

HG5152  
.A25

1982/83



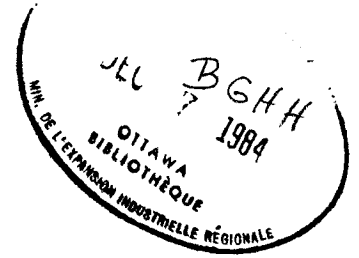
FOREIGN  
INVESTMENT  
REVIEW  
ACT

# Tenth Annual Report

1983-84

Canada

HG  
5152  
A25



# FOREIGN INVESTMENT REVIEW ACT

*Annual Report  
1983-84*

**The Honourable Sinclair Stevens  
Minister responsible for the  
administration of the Act**



**Government  
of Canada**

**Foreign Investment  
Review Agency**

**Gouvernement  
du Canada**

**Agence d'examen de  
l'investissement étranger**



La version française est disponible  
à l'adresse suivante:

Agence d'examen de l'investissement étranger,  
C.P. 2800,  
Succursale postale «D»,  
Ottawa, Canada  
K1P 6A5

©Minister of Supply and Services Canada 1984

Cat. No. Id 51-1984E

ISBN 0-662-13584-9

Ottawa, Canada  
October 1984

Her Excellency,  
The Right Honourable Jeanne Sauvé, P.C., O.C., C.M.M., C.D.,  
Governor General of Canada,  
Ottawa, Ontario.

Excellency:

As Minister responsible for the administration of the Foreign Investment Review Act, I have the honour to present to your Excellency the Tenth Annual Report under the Act for the fiscal year ended March 31, 1984.

Respectfully yours,

A handwritten signature in black ink, appearing to read 'Sinclair Stevens', written in a cursive style with multiple overlapping strokes.

Sinclair Stevens  
Minister of Regional Industrial Expansion

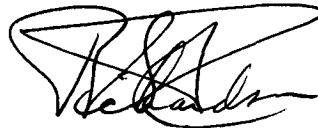
Ottawa, Canada  
October 1984

The Honourable Sinclair Stevens, P.C., M.P.,  
Minister of Regional Industrial Expansion,  
Ottawa, Canada.

Sir:

I have the honour to submit to you, the Minister responsible for the administration of the Foreign Investment Review Act, the Tenth Annual Report under the Act for the fiscal year ended March 31, 1984.

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'R. Richardson', enclosed within a large, stylized, hand-drawn oval or loop.

Robert L. Richardson  
Commissioner

# CONTENTS

<b>Operations under the Act</b>	1
Caseload	1
Acquisitions	1
New businesses	1
Significant benefit	2
Opinions	3
Surveillance	3
Enforcement	4
Legal proceedings	4
Administration	5
<b>Organization of the Agency</b>	6
Compliance Branch	6
Assessment Bureau	7
Policy, Research and Communications Branch	7
Review process	8
<b>Appendices</b>	11
A. Statistical tables	13
B. List of resolved acquisition cases, 1983-84	27
C. List of resolved new-business cases, 1983-84	57
D. List of corporations that obtained opinions from the Minister, pursuant to subsection 4(1) of the Act	85
E. Principal officers of the Agency	86

# LIST OF STATISTICAL TABLES

I	All applications outcome or status	15
<b>Reviewable acquisition cases</b>		
II	Acquirees classified by asset range and by whether Canadian controlled or foreign controlled	15
III	Acquirees classified by employment range and by whether Canadian controlled or foreign controlled	16
IV	Acquirees classified by principal industry sector	16
V	Acquirees classified by principal type of manufacturing	17
VI	Acquirees classified by province of principal location	17
VII	Applicants classified by country of apparent control	18
VIII	Acquirees classified by province of principal location and applicants by country of apparent control	19
IX	Acquirees classified by principal industry sector and applicants by country of apparent control	19
<b>Outcome of resolved acquisition cases</b>		
X	Applicants classified by country of apparent control and acquirees by whether Canadian controlled or foreign controlled	20
XI	Acquirees classified by principal industry sector	20
<b>Reviewable new-business cases</b>		
XII	New businesses classified by planned investment range	21
XIII	New businesses classified by planned employment range	21
XIV	New businesses classified by principal industry sector	22
XV	New businesses classified by principal type of manufacturing	22
XVI	New businesses classified by province of principal location	23
XVII	Applicants classified by country of apparent control	24

XVIII	New businesses classified by province of principal location and applicants by country of apparent control	25
XIX	New businesses classified by principal industry sector and applicants by country of apparent control	25

**Outcome of resolved new-business cases**

XX	Applicants classified by country of apparent control	26
XXI	New businesses classified by principal industry sector	26



## Operations under the Act

The Foreign Investment Review Act requires the Government of Canada to review two types of foreign investment to ensure significant benefit to Canada: most acquisitions of control by non-Canadians of existing businesses in Canada; and the establishment of new businesses in Canada by non-Canadians who either do not already have a business in Canada or do not have a business to which the new business is or would be related.

### CASELOAD (Table I)

The number of applications received by the Agency increased to 1,010 in 1983-84 from 943 the preceding year. Of that number, 973 were certified as subject to review under the Act. Most of the 973 cases (85 percent) involved the acquisition of assets or the establishment of businesses with planned investments worth \$5 million or less.

The following sections provide a profile of acquisition and new business cases and a discussion of the benefits to Canada expected from investments that were allowed. Readers can find detailed statistical tables on the cases in Appendix A.

### Acquisitions (Tables II to IX)

The number of reviewable acquisition cases increased in 1983-84 to 461 from 427 in 1982-83. Of the 461 cases, 52 percent involved the acquisition of business enterprises in Canada which were already foreign-controlled and, 73 percent of the proposals involved the acquisition of businesses with assets of less than \$5 million. The total value of assets of businesses being acquired decreased to \$4.5 billion in 1983-84 from \$5.3 billion in 1982-83.

The distribution of cases by industrial sector was similar to that of previous years with over half the cases (53 percent) in the service sector, 44 percent in manufacturing and 3 percent in resources. The provincial distribution of cases was as follows: 60 percent in Ontario; 17 percent in Quebec; 10 percent in British Columbia; and 9 percent in Alberta. The provincial distribution of cases from the United States, Western Europe, and other countries was roughly the same as the provincial distribution of all cases. Most acquisition proposals (68 percent) came from the United States and 26 percent from Western Europe, in particular the United Kingdom (10 percent). The distribution of cases by industrial sector did not vary with the country of origin, the service sector leading, followed by manufacturing and resources.

In 1983-84, 468 acquisition cases were resolved (allowed, disallowed or withdrawn). Of these, 430 were allowed by the Governor in Council, 5 were disallowed, and 33 were withdrawn by the applicants before a decision was made.

### New businesses (Tables XII to XXI)

The number of reviewable new business proposals increased from 460 in 1982-83 to 512 in 1983-84. The total value of planned investment in the reviewable new business proposals reached \$2.7 billion. Of the 512 reviewable proposals, 95 percent involved planned investments of less than \$5 million. Eight cases alone accounted for 84 percent of the total value of planned investment.

Sixty-nine percent of the cases concerned the establishment of new businesses in the service sector, 27 percent in manufacturing, and 4 percent in resources. The manufacturing sector (77 percent) led in terms of the value of planned investment, however, followed by services (20 percent). Most of the planned investment (88 percent) in manufacturing was in primary metals and was attributable to major French investment proposals involving Quebec. This also explains why Quebec's share of the total value of planned investment reached 69 percent with only 14 percent of the total number of proposals. Ontario's share of the number of proposals was 58 percent, British Columbia's 9 percent, Alberta's 7 percent and Nova Scotia's 6 percent. The provincial distribution of the number of cases did not vary with the country of origin.

The distribution of cases by country of origin was 56 percent from the United States, 30 percent from Western Europe, including the United Kingdom, and 19 percent from other countries.

The number of resolved new business cases decreased from 561 in 1982-83 to 493 in 1983-84. Of the 493 resolved cases, 428 were allowed and 22 disallowed by the Governor in Council and 43 were withdrawn by applicants prior to a decision by the Governor in Council.

### Significant benefit

All investments which, in the judgement of the Government, offer significant benefit to Canada according to the factors set out in subsection 2(2) of the Act, are allowed. Briefly, the factors concern the impact of a proposal on the economy in terms of employment, use of parts and services produced in Canada, exports and so on, the impact on Canadian participation, on industrial efficiency and technological development, and on competition, and the compatibility of a proposal with enunciated national and provincial economic and industrial policies. The weight given to each of the factors relevant to a particular case necessarily varies according to the nature of the proposal, the sector in which the investment is to occur, the region in which it is to be made, the kinds of undertaking, if any, offered by the applicant, and other factors and circumstances unique to each case.

Planned new investment and employment are about the only readily quantifiable benefits associated with foreign investment proposals under the Act. Though great care must be taken in using or interpreting these figures — one large case during a year can distort the figures just as the absence of such a case can from one year to the next — they do provide some measure of the benefits likely to result from allowance under the Act. Fiscal year 1982-83 was a record year for new investment and employment benefits with planned new investment up 89 percent and saved or planned jobs up 61 percent. In 1983-84 planned new investment continued to increase; it rose over 35 percent to \$4.1 billion. Both acquisition and especially new business proposals contributed to the increase; planned new investment rose over 14 percent in the former and 56 percent in the latter. Though the total number of jobs planned and saved reached 24,089, it was nonetheless 22 percent less than the record 31,215 jobs recorded last year. There was, however, a 15 percent increase in the number of jobs planned in acquisition cases. Detailed figures are presented in the table below.

### Comparison of planned new investment and planned employment identified in plans/undertakings of allowed cases

Fiscal years 1982-83 and 1983-84

	Planned new investment		Planned employment					
	(\$million)		(number of jobs)					
	82-83	83-84	82-83			83-84		
			Jobs	New Jobs	Total	Jobs	New Jobs	Total
Acquisitions	1,514.5	1,737.6	5,670	7,822	13,492	1,927	10,234	12,161
New businesses	1,531.7	2,395.9	—	17,723	17,723	—	11,928	11,928
Total	3,046.2	4,133.5	5,670	25,545	31,215	1,927	22,162	24,089

To illustrate the variety of benefits that will result from cases allowed in 1983-84, there follow descriptions of two allowed proposals. In each case the permission of the applicant to disclose this information was sought and obtained.

One case involved a proposal by Hewlett-Packard (Canada) of Mississauga, Ontario, to acquire control of Panacom Automation Inc. of Scarborough, Ontario. The proposal was allowed in May 1983. Panacom was a firm which designed and manufactured equipment and computer software used in monitoring industrial processes in the chemical and energy sectors. Hewlett-Packard (Canada) is a wholly-owned subsidiary of the Hewlett-Packard Company of Palo Alto, California.

According to its proposal Hewlett-Packard was to invest \$10 million in a manufacturing facility and to create up to 700 new jobs by the end of 1988. Moreover, Hewlett-Packard planned to assign a number of high-technology world product mandates to Panacom and it expected exports from Panacom to reach \$70 million by 1988. Subject to the availability of qualified personnel, Canadians were to be employed in all positions and, where qualified Canadians were not available, Hewlett-Packard was to ensure that Canadians would be trained to take over certain highly specialized positions that would temporarily be occupied by foreign personnel. In addition Panacom was to spend the equivalent of at least 6 percent of the value of previous-year shipments on R&D and to engage substantial funds for R&D projects in Canadian universities.

Another example of benefits is provided in the allowed proposal by Canadian General Electric Company Limited of Toronto, Ontario, to acquire control of Camco Inc. of Weston, Ontario, which was jointly controlled by Canadian General Electric and GSW Inc. The proposal was allowed in July 1983.

In addition to providing for continued substantial Canadian participation in the ownership and management of Camco, the proposal outlined significant initiatives to strengthen Camco's operations to meet the challenges of the future. Canadian General Electric's proposal called for extensive plant modernization and rationalization involving expenditures of at least \$50 million by 1988 on machinery, tooling and related areas. This represented a substantial increase in such expenditures over those of the previous five years. Such development plans were viewed favourably as improving Camco's prospects and thus the job security of its employees.

Canadian General Electric also planned to introduce the latest available manufacturing technologies to achieve major productivity gains aimed at making Camco products internationally cost competitive. The acquisition was expected to provide Camco better access to the technology and financial resources of CGE and its U.S. parent. And, new products were to be developed in Canada for both the domestic and export markets.

The two examples cited are only an illustration of the range and value of the benefits associated with allowed cases. The reader may wish to refer to appendices B and C of this report for a complete list of the cases decided during 1983-84 and the benefits associated with them.

## **OPINIONS**

Two types of opinion are provided to foreign investors on request: first, subsection 4(1) of the Act authorizes the Minister to give opinions as to whether or not an investor is a "non-eligible person" (i.e. non-Canadian), and as to whether or not the activities of a new or acquired business are, or would be, related to the activities of a non-eligible person's existing business in Canada; second, to assist investors and their legal counsel the Agency gives its own opinions, under certain circumstances, on whether or not a proposed or actual investment is reviewable under the Act. Ministerial opinions are formally binding on the Minister for a period of two years, provided that all material facts are disclosed at the time the application is made and that these facts remain substantially unchanged. Agency opinions are not binding on the Minister.

In 1983-84, thirteen ministerial opinions were given to the effect that the applicants were not non-eligible persons. In addition, four applicants withdrew their applications before an opinion was given. Of the opinions given, seven were renewals of earlier opinions, following the expiry of their respective two-year periods.

The Minister also gave three favourable opinions on "relatedness". The establishment of a business in Canada by a non-eligible person is not reviewable if the activities of the new business are related to the activities of the business already being carried on by that person in Canada.

In 1983-84 the Agency responded to over 2,000 enquiries related to the interpretation and applicability of the Act. Specifically, it provided over 525 formal and informal opinions to foreign investors and legal counsel on how the Act applied or did not apply to their projected investments.

## **SURVEILLANCE**

The Foreign Investment Review Act empowers the Minister to require that a notice in the prescribed form be filed when a non-eligible person proposes to make or has made an investment which is subject to review and has failed to file notice.

In 1983-84, numerous reports from the news media and unsolicited information from individuals and companies resulted in 267 detailed investigations concerning proposed or actual acquisitions of Canadian business enterprises or the establishment of new businesses in Canada, where no notice had been filed. These investigations led directly to the filing of 78 acquisition and new-business notices.

## **ENFORCEMENT**

All cases decided under the Act are followed up to ensure that investors are meeting the terms and conditions of their allowance, or in disallowed cases, to ensure that investors are not proceeding with the investment contrary to the Governor in Council decision. In 1983-84, in accordance with established procedures, the Enforcement Division monitored the implementation of plans and undertakings provided by investors in 1,355 proposals that had been allowed. In addition, 27 disallowed cases were monitored to ensure compliance with the decision of the Governor in Council.

## **LEGAL PROCEEDINGS**

The Foreign Investment Review Act authorizes the Minister to initiate legal proceedings in any case where the investor fails to file notice as required by the Act, or fails to meet the terms and conditions of his investment as set out in his investment notice or in the plans and undertakings connected with it, or fails to comply with an order of disallowance.

### **Ambassador Bridge**

Central Cartage Company and the Detroit International Bridge Company (DIBC), owners of the Ambassador Bridge linking Windsor and Detroit, commenced proceedings in the United States District Court in Michigan against the Crown, various ministers and officials and past officials of FIRA for alleged losses arising out of the Government's disallowance of the acquisition of control by the plaintiffs of the Canadian side of the bridge. The Attorney General commenced proceedings on November 26, 1982 under the Act for an Order rendering the investment by DIBC nugatory. The trial in the U.S. court in Michigan to hear Canada's application to have the proceedings dismissed was held in June 1983. The proceedings against the Crown were dismissed by Order dated December 22, 1983, as being premature in light of the Crown's application for a nugatory Order. The plaintiffs have filed a claim to appeal. A trial date for the Crown's action has not been set.

### **KSC, Ltd.**

The new-business investment proposal by KSC (formerly Kero-Sun Canada, Ltd.) was disallowed April 16, 1981, and a second application was disallowed May 6, 1982. In June 1982, an application was made to the Federal Court, Trial Division, for an Order rendering the investment by KSC nugatory. The trial was held August 26 and 27, 1982. Judgement was rendered on May 16, 1983 dismissing the Crown's application.

### **Oilfield Fluids, Inc.**

Oilfield's proposal to acquire Brinadd of Canada Ltd. was disallowed September 3, 1982. Oilfield contended that the transaction was not reviewable and that, consequently, the disallowance order was of no effect. In February 1983, an application was made to the Federal Court, Trial Division, for an Order rendering the investment by Oilfield nugatory. The trial was held May 18, 1983 in Calgary, but judgement had not been given by the end of fiscal year 1983-84.

### **Philip Morris Incorporated**

In April 1981 Philip Morris acquired in the United Kingdom 50 percent of the shares of Rothmans Tobacco Holdings Ltd. (RTH), the grandparent corporation of the Canadian group of Rothmans companies. A demand was issued by the Minister requiring Philip Morris to file a notice of its investment. On May 25, 1982, Philip Morris commenced an action in the Federal Court, Trial Division, for a declaration that its indirect acquisition was not reviewable on the basis that control of the Canadian business was not acquired. The Crown filed a Statement of Defence on March 1, 1984. On March 22, 1984, Philip Morris announced a restructuring of its holdings in RTH. Philip Morris has taken no further steps in this action to date.

