, the executive branch capital of South Africa, and the city of Hampton, Virginia, is a sister city with the South African city of Msunduzi
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represents over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York
 City and Cape Town on different days of the week than the Washington, D.C. Cape Town flights
 would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town
 offered online by a single carrier United which means more day-of-week flight choices, more
 itinerary choices, more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation in Cape Town; therefore, United customers will be able to connect at Cape Town to other points in South Africa and other countries in the southern region of the African continent

Based on the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely, —DocuSigned by:

Jason El koubi

__66EAD16B57FF4C6....... resident and CEO

901 E. Cary Street, Suite 900 Richmond, Virginia 23219 VEDP.org



May 10, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg:

I write today in strong support of United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C., and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta -Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single

- carrier United which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based on the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

With Gratitude,

Rita McClenny

VTC President and CEO

Attachment 3 – Supplement to Application of United

Page 68 of 89

BOARD OF DIRECTORS

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The Honorable Anthony A. Williams Federal City Council

EX-OFFICIO

Victor Hoskins Fairfax County FDA

Buddy Rizer Loudoun County EDA



May 9, 2022

The Honorable Peter Buttigieg Secretary **United States Department of Transportation** 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

The Washington Airports Task Force (WATF) provides this letter in strong support for United Airlines' application to the U.S. Department of Transportation (DOT) to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

The WATF is a non-profit, 501(c)(3) Virginia Corporation dedicated to enhancing aviation services for the National Capital Region to stimulate job creation. As such, the WATF regularly advocates and promotes global access through expanded and enhanced aviation services at Washington Dulles International Airport (Dulles). Our members represent businesses throughout the metropolitan Washington, D.C. region who understand and appreciate the substantial benefits this United Airlines nonstop flight, between its Dulles hub and Cape Town, will provide to our regional economy.

While DOT reviews proposals for the remaining South Africa frequencies, we urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, we have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

Market Demand: As measured by annual bookings, the Washington, D.C. - Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta – Cape Town route.

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The Honorable Peter Buttigieg May 9, 2022 Page 2

- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta.
- Market Size and Community Access: United's flights between Dulles and Cape Town will
 connect 55 cities across the United States to Cape Town, which represent over 155,000
 annual bookings and 92% of the entire U.S. travel demand to Cape Town.
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. - Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier – United – which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, the Washington Airports Task Force fully supports this proposal by United Airlines.

Respectfully submitted,

Keith W. Meurlin, President

cetsweed!

AMBASSADOR CAMERON HUME (ret.) Former U.S. Ambassador to Algeria, South Africa, and Indonesia

May 17, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

No doubt you recognize the importance of connectivity with key U.S. allies around the globe, such as South Africa. A United flight between Washington, D.C. and Cape Town makes travel and diplomacy a whole lot easier for U.S. and South African legislators. United's proposal can also enhance access to the South African government in Pretoria. The bilateral relationship between the U.S. and South Africa is strong and connecting Washington, D.C. with South Africa can underpin our commitment to this important U.S. political and trade ally.

In addition to the important and positive geopolitical impacts United's proposal offers, a flight between Washington, D.C. and Cape Town makes sense considering the following points:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta - Cape Town route
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities
 across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the
 entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier United which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers

My years of service and experience as U.S. Ambassador to South Africa leads me to support United's proposal to link Washington, D.C. directly with South Africa at Cape Town. I believe the political and economic benefits of United's plan outweigh any other competing proposal in the U.S. – South Africa Combination Frequency Allocation Proceeding.

Sincerely,

C Hume

Amb Zionajo H Gias, rev 345 Serile Ave Pato Alto, California sulsmi

May 6, 2022
The Honorable Peter Buttigleg
Secretary
United States Department of Transportation
1200 New Jersey Avenue, S.E.
Washington, D.C. 20590

Re: Docket b@T-05T-2022-0050 Rest Societary Burdigles,

I write today in strong support for United Almines' application to the U.S. Department of Transportation. (Department to hunds the <u>first-over U.S. carrier</u> nonstrop service between Washington, D.C. and Cade Town. South Wirles. United proposes to connect the logislative capitals of each country with three weeks flights providing important government, business, and cultural traval ties that no other proposal in this erapposal match.