## **ADMINISTRATION**

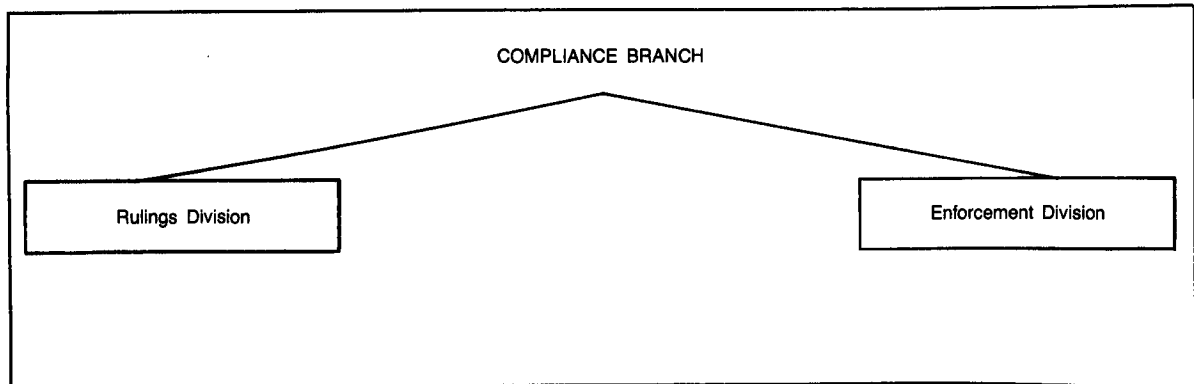
For fiscal year 1983-84, the Agency was assigned a budgetary allotment of \$6,658,000 and 134 person-years. The actual expenditure was about \$5,600,000 and 132 person-years were utilized. During the year, administrative activities continued to be carried out in accordance with the policies and procedures of the Treasury Board and the Public Service Commission. Efforts were continued to meet the requirements of the Official Languages Act. The number of positions designated as bilingual increased from 57 to 64, which represents 47 percent of the positions in the Agency. Preliminary steps were also taken to advance the Affirmative Action program. Information was provided to all employees to make them aware of and understand the objectives of the program.

## Organization of the Agency

The Foreign Investment Review Agency, whose sole responsibility is to advise and assist the Minister responsible for the administration of the Act, has three operational units: Compliance Branch, Assessment Bureau and Policy, Research and Communications Branch. Their functions and responsibilities are described below. All units of the Agency are supported by the Personnel and Administration Division, which reports directly to the Commissioner. Legal services are provided to the Agency by Department of Justice advisors.

### COMPLIANCE BRANCH

The Compliance Branch is responsible for ensuring that the legal requirements of the Act are met.

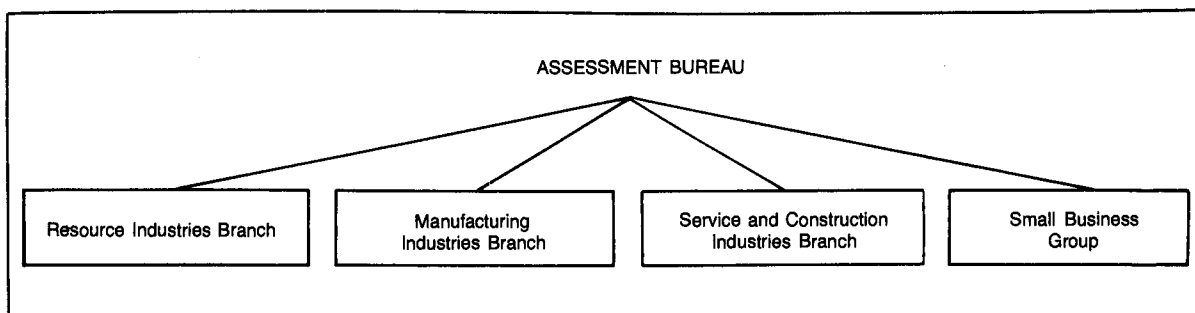


The Rulings Division receives and verifies notices from investors who submit their investment proposals for review under the Act. It provides informal advice to investors, their counsel and Agency officials on the applicability of the Act and assists the Minister in discharging his statutory responsibility for issuing formal opinions on the eligibility status of applicants and on whether or not the proposed new business activities are related to existing activities of a business.

The Enforcement Division carries out a program of surveillance to identify reviewable transactions for which notices have not been filed and ensures that they are submitted for review under the Act. It regularly monitors the implementation of plans and undertakings offered by investors whose applications have been allowed. It also ensures that investors whose proposals have been disallowed by the Governor in Council comply with the orders of disallowance within a reasonable period of time. This may involve making sure that new businesses which may have already been established cease operating; causing and monitoring the divestiture of an acquired Canadian business enterprise; and making certain that investment proposals that are disallowed are not implemented. The Enforcement Division also conducts investigations and inspections, informally or formally under the authority of the Act, into apparent instances of failure to comply with the Act, including implementation of investment proposals without Governor in Council approval, or on terms different from those contained in the proposal. And, it advises the Minister to invoke, when necessary, the remedial provisions of the Act (injunctions, nugatory orders, or orders to comply with undertakings).

## ASSESSMENT BUREAU

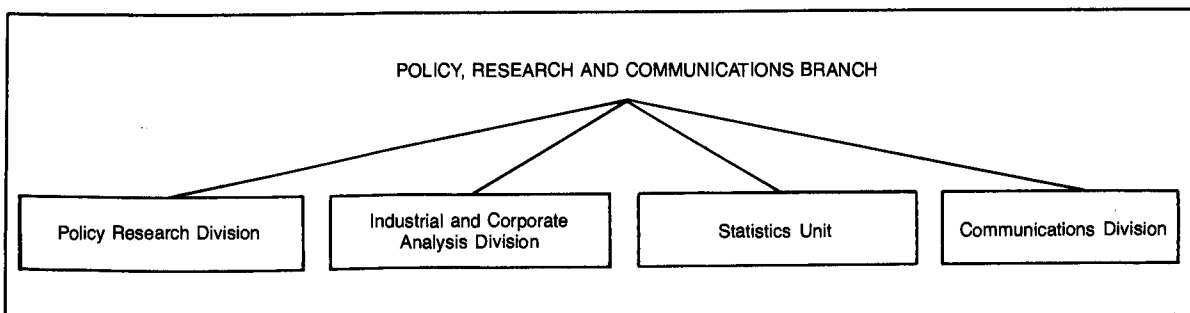
The Assessment Bureau, which is at the heart of the Agency's operations, analyses investment proposals against the factors for the assessment of significant benefit to Canada. It has three branches, each carrying out the same functions in relation to one of the three broad sectors of the economy, namely: Resource Industries; Manufacturing Industries and Construction and Services. In addition, a Small Business Group provides rapid analysis and assessment of small business proposals in the manufacturing and service sectors.



In all four units the analysis is based primarily on information provided by the investor in the notice and information on companies and sectors provided by federal departments and agencies with policy responsibilities and expertise in the industry sectors involved. The Bureau also maintains direct contact with provincial governments in order to determine how investment proposals relate to their industrial and economic policy objectives. Following this analysis, the Bureau advises and assists the Minister in his assessment of the proposals. The sections in this report on the caseload and significant benefits provide further insight into the work of the Assessment Bureau.

## POLICY, RESEARCH AND COMMUNICATIONS BRANCH

The Policy, Research and Communications Branch is responsible primarily for research and analysis in support of Agency operations and the development of government policy related to foreign investment. It reviews results achieved through the administration of the Act and helps to develop new approaches to improve the effectiveness of the program.



The Policy Research Division briefs ministers, senior Agency officials, Canadian businessmen, the international investment community and other interest groups on the many issues related to foreign investment policy of Canada and other industrialized countries. Other functions include responding to questions and enquiries from members of Parliament and senators and from the general public, receiving visitors at the Agency who seek information on the program and the Act, and providing speakers for seminars and engagements on various topics surrounding the issue of foreign investment in Canada. Policy research is the centre of the Division's work, and to this end, it participates in the Interdepartmental Committee on International Investment Policies (which is chaired by the Department of External Affairs and is concerned with a host of international issues, many of which have major implications for foreign investment policy) and participates in the work of the Committee on International Investment and Multinational Enterprises of the Organization for Economic Cooperation and Development. The Division also carries out a wide range of research projects on various aspects of foreign direct investment, including the behaviour of multinational enterprises and appropriate alternative policy approaches.

The Industrial and Corporate Analysis Division is responsible for advice and analysis on industrial and corporate performance in support of the assessment and enforcement functions of the Agency. Responsibility was also added in 1983-84 for providing corporate information to Agency users and for carrying out a number of special projects, including an analysis of the Agency's experience in the use of the Guidelines Concerning Related Business issued pursuant to the Foreign Investment Review Act. The Division continued to provide advice in the determination under the Guidelines of whether or not proposed investments are related to the existing Canadian business of applicants. In 1983-84 the Division provided over 60 studies in support of the Agency's assessment and enforcement roles. Some 212 requests for corporate information on 542 companies were met and economic analysis provided for 63 enquiries on relatedness issues.

The Statistics Unit compiles and maintains data on investments reviewed and on the review process for purposes of internal management, reporting and research. The unit provides statistical analysis in support of the Agency's information program, including responses to parliamentary and other enquiries.

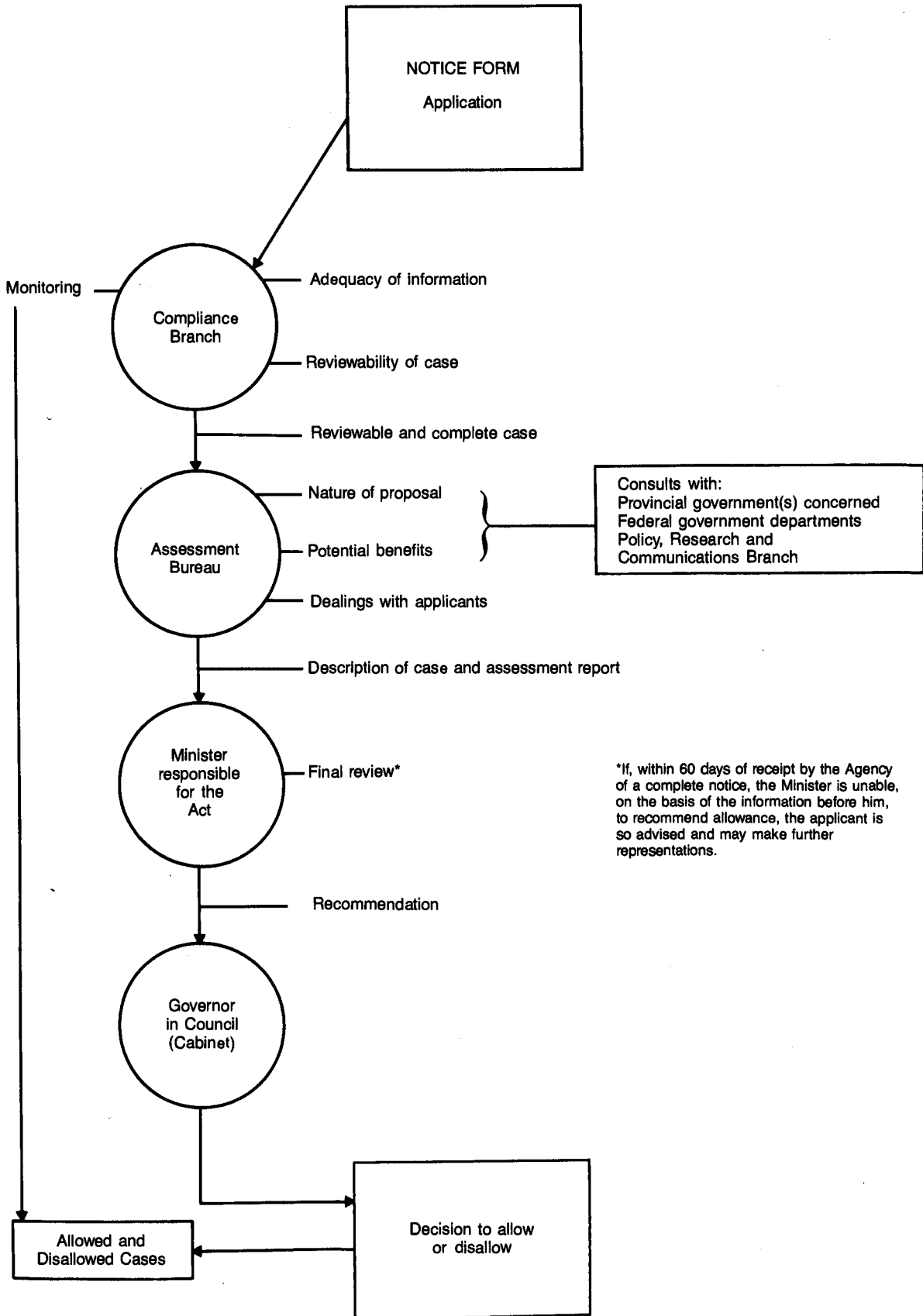
The Communications Division is responsible for providing general information services including responding to general enquiries, directing technical enquiries to the appropriate Agency officers, preparing and distributing general and technical information material. The Division also prepares the Agency's annual report to Parliament and is responsible for providing the editorial and production services required for Agency publications.

## **REVIEW PROCESS**

As soon as a notice outlining an investment proposal is received by the Foreign Investment Review Agency, it is examined by the Compliance Branch to determine whether or not the proposal is reviewable and whether the notice contains all of the information prescribed by the Foreign Investment Review Regulations. If the proposal is judged reviewable and complete, it is passed on to the Assessment Bureau for evaluation based on the benefit factors outlined in the Act. Frequently, during this stage, information additional to that contained in the notice is sought and obtained through contacts with the applicant and consultations with appropriate federal departments. The proposal is also circulated to the province or provinces that would be significantly affected by the investment for their views and comments. Once all the necessary information has been assembled the case is then referred to the Minister, together with an assessment by the Agency of the perceived effects of the investment by reference to the factors prescribed in subsection 2(2) of the Act. If the Minister concludes that the investment is likely to result in significant benefit to Canada he must make a recommendation to the Governor in Council that the investment be allowed. If not, the applicant is informed accordingly. The applicant then has the opportunity to make further representations. When those representations are completed the case is referred to the Minister a second time for a final decision as to what his recommendation will be.



# REVIEW PROCESS





## **APPENDICES**



**Appendix A**  
**Statistical Tables**



Table I

## All Applications Outcome or Status

	Acquisitions			New businesses			All applications		
	82-83	83-84	Total <sup>1</sup>	82-83	83-84	Total <sup>2</sup>	82-83	83-84	Total <sup>1</sup>
Applications received	456	471	3,426	487	539	3,581	943	1,010	7,007
Withdrawn prior to certification	24	27	208	41	51	411	65	78	619
Returned as non-reviewable	2	1	114	—	—	29	2	1	143
Pending certification	34	16		50	26		84	42	
Uncertified applications carried forward from previous year	31	34		64	50		95	84	
Applications certified as reviewable	427	461	3,088	460	512	3,115	887	973	6,203
Unresolved applications carried forward from previous year	168	77		163	62		331	139	
Applications resolved	518	468	3,018	561	493	3,034	1,079	961	6,052
Allowed	469	430	2,556	455	428	2,487	924	858	5,043
Disallowed	13	5	209	47	22	216	60	27	425
Withdrawn after certification but before decision by the Governor in Council	36	33	253	59	43	331	95	76	584
Applications under assessment at year-end	77	70		62	81		139	151	

<sup>1</sup> April 9, 1974 to March 31, 1984<sup>2</sup> October 15, 1975 to March 31, 1984

Table II

Reviewable Acquisition Cases  
Acquirees Classified by Asset Range  
and by Whether Canadian Controlled or Foreign Controlled

Asset range (\$000)	Total				Canadian controlled				Foreign controlled			
	Number of cases		Assets (\$mil.)		Number of cases		Assets (\$mil.)		Number of cases		Assets (\$mil.)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Up to 499	108	111	23.4	22.9	72	62	15.4	12.7	36	49	8.0	10.2
500 — 999	60	69	44.5	49.9	41	47	30.1	34.1	19	22	14.4	15.8
1,000 — 1,999	73	61	113.4	86.5	39	32	58.9	43.3	34	29	54.5	43.2
2,000 — 4,999	73	97	243.3	331.5	33	39	115.9	132.3	40	58	127.4	199.2
5,000 — 9,999	40	52	293.7	376.2	18	16	135.7	122.8	22	36	158.0	253.4
10,000 — 24,999	44	36	734.6	544.3	15	13	247.0	201.8	29	23	487.6	342.5
25,000 and above	29	35	3,871.8	3,077.0	8	10	508.7	982.2	21	25	3,363.1	2,094.8
TOTAL	427	461	5,324.7	4,488.3	226	219	1,111.7	1,529.2	201	242	4,213.0	2,959.1
	(% )		(% )		(% )		(% )		(% )		(% )	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Up to 499	25.3	24.1	0.5	0.5	31.9	28.3	1.4	0.8	17.9	20.2	0.2	0.3
500 — 999	14.0	15.0	0.8	1.1	18.1	21.5	2.7	2.2	9.5	9.1	0.3	0.5
1,000 — 1,999	17.1	13.2	2.1	1.9	17.3	14.6	5.3	2.9	16.9	12.0	1.3	1.5
2,000 — 4,999	17.1	21.0	4.6	7.4	14.6	17.8	10.4	8.7	19.9	24.0	3.0	6.7
5,000 — 9,999	9.4	11.3	5.5	8.4	8.0	7.3	12.2	8.0	10.9	14.9	3.8	8.6
10,000 — 24,999	10.3	7.8	13.8	12.1	6.6	5.9	22.2	13.2	14.4	9.5	11.6	11.6
25,000 and above	6.8	7.6	72.7	68.6	3.5	4.6	45.8	64.2	10.5	10.3	79.8	70.8
TOTAL	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

**Table III**  
**Reviewable Acquisition Cases**  
**Acquirees Classified by Employment Range**  
**and by Whether Canadian Controlled or Foreign Controlled**

Employment range	Total				Canadian controlled				Foreign controlled			
	Number of cases		Employment		Number of cases		Employment		Number of cases		Employment	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
0 — 24	215	234	1,765	2,071	128	126	1,087	1,056	87	108	678	1,015
25 — 49	70	70	2,375	2,509	38	39	1,267	1,460	32	31	1,108	1,049
50 — 74	38	47	2,261	2,824	20	21	1,170	1,278	18	26	1,091	1,546
75 — 99	17	30	1,435	2,608	7	14	568	1,175	10	16	867	1,433
100 — 299	57	50	10,019	8,600	25	13	4,515	2,085	32	37	5,504	6,515
300 — 999	19	23	8,996	12,800	5	4	1,961	5,145	14	19	7,035	19,284
1,000 and above	11	7	27,512	11,629	3	2	4,883		8	5	22,629	
<b>TOTAL</b>	<b>427</b>	<b>461</b>	<b>54,363</b>	<b>43,041</b>	<b>226</b>	<b>219</b>	<b>15,451</b>	<b>12,199</b>	<b>201</b>	<b>242</b>	<b>38,912</b>	<b>30,842</b>
	(%)		(%)		(%)		(%)		(%)		(%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
0 — 24	50.4	50.8	3.2	4.8	56.6	57.5	7.0	8.6	43.3	44.6	1.7	3.3
25 — 49	16.4	15.2	4.4	5.8	16.8	17.8	8.2	12.0	15.9	12.8	2.9	3.4
50 — 74	8.9	10.2	4.2	6.6	8.9	9.6	7.6	10.5	8.9	10.7	2.8	5.0
75 — 99	4.0	6.5	2.6	6.1	3.1	6.4	3.7	9.6	5.0	6.6	2.2	4.7
100 — 299	13.3	10.8	18.4	20.0	11.1	6.0	29.2	17.1	15.9	15.3	14.1	21.1
300 — 999	4.4	5.0	16.6	29.7	2.2	1.8	12.7	42.2	7.0	7.9	18.1	62.5
1,000 and above	2.6	1.5	50.6	27.0	1.3	0.9	31.6		4.0	2.1	58.2	
<b>TOTAL</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

**Table IV**  
**Reviewable Acquisition Cases**  
**Acquirees Classified by Principal Industry Sector**

Industry sector	Number of cases		Assets of acquirees (\$000)		Average assets of acquirees (\$000)		Distribution by number of cases (%)		Distribution by assets of acquirees (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Mines, mineral fuels, and incidental services	21	16	1,112,475	357,879	48,368	22,367	4.9	3.5	20.9	8.0
Other resources	2	—					0.5	—		
Manufacturing	168	201	2,539,746	2,259,903	15,118	11,243	39.3	43.6	47.7	50.3
Construction	4	8	13,298	91,098	3,325	11,388	0.9	1.7	0.2	2.0
Transportation, communication and other utilities	20	16	120,032	364,826	6,002	22,802	4.7	3.5	2.3	8.1
Wholesale and retail trade	107	122	277,995	645,215	2,598	5,289	25.1	26.4	5.2	14.4
Finance, insurance and real estate	26	23	1,041,202	632,682	40,046	27,508	6.1	5.0	19.6	14.1
Community, business and personal services	79	75	219,969	136,726	2,784	1,823	18.5	16.3	4.1	3.1
<b>TOTAL</b>	<b>427</b>	<b>461</b>	<b>5,324,717</b>	<b>4,488,329</b>	<b>12,470</b>	<b>9,736</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
<b>SUMMARY</b>										
Resource	23	16	1,112,475	357,879	48,368	22,367	5.4	3.5	20.9	8.0
Manufacturing	168	201	2,539,746	2,259,903	15,118	11,243	39.3	43.6	47.7	50.3
Service	236	244	1,672,496	1,870,547	7,086	7,666	55.3	52.9	31.4	41.7



**Table V**  
**Reviewable Acquisition Cases**  
**Acquirees Classified by Principal Type of Manufacturing**

Type of Manufacturing	Number of cases		Assets of acquirees (\$000)		Average assets of acquirees (\$000)		Distribution by number of cases (%)		Distribution by assets of acquirees (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Food and beverages	21	19	149,608	256,728	7,124	13,512	12.5	9.4	5.9	11.4
Tobacco products	—	1	—	c.	—	c.	—	0.5	—	c.
Rubber and plastic products	11	10	43,640	49,806	3,967	4,981	6.5	5.0	1.7	2.2
Leather	2	—	c.	—	c.	—	1.2	—	c.	—
Textiles	4	4	5,022	15,347	1,256	3,837	2.4	2.0	0.2	0.7
Knitting Mills	—	—	—	—	—	—	—	—	—	—
Clothing	5	2	11,659	c.	2,332	c.	3.0	1.0	0.5	c.
Wood	2	5	c.	19,872	c.	3,974	1.2	2.5	c.	0.9
Furniture and fixtures	4	8	24,423	37,238	6,106	4,655	2.4	4.0	1.0	1.6
Paper and allied	4	6	52,126	295,160	13,032	49,193	2.4	3.0	2.0	13.1
Printing, publishing and allied	5	5	39,468	28,492	7,894	5,698	3.0	2.5	1.6	1.3
Primary metal	4	7	c.	38,328	c.	5,475	2.4	3.5	c.	1.7
Metal fabricating	28	23	165,152	108,870	5,898	4,733	16.7	11.4	6.5	4.8
Machinery	18	26	108,200	203,493	6,011	7,827	10.7	12.9	4.3	9.0
Transportation equipment	10	10	257,620	296,268	25,762	29,627	5.9	5.0	10.1	13.1
Electrical products	16	29	205,528	187,254	12,846	6,457	9.5	14.4	8.1	8.3
Non-metallic mineral products	4	13	c.	217,500	c.	16,731	2.4	6.5	c.	9.6
Petroleum and coal products	—	1	—	c.	—	c.	—	0.5	—	c.
Chemical	17	19	49,540	299,537	2,914	15,765	10.1	9.4	1.9	13.2
Miscellaneous manufacturing	13	13	47,891	104,373	3,684	8,029	7.7	6.5	1.9	4.6
<b>TOTAL</b>	<b>168</b>	<b>201</b>	<b>2,539,746</b>	<b>2,259,903</b>	<b>15,118</b>	<b>11,243</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

c. Asset figures excluded to preserve confidentiality

**Table VI**  
**Reviewable Acquisition Cases**  
**Acquirees Classified by Province of Principal Location**

Region	Number of cases		Assets of acquirees (\$000)		Distribution by number of cases (%)		Distribution by assets of acquirees (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Atlantic provinces	13	10	23,861	29,275	3.0	2.2	0.4	0.7
Newfoundland	—	2	—	c.	—	0.4	—	c.
Prince Edward Island	2	—	c.	—	0.4	—	c.	—
Nova Scotia	6	5	c.	23,793	1.4	1.1	c.	0.5
New Brunswick	5	3	14,811	c.	1.2	0.7	0.3	c.
Quebec	68	79	1,100,890	626,052	15.9	17.1	20.7	13.9
Ontario	247	275	1,717,535	2,237,352	57.9	59.7	32.3	49.8
Western provinces	99	97	2,482,431	1,595,650	23.2	21.0	46.6	35.6
Manitoba	1	4	c.	10,913	0.2	0.9	c.	0.3
Saskatchewan	5	4	c.	c.	1.2	0.9	c.	c.
Alberta	46	43	1,313,819	638,690	10.8	9.3	24.7	14.2
British Columbia	46	45	1,163,082	656,255	10.8	9.7	21.8	14.6
Yukon and Northwest Territories	1	1	c.	c.	0.2	0.2	c.	c.
<b>TOTAL</b>	<b>427</b>	<b>461</b>	<b>5,324,717</b>	<b>4,488,329</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

c. Asset figures excluded to preserve confidentiality

**Table VII**  
**Reviewable Acquisition Cases**  
**Applicants Classified by Country of Apparent Control**

Applicant's country of apparent control	Number of cases		Assets of acquirees (\$000)		Distribution by number of cases (%)		Distribution by assets of acquirees (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
United States	272	313	2,541,575	2,790,446	63.7	67.9	47.7	62.2
Western Europe	120	119	1,811,913	1,364,479	28.1	25.8	34.0	30.4
Austria	—	1	—	c.	—	0.2	—	c.
Belgium	2	3	c.	4,916	0.5	0.7	c.	0.1
Denmark	2	3	c.	18,823	0.5	0.7	c.	0.4
Finland	2	6	c.	27,018	0.5	1.3	c.	0.6
France	15	19	274,779	183,711	3.5	4.1	5.1	4.1
Greece	1	—	c.	—	0.2	—	c.	—
Italy	2	2	c.	c.	0.5	0.4	c.	c.
Liechtenstein	—	2	—	c.	—	0.4	—	c.
Luxembourg	1	—	c.	—	0.2	—	c.	—
Netherlands	3	4	2,980	66,780	0.7	0.9	0.1	1.5
Norway	1	4	c.	8,345	0.2	0.9	c.	0.2
Portugal	1	—	c.	—	0.2	—	c.	—
Sweden	11	4	55,102	34,458	2.6	0.9	1.0	0.8
Switzerland	11	9	50,286	31,603	2.6	1.9	0.9	0.7
United Kingdom	52	48	1,085,447	889,329	12.2	10.4	20.4	19.8
West Germany	16	14	46,117	59,894	3.7	3.0	0.9	1.3
All other countries	35	29	971,229	333,404	8.2	6.3	18.3	7.4
Australia	7	5	11,150	217,939	1.6	1.1	0.2	4.9
Hong Kong	6	4	34,023	44,264	1.4	0.9	0.7	1.0
Indonesia	1	2	c.	c.	0.3	0.4	c.	c.
Iran	—	1	—	c.	—	0.2	—	c.
Israel	2 <sup>r</sup>	—	c.	—	0.5	—	c.	—
Jamaica	—	1	—	c.	—	0.2	—	c.
Japan	4 <sup>r</sup>	4	c.	13,433	0.9	0.9	c.	0.3
Kenya	1	—	c.	—	0.2	—	c.	—
Lebanon	2	—	c.	—	0.5	—	c.	—
Libya	1	—	c.	—	0.2	—	c.	—
Malaysia	2	3	c.	12,538	0.5	0.7	c.	0.3
Mexico	1	—	c.	—	0.2	—	c.	—
Netherlands Antilles	1	—	c.	—	0.3	—	c.	—
New Zealand	1	4	c.	3,981	0.2	0.9	c.	0.1
Saudi Arabia	1	—	c.	—	0.3	—	c.	—
Singapore	—	1	—	c.	—	0.2	—	c.
South Africa	1	2	c.	c.	0.2	0.4	c.	c.
Taiwan	—	1	—	c.	—	0.2	—	c.
United Arab Emirates	—	1	—	c.	—	0.2	—	c.
Venezuela	1	—	c.	—	0.2	—	c.	—
Yugoslavia	1	—	c.	—	0.2	—	c.	—
Non-resident Canadian	2	—	c.	—	0.5	—	c.	—
<b>TOTAL</b>	<b>427</b>	<b>461</b>	<b>5,324,717</b>	<b>4,488,329</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

c. Asset figures excluded to preserve confidentiality

<sup>r</sup> Revised

Table VIII

**Reviewable Acquisition Cases  
Acquirees Classified by Province of Principal Location  
and Applicants by Country of Apparent Control**

Region	U.S. applicants				Western European applicants				All other applicants			
	Number		Distribution of cases (%)		Number		Distribution of cases (%)		Number		Distribution of cases (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Atlantic provinces	6	5	2.2	1.6	6	4	5.0	3.4	1	1	2.9	3.5
Newfoundland	—	1	—	0.3	—	—	—	—	—	1	—	3.5
Prince Edward Island	1	—	0.4	—	—	—	—	—	1	—	2.9	—
Nova Scotia	2	2	0.7	0.6	4	3	3.3	2.5	—	—	—	—
New Brunswick	3	2	1.1	0.7	2	1	1.7	0.9	—	—	—	—
Quebec	30	49	11.0	15.7	27	25	22.5	21.0	11	5	31.4	17.2
Ontario	174	190	64.0	60.7	57	70	47.5	58.8	16	15	45.7	51.7
Western provinces	62	69	22.8	22.0	30	20	25.0	16.8	7	8	20.0	27.6
Manitoba	1	3	0.4	0.9	—	1	—	0.8	—	—	—	—
Saskatchewan	4	4	1.5	1.3	1	—	0.8	—	—	—	—	—
Alberta	29	34	10.6	10.9	15	7	12.5	5.9	2	2	5.7	6.9
British Columbia	27	27	9.9	8.6	14	12	11.7	10.1	5	6	14.3	20.7
Yukon and Northwest Territories	1	1	0.4	0.3	—	—	—	—	—	—	—	—
TOTAL	272	313	100.0	100.0	120	119	100.0	100.0	35	29	100.0	100.0

Table IX

**Reviewable Acquisition Cases  
Acquirees Classified by Principal Industry Sector  
and Applicants by Country of Apparent Control**

Industry sector	U.S. applicants				Western European applicants				All other applicants			
	Number		Distribution of cases (%)		Number		Distribution of cases (%)		Number		Distribution of cases (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Mines, mineral fuels, and incidental services	13	11	4.8	3.5	7	5	5.8	4.2	1	—	2.8	—
Other resources	1	—	0.3	—	1	—	0.8	—	—	—	—	—
Manufacturing	106	145	39.0	46.3	47	49	39.2	41.2	15	7	42.9	24.1
Construction	2	5	0.7	1.6	2	3	1.7	2.5	—	—	—	—
Transportation, communication and other utilities	12	11	4.4	3.5	7	3	5.9	2.5	1	2	2.9	6.9
Wholesale and retail trade	70	80	25.7	25.6	27	32	22.5	26.9	10	10	28.6	34.5
Finance, insurance and real estate	14	8	5.2	2.6	10	13	8.3	10.9	2	2	5.7	6.9
Community, business and personal services	54	53	19.9	16.9	19	14	15.8	11.8	6	8	17.1	27.6
TOTAL	272	313	100.0	100.0	120	119	100.0	100.0	35	29	100.0	100.0
<b>SUMMARY</b>												
Resource	14	11	5.1	3.5	8	5	6.6	4.2	1	—	2.8	—
Manufacturing	106	145	39.0	46.3	47	49	39.2	41.2	15	7	42.9	24.1
Service	152	157	55.9	50.2	65	65	54.2	54.6	19	22	54.3	75.9

Table X

**Outcome of Resolved Acquisition Cases  
Applicants Classified by Country of Apparent Control  
and Acquirees by Whether Canadian Controlled or Foreign Controlled**

Applicant's country of apparent control and outcome of cases	Total				Canadian controlled				Foreign controlled			
	Number of cases		Percent		Number of cases		Percent		Number of cases		Percent	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
United States												
Allowed	307	285	91.6	91.3	129	124	89.6	94.7	178	161	93.2	89.0
Disallowed	11	4	3.3	1.3	6	2	4.2	1.5	5	2	2.6	1.1
Withdrawn	17	23	5.1	7.4	9	5	6.2	3.8	8	18	4.2	9.9
TOTAL	335	312	100.0	100.0	144	131	100.0	100.0	191	181	100.0	100.0
Western Europe												
Allowed	125	120	88.0	93.8	70	63	88.6	94.0	55	57	87.3	93.4
Disallowed	1	—	0.7	—	1	—	1.3	—	—	—	—	—
Withdrawn	16	8	11.3	6.2	8	4	10.1	6.0	8	4	12.7	6.6
TOTAL	142	128	100.0	100.0	79	67	100.0	100.0	63	61	100.0	100.0
All other countries												
Allowed	37	25	90.3	89.3	23	19	88.5	86.4	14	6	93.3	100.0
Disallowed	1	1	2.4	3.6	1	1	3.8	4.5	—	—	—	—
Withdrawn	3	2	7.3	7.1	2	2	7.7	9.1	1	—	6.7	—
TOTAL	41	28	100.0	100.0	26	22	100.0	100.0	15	6	100.0	100.0
Total Resolved												
Allowed	469	430	90.5	91.9	222	206	89.2	93.6	247	224	91.8	90.3
Disallowed	13	5	2.5	1.1	8	3	3.2	1.4	5	2	1.9	0.8
Withdrawn	36	33	7.0	7.0	19	11	7.6	5.0	17	22	6.3	8.9
TOTAL	518	468	100.0	100.0	249	220	100.0	100.0	269	248	100.0	100.0