No doubt you recognize the Importance of connectivity with key L.S. alifes around the globe, such as South Africa. A United flight between Washington, D.C. and Cape Town makes gravel and diplomacy a whole lot easier for L.S. and South Africa expendence of the South Africa government in Presona. The bilateral relationship between the U.S. and South Africa is strong and connecting Washington, O.C. with South Africa can under this our commitment to this important U.S. political and travelarly like between Washington, D.C. and Cape Town makes serve considering the following points.

Market Demand: As measured by annual bookings, the Washington, D.C. - Cape Town route is
the largest route between the U.S. and Cape Town that does not surrently have pointed service
and is more than double the size of the Atlanta - Cape Town route

Market Size and Community Access: United's riights between Dulles and Cape Town will connect.
 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings.

and 92% of the entire U.S. mavel demand to Cape Town

Historia ed Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week-than the Washington, C.C. - Cape Town flights would operate, flights from Washington, D.C. will provide the country readly daily service to Cape Town phered unline by a single carrier – United – which means more day-of-week-flight choices, more itine any moices, more pricing choices, and more product choices by United for consumers.

My years of a mice and experience on the importance of positive connections between the United States and South Africa leads me to support United's proposal to link Washington, D.E. directly, with South Africa at Cape Town; I believe the political and economic conefts of timited's from outweigh any other competing proposal in the U.S. - South Africa Combination Proposal proposal

Singewille

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ASSOCIATION OF FLIGHT ATTENDANTS-CWA, AFL-C10 6250 N. River Road, Suite 4020, Rosemont, IL 60018

PHONE 847 • 292 • 7170 FAX: 847 • 292 • 7180 website: www.unitedafa.org

May 6, 2022

The Honorable Peter Buttigieg, Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today on behalf of the almost 24,000 Flight Attendants at United Airlines to let you know we stand together in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, we collectively urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, we have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta - Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five, exceeding that of the
- Market Size and Community Access: United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. - Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier - United - which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, we fully support this proposal by United Airlines.

Sincerely.

Ken Diaz, President United Master Executive Council

INFLIGHT SAFETY PROFESSIONALS



Attachment 3 – Supplement to Application of United Page 73 of 89

May 12, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation to launch nonstop service between Washington, D.C. and Cape Town, South Africa. Today, my community has single connect service to Cape Town three times per week via United's Newark – Cape Town operation. United's proposal in this proceeding to add service between Washington Dulles and Cape Town on three different days of the week will give travelers in my region a total of six days per week to fly United to/from Cape Town. This means consumers in my area will have more United flights to choose from, more itinerary options, more pricing options, and the ability to tailor their travels to/from Cape Town via two different United gateways.

United is a relatively new entrant in the U.S. – South Africa market and we support its plan to increase flights to this part of the world. United has been successful at operating to other points in Africa from Washington Dulles including Ghana and Nigeria. We believe the strong local base of traffic in Washington, D.C., and the large demand from cities across the U.S. for travel to South Africa will help ensure the success of United's growth plans.

In total, United's proposal will connect 55 U.S. cities to Cape Town facilitating tourism, business, and government related travel. My community, New York State's Capital Region, stands to benefit from this proposal and I urge you to select United.

Sincerely,

Philip Calderone, Esq. Chief Executive Officer

Albany International Airport

has F. Calderone



City of Alexandria, Virginia 301 King Street, Suite 2300 Alexandria, Virginia 22314



Justin M. Wilson Mayor Office: 703.746.4500 Fax: 703.838.6433 justin.wilson@alexandriava.gov

May 4, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your Department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is
 the largest route between the U.S. and Cape Town that does not currently have nonstop service
 and is more than double the size of the Atlanta Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will
 connect 55 cities across the United States to Cape Town, which represent over 155,000 annual
 bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. - Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier – United – which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers
- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore
 United customers will be able to connect at Cape Town to other points in South Africa and to
 other countries in the southern region of the African continent.

Attachment 3 – Supplement to Application of United Page 75 of 89

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Sincerely,

Justin M. Wilson

Mayor



May 4, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation to launch nonstop service between Washington, D.C. and Cape Town, South Africa. Today, my community has single connect service to Cape Town three times per week via United's Newark — Cape Town operation. United's proposal in this proceeding to add service between Washington Dulles and Cape Town on three different days of the week will give travelers in my city a total of six days per week to fly United to/from Cape Town. This means consumers in my area will have more United flights to choose from, more itinerary options, more pricing options, and the ability to tailor their travels to/from Cape Town via two different United gateways.

United is a relatively new entrant in the U.S. – South Africa market and we support its plan to increase flights to this part of the world. United has been successful at operating to other points in Africa from Washington Dulles including Ghana and Nigeria. We believe the strong local base of traffic in Washington, D.C., and the large demand from cities across the U.S. for travel to South Africa will help ensure the success of United's growth plans.

In total, United's proposal will connect 55 U.S. cities to Cape Town facilitating tourism, business, and government related travel. My community, the Charleston tri-county area and the State of South Carolina through Charleston International Airport (CHS), stands to benefit from this proposal and I urge you to select United.

Sincerely,

ES/si

Executive Director & CEO



P.O. Box 752000 Cincinnati, OH 45275-2000

Phone: 859-767-3151 Fax: 859-767-3080 cvgairport.com

May 12, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation to launch nonstop service between Washington, D.C. and Cape Town, South Africa. Today, my community has single connect service to Cape Town three times per week via United's Newark – Cape Town operation. United's proposal in this proceeding to add service between Washington Dulles and Cape Town on three different days of the week will give travelers in my city a total of six days per week to fly United to/from Cape Town. More service and choice results in lower prices and greater customer service delivery.

United is a relatively new entrant in the U.S. – South Africa market and we support its plan to increase flights to this part of the world. It is my understanding that United has been successful at operating to other points in Africa from Washington Dulles including Ghana and Nigeria. We believe the strong local base of traffic in Washington, D.C., and the large demand from cities across the U.S. for travel to South Africa will help ensure the success of United's growth plans.

In total, United's proposal will connect 55 U.S. cities to Cape Town facilitating tourism, business, and government related travel. The Cincinnati/Northern Kentucky region will benefit from this proposal and I urge you to select United.

Sincerely,

Candace S. McGraw Chief Executive Officer CVG Airport Authority



May 11, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support of United Airlines' application to the U.S. Department of Transportation to launch nonstop service between Washington, D.C. and Cape Town, South Africa. Today, my community has single connect service to Cape Town three times per week via United's Newark – Cape Town operation. United's proposal in this proceeding to add service between Washington Dulles and Cape Town on three different days of the week will give travelers in Cleveland, Ohio, a total of six days per week to fly United to/from Cape Town. This means consumers will have more United flights to choose from, more itinerary options, more pricing options, and the ability to tailor their travels to/from Cape Town via two different United gateways.

United is a relatively new entrant in the U.S. – South Africa market and we support its plan to increase flights to this part of the world. United has been successful at operating to other points in Africa from Washington Dulles including Ghana and Nigeria. We believe the strong local base of traffic in Washington, D.C., and the large demand from cities across the U.S. for travel to South Africa will help ensure the success of United's growth plans.

In total, United's proposal will connect 55 U.S. cities to Cape Town facilitating tourism, business, and government related travel. My community stands to benefit from this proposal and I urge you to select United.

Sincerely,

Robert Kennedy Director of Airports

Cleveland Hopkins International Airport P.O. Box 81009 Cleveland, OH 44181-0009 1 216 265 6000



May 12, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation to launch nonstop service between Washington, D.C. and Cape Town, South Africa. Today, my community has single connect service to Cape Town three times per week via United's Newark – Cape Town operation. United's proposal in this proceeding to add service between Washington Dulles and Cape Town on three different days of the week will give travelers in my city a total of six days per week to fly United to/from Cape Town. This means consumers in my area will have more United flights to choose from, more itinerary options, more pricing options, and the ability to tailor their travels to/from Cape Town via two different United gateways.

United is a relatively new entrant in the U.S. – South Africa market and we support its plan to increase flights to this part of the world. United has been successful at operating to other points in Africa from Washington Dulles including Ghana and Nigeria. We believe the strong local base of traffic in Washington, D.C., and the large demand from cities across the U.S. for travel to South Africa will help ensure the success of United's growth plans.

In total, United's proposal will connect 55 U.S. cities to Cape Town facilitating tourism, business, and government related travel. My community, The Gateway Regional Chamber of Commerce, stands to benefit from this proposal and I urge you to select United.

Sincerely,

James R. Coyle

President

Attachment 3 – Supplement to Application of United Page 80 of 89



Indianapolis Airport Authority

7800 Col. H. Weir Cook Memorial Dr. Indianapolis, Indiana 46241 office 317.487.5073 fax 317.487.5134

May 4, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation to launch nonstop service between Washington, D.C., and Cape Town, South Africa. Today, my community has a single connect service to Cape Town three times per week via United's Newark – Cape Town operation. United's proposal in this proceeding to add service between Washington Dulles and Cape Town on three different days of the week will give travelers in my city a total of six days per week to fly United to/from Cape Town. This means consumers in my area will have more United flights to choose from, more itinerary options, more pricing options, and the ability to tailor their travels to/from Cape Town via two different United gateways.