Table XI

**Outcome of Resolved Acquisition Cases  
Acquirees Classified by Principal Industry Sector**

Industry sector	Allowed cases				Disallowed cases				Withdrawn cases			
	Number of cases		Percentage of industry sector total (%)		Number of cases		Percentage of industry sector total (%)		Number of cases		Percentage of industry sector total (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Mines, mineral fuels, and incidental services	17	16	65.4	94.1	5	—	19.2	—	4	1	15.4	5.9
Other resources	2	—	100.0	—	—	—	—	—	—	—	—	—
Manufacturing	179	189	92.7	95.9	—	—	—	—	14	8	7.3	4.1
Construction	9	7	90.0	87.5	—	—	—	—	1	1	10.0	12.5
Transportation, communica- tion and other utilities	21	16	87.5	80.0	1	—	4.2	—	2	4	8.3	20.0
Wholesale and retail trade	135	103	94.4	89.6	3	1	2.1	0.9	5	11	3.5	9.5
Finance, insurance and real estate	28	23	82.3	85.2	2	1	5.9	3.7	4	3	11.8	11.1
Community, business and personal services	78	6	90.7	90.5	2	3	2.3	3.6	6	5	7.0	5.9
TOTAL	469	430	90.5	91.9	13	5	2.5	1.1	36	33	7.0	7.0
<b>SUMMARY</b>												
Resource	19	16	67.9	94.1	5	—	17.8	—	4	1	14.3	5.9
Manufacturing	179	189	92.7	95.9	—	—	—	—	14	8	7.3	4.1
Service	271	225	91.2	88.6	8	5	2.7	2.0	18	24	6.1	9.4

**Table XII**  
**Reviewable New-Business Cases**  
**New Businesses Classified by Planned Investment Range**

Planned investment range (\$000)	Number of cases		Planned investment (\$mil.)		Distribution by number of cases (%)		Distribution by planned investment (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Up to 499	349	347	39.1	40.8	75.9	67.8	1.1	1.5
500 — 999	33	60	22.2	37.3	7.2	11.7	0.7	1.4
1,000 — 1,999	37	38	49.4	47.7	8.1	7.4	1.4	1.7
2,000 — 4,999	18	42	52.0	128.5	3.9	8.2	1.5	4.7
5,000 — 9,999	7	6	37.6	42.6	1.5	1.2	1.1	1.5
10,000 — 24,999	8	11	131.1	150.7	1.7	2.1	3.8	5.5
25,000 and above	8	8	3,116.6	2,301.6	1.7	1.6	90.4	83.7
<b>TOTAL</b>	<b>460</b>	<b>512</b>	<b>3,448.0</b>	<b>2,749.2</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

**Table XIII**  
**Reviewable New-Business Cases**  
**New Businesses Classified by Planned Employment Range**

Planned investment range (\$000)	Number of cases		Planned employment		Distribution by number of cases (%)		Distribution by planned employment (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
0 — 24	389	394	2,455	2,929	84.6	76.9	26.1	22.2
25 — 49	35	57	1,109	1,774	7.6	11.1	11.8	13.5
50 — 74	10	23	576	1,226	2.2	4.5	6.1	9.3
75 — 99	9	9	754	767	2.0	1.8	8.0	5.8
100 — 299	13	23	1,834	3,329	2.8	4.5	19.5	25.3
300 — 999	3	6	2,676	3,155	0.6	1.2	28.5	23.9
1,000 and above	1	—		—	0.2	—		—
<b>TOTAL</b>	<b>460</b>	<b>512</b>	<b>9,404</b>	<b>13,180</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

**Table XIV**  
**Reviewable New-Business Cases**  
**New Businesses Classified by Principal Industry Sector**

Industry sector	Number of cases		Planned investment (\$000)		Average planned investment (\$000)		Distribution by number of cases (%)		Distribution by planned investment (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Mines, mineral fuels, and incidental services	12	19	2,424,001	90,059	173,143	4,289	2.6	3.7	70.3	3.3
Other resources	2	2					0.4	0.4		
Manufacturing	129	138	753,147	2,113,129	5,838	15,313	28.0	27.0	21.8	76.9
Construction	14	10	7,358	11,315	526	1,132	3.1	1.9	0.2	0.4
Transportation, communication and other utilities	8	20	51,513	22,102	6,439	1,105	1.7	3.9	1.5	0.8
Wholesale and retail trade	178	196	34,821	92,010	196	469	38.7	38.3	1.0	3.3
Finance, insurance and real estate	16	14	138,524	351,041	8,658	25,074	3.5	2.7	4.0	12.8
Community, business and personal services	101	113	38,627	69,548	382	615	22.0	22.1	1.2	2.5
<b>TOTAL</b>	<b>460</b>	<b>512</b>	<b>3,447,991</b>	<b>2,749,204</b>	<b>7,496</b>	<b>5,370</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
<b>SUMMARY</b>										
Resource	14	21	2,424,001	90,059	173,143	4,289	3.0	4.1	70.3	3.3
Manufacturing	129	138	753,147	2,113,129	5,838	15,313	28.0	27.0	21.8	76.9
Service	317	353	270,843	546,016	854	1,546	69.0	68.9	7.9	19.8

**Table XV**  
**Reviewable New-Business Cases**  
**New Businesses Classified by Principal Type of Manufacturing**

Type of Manufacturing	Number of cases		Planned investment (\$000)		Average planned investment (\$000)		Distribution by number of cases (%)		Distribution by planned investment (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Food and beverages	11	11	41,972	18,084	3,816	1,644	8.5	8.0	5.6	0.9
Tobacco products	—	—	—	—	—	—	—	—	—	—
Rubber and plastic products	8	17	49,770	9,400	6,221	553	6.2	12.3	6.6	0.4
Leather	1	1	c.	c.	c.	c.	0.8	0.7	c.	c.
Textiles	3	2	5,810	c.	1,162	c.	2.3	1.4	0.8	c.
Clothing	3	5	1,424	1,373	475	275	2.3	3.6	0.2	0.1
Wood	1	3	c.	2,400	c.	800	0.8	2.2	c.	0.1
Furniture and fixtures	1	3	c.	3,187	c.	1,062	0.8	2.2	c.	0.2
Paper and allied	8	1	7,361	c.	920	c.	6.2	0.7	1.0	c.
Printing, publishing and allied	3	4	550	5,665	183	1,416	2.3	2.9	0.1	0.3
Primary metal	1	8	c.	1,863,394	c.	232,924	0.8	5.8	c.	88.2
Metal fabricating	20	16	30,404	21,735	152	1,358	15.5	11.6	4.0	1.0
Machinery	21	8	6,498	16,783	309	2,098	16.3	5.8	0.9	0.8
Transportation equipment	12	11	61,501	66,364	5,125	6,033	9.3	8.0	8.2	3.1
Electrical products	12	15	3,223	66,484	269	4,432	9.3	10.9	0.4	3.1
Non-metallic mineral products	3	4	19,809	4,498	6,603	1,125	2.3	2.9	2.6	0.2
Petroleum and coal products	2	1	c.	c.	c.	c.	1.5	0.7	c.	c.
Chemical	10	9	8,691	13,668	869	1,519	7.8	6.5	1.1	0.6
Miscellaneous manufacturing	9	19	10,164	18,939	1,129	997	7.0	13.8	1.3	0.9
<b>TOTAL</b>	<b>129</b>	<b>138</b>	<b>753,147</b>	<b>2,113,129</b>	<b>5,838</b>	<b>15,313</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

c. Planned investment figures excluded to preserve confidentiality

**Table XVI**  
**Reviewable New-Business Cases**  
**New Businesses Classified by Province of Principal Location**

Region	Number of cases		Planned investment (\$000)		Distribution by number of cases (%)		Distribution by planned investment (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Atlantic provinces	35	44	82,038	38,604	7.6	8.6	2.4	1.4
Newfoundland	4	7	2,158	20,325	0.9	1.4	0.1	0.7
Prince Edward Island	—	—	—	—	—	—	—	—
Nova Scotia	26	31	39,261	10,902	5.6	6.0	1.1	0.4
New Brunswick	5	6	40,619	7,377	1.1	1.2	1.2	0.3
Quebec	71	71	82,608	1,898,051	15.4	13.9	2.4	69.1
Ontario	265	298	177,587	583,549	57.6	58.2	5.1	21.2
Western provinces	89	99	3,105,758	229,000	19.4	19.3	90.1	8.3
Manitoba	8	10	13,063	8,761	1.7	1.9	0.4	0.3
Saskatchewan	4	7	c.	900	0.9	1.4	c.	n.
Alberta	35	34	848,568	89,554	7.6	6.6	24.6	3.3
British Columbia	40	44	2,239,540	127,225	8.7	8.6	65.0	4.6
Yukon and Northwest Territories	2	4	c.	2,560	0.5	0.8	c.	0.1
<b>TOTAL</b>	<b>460</b>	<b>512</b>	<b>3,447,991</b>	<b>2,749,204</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

c. Planned investment figures excluded to preserve confidentiality

n. Negligible

Table XVII

**Reviewable New-Business Cases**  
**Applicants Classified by Country of Apparent Control**

Applicant's country of apparent control	Number of cases		Planned investment (\$000)		Distribution by number of cases (%)		Distribution by planned investment (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
United States	262	284	260,855	490,732	57.0	55.5	7.6	17.8
Western Europe	145	154	650,029	2,089,331	31.5	30.1	18.8	76.0
Austria	3	—	1,460	—	0.7	—	0.1	—
Belgium	5	2	2,795	c.	1.1	0.4	0.1	c.
Denmark	5	1	752	c.	1.1	0.2	n.	c.
Finland	3	2	825	c.	0.7	0.4	n.	c.
France	27	26	10,562	1,830,710	5.9	5.1	0.3	66.6
Italy	6	4	3,895	1,335	1.3	0.8	0.1	0.1
Liechtenstein	1	—	c.	—	0.2	—	c.	—
Luxembourg	1	—	c.	—	0.2	—	c.	—
Monaco	—	1	—	c.	—	0.2	—	c.
Netherlands	8	14	11,572	5,680	1.7	2.7	0.3	0.2
Norway	8	4	6,586	1,372	1.7	0.8	0.2	0.1
Portugal	1	1	c.	c.	0.2	0.2	c.	c.
Sweden	5	10	1,170	4,077	1.1	2.0	n.	0.1
Switzerland	8	7	2,528	4,255	1.7	1.4	0.1	0.2
United Kingdom	35	50	82,007	99,664	7.6	9.7	2.4	3.6
West Germany	29	32	524,439	103,504	6.3	6.2	15.2	3.8
All other countries	53	74	2,537,107	169,141	11.5	14.4	73.6	6.2
Australia	—	5	—	666	—	1.0	—	n.
Bermuda	—	3	—	205	—	0.5	—	n.
Brazil	—	1	—	c.	—	0.2	—	c.
Chile	2	—	c.	—	0.4	—	c.	—
Fiji	—	1	—	c.	—	0.2	—	c.
Hong Kong	8	8	24,240	1,458	1.8	1.5	0.7	0.1
India	3	1	390	c.	0.7	0.2	n.	c.
Indonesia	—	1	—	c.	—	0.2	—	c.
Iran	1	1	c.	c.	0.2	0.2	c.	c.
Israel	1	4	c.	1,060	0.2	0.8	c.	n.
Japan	17	26	2,398,531	133,992	3.7	5.1	69.6	4.9
Jordan	—	1	—	c.	—	0.2	—	c.
Korea	2	1	c.	c.	0.5	0.2	c.	c.
Kuwait	—	2	—	c.	—	0.4	—	c.
Lebanon	2	1	c.	c.	0.4	0.2	c.	c.
Malaysia	2	2	c.	c.	0.4	0.4	c.	c.
Martinique	1	—	c.	—	0.2	—	c.	—
Mexico	—	3	—	12,121	—	0.5	—	0.4
New Zealand	5	—	2,550	—	1.1	—	0.1	—
Nigeria	1	—	c.	—	0.2	—	c.	—
People's Republic of China	—	1	—	c.	—	0.2	—	c.
Peru	—	1	—	c.	—	0.2	—	c.
Philippines	—	1	—	c.	—	0.2	—	c.
Saudi Arabia	—	1	—	c.	—	0.2	—	c.
Singapore	—	1	—	c.	—	0.2	—	c.
South Africa	2	4	c.	325	0.5	0.8	c.	n.
Syria	—	1	—	c.	—	0.2	—	c.
Taiwan	2	1	c.	c.	0.4	0.2	c.	c.
Trinidad	—	1	—	c.	—	0.2	—	c.
Yugoslavia	1	—	c.	—	0.2	—	c.	—
Zimbabwe	1	—	c.	—	0.2	—	c.	—
Non-resident Canadian	2	1	c.	c.	0.4	0.2	c.	c.
<b>TOTAL</b>	<b>460</b>	<b>512</b>	<b>3,447,991</b>	<b>2,749,204</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

c. Planned investment figures excluded to preserve confidentiality

n. Negligible



Table XVIII

**Reviewable New-Business Cases**  
**New Businesses Classified by Province of Principal Location**  
**and Applicants by Country of Apparent Control**

Region	U.S. applicants				Western European applicants				All other applicants			
	Number		Distribution of cases (%)		Number		Distribution of cases (%)		Number		Distribution of cases (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Atlantic provinces	10	17	3.8	6.0	22	25	15.2	16.2	3	2	5.7	2.7
Newfoundland	1	4	0.4	1.4	1	2	0.7	1.3	2	1	3.8	1.3
Prince Edward Island	—	—	—	—	—	—	—	—	—	—	—	—
Nova Scotia	7	13	2.7	4.6	18	17	12.4	11.0	1	1	1.9	1.4
New Brunswick	2	—	0.7	—	3	6	2.1	3.9	—	—	—	—
Quebec	21	26	8.0	9.1	42	35	28.9	22.7	8	10	15.1	13.5
Ontario	176	182	67.2	64.1	59	74	40.7	48.1	30	42	56.6	56.8
Western provinces	55	59	21.0	20.8	22	20	15.2	13.0	12	20	22.6	27.0
Manitoba	6	8	2.3	2.9	2	1	1.4	0.7	—	1	—	1.3
Saskatchewan	2	5	0.8	1.8	1	1	0.7	0.7	1	1	1.9	1.3
Alberta	22	22	8.4	7.7	10	7	6.9	4.5	3	5	5.6	6.8
British Columbia	23	22	8.7	7.7	9	9	6.2	5.8	8	13	15.1	17.6
Yukon and Northwest Territories	2	2	0.8	0.7	—	2	—	1.3	—	—	—	—
<b>TOTAL</b>	<b>262</b>	<b>284</b>	<b>100.0</b>	<b>100.0</b>	<b>145</b>	<b>154</b>	<b>100.0</b>	<b>100.0</b>	<b>53</b>	<b>74</b>	<b>100.0</b>	<b>100.0</b>

Table XIX

**Reviewable New-Business Cases**  
**New Businesses Classified by Principal Industry Sector**  
**and Applicants by Country of Apparent Control**

Industry sector	U.S. applicants				Western European applicants				All other applicants			
	Number		Distribution of cases (%)		Number		Distribution of cases (%)		Number		Distribution of cases (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Mines, mineral fuels, and incidental services	5	13	1.9	4.6	4	4	2.7	2.6	3	2	5.7	2.7
Other resources	—	—	—	—	2	2	1.4	1.3	—	—	—	—
Manufacturing	77	81	29.4	28.5	39	41	26.9	26.6	13	16	24.5	21.6
Construction	7	4	2.7	1.4	6	5	4.1	3.2	1	1	1.9	1.3
Transportation, communication and other utilities	3	10	1.2	3.5	5	5	3.5	3.2	—	5	—	6.8
Wholesale and retail trade	96	98	36.6	34.5	56	62	38.6	40.3	26	36	49.0	48.6
Finance, insurance and real estate	10	5	3.8	1.8	4	6	2.8	3.9	2	3	3.8	4.1
Community, business and personal services	64	73	24.4	25.7	29	29	20.0	18.9	8	11	15.1	14.9
<b>TOTAL</b>	<b>262</b>	<b>284</b>	<b>100.0</b>	<b>100.0</b>	<b>145</b>	<b>154</b>	<b>100.0</b>	<b>100.0</b>	<b>53</b>	<b>74</b>	<b>100.0</b>	<b>100.0</b>
<b>SUMMARY</b>												
Resource	5	13	1.9	4.6	6	6	4.1	3.9	3	2	5.7	2.7
Manufacturing	77	81	29.4	28.5	39	41	26.9	26.6	13	16	24.5	21.6
Service	180	190	68.7	66.9	100	107	69.0	69.5	37	56	69.8	75.7

**Table XX**  
**Outcome of Resolved New-Business Cases**  
**Applicants Classified by Country of Apparent Control**

Applicant's apparent country of control and outcome of cases	Number of cases		Percent		Applicant's apparent country of control and outcome of cases	Number of cases		Percent	
	82-83	83-84	82-83	83-84		82-83	83-84	82-83	83-84
	United States						All other countries		
Allowed	251	225	78.4	82.4	Allowed	51	62	85.0	88.6
Disallowed	32	17	10.0	6.2	Disallowed	1	3	1.7	4.3
Withdrawn	37	31	11.6	11.4	Withdrawn	8	5	13.3	7.1
TOTAL	320	273	100.0	100.0	TOTAL	60	70	100.0	100.0
Western Europe					Total resolved				
Allowed	153	141	84.6	94.0	Allowed	455	428	81.1	86.8
Disallowed	14	2	7.7	1.3	Disallowed	47	22	8.4	4.5
Withdrawn	14	7	7.7	4.7	Withdrawn	59	43	10.5	8.7
TOTAL	181	150	100.0	100.0	TOTAL	561	493	100.0	100.0

**Table XXI**  
**Outcome of Resolved New-Business Cases**  
**New Businesses Classified by Principal Industry Sector**

Industry sector	Allowed cases				Disallowed cases				Withdrawn cases			
	Number of cases		Percentage of industry sector total (%)		Number of cases		Percentage of industry sector total (%)		Number of cases		Percentage of industry sector total (%)	
	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84	82-83	83-84
Mines, mineral fuels, and incidental services	15	15	93.8	83.3	—	—	—	—	1	3	6.2	16.7
Other resources	2	2	100.0	100.0	—	—	—	—	—	—	—	—
Manufacturing	121	125	91.0	93.3	3	4	2.2	3.0	9	5	6.8	3.7
Construction	13	7	72.2	63.6	—	—	—	—	5	4	27.8	36.4
Transportation, communica- tion and other utilities	16	17	94.1	94.4	1	—	5.9	—	—	1	—	5.6
Wholesale and retail trade	173	156	77.9	82.1	25	13	11.3	6.8	24	21	10.8	11.1
Finance, insurance and real estate	13	14	68.4	93.3	2	—	10.5	—	4	1	21.1	6.7
Community, business and personal services	102	92	76.2	87.6	16	5	11.9	4.8	16	8	11.9	7.6
TOTAL	455	428	81.1	86.8	47	22	8.4	4.5	59	43	10.5	8.7
<b>SUMMARY</b>												
Resource	17	17	94.4	85.0	—	—	—	—	1	3	5.6	15.0
Manufacturing	121	125	91.0	93.3	3	4	2.2	3.0	9	5	6.8	3.7
Service	317	286	77.3	84.4	44	18	10.7	5.3	49	35	12.0	10.3

## Appendix B

### Alphabetic List of Allowed and Disallowed Acquisition Cases Significant Benefits to Canada Summarized by Principal Factors of Assessment

Fiscal 1983-84

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/ managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
<b>MINES (INCLUDING MILLING), QUARRIES AND OIL WELLS</b>												
1. ANRET, Inc./Sunlite Oil Company Limited, which has working and royalty interests in oil and gas exploration, development and production properties	US	A	x	x	x	x						x
2. Barnwell of Canada Limited/Landbank Minerals Ltd., which is an oil and gas exploration, development and production company	US	A	x	x			x	x				x
3. C-I-L Inc./Canadian Fracmaster Ltd., which provides well stimulation and completion services to the oil and gas industry	UK	A			x			x		x		x
4. Esso Resources Canada Limited, to have the right to acquire control of the oilwell drilling and servicing business of Esso Resources Canada Limited and Dehcho Drilling Ltd. (Norman Wells, Northwest Territories)	US	A	x	x	x	x					x	x
5. Fisons Western Corporation/Langley Peat North Ltd., which harvests, processes, packages and markets sphagnum peat moss	UK	A	x	x	x	x		x				x
6. Maynard Energy Inc./Zephyr Resources Ltd., which acquires conventional oil and gas properties and explores for, develops and produces oil and gas	US	A		x	x		x	x				x
7. Nelson Aggregate Co./Genstar Stone Products, Inc., for the production of aggregates and asphalt, and the distribution explosives	Fr	A	x	x		x	x		x		x	x
8. Norton Company/Vec-Tel Petroleum Services, Ltd., which manufactures and markets measurement-while-drilling systems and provides measurement-while-drilling services and directional drilling services to the oil and gas industry	US	A	x	x			x		x		x	x
9. Occidental Petroleum Corporation/1) Canada Cities Service, Ltd. and 2) Columbian Chemicals Canada Ltd., 1) which explores for and develops oil and gas, and 2) which manufactures carbon black, a key ingredient of rubber formulations	US	A	x	x	x		x					x
10. John Henry Perkins, Jr./Capital Dynamics Limited, which owns a placer gold mining operation at Miller Creek, Yukon	US	A	x	x	x		x					x
11. Pinto Malartic Gold Mines Limited/Black Cliff Mines Ltd., which explores for metallic minerals	US	A		x	x		x	x				x
12. Redwater Concrete Ltd. and Fort St. John Sand & Gravel (1977) Ltd./Redwater Concrete & Construction Ltd. and Rocky Concrete & Construction Ltd., which produce sand, gravel and ready-mix concrete	UK	A	x	x				x				x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
13. Arthur A. Rogow and James J. Elkins/Kentucky Holdings Ltd. consisting of Special Placer Mining Lease and by Mikado Resources Ltd. consisting of certain placer mining leases located on the Bull and Fox creeks and the O'Donnel River, British Columbia	US	A	x	x	x							x
14. Simplot Chemical Company, Ltd./Paramount Resources Ltd. and others, consisting of a 45% undivided interest in natural gas properties located in the Legend area of Alberta	US	A	x	x	x						x	x
15. Suncor Inc./Sulpetro Limited, consisting of its interest in the North Pembina Cardium Unit No. 1 in the Pembina oil and gas field	US	A		x								x
16. Wintershall Oil of Canada Ltd./Internationaler Energie Fonds GmbH, to acquire control of all its oil and gas property interests in Canada	FRG	A		x			x	x				x

#### MANUFACTURING INDUSTRIES

17. Ohio-Sealy Mattress Manufacturing Co./Stearns Foster Canada Limited, which manufactures non-woven textiles and fabrics, such as furniture padding, fabric softener sheets and stuffing products	US	A	x	x	x	x	x		x			x
---	----	---	---	---	---	---	---	--	---	--	--	---

#### Food and Beverage Industries

18. 541132 Ontario Inc./Cliffside Bakery Incorporated, which operates a bakery which produces meat and fruit pies as well as a variety of other baked goods	UK	A	x	x	x	x	x	x		x		x
19. Beatrice Foods Canada Ltd./Goodwill Bottling Ltd. and Goodwill Bottling North Ltd., which are franchised bottlers and distributors of soft drink beverages	US	A	x	x				x				x
20. Beatrice Foods (Ontario) Limited/Canada Packers Inc., consisting of its Edible Oils & Dairy Division known as York Ice Cream, which produces ice cream and frozen novelties	US	A	x	x	x		x					x
21. Calixte Charcutier Inc./La Charcuterie La Dijonnaise (1982) Inc., which sells specialty meat	Fr	A	x	x	x	x	x					x
22. Canada Starch Company Inc./Compagnie Canada Starch Inc./Zymaize Company and Zymaize Inc., which converts corn into sweeteners	US	A		x	x	x		x	x			x
23. Cargill Limited/Top Line Feeds Ltd., which manufactures and blends livestock and poultry feeds	US	A		x			x	x				x
24. Ce De Candy Company/The Peasant's Larder Food Corp., which manufactures Mexican style snack foods, sauces and tacos	US	A	x	x	x	x	x	x				x

<u>Applicant/Acquiree and type of activity</u>		<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
25.	Dr. Dunner AG and Otto Greither/Flora Distributors Ltd., which imports and distributes vitamins, minerals and various herbal products	FRG	A	x		x		x				x	x
26.	Findim S.p.A. and Findim Investments S.A./Les Produits Freddy Inc., which manufactures and distributes tomato sauces and ready-to-eat meals and distributes food spreads and pizza flour	Ita	A	x	x	x	x	x					x
27.	Gilbertson Page Ltd./Gilbertson Page (Canada) Inc., which manufactures dry dog food	UK	A	x	x	x	x			x	x		x
28.	Kingsbury Machine Tool/Export Tool & Welding Co. Limited, which designs and manufactures custom handling, assembly and Welding systems for the automotive and large appliances industries	US	A	x		x	x	x				x	x
29.	Leaf Confections Limited/World Wide Gum Company Limited/Gomme World Wide Cie Ltée, which manufactures and distributes gum and candy	US	A	x	x	x	x	x					x
30.	Leaf, Inc./Leaf Confections Limited and Coniseries World Wide Confections Inc., which manufacture and distribute confectionery products	Fin	A		x	x	x	x					x
31.	Les Productions Chicon Inc./Distribution Chicon Inc., to grow and market endives	Bel	A	x	x		x	x	x				x
32.	Nabisco Brands Ltd./Nabisco Brands Ltée/Associated Biscuits of Canada Ltd., which manufactures biscuits and cookies	US	A		x		x	x	x				x
33.	Nestlé Enterprises Limited/566416 Ontario Limited, which processes ground roast coffee, puddings, jams, jellies, relishes and teas which it sells principally to the food service industry	Swi	A		x		x				x		x
34.	Dr Pepper Company/1)Canada Dry Limited 2)Adanac Beverages Ltd., 1)which manufactures and sells proprietary soft drinks and fountain syrups to retailers and distributors and soft drink concentrates to its franchised bottlers; 2) which promotes and sells its own brand of fruit juices, exports Canada Dry soft drinks and sells carbonated and noncarbonated spring water and private brand soft drinks to major chain stores	US	A	x	x	x							x
35.	Rowntree Mackintosh Corporation/Laura Secord Division of Ault Foods Limited, which manufactures, markets and retails a variety of chocolate and sugar confectionery products	UK	A	x	x		x		x		x	x	x
36.	Thomas H. Lee Company and Gerald Ajemian/Richmond Trawlers Limited, which owns and operates four 9 3-foot side trawlers one 129-foot stern trawler	US	A			x		x	x				x
37.	Witco Chemical Canada Limited/Copak (Toronto) Ltd., which manufactures plastic bottles for a variety of consumer products	US	A					x	x				x
38.	Wometco Broadcasting Company, Inc. and Wometco Enterprises Corporation/1)KVOS-TV (B.C.) Ltd., which markets broadcast time to advertisers - 2)Canawest Master Films, Limited, which produces commercials, industrial documentaries and audio visuals - 3)Wometco Newfoundland Limited and Wometco Limited, both of which are bottlers, canners and distributors of soft drink beverages	US	A	x	x	x						x	x

<u>Applicant/Acquiree and type of activity</u>		<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
<b>Paper and Allied Industries</b>													
39.	Armstrong World Industries Canada Ltd./Sonotrol Systems Inc., which manufactures acoustic absorption products	US	A	x		x	x	x					x
40.	Clinton Tube Co. Inc./Central Tobacco Mfg. (1980) Ltd., which produces tubes for filter-tipped cigarettes paper booklets and cigarette-making machines for home use	Indo	A	x	x	x	x	x		x			x
41.	Sonoco Limited-Sonoco Limitée/Federal Packaging and Partition Company Limited, which manufactures packing partitions from fiberboard	US	A	x		x		x					x
42.	Western Forest Products Limited/ITT Industries of Canada Ltd., which operates an integrated forest products business	US	A		x	x	x	x	x				x
<b>Printing, Publishing and Allied Industries</b>													
43.	Bertelsmann Aktiengesellschaft and Les Presses de la Cité, S.A./Quebec-Loisirs Inc., which distributes tradebooks	FRG	A	x	x	x	x	x			x		x
44.	Bowne & Co., Inc./Plow & Watters Printing Canada Limited/Imprimerie Plow & Watters Canada Ltée, a commercial, financial and corporate printer	US	A	x	x	x	x		x		x	x	x
45.	Lawson & Jones Limited/OPF Conversions Inc., which manufactures one-piece format containers	UK	A			x			x				x
46.	Technographics, Inc./Litton Business and Industrial Systems of Canada Ltd. (McBee Company Division), which designs and sells manual "one write" accounting and posting systems	US	A	x	x			x	x				x
47.	W.R. Holdings, Inc./1) The Williamhouse (Ontario) Limited, 2) Rainbow Thermographers, Inc., 1) which manufactures high quality paper products primarily for social and commercial announcements 2) which imprints and personalizes paper products for social and commercial uses	US	A		x	x		x					x
<b>Primary Metal Industries</b>													
48.	125026 Canada Inc./Unitcast Canada Inc., which manufactures carbon and low alloy steel castings	US	A	x	x	x	x	x	x		x		x
49.	Amari Holdings plc/Amari Metals Inc., which operates an aluminum service center catering to independent industrial users	UK	A	x	x	x	x	x					x
50.	Arcadia Industries, Inc. and Acrow (Canada) Ltd./Acrow-Richmond Limited, which manufactures concrete ties and inserts	US	A				x			x			x
51.	Driver-Harris Company/Amax Specialty Metals (Canada) Ltd., which manufactures nickel-based alloy wire and stainless steel wire	US	A	x	x	x		x					x
52.	Flexonics Limited/UOP Limited, which manufactures and distributes flexible metal hose assemblies, expansion joints, bellows and ducting	US	A	x	x	x	x	x					x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
53. Preformed Line Products Company/Slater Steel Industries Limited (Slacan Division), which manufactures pole line hardware for the electrical transmission and communications markets	US	A	x	x		x		x				x
54. Rio Algom Limited/Shell Canada Resources Limited, consisting of its East Kemptville Tin Property, a tin mineral deposit	UK	A	x	x	x	x	x	x	x			x
55. The Standard Oil Company/QIT-Fer et Titane Inc., which owns and operates an open-pit ilmenite mine, a smelting complex and an iron powder plant	UK	A		x				x	x			x
<b>Metal Fabricating Industries (except Machinery and Transportation Equipment Industries)</b>												
56. 124747 Canada Limited/Advance Crankshaft (Canada) Ltd., which re-manufactures crankshafts, cylinder heads and camshafts for internal combustion engines	US	A	x	x			x	x				x
57. 124972 Canada Ltd./Unibraze of Canada Ltd., which manufactures and distributes brazing rods, welding alloys and accessories	US	A	x		x	x	x					x
58. Brian Engineering Limited/John Wood Mfg. Ltd., which manufactures level gauges and jet pumps	Swe	A	x	x	x	x	x	x				x
59. Carpenter and Paterson Inc./Carpenter & Paterson Pipe Hangers Limited, which manufactures and distributes pipe suspension systems for the oil, gas and power-generation industries	US	A			x		x				x	x
60. Chubb Industries Limited/The Diebold Company of Canada, Limited, which manufactures and markets physical security products	UK	A		x	x	x		x	x			x
61. David A. Depodesta/Can-Copco Steel, Ltd., which manufactures steel plate shapes	US	A			x	x	x					x
62. Donn Canada Limited/U.S.L. Industries Inc., which manufactures building products including drywall framing, suspended ceiling grids and expanded metal products	US	A	x	x	x	x		x				x
63. GTEPCT Corporation/Valenite-Modco Limited, which manufactures metal cutting tools and metal cutting carbide tool bits and holders	US	A		x	x		x				x	x
64. Great Lakes Extruder Screws Inc./Great Lakes Extruder Screws of Canada Limited, which manufactures and sells extruder screws for the plastics manufacturing industry	US	A	x	x	x	x	x			x		x
65. Helionetics, Inc./TIW Industries Ltd., which manufactures and constructs large antenna structures for military and commercial communications applications	US	A	x	x	x	x	x		x			x
66. Madjid Kahrobaei/Atelier Du Boulon (A.B.C.) Canada Inc., a machine shop which manufactures specialty screws	Iran	A	x	x	x	x						x
67. La Compagnie Ideal Security (1981) Inc./Accessoires de Construction T.R.T. Inc., which manufactures self-sealing fasteners and closure strips for joining metal panels	US	A	x		x	x	x					x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
68. Les Produits Industriels de Haute Température Pyrotek Inc./ Les Spécialités Métallurgiques Ltée, which manufactures protective coatings, exothermic powders and binding materials for the casting of ferrous metal	US	A	x	x	x	x	x	x				x
69. Loos & Company Inc./Steelplast Canada Ltd., which manufactures wire rope, cable and cable assemblies	US	A	x	x		x	x			x		x
70. Norsk Kjettingindustri a.s. Alf Nosted/Chaîne Select Inc., which imports and assembles traction chains for large off-road vehicles	Nor	A	x	x	x	x	x	x		x		x
71. Ramset Fasteners (Aust.) Pty. Ltd./Ramset Limited, which manufactures and distributes fasteners and fastening tools for the construction industry	Austl	A	x	x	x	x	x	x			x	x
72. Raymond Steel Ltd./Rhodes-Vaughan Reinforcing Limited, a contractor for the fabrication and erection of structural and reinforcing steel	UK	A						x				x
73. SPR Inc./Melnor Manufacturing Ltd., which manufactures lawn and garden sprinklers and accessories, quartz electric heaters and plastic snow shovels	US	A		x	x	x	x		x	x		x
74. Specialty Acquisition Corp./Ethyl Packaging Limited, which manufactures and sells metal cans and tubes and metal and plastic closures for the food, beverage, cosmetic and pharmaceutical industries	US	A	x	x	x		x	x				x
75. Thiokol Corporation/Thiokol Canada Limited, which manufactures specialty wire screen products and markets specialty chemical products imported from its U.S. parent	US	A				x	x					x
76. Townsend and Bottum-Besomar, Inc./Tuberate Company Ltd., which designs, manufactures and repairs shell and tube heat exchangers for the chemical, petrochemical, rubber and related industries	US	A	x	x	x	x	x	x	x			x
77. Tru-Weld Grating, Inc./Dravo of Canada Ltd., consisting of its steel grating and stair tread manufacturing operations at Wetaskiwin, Alberta	US	A	x		x	x	x					x

**Machinery Industries (except Electrical Machinery)**

78. Computalog Gearhart Ltd./Canadian Strata Drill Ltd., which manufactures and distributes rock bits used by the gas drilling industry	US	A	x	x		x				x		x
79. Emco Limited/Albereta Walker Wellheads Ltd., which produces and markets pumps, valves and wellhead accessories for the production of crude oil	US	A	x	x	x	x	x					x
80. EnerFlo, Inc./General Tire Canada Limited consisting of its Johnston Pump Division, which assembles, sells and services heavy-duty industrial turbine pumps	US	A	x	x	x	x						x
81. White Farm Manufacturing Canada Limited/White Farm Equipment Canada Limited, which supplies a complete line of agricultural equipment to major Canadian farm markets	US	A		x			x	x				x