United is a relatively new entrant in the U.S. – South Africa market, and we support its plan to increase flights to this part of the world. United has been successful at operating to other points in Africa from Washington Dulles, including Ghana and Nigeria. We believe the solid local base of traffic in Washington, D.C., and the large demand from cities across the U.S. for travel to South Africa will help ensure the success of United's growth plans.

In total, United's proposal will connect 55 U.S. cities to Cape Town, facilitating tourism, business, and government-related travel. My community, Indianapolis, stands to benefit from this proposal, and I urge you to select United.

Sincerely,

Mario Rodriguez, Executive Director

Attachment 3 – Supplement to Application of United Page 81 of 89



May 4, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigleg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation to launch nonstop service between Washington, D.C. and Cape Town, South Africa. Today, my community has single connect service to Cape Town three times per week via United's Newark – Cape Town operation. United's proposal in this proceeding to add service between Washington Dulles and Cape Town on three different days of the week will give travelers in my city a total of six days per week to fly United to/from Cape Town. This means consumers in my area will have more United flights to choose from, more itinerary options, more pricing options, and the ability to tailor their travels to/from Cape Town via two different United gateways.

United is a relatively new entrant in the U.S. – South Africa market and we support its plan to increase flights to this part of the world. United has been successful at operating to other points in Africa from Washington Dulles including Ghana and Nigeria. We believe the strong local base of traffic in Washington, D.C., and the large demand from cities across the U.S. for travel to South Africa will help ensure the success of United's growth plans.

In total, United's proposal will connect 55 U.S. cities to Cape Town facilitating tourism, business, and government related travel. My community, Myrtle Beach and all of Horry County, stands to benefit from this proposal and I urge you to select United.

Sincerely,

Scott Van Moppess, A.A.E.

myrtle beach

Scott Van Moppes, A.A.E. Director of Airports

1100 Jetport Road, Myrtle Beach, SC 29577

Main 843.448.1580 • FAX 843.626.9096 • Cell 843.446.9581 • Direct 843.839.7362

www.FlyMyrtleBeach.com







LEVAR M. STONEY
MAYOR

May 11, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590-0001

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg:

I write today in strong support of United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United Airlines proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

While your department reviews proposals for the remaining South Africa frequencies, I urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, I have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- *Market Demand:* As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta Cape Town route.
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta.
- *Market Size and Community Access:* United's flights between Dulles and Cape Town will connect 55 cities across the United States to Cape Town, which represent over 155,000 annual bookings and 92% of the entire U.S. travel demand to Cape Town.
- *Increased Capacity and More Choice:* Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier United which means more day-of-week flight





choices, more itinerary choices, more pricing choices, and more product choices by United for consumers.

• *Broader Reach:* United partners with an airline that has a hub operation in Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.

Based on the many benefits of a flight from Washington, D.C. to Cape Town, I fully support this proposal by United Airlines.

Levar M. Stoney

Mayor

900 East Broad Street, Suite 201 • Richmond, Virginia 23219 • (804) 646-7970

Attachment 3 – Supplement to Application of United Page 84 of 89



Department of Aviation

Monroe County, New York

Adam J. Bello
County Executive

Andrew G. Moore
Airport Director

May 12, 2022

The Honorable Peter Buttigieg, Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation to launch nonstop service between Washington, D.C. and Cape Town, South Africa.

Today, my community has single connect service to Cape Town three times per week via United's Newark – Cape Town operation. United's proposal in this proceeding to add service between Washington Dulles and Cape Town on three different days of the week will give travelers in my city a total of six days per week to fly United to/from Cape Town. This means consumers in my area will have more United flights to choose from, more itinerary options, more pricing options, and the ability to tailor their travels to/from Cape Town via two different United gateways.

United is a relatively new entrant in the U.S. – South Africa market and we support its plan to increase flights to this part of the world. United has been successful at operating to other points in Africa from Washington Dulles including Ghana and Nigeria. We believe the strong local base of traffic in Washington, D.C., and the large demand from cities across the U.S. for travel to South Africa will help ensure the success of United's growth plans.