<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
82. Hemscheidt America Corporation et al/Cape Breton Offshore Fabricators Limited, which produces heavy duty, hydraulic roof supports for use in the Cape Breton coal mines	FRG	A	x		x		x	x	x			x
83. Hershey Equipment Company, Inc./BCB Agricultural Equipment of Canada Limited/Les équipements Agricoles BCB du Canada Limitée, which manufactures equipment for use by the hog, poultry and dairy industries	US	A	x	x	x	x	x					x
84. Inchcape Malaysia (Holdings) Berhad/Pacific Truck & Trailer Ltd., which designs, manufactures and sells custom built, heavy duty, on/off highway trucks and trailers	Mal	A	x	x	x	x	x					x
85. Industrial Air, Inc./Canada Fans Division of Hunt & Moscrop (Canada) Inc., which manufactures industrial fans and blowers	US	A	x		x	x	x			x		x
86. J.K. Smith & Sons Diamond Products Limited/Dresser Canada Inc./Boyles Operation Division, which manufactures drilling equipment for the mining industry	US	A	x				x	x	x	x		x
87. Kone B.V./Munck Canada Ltd., which manufactures, markets and services standard electric overhead travelling cranes	Fin	A	x	x	x	x	x	x	x	x		x
88. Krueger Air Canada Ltd./Canadian Krueger Air Products Ltd., which manufactures and sells air distribution products, such as air grills, registers and diffusers	US	A	x	x	x		x					x
89. Landegger Industries, Inc./1)Hydrotile Canada Ltd., which manufactures machinery and equipment for the concrete pipe industries - Black Clawson Kennedy Ltd./Ltée, which manufactures machinery and equipment for the pulp and paper industry	US	A	x	x	x	x	x			x		x
90. Libbey-Owens-Ford Company/Sperry Inc. consisting of its Sperry Vickers Division, which assembles various types of oil hydraulic systems	UK	A	x				x	x		x		x
91. Novenco Inc./The Industrial Fan Division of Sheldons Engineering Limited, which manufactures centrifugal fans and some axial fans	Den	A					x	x	x			x
92. Peabody International (Canada) Ltd./1) Dumco Metal Inc. and 2) La Compagnie de Tracteur et d'Équipement Industriels, Inc., 1) which manufactures street sweepers and 2) which manufactures replacement brooms and brushes for use on street sweepers	US	A	x	x	x	x	x	x				x
93. Stone International Limited/Stone-Safety Canada Limited, which manufactures air-conditioning equipment for rail and rapid transit cars, and navigational beacons	UK	A		x			x					x
94. USICO Investment Corporation/Pathex (Canada) Limited, which designs, manufactures and services specialized heavy industrial machinery and hydraulic presses for the rubber, wood, plastics, aluminum and steel industries	FRG	A	x	x	x	x				x		x
95. Wacker-Chemie GmbH and The Exolon Company/The Exolo Company of Canada Ltd., which manufactures and sells crude abrasive products for the abrasive, refractory and metallurgical industries	FRG	A		x				x				x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
96. Weatherford International Incorporated/Weatherford Oil Tool Co. Division of Conrad-Burt Industries Ltd., which is engaged in the manufacture and sale of oilfield products and equipment and the provision of oilfield services and rental equipment	US	A	x	x	x	x	x	x	x	x		x
97. Whiting Equipment Canada Inc./Whiting Equipment Limited, which manufactures metallurgical, processing, material handling and transportation equipment	US	A	x	x	x	x	x					x
<b>Transportation Equipment Industries</b>												
98. Allied Corporation/Aviation Electric Limited, Bendix Heavy Vehicle Systems, Inc., Fram Canada Inc., Canadian Fram Limited and Superior Machine & Tool (Chatham) Limited, which manufacture products for the aerospace and automotive industries	US	A		x		x	x		x			x
99. Amelco Corporation/Whitaker Cable of Canada, Limited, which manufactures and/or imports ignition wire sets and battery jumper and related cables for the automotive replacement market	US	A			x	x	x					x
100. Cerro Mining Company of Canada Limited/Canada Spring Inc. / Ressorts Canada Inc., which markets leaf springs, spring leaves and spring repair plates	US	A	x		x	x		x				x
101. Esco Corporation/1)Hyster Canada Limited, which assembles and distributes powered lift trucks and sells related parts - 2)Hyster Credit Limited, which provides financing for the equipment sold by Hyster Canada Limited	US	A	x		x							x
102. Exhaust Systems Warehouse, Inc./Tubex Manufacturing Ltd., which manufactures tail pipes and exhaust pipes for the motor vehicle after-market	US	A	x	x	x	x	x					x
103. Freightliner Corporation/1)Freightliner of Canada Ltd. and 2)Freightliner Financial Services Ltd., 1) which assembles class eight conventional and cab-over-engine type diesel trucks and 2) which provides financing support for Freightliner of Canada Ltd. dealers	FRG	A		x	x	x		x				x
104. Hayes-Dana Inc./Lessard Machineries Inc., which manufactures, distributes and repairs hydraulic cylinders and components, agricultural conveyor systems and loading and grading attachments for farm equipment	US	A	x		x	x	x					x
105. Kone B. V./MacGregor Canada Limited, which manufactures, principally by subcontract, and services marine hatch covers and cargo decks	Fin	A			x		x					x
106. The Marmon Group of Canada, Inc./Automotive Spring Inc./ Ressorts Automotive Inc., which manufactures leaf springs, spring leaves and spring repair plates	US	A	x		x	x		x				x
107. Ulstein Invest A/S/Maritime Industries Ltd., which manufactures and markets steerable propulsion systems for ships	Nor	A		x		x	x	x		x		x
<b>Electrical Products Industries</b>												
108. 569806 Ontario Inc./Cor-Magnetics Inc., which manufactures steel cores for use in transformers	Swc	A	x	x		x	x					x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition (Compatibility with Industrial and Economic Policies)</u>
109. Alco Foodservice Equipment Company/Bardeau Limited, which manufactures steam kettles, skillets, coffee brewing equipment and related products; 158 Norfinch Drive Limited, which owns the building in which Bardeau carries out its business operations; Sous-Chef Inc., which provides custom metal-spinning services	US	A	x	x	x	x	x				x
110. Baimco Corporation/Wide-Lite, Ltd., which assembles indoor and outdoor lighting fixtures for commercial, industrial and street light markets	US	A		x	x	x	x		x		x
111. The Black and Decker Manufacturing Company/Canadian General Electric Company Limited consisting of its Housewares Business, which produces and assembles small electrical appliances	US	A				x		x			x
112. Brand-Rex Company/Pyle-National of Canada Limited, which assembles, markets and distributes electrical and electronic connectors and accessories	US	A	x	x		x					x
113. Butler Manufacturing Company/Multi-trol Corporation, which manufactures and installs customized computer-based temperature and other control systems in commercial and institutional buildings	US	A	x	x	x	x	x	x		x	x
114. Canadian General Electric Company Ltd./Camco Inc., which manufactures major household appliances	US	A		x	x		x	x	x		x
115. Canadian Fanner Co. Limited/Swift Devices Ltd., which manufactures electrical connectors and couplings	US	A		x	x	x		x			x
116. Combustion Engineering - Superheater Ltd./Sybron Canada Limited(Taylor Process Control Division), which manufactures and sells automated and computerized process control systems and analog control instrumentation to the petroleum, and paper, mining and utility markets	US	A	x	x	x	x	x			x	x
117. Crouse-Hinds Canada Limited/Westinghouse Canada Inc. (Lighting Dept.), which manufactures indoor and outdoor lighting fixtures	US	A		x	x	x		x	x		x
118. EDO (Canada) Limited/JMR Instruments Canada Ltd., which manufactures satellite survey receivers and navigation systems	US	A	x	x	x	x	x		x	x	x
119. Electronic Technologies Inc./Toledo Commutator of Canada Limited, which manufactures and distributes commutators	US	A					x				x
120. Electronic Technologies Inc./Kidde Canada Limited, which manufactures and distributes precision quartz crystals which are sold to manufacturers of high frequency transmission and receiving units	US	A	x	x					x		x
121. Exide Canada Corp./Wet Cell Battery business of Exide Canada Inc., which manufactures lead acid electric storage batteries for the automotive market, motive power and stationary batteries for industrial uses and industrial battery chargers	US	A	x		x	x	x	x			x
122. Federal Pioneer Limited/Amalgamated Electric Corporation Limited, which manufactures products used in the control and distribution of electricity	US	A	x		x		x	x	x		x

<b>Applicant/Acquiree and type of activity</b>		<b>Applicant's country of control</b>	<b>Allowed (A) or Disallowed (D)</b>	<b>Increased Employment</b>	<b>New Investment</b>	<b>Increased Resource Processing or Use of Canadian Parts &amp; Services</b>	<b>Additional Exports</b>	<b>Canadian Participation (as shareholders/directors/managers)</b>	<b>Improved Productivity &amp; Industrial Efficiency</b>	<b>Enhanced Technological Development</b>	<b>Improved Product Variety &amp; Innovation</b>	<b>Beneficial Impact on Competition</b>	<b>Compatibility with Industrial and Economic Policies</b>
123.	GNB Acquisition Corp./Gould Manufacturing of Canada, Ltd., consisting of its Industrial Battery Division, which manufactures and markets industrial batteries	US	A	x	x		x				x		x
124.	Honeywell Limited/Contric Automation Ltd., which designs, manufactures and markets microprocessor-based energy management systems	US	A	x	x	x	x	x		x	x		x
125.	I-T-E Industries Inc./I-T-E Industries Limited, which manufactures safety switches, moulded case circuit breakers, load centres and switchboards	FRG	A	x	x	x							x
126.	Dr. Ismail Ismail/K.O. Mair Associates Limited, which distributes microcomputer systems and components	US	A	x	x	x	x	x		x	x		x
127.	LIG Canada Inc./Electrovert Ltd., which designs, manufactures and markets specialized machinery and equipment, such as automatic wavesoldering systems for the production of printed circuit boards and electronic component timing systems	UK	A	x	x	x	x		x				x
128.	Mangood Corporation/General Tire Canada Limited, which manufactures mechanical industrial weight scales and measurement devices	US	A	x	x	x	x	x		x			x
129.	Peabody International Corporation/Dale Electronics, Ltd., which manufactures electronic components such as precision power resistors, connectors, magnetic components and crystal oscillators	US	A	x	x		x	x			x		x
130.	Permodalan Nasional Berhad/1) Guthrie Canadian Investments Limited, 2) Ajax Magnethermic Canada Limited and 3) Angus Fire Armour Limited, 1) which manufactures electrical transmission equipment and auto parts 2) which manufactures induction heating equipment 3) which manufactures various types of fire hoses	Mal	A				x	x			x		x
131.	Peter H. Noznesky/Allied Canada Inc. consisting of its Prestolite Battery (Canada) Division, which manufactures and sells automotive batteries	US	A	x		x	x	x	x				x
132.	Preformed Line Products Company/Foundation Electronic Instruments Inc., which manufactures and sells telecommunications equipment	US	A	x	x	x	x	x	x	x	x		x
133.	Walter Rubinstein/Contemporary Electronics Limited, which manufactures and distributes television signal decoders	US	A	x	x	x	x	x		x	x	x	x
134.	TIE/Communications Canada Limited/Plessey Canada Limited/Plessey Canada Limitée, which manufactures PABX systems	US	A	x	x	x	x	x		x			x
135.	Tinicum, Incorporated/GTE Sylvania Canada Limited, which manufactures and markets electrical products, such as switchgear, metallic wall boxes, conduits and fittings	US	A	x	x		x	x		x			x
136.	U.S. Industries, Inc./Dual-Lite Products, Ltd., which manufactures and sells emergency lighting equipment and systems	US	A			x		x	x				x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
137. Versatile Measuring Instruments, Inc./Sigma Instruments (Canada) Limited, which manufactures electric meters and electric control devices	US	A	x		x	x	x		x			x
<b>Non-Metallic Mineral Products Industries</b>												
138. 1862-4536 Québec Inc./Asfab Inc., which manufactures and applies asphalt	Fr	A	x	x	x		x		x			x
139. Oy Partek Ab/Holmes Insulations Inc., which manufactures and sells insulating materials	Fin	A	x	x	x	x	x			x		x
140. Dyckerhoff & Widmann A.G./Dywidag Fab Con Products Limited, which manufactures, distributes and installs standard and precast concrete products	FRG	A		x			x	x				x
141. Harrisons & Crosfield (Canada) Ltd./Savolite Chemical Manufacturing Ltd., which manufactures industrial and institutional cleaning compounds	UK	A	x	x	x	x	x					x
142. Lone Star Industries, Inc. and Shell Oil Company/Plastibeton, Inc., which manufactures polymer concrete products	US	A	x		x	x	x		x			x
143. New R.O.A., Inc./Fairmont Granite Limited, which quarries granite and manufactures and sells granite products	US	A	x	x			x					x
144. OY Partex AB/Dyform Engineering Ltd., which designs and manufactures machinery used to produce precast/prestressed hollow-core building components	Fin	A	x		x	x						x
145. Pilkington Brothers P.L.C./1) LOF Glass of Canada Limited and 2) Aeroquip Canada Inc., 1) which fabricate, distribute and install glass for the original and replacement automotive markets as well as for the commercial construction markets 2) which manufactures, assembles and distributes hoses, hose fittings, hose assemblies and adapters	UK	A	x	x	x	x		x		x		x
146. Pilkington Tile (Bermuda) Limited/D.A. White & Co. Limited, which manufactures ceramic floor tiles	UK	A	x	x			x	x		x	x	x
147. The Sherwin-Williams Company and C-I-L Inc./Sherwin-Williams Canada Inc. consisting of its Decorative Products Assets and C-I-L Paints Inc. consisting of its Decorative Business Segment, which manufacture paints	US		x	x	x	x	x					x
148. Tessco Covers Ltd./Yvan Gérald Raymond known as Thermal Engineering Services & Supplies, which manufactures, sells and installs industrial insulation products	US	A	x	x			x					x
149. Viletta China Company/Viletta China Canada Limited, which manufactures collector plates and distributes collector plates and china tableware	US	A	x	x	x	x	x					x
150. Battenfield Management Inc./Battenfield Grease (Canada) Limited, which manufactures lubricating grease products	US	A		x	x		x					x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
<b>Chemical and Chemical Products Industries</b>												
151. I20946 Canada Inc./DAP Canada, Division of Scholl (Canada) Inc., which manufactures and distributes caulking and sealant products, glazing compounds, wood finishing, products, plumbing products and supplies	UK	A			x		x					x
152. Ciba-Geigy Canada Ltd./Agrochemicals Business Centre of Shell Canada Limited, which imports, formulates and markets agrochemicals for the Canadian market	Swi	A			x		x	x		x		x
153. ConAgra, Inc./Petrosul International Ltd., which processes sulphur for sale in international markets and Woodward Dickerson (Canada) Ltd., an inactive company	US	A	x	x	x	x	x	x				x
154. Consolidated Mining & Industries, S.A./Columbian Chemicals Canada Ltd., which manufactures carbon black, a key ingredient of rubber formulations	Pan	A			x	x	x					x
155. Hercules Incorporated and Montedison S.p.A./Hercules Canada Limited, consisting of its polypropylene operations and business at Varennes, Quebec	US	A		x				x		x	x	x
156. Holt Lloyd/Kert Chemicals Industries Inc., which manufactures low-temperature dishwashing systems and produces chemical products	UK	A	x	x	x	x			x			x
157. Novo Industri A/S/Connaught Laboratories Limited consisting of its Insulin Manufacturing Division, which manufactures animal-based insulin used in the treatment of diabetics	Den	A	x	x				x		x		x
158. Nuodex Inc./1)Tenneco Chemicals Canada, Ltd., which manufactures dispersions and colorants for use by paint manufacturers - 2)Nuodex Canada, Limited, which produces metal soaps which are used as catalysts, preservatives and fungicides by the paint, oil and vinyl industries	US	A	x	x	x	x	x			x		x
159. Oil-Dri, S.A./Favorite Products Co. Ltd., which manufactures and distributes granular clay products used for cat litter and industrial oil absorbants	US	A	x	x	x	x	x	x	x			x
160. Plough Canada Inc./Muskol Limited, which is engaged principally in the production, packaging and marketing of personal use insect repellent	US	A	x	x	x	x	x					x
161. Portinax Development Ltd./Celltech International Ltd., which manufactures cat litter	US	A	x	x				x				x
162. Reliance Universal Inc./Inmont Canada Inc. consisting of the wood coating portion of its Furniture and Building Products Division	US	A	x					x				x
163. Remwell III Inc./Roberts Company Canada Limited, which produces and markets floor-covering and industrial adhesives	UK	A			x		x					x
164. Stearns Catalytic Ltd./Liquid Carbonic Inc., which compresses and purifies hydrogen for bulk sale	US	A		x			x	x				x
165. Daniel Ernest Treleaven, Gary John MacDonald, John David West and Carboline Company, which produces paints, stains and coatings	US	A		x			x					x

<u>Applicant/Acquiree and type of activity</u>		<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
166.	Ernest I. Wilson Family Trust/Universal Systems, Ltd., which manufactures urethane foam for use as roofing material, pipe wrapping and home insulation	US	A	x	x	x	x	x					x
167.	W.R. Grace of Canada Ltd./Diamond Shamrock Chemicals Canada Inc., which manufactures and markets specialty chemicals used by the textile, tanning, paper, hydrocarbon energy and mineral resource industries	US	A	x		x		x			x		x
<b>Tobacco Products Industries</b>													
168.	Dibrell Brothers, Incorporated/Benson & Hedges (Canada) Inc., which processes tobacco leaves	US	A			x	x	x		x			x
<b>Miscellaneous Manufacturing Industries</b>													
169.	Alcon Canada Inc./Central Canada Contact Lenses, Ltd., which manufactures contact lenses	Swi	A	x	x			x					x
170.	Bryn Mawr Corporation/Dixon Inc., which manufactures and distributes pencils, pens, crayons, typewriter correction materials, rubber erasers and related products	US	A	x	x	x	x	x		x			x
171.	Cooper Laboratories Limited/Laboratoires Cooper Limitée, which manufactures hair care products and dental products	US	A	x	x	x	x	x					x
172.	CooperVision Inc./Union Optics Corporation, which manufactures and distributes soft and hard contact lenses	US	A	x	x	x	x	x	x	x			x
173.	Hercules Incorporated/Simmonds Precision Canada Limited, which repairs, services and overhauls aerospace instruments	US	A					x					x
174.	The Hygenic Corporation/Canadian Dental Wax Ltd., which manufactures and distributes wax for dental plates and other dental uses	US	A	x	x	x		x					x
175.	L.G. Balfour Company, Inc./L.G. Balfour Company of Canada Limited/La Société L.G. Balfour du Canada Limitée, which manufactures jewellery products for school graduation and employee merit recognition at Sherbrooke, Quebec	US	A	x		x	x	x	x				x
176.	N.V. Philips' Gloeilampenfabrieken and Warner Communications Inc./WEA Music of Canada, Ltd./WEA Musique de Canada, Ltée, which manufacture and sell records and pre-recorded tapes	Ne	A			x		x	x				x
177.	Sinclair Valentine & Frye Limited/R.L. Crain Inc. consisting of its Canadian Carbon & Ribbon Division, which manufactures and sells carbon paper, film, inks and ribbons	US	A		x				x	x			x
178.	Warner Communications Inc. et al/Les Industries Hasbro (Canada) Ltée-Hasbro Industries (Canada) Ltd., which manufactures, imports and distributes toy products	US	A			x		x					x
<b>Rubber and Plastics Products Industries</b>													
179.	CKR Inc./Hensul Pipeguard Systems Ltd., which provides pipe insulating services	US	A	x	x	x	x	x					x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
180. Campbell Films Limited/Merlund Plastics Ltd., which manufactures and sells polyethylene film for industrial and packaging applications	US	A	x	x			x					x
181. Harding Poly-Portables Sales Corp./Rama Moulding Ltd., which manufactures and distributes portable toilets and pedal boats	US	A	x	x		x	x					x
182. Monier Limited/Flex-Lox Industries Ltd., which manufactures pressure, sewer and drain tile piping	Austl	A	x	x	x	x	x			x		x
183. Nortek Inc./Spaulding Fibre of Canada Limited, which manufactures industrial plastic and vulcanized fibres, electrical insulation paper and fibre board	US	A	x	x	x		x					x
184. Precision Valve (Canada) Ltd./Duroflex Plastics Limited, which manufactures flexible and rigid plastic extrusions for use by manufacturers of luggage, sporting goods, kitchen cupboards, aluminum doors, windows and furniture	US	A	x	x	x	x	x		x			x
185. S.A. Raccords et Plastiques Nicoll/Canplas Industries Limited, which manufactures and imports plastic pipe fittings for industrial, plumbing and electrical markets	Fr	A		x		x			x			x
186. Sanderson Plumbing Products, Inc./Beneke Industries, Ltd., which manufactures and distributes toilet seats	US	A	x	x	x	x	x	x				x
187. Siebe Norton, Inc./Norton Safety Products Limited, which manufactures protective clothing and rainwear and distributes personal industrial protection equipment such as goggles, eye glasses, disposable ear plugs and gloves	UK	A			x		x			x		x
<b>Textile industries</b>												
188. Burlington Canada Inc./Carrying Industries (B.C.) Ltd., which manufactures and markets synthetic fibre slings for use primarily in the shipping industry. It also operates a small division, Hydrex Engineering, which manufactures portable equipment for on-site bending of steel rods used in the reinforcement of concrete	US	A	x	x	x	x	x	x		x		x
189. Compo Industries, Inc./Heuga Canada Limited, which manufactures carpet tiles	US	A	x		x	x						x
190. Hood Sailmakers, Inc./Hood Sails Limited, which manufactures sails for sailboats	US	A		x			x					x
<b>Clothing Industries</b>												
191. John B. Stetson Company/Biltmore/Stetson (Canada) Inc., which manufactures headwear under the "Stetson" tradename	US	A	x	x	x	x	x					x
<b>Wood Industries</b>												
192. Cascade Wood Products Inc./B.W. Creative Wood Industries Ltd., which manufactures wooden products such as architectural spindles, edgeglued pine panels for shelving, and specialty products in component form for window and door parts	US	A		x	x	x	x					x



<u>Applicant/Acquiree and type of activity</u>		<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
193.	Crestbrook Forest Industries Ltd./The Crows Nest Forest Products Division of Shell Canada Resources Limited and Crows Nest Forest Products (1982) Limited, which harvest timber and process it into dimension lumber and wood chips	Jpn	A	x	x	x	x	x	x				x
194.	Eurocan Investments Ltd. and West Fraser Mills Ltd./West Fraser Mills Ltd., which produces random length lumber and wood chips as a by-product	Fin	A	x	x	x	x	x	x				x
195.	R.J.B. Log Systems of Canada, Inc./Cross Planes Forest Products, which manufactures log structures	US	A	x	x	x	x	x					x
196.	St. Stephen Fence Co., Ltd./Great Northern Fence Co., Inc., which manufactures hardwood and softwood boards and fencing products	US	A	x	x		x						x
<b>Furniture and Fixture Industries</b>													
197.	All-Steel Inc./All-Steel Canada Ltd./Les Meubles All-Steel Canada Ltée, which manufactures steel office furniture	US	A			x	x	x					x
198.	GLN Corporation/Quaker Industries (Canada) Limited, which manufactures houseware products such as utility and decorator shelving, folding and all-purpose casual tables and trays, planter poles and utility carts	US	A	x	x	x	x	x			x		x
199.	Interwood Ltd./North East Pine Products Ltd., which produces a complete line of colonial pine furniture	Swe	A	x	x	x	x						x
200.	Luxo Lamp Ltd./Helko Systems Furniture Inc., which manufactures and sells office furniture systems designed for the data processing market and H.A.P. Automated Office Products Inc., (Cornwall, Ont.), which retails similar office furniture systems	Nor	A	x	x	x	x	x					x
201.	National City Lines, Inc./Waterloo Metal Stampings, Ltd., which manufactures stamped metal products for the furniture industry	US	A	x		x		x					x
202.	Newell Industries Canada Inc./Aviation Products Ltd. Produits Aviation Ltée, which manufactures and distributes bathroom hampers, step ladders and bathroom waste baskets	US	A			x	x	x					x
203.	Safeguard Business Systems Inc./Mardan Business Systems Limited, which markets office filing systems, manual accounting systems for health care professionals and Mava Products Limited (Waterloo, Ont.), which manufactures filing systems and office furniture	US	A	x	x	x	x	x					x
204.	Sealy Canada Ltd./Ltée/Sealy Eastern Limited (Bedding Division), which manufactures and distributes mattresses and other related bedding products	US	A		x	x		x	x				x
205.	Steelcase Canada Ltd./Proform Furniture Industries Limited, which manufactures wooden office furniture	US	A	x	x	x	x	x	x				x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
<b>CONSTRUCTION INDUSTRY</b>												
206. Asplundh Tree Expert Co./Reichhold Limited, which provides vegetation control services for the rights-of-way of oil and gas pipelines, electrical transmission lines, railways and highways	US	A	x	x	x		x			x		x
207. Canadian Foundation Company Ltd./The Jackson-Lewis Company, Limited, a general contractor specializing in the construction of office and industrial buildings, condominiums, hotels and shopping centres	Swe	A	x	x	x	x			x			x
208. Dillingham Holdings Inc./Dillingham Construction Ltd., which is a construction company	US	A		x		x						x
209. KTG Glassworks Technology Inc./Milton Glass Construction Ltd., which constructs glass furnaces	UK	A	x		x		x	x	x			x
210. National Gypsum Company/The Austin Company, Limited, which designs and constructs industrial and commercial buildings	US	A			x		x					x
211. SPR Entreprises S.A./Lionel Nourry (1976) Ltée, which provides sand-blasting, glazing, painting and sheathing work at construction sites	Fr	A	x	x	x		x					x
212. Westclox Canada Limited/Gapcon Pipe Welding & Construction Limited, which provides specialized pipe welding and related services using state-of-the-art automatic and semi-automatic welding systems and equipment	US	A	x	x	x	x	x	x			x	x
<b>TRANSPORTATION, COMMUNICATION AND OTHER UTILITIES</b>												
213. Browning-Ferris Industries Ltd./Top Hat Disposal Ltd., which collects, hauls and disposes of solid waste materials from commercial and industrial customers in the Medicine Hat area	US	A	x	x	x		x					x
214. Browning-Ferris industries Ltd./T. Puckrin & Son Limited, which collects, hauls and disposes of solid waste materials	US	A	x	x	x	x						x
215. C M B/Dartcan Inc., which is a shipping agent for containerized goods	Bel	A		x	x		x	x				x
216. Consolidated Freightways, Inc./Air Express International (Canada) Ltd., which provides air freight forwarding services	US	A		x	x		x					x
217. Fastway Carriers Inc./Fruitbelt Trucking Inc. (Flat-Bed Division), which transports concrete refractory products	US	A	x	x	x		x	x			x	x
218. General Electric Credit Corporation/North American Car (Canada) Limited and North American Car Corporation, which lease railcars	US	A	x	x	x		x				x	x
219. Hallamore Motor Transportation, Inc./Equipment Express Limited, which specializes in the road transportation of goods requiring special handling	US	A	x	x	x	x	x	x		x		x
220. Meridian Express Company/I16528 Canada Ltd., which provides general trucking services	Swi	A			x						x	x
221. Pagette Airsignals Ltd./Air Call Limited, which provides radio-paging equipment and services	US	A		x	x		x	x				x

<u>Applicant/Acquiree and type of activity</u>		<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
222.	Pageette Airsignals Ltd./Digipage Inc., which provides telephone answering and radio paging equipment services	US	A	x	x		x	x					x
223.	Pageette Airsignals Ltd./Medi-Call Answering Services Ltd., which provides telephone answering and radio paging equipment and services	US	A	x	x		x	x					x
224.	Pageette Airsignals Ltd./Pagetech Inc. and Télécommunications Citépage Inc., which provide radio-paging services	US	A			x	x	x					x
225.	Roadway Services, Inc./Holmes Transportation (Quebec), Ltd., which provides short haul, general commodity truck transportation services	US	A	x	x	x	x	x	x			x	x
226.	TNT Canada Inc./J.M.H. Investments Ltd., which provides rail freight forwarding services	Austl	A	x	x	x		x					x
227.	Transport Canadian Freightways (Quebec) Inc./Maislin Transport Limited, a general commodity trucking business	US	A		x				x				x
228.	Tricil Limited/Random Investments Ltd. et al, a solid waste disposal business	UK	A	x	x	x		x					x
<b>WHOLESALE AND RETAIL TRADE</b>													
229.	117572 Canada Inc./Pharmascience Inc., which manufactures on a subcontract basis, generic prescription drugs	Isr	A	x	x	x	x	x			x		x
230.	117572 Canada Inc./115013 Canada Inc., which manufactures, on a subcontract basis, and distributes private label vitamin products to chain drugstores	Isr	A	x	x	x	x	x		x	x		x
231.	118629 Canada Inc./C & M Welding Supply Ltd., which distributes industrial gases and welding supplies	Fr	A			x		x		x			x
232.	125436 Canada Inc./Fo Pin Enterprises Limited, which wholesales imported packaged food products	Jam	A	x	x	x	x	x					x
233.	ABC Vending Corporation (Canada) Ltd./Fortier Associates International, Limited, which provides remote camp management services	US	A	x		x	x	x					x
234.	Amstar Holdings, Inc./1)The Canadian Duff-Norton Company, Limited, which imports and distributes industrial lifting, jacking and positioning equipment - 2)Milwaukee Electric Tool (Canada) Ltd., which imports and distributes portable heavy-duty electrical tools	US	A	x	x								x
235.	Anderson Mavor Limited/National Mine Service (Canada) Ltd., which sells mine supplies, mine health and safety equipment, mining machinery, related components and replacement parts	SAf	A	x		x		x			x		x
236.	Bic Inc./Trilantic Corporation, which imports and distributes sailboards, sailboats and related accessories	Fr	A	x	x		x	x		x	x		x
237.	Bondex International (Canada) Ltd./The Testor Company of Canada Ltd., which manufactures, by subcontract, paints which are sold primarily to hobbyists and artists	US	A	x		x	x	x			x		x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
238. Boots Drug Stores (Canada) Ltd./Safeguard Drugs Limited, consisting of its stores located at: 1415 Carling Avenue (Ottawa, Ont.); 1670 Heron Rd (Ottawa, Ont.), 1224 Wellington Street West (Ottawa, Ont.); 2900 Ellesmere Road (West Hill, Ont.); 1085 Kingston Road (Scarborough, Ont.); 2300 Yonge Street (Toronto, Ont.); 5151 Dundas Street West (Toronto, Ont.); 377 Burnhamthorpe Road East (Mississauga, Ont.); 5111 New Street (Burlington, Ont.); 170 Plains Road (Burlington, Ont.); and Highway No. 3, Norfolk Mall (Tillsonburg, Ont.)	UK	A		x			x					x
239. Boston Institutional Supply Co., Inc./Samuel M. Gertman Co. of Canada Ltd., which imports and distributes high quality specialty meats to hotels and restaurants	US	A	x		x	x	x			x		x
240. Brockhouse plc/Triangle Valve of Canada Limited, which distributes steel valves and related products to the petroleum and chemical industries	UK	A	x	x	x		x					x
241. Brodart Sales Company/Bro-Dart Industries (Canada), Ltd. et al, which distributes supplies to school and public libraries including storage and display materials, card catalogues and indexing systems	US	A	x	x	x		x					x
242. Brown Shoe Company of Canada Ltd./Sterling Shoe Stores Ltd., consisting of its stores located at Eaton Place and Kildonan Place (Winnipeg, Man.); Edmonton Centre, Londonderry Mall, West Edmonton Mall and Heritage Mall (Edmonton, Alta.); Sunridge Mall, Chinook Centre and Market Mall (Calgary, Alta.), and Loughheed Mall, Richmond Centre and Pacific Centre (Vancouver, B.C.)	US	A		x							x	x
243. Butterick Company, Inc./Butterick Canada Limited, which distributes garment patterns, sewing and knitting magazines and catalogues	US	A	x		x		x	x				x
244. Canadian Liquid Air Ltd./C & M Welding Supply Ltd., which fills high pressure gas cylinders for distribution to users	Fr	A			x		x		x			x
245. Canada Safeway Limited/Dominion Stores Limited, through six of its grocery stores	US	A	x	x				x				x
246. Central Corporate Reports Service, Inc./McSilben Consultants, Inc., consisting of its R-O Water Systems Assembly and Distribution Division, which assembles and distributes reverse osmosis systems used for water purification and its Hotel Guest Guide Assembly Distribution Division, which assembles and distributes hotel guest information booklets	US	A	x	x	x	x	x					x
247. Chronolux Ltd./Chronolux Ltée/Omega Watch Company (Canada) Ltd., which distributes "Omega" brand watches	Swi	A	x	x	x		x			x		x
248. Chubb Industries Limited/90462 Canada Limited, which sells, monitors and services alarm systems	UK	A		x	x		x					x
249. Compucorp/Litton Business Equipment Limited, which distributes and services microcomputers and computer software, calculators, office copiers and accounting machines	US	A	x		x	x	x					x
250. Consolidated Foods Corporation/Douwe Egbertes Limited, which imports and distributes cut tobacco, snuff, cigars concentrates	US	A			x						x	x