In total, United's proposal will connect 55 U.S. cities to Cape Town facilitating tourism, business, and government related travel. My community in upstate New York (Rochester area) stands to benefit from this proposal and I urge you to select United.

Sincerely,

Andrew G. Moore

Airport Director - ROC

andrew 6. Moore

Attachment 3 – Supplement to Application of United Page 85 of 89



400 AIRWAYS AVENUE SAVANNAH, GA 31408

912.964.0514

May 12, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support of United Airlines' application to the U.S. Department of Transportation to launch nonstop service between Washington, D.C., and Cape Town, South Africa. Currently, the Savannah / Hilton Head International Airport has a single connect service to Cape Town three times per week via United's Newark – Cape Town operation. United's proposal in this proceeding to add service between Washington Dulles and Cape Town on three different days of the week will give travelers here a total of six days per week to fly United to/from Cape Town. This means our customers will have more United flights to choose from, more itinerary options, more pricing options, and the ability to tailor their travels to/from Cape Town via two different United gateways.

Given that United is a relatively new entrant in the U.S. – South Africa market here, we support its plan to increase flights to this part of the world. United has been successful at operating to other points in Africa from Washington Dulles, including Ghana and Nigeria. We believe the strong local base of traffic in Washington, D.C., and the large demand from cities across the U.S. for travel to South Africa will help ensure the success of United's growth plans.

In total, United's proposal will connect 55 U.S. cities to Cape Town, facilitating tourism, business, and government-related travel. Savannah, which is a predominantly African American Community, stands to benefit from this proposal, and I urge you to select United for this new service.

Sincerely,

Gregory B. Kelly, A.A.E., Executive Director

Savannah Airport Commission

Attachment 3 – Supplement to Application of United Page 86 of 89





Rhonda Hamm-Niebruegge DIRECTOR

May 11, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation to launch nonstop service between Washington, D.C. and Cape Town, South Africa. Today, my community has single connect service to Cape Town three times per week via United's Newark – Cape Town operation. United's proposal in this proceeding to add service between Washington Dulles and Cape Town on three different days of the week will give travelers in my city a total of six days per week to fly United to/from Cape Town. This means consumers in my area will have more United flights to choose from, more itinerary options, more pricing options, and the ability to tailor their travels to/from Cape Town via two different United gateways.

United is a relatively new entrant in the U.S. – South Africa market and we support its plan to increase flights to this part of the world. United has been successful at operating to other points in Africa from Washington Dulles including Ghana and Nigeria. We believe the strong local base of traffic in Washington, D.C., and the large demand from cities across the U.S. for travel to South Africa will help ensure the success of United's growth plans.

In total, United's proposal will connect 55 U.S. cities to Cape Town facilitating tourism, business, and government related travel.

Sincerely,

Rhonda Hamm-Niebruegge

Airport Director



10 May 2022

Wrenelle Stander

Wesgro CEO

+27 21 487 8600

wrenelle@wesgro.co.za



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The Honourable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigleg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation to launch the first-ever U.S. carrier nonstop service between Washington, D.C. and Cape Town, South Africa. A direct connection between Washington D.C., the U.S. capital, and Cape Town, the legislative capital of South Africa, located in the Western Cape province, has great potential to grow air passenger demand between the two countries, which would lead to, not only, tourism growth for both destinations but also more business connections, opportunities for investment, and mutually beneficial trade.

The importance of the U.S. market for South Africa and Cape Town cannot be understated with it historically being the second and third biggest passenger markets for South Africa and Cape Town, respectively. The U.S. became the Western Cape's largest export market in 2021 with a year-on-year increase of 57.5% from 2020.

Washington, D.C. is the second largest North American market for both South Africa and Cape Town, after New York, and is the largest unserved North American destination for Cape Town. A total of 65,000 and 18,000 annual two-way passengers were recorded between Washington, D.C., and South Africa and between Washington, D.C., and Cape Town respectively in 2019. The Washington, D.C. – Cape Town city pair has also experienced a compounded annual growth rate (CAGR) of 5% per year between 2015 and 2019.

Having this specific air link as proposed by United would most certainly lead to market stimulation. It will unquestionably increase both passenger and air freight volumes between the two destinations and onwards through United's extensive North American route network. Cape Town also offers excellent connections domestically into South Africa and regionally into the African continent and having the two top routes between the U.S. and Cape Town served by United would be very valuable to our community. Further, we believe that adding direct service between Washington, D.C. and Cape Town would have a greater economic impact to our community's economy than adding additional Cape Town service at a U.S. gateway which already has flights to South Africa.