<u>Applicant/Acquiree and type of activity</u>		<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
251.	Consolidated Foods Corporation/Mocomat Beverage Systems Limited, which imports and distributes coffee, tea and juice and confectionary products	US	A									x	x
252.	Cummins Diesel Sales Corporation/Cummins Diesel Sales of B.C. Ltd. and Cummins Diesel Power Ltd., which acts as the exclusive distributor in British Columbia and the Yukon of Cummins engines, parts and accessories	US	A									x	x
253.	DWS Canada Holdings Ltd./La Petite Gaminerie Ltd., a boutique which sells high quality children's clothing	Fr	A					x					x
254.	Control Data Canada, Ltd./Canada Systems Group Limited consisting of its Multiple Access Division, which offers data processing services	US	A				x		x	x	x	x	x
255.	Dentsply International Inc./Dentsply Canada Ltd. and National Refining Company Limited, which are distributors of dental supplies and equipment	US	A			x		x			x		x
256.	Diamond (U.S.A.) Inc./Calmar Plastics Limited, which assembles proprietary plastic pump sprayers, dispensers and child resistant and other specialty closures for use on personal care products, household cleaning products and industrial cleaners	Liech	A			x		x					x
257.	E.I.L. Instruments, Inc./Schlumberger Canada Limited, which stocks and modifies electrical measuring instruments which are sold through distributors or directly to users	US	A	x	x	x	x	x					x
258.	EG&G Canada Ltd./Tubefit Limited consisting of its Fluid Sealing Product Division, which sells and services mechanical seals	US	A	x	x	x							x
259.	Efcor, Inc./Efcor of Canada Limited, which markets electrical conduit and fittings	US	A	x		x		x					x
260.	Emco Limited/Main Plumbing & Heating Supplies (Eastern) Ltd., which is a wholesaler of plumbing and heating supplies	US	A	x									x
261.	Emerson Electric Canada Limited/Borg-Warner Canada Limited, which distributes and services industrial mechanical power transmission components	US	A	x		x		x					x
262.	Erbamont N.V./Adria Laboratories of Canada Ltd., which distributes ethical drugs	Ita	A	x		x		x					x
263.	Euclid Industries, Inc./Falcon Equipment Ltd., which distributes heavy-duty suspension parts for trucks and trailers	US	A	x	x				x				x
264.	G.U.S. Canada Inc./Cherney Bros. Limited, which retails furniture and electrical appliances	UK	A	x	x	x		x					x
265.	Graphic Resources Corporation/Hibner Enterprises Ltd., which distributes throughout Eastern Canada pen plotter supplies (equipment which draws graphs on moving paper to record, for example, temperature, pressure, heart rates, etc.) manufactured by Graphic	US	A	x	x	x		x					x
266.	The Great Atlantic & Pacific Company of Canada, Limited/Loblaws Limited, consisting of its retail grocery stores located at 625 Trunk Road and 275 Second Line (Sault Ste. Marie, Ont.)	FRG	A	x	x	x						x	x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
267. The Griffith Laboratories, Limited/R.G. Patton Limited and Commodore Metal Products Limited, which wholesale equipment and supplies to the food industry	US	A				x	x					x
268. Harris Corporation/Lanier Business Products Canada Inc./ Produits Commerciaux Lanier Canada Inc., which imports, sells and services dictation equipment and accessories	US	A	x	x	x	x	x					x
269. Harsco Corporation/Astralloy-Vulcan Incorporated, which imports and distributes specialty patented steel and specialty steel parts	US	A	x	x	x	x	x					x
270. Helm Resources, Inc./Bamberger Polymers (Canada), Inc., which wholesales plastic resins	US	A	x	x		x	x					x
271. Holland Pacific B.V./Hagemeyer (Canada) Limited, which imports and distributes consumer electronic products	Indo	A			x	x	x				x	x
272. Honeywell Amplitrol Inc./Golden Triangle Alarm Inc., which installs and provides a monitoring service for alarms devices	US	A		x			x	x				x
273. Honeywell Amplitrol Inc./Maxim Alarms Ltd., which installs and monitors fire alarm systems	US	A	x				x	x				x
274. Honeywell Brauckmann Inc./Brauckmann Controls Company Ltd., which assembles and distributes heating system control systems	US	A		x	x		x	x				x
275. Intermark, Inc./Pier I. Imports (Canada) Inc., which operates retail outlets across Canada, selling specialty imported products, including home furnishings, gifts, clothing, plants and accents	US	A	x	x	x	x						x
276. James Paul Keeter/Husky Carbons (Canada) Inc., which distributes charcoal products for barbecuing	US	A	x		x		x					x
277. Richard P. Johnston/Nestier Canada Inc., which is a manufacturer and distributor of storage and shipping containers and material handling systems	US	A	x	x	x	x	x					x
278. Kryolitselskabet Oeresund A/S/Disa Electronics Ltd., which markets and services electronic measuring equipment for medical and scientific applications	Den	A	x				x					x
279. Laporte Industries (Holdings) plc/Great Lakes Biochemical (Canada) Ltd., which is the Canadian distributor of water products for swimming pools, spas, hot tubs and ponds	UK	A	x				x					x
280. Lear Siegler, Inc./Aviquip of Canada Limited, which sells and services airborne and ground aviation products	US	A	x	x	x		x					x
281. Liquid Carbonic Inc./Don Turner Ltd., which distributes industrial and medical gas, welding supplies and related accessories	US	A		x	x		x					x
282. Liquid Carbonic Inc./1) Oxy-Weld Limited and 2) Wayne Howell Supplies Ltd., 1) which sells and distributes welding and 2) which leases gas cylinders to Oxy-Weld	US	A		x	x		x	x				x
283. Liquid Carbonic Inc./Gas-Arc Welding Supplies Canada Ltd., which distributes industrial and welding gases and welding supplies and related accessories	US	A	x		x		x					x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
284. Liquid Carbonic Inc./Oxygène des Cantons de l'Est Inc., which distributes industrial and medical gases, welding gases, welding supplies and equipment, medical gas equipment, fire extinguishers and safety supplies and equipment, and 2) supplies	US	A	x				x	x				x
285. Litton Industries, Inc./Itek Business Products Limited, which distributes supplies for use with a variety of commercial printing and photographic equipment	US	A			x		x				x	x
286. Manheim Auto Auctions Limited/Homer Stephens Auctions, used motor vehicles at the wholesale level and operate a car wash and restaurant	US	A	x	x	x		x					x
287. Marlis S.A./Hachette S.A., which publishes books and distributes books and magazines	Fr	A		x			x	x				x
288. Matheson Gas Products Canada, Inc./G.D. Searle & Co. of Canada, Limited, which distributes compressed specialty gases, gas mixtures and related control equipment such as valves and regulators	US	A	x	x	x		x		x	x		x
289. May & Baker Canada Inc./Reichhold Limited consisting of its Niagara Chemicals Division, which imports, formulates and distributes agricultural pesticides and fertilizers	Fr	A	x	x				x	x			x
290. McCulloch Corporation/Black & Decker Canada Inc., which markets McCulloch products imported from Black & Decker U.S. and manufactures a variety of other portable electric hand tools and related products	US	A	x	x	x		x					x
291. McKerlie-Millen Inc./Fourth Line Limited, which retails automotive parts and provides machine shop services	US	A	x	x	x							x
292. Meyer International plc/Canusa Wood Products Ltd., which wholesales timber and panel products	UK	A	x		x	x						x
293. Millipore Ltd./Biolab Equipment Limited, which sells and services water purification equipment	US	A		x	x	x	x	x				x
294. Millmaster Onyx Group, Inc./Millmaster Onyx (Canada) Inc., which wholesales proprietary chemical products to textile and carpet manufacturers	US	A					x					x
295. Mineral Processing Systems, Inc./Kopper Engineered Products, Ltd., which sells a broad range of mineral processing equipment and systems	US	A	x	x	x	x	x					x
296. Minolta Business Equipment (Canada), Ltd./Copytron Corporation, which distribute, lease and provide after-sales service for Minolta photocopiers and related accessories	Jpn	A	x	x	x		x					x
297. N.S. Development Corporation/Data Terminal Systems, Canada, Inc., which distributes stand-alone electronic cash registers and electronic cash register systems	US	A	x	x	x		x					x
298. New Needlecraft Corp./Sunset Designs Canada, Inc., which markets needlecraft kits and supplies	US	A					x					x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
299. Perard Torque Tension Limited/Miltor Drilling Equipment Ltd. / Equipement de Forage Miltor Ltée, which distributes, tests and services mining and drilling equipment	SAf	A	x	x	x	x	x					x
300. Compagnie Pétrolière Imperiale Ltée/Gestion Roger Guillot Inc./ under the name Garage Beauport Enr., a self-service gas station	US	A		x			x					x
301. Albert W. Pratley/Craig Containers Limited, which imports and sells canvas laundry baskets and carts	US	A	x	x	x	x	x					x
302. La République Française/Thomson-CSF Canada Limitée, which markets broadcasting radar and navigation materials	Fr	A			x		x					x
303. République Française/CGR Canada Ltée, which imports and sells medical equipment, mainly radiology equipment	Fr	A	x	x								x
304. Revere Products Corporation/Revere Chemical Corporation, which distributes ice remover compounds and roofing, paving and general maintenance products primarily for industrial application	US	A	x		x	x	x					x
305. Richardson-Vicks, Inc./Vidal Sassoon of Canada Ltd., which distributes hair care products	US	A		x	x	x						x
306. Richter Yarns Limited/Stohr-Sellitto Textiles Ltd., which distributes natural wool yarns to the hosiery and sweater industries	FRG	A	x	x	x	x	x					x
307. Sandoz Canada Inc./Kellogg Salada Canada Inc., which is an over-the-counter drug for the relief of cough and cold systems	Swi	A	x	x				x				x
308. Shell Canada Limited/Clarke T. Rollins Limited, which is a wholesaler of petroleum products	Ne	A		x	x		x					x
309. Siplast S.A./Siplast Canada Inc., which distributes roofing and waterproofing products made of polymerized bitumen	Fr	A	x	x	x		x					x
310. Sony of Canada/Miller Electronics Ltd., which distributes home entertainment products	Jpn	D										
311. Spirax-Sarco Engineering plc/Copes Escodyne, Inc., which manufactures, imports and markets steam traps and strainers	UK	A		x			x					x
312. The Standard Commercial Tobacco Company, Incorporated/ The British Leaf Tobacco Company of Canada Limited, which purchases, processes, packages and ships tobacco and tobacco by-products	US	A		x	x	x		x				x
313. Superior Specialties, Inc./Studio Specialties (Canada) Ltd./ Studio Spécialités (Canada) Ltée, which distributes photographic background papers, display fixtures and props	US	A			x		x					x
314. Support Systems International, Inc./Bermedic Medical Systems Ltd., which distributes air-fluidized hospital beds	US	A	x	x	x		x					x
315. Sybron Canada Limited/Denco Division of McGaw Supply Ltd., which distributes dental supplies and equipment	US	A		x	x		x	x				x
316. Taylor Freezers Inc./Bazinet Inc., which imports and distributes ice-cream freezers	US	A	x	x			x					x



<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
317. Teleflora Inc./United Flowers-By-Wire Canada Ltd., which acts as a clearing house for florists and assists them in arranging for the purchase, sale and delivery of flowers by long distance communications	US	A	x	x	x		x			x		x
318. Texaco Canada Inc./Soo Oil Company Limited, which sells fuel oil at the retail level, primarily to domestic heating customers	US	A					x					x
319. Texaco Canada Inc./Les Huiles du Québec Ltée, which distributes fuel oil to residential and commercial customers	US	A										x
320. Tuscarora Acquisition Company, No. 2, Inc./W.T. Rawleigh Co., Ltd./W.T. Rawleigh Cie Ltée, which sells through Canadian distributors spices, household cleaners, vitamins and health care products	US	A			x		x				x	x
321. Ultramar Canada Inc./Spur Oil Ltd., which markets transportation fuels and provides car washing services and wholesales transportation fuels to independent dealers	UK	A		x			x	x			x	x
322. Union Carbide Canada Limited/Niagara Welders Supply Ltd., which sells industrial gases and welding supplies	US	A		x	x		x		x			x
323. Union Carbide Canada Limited/Richelieu Welding Supplies Limited which sells industrial and medical gases and welding supplies and equipment	US	A	x		x		x					x
324. Unix Canada Corporation/Jubilee Bakers Inc., which operates a bakery	Tai	A		x	x		x			x		x
325. Valley Microfilms, Incorporated/J.R. Film Services, Inc., which sells and processes film used for microfilming	US	A	x	x	x		x					x
326. Vicon B.V./Vicon Inc., which distributes farm equipment	UK	A	x	x	x	x	x		x			x
327. Victor Technologies, Inc./Victor (Canada) Limited, which distributes and services business computers, calculators and cash registers	US	A			x		x	x	x			x
328. Viewmaster International Inc./G.A.F. (Canada) Inc., which distributes viewing products and slides suitable for children	US	A		x	x		x				x	x
329. W.H. Smith Ltd./Greeting Gate Centres Limited, which sells cards and stationery at the retail level	UK	A	x	x	x		x					x
330. Wade H. Rudd/Pharmacon Systems Ltd., which sells computer hardware and software to pharmacies on a turnkey basis	US	A			x		x	x			x	x
331. Wilhelm Geldback GmbH & Co. KG/Tubecraft of Canada Limited which distributes valves, flanges, fittings and pressure gauges for the construction, energy, petrochemical, commercial and shipbuilding industries	FRG	A	x	x	x			x				x
332. William Houde Limitée/Les Engrais Toupin Inc., which blends and distributes agricultural chemicals and fertilizers	Fr	A	x	x	x							x
333. Ziebart Investments Ltd./Ziebart Canada Inc., which is the licensed franchisor in Canada for Ziebart International of automotive appearance and protection products and services	US	A		x	x		x			x		x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
334. Otto W. Zylstra/Rena Ware Distributors, Ltd., to sell direct through independent contractors cookware, china, crystal, tableware and cutlery	US	A			x	x	x					x
<b>FINANCE, INSURANCE AND REAL ESTATE</b>												
335. The Excelsior Life Insurance Company/Oxford Development Group Ltd., consisting of its building located at 3080 Yonge Street (Toronto, Ont.), known as "Continental Court"	US	A		x								x
336. Alexander & Alexander Services Inc./1) Sphere Reinsurance Company of Canada, which is a reinsurance underwriter – 2) Sphere Drake Canada Limited, which manages the activities of Sphere Reinsurance Company of Canada and Sterling Offices of Canada Limited, which is a reinsurance broker	US	A					x					x
337. Allianz Lebensversicherungs-AG, Herma Development Limited and Imbrook Properties Limited/Clareview Village Centre, a commercial office and retail complex	FRG	A		x								x
339. Atlantic Resources Limited, Abdul Malik Y Al Hamar and Coastal Associates and Consultants Limited/Terra Nova Power and Development Limited, which licences manufacturers to produce its patented peatbased oil absorbant materials	Emi	A	x	x	x	x	x			x		x
340. Charles Fulton/U.K. Limited/Mabon, Nugent-Godsell Canada, Limited, which provides a foreign exchange brokerage service and arranges deposits between banks	UK	A	x	x			x			x		x
341. Crawley Warren (Holdings) Limited/Voyageur Travel Insurance Limited, which acts as an insurance agent selling short-term travel, accident and baggage insurance	UK	A		x	x		x			x		x
342. Devitt (North America) Ltd./Underwriting Professionals Inc., which is a wholesale insurance broker specializing in professional errors and omissions insurance for architects and engineers	UK	A	x		x		x					x
343. FSJ Holding Company, Inc./John F Sullivan Co. of Canada, Ltd., which provides commercial reinsurance brokerage services	US	A	x	x			x				x	x
338. Harcros Insurance Incorporated/Norman Burns & Associates Insurance Brokers Limited, which sells general insurance	UK	A	x	x	x		x					x
344. The Hammerson Property Investment and Development Corporation plc/Mascan Corporation, which carries on property investment and real estate development	UK	A		x				x				x
345. The Home Insurance Company/1) Rolfe Group Limited and 2) Reandex Managers Limited, 1) which writes property insurance on large commercial, manufacturing and resource risks, and 2) which manages, under contract, all aspects of the operations of Commonwealth	US	A	x	x		x		x		x	x	x

Applicant/Acquiree and type of activity	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
346. Hunter Engineering (Canada) Ltd./ADE Engineering Services, which will design and construct by subcontract aluminum rolling mills, steel coating lines and slitters	Swi	A	x	x	x	x						x
347. Imbrook Properties Limited and Country and New Town Properties (Canada) Limited/Highfield Property Investments Ltd., which owns and manages income-producing properties located throughout Western Canada	UK	A		x								x
348. Johnson & Higgins Willis Faber Ltd./Johnson Insurance Limited, which sells business insurance	US	A	x	x	x		x					x
349. Llanca Holdings S.A. and Yamor International Inc./Famous Players Realty Limited, which is engaged in real estate development, rental and management	US	A	x	x	x		x	x				x
350. Lowndes Lambert Group Canada Ltd./Thompson & Company Insurance Services Ltd., which sells insurance to the construction industry	UK	A	x		x		x			x		x
351. William L. Massey, Charles D. Engle and Island Savings and Loan Association/Westview Village Mobile Home Park, a division of Nu-West Group Limited, which operates a 189-acre mobile home park by leasing trailer sites to tenants	US	A	x	x	x							x
352. Judy Ann McCuskee and Susanne Elva Hunter/ISI Insurance Services Inc., which provides general insurance services	US	A		x	x		x					x
353. Northwest Freeholds Limited and Edgeland Realty Investment Corporation/415 Yonge Street Building, an office and retail complex	UK	A										x
354. Northwest Freeholds Limited and Birsco Investment Limited/Vancouver Centre Development Limited, an office and retail complex	UK	A		x								x
355. Petroleum Data Corp./Mainstem Canada, Ltd., which provides data processing services relating to the maintenance of vehicle fleets	US	D										
356. Vanprop Investments Ltd./Lansdowne Park Shopping Centre Limited, which operates a 140-store shopping centre	HK	A		x								x
357. Verenigde Bedrijven Bredero N.V. et al/Aronovitch & Leipsic Limited, which is involved in property management and the sale, acquisition, leasing and appraisal of real estate and the provision of mortgage brokerage services	Ne	A			x		x	x				x
358. Xerox Corporation/Crum & Forster of Canada, Ltd., which is an insurance broker specializing in professional liability insurance; and Herald Insurance Company (Don Mills, Ont.), which is a property and casualty insurance underwriter.	US	A								x		x
<b>COMMUNITY, BUSINESS AND PERSONAL SERVICES INDUSTRIES</b>												
359. 118054 Canada Inc./Empire Hotel Company of Timmins Limited, consisting of its Empire Motor Hotel (Sault Ste. Marie, Ont.), a 120-room hotel	US	A	x	x							x	x

<u>Applicant/Acquiree and type of activity</u>		<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
360.	123558 Canada Inc./Four Seasons Hotels Limited, a 319-room luxury hotel	Sing	A	x	x								x
361.	536673 Ontario Inc./Balaton Inn, a family-type restaurant specializing in Hungarian