The commencement of a direct North American route to Cape Town was one of our major objectives when Wesgro established the Cape Town Air Access project in 2015. When United launched its Newark/New York City - Cape Town service the flight served as a big achievement to Wesgro's goals. United and Wesgro have worked diligently in building up trust and integrity over the course of the last few years and the Cape Town traveling and shipping public and our broader community have benefited.

Attachment 3 – Supplement to Application of United



I'm personally very positive about the plans United has for Cape Town and South Africa and I want to confirm our commitment to making the Washington, D.C. – Cape Town route a success through our mutually beneficial partnership.

Kind Regards

Wrenelle Stander

Wesgro CEO and CTAA spokesperson

ABOUT CAPE TOWN AIR ACCESS

Cape Town Air Access is an award-winning air-route development project, responsible for establishing direct flights that connect Cape Town and the Western Cape with the rest of the world. The project is housed within Wesgro – the official tourism, trade and investment promotion agency for Cape Town and the Western Cape and is an impressive collaboration between six government entities – the Western Cape Government, City of Cape Town, Cape Town Tourism, South African Tourism, Airports Company South Africa and Wesgro – as well as selected private sector partners.

Attachment 3 – Supplement to Application of United



Moving Forward, Together

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> MARKETING & PUBLIC RELATIONS CASSANDRA SIBANDA SITINGA KACHIPANDE

SOCIAL & EVENTS
COORDINATION
LISA NETHA XAYAVONG
MIKE HOVE

May 16, 2022

The Honorable Peter Buttigieg Secretary United States Department of Transportation 1200 New Jersey Avenue, S.E. Washington, D.C. 20590

Re: Docket DOT-OST-2022-0050

Dear Secretary Buttigieg,

I write today in strong support for United Airlines' application to the U.S. Department of Transportation (Department) to launch the <u>first-ever U.S. carrier</u> nonstop service between Washington, D.C. and Cape Town, South Africa. United proposes to connect the legislative capitals of each country with three weekly flights, providing important government, business, and cultural travel ties that no other proposal in this proceeding can match.

Our organization Southern African Community USA is a 501 (c) (3) non-profit organization that represents communities from 17 Southern African countries. We aim to increase the visibility of Southern Africans in the USA and contribute to the overall development of the Southern African community both here and in Southern Africa. Therefore, we are interested in seeing the success of this of this venture for our members from South Africa and those from other African countries who would benefit from the increased number of routes.

While your department reviews proposals for the remaining South Africa frequencies, we urge you to consider the various groups of travelers, communities, businesses, and government bodies that stand to benefit most. In this regard, we have no doubt that the public benefits of Washington, D.C., and the connections to other cities across the U.S. that the Dulles hub offers, far surpass what Atlanta (as proposed by Delta) can offer across these same metrics. For consideration:

- Broader Reach: United partners with an airline that has a hub operation at Cape Town, therefore United customers will be able to connect at Cape Town to other points in South Africa and to other countries in the southern region of the African continent.
- Market Demand: As measured by annual bookings, the Washington, D.C. Cape Town route is the largest route between the U.S. and Cape Town that does not currently have nonstop service and is more than double the size of the Atlanta Cape Town route
- Strong Local Community Ties: The Washington, D.C./Virginia/Maryland region has strong cultural ties to South Africa with a South African foreign-born population that ranks in the U.S. top five and is larger than Atlanta
- Market Size and Community Access: United's flights between Dulles and Cape Town will
 connect 55 cities across the United States to Cape Town, which represent over 155,000
 annual bookings and 92% of the entire U.S. travel demand to Cape Town
- Increased Capacity and More Choice: Because United currently operates between Newark/New York City and Cape Town on different days of the week than the Washington, D.C. - Cape Town flights would operate, flights from Washington, D.C. will provide the country nearly daily service to Cape Town offered online by a single carrier – United – which means more day-of-week flight choices, more itinerary choices, more pricing choices, and more product choices by United for consumers

Based upon the many benefits of a flight from Washington, D.C. to Cape Town, SACU fully support this proposal by United Airlines.

Sincerely,

Omega Tawonezvi

CERTIFICATE OF SERVICE

I certify that I have this date served the foregoing document on the following persons by causing a copy to be sent electronically in accordance with the Department's Rules of Practice:

Delta	Chris Walker	chris.walker@delta.com
	Steve Seiden	steven.seiden@delta.com
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Amna Arshad

May 18, 2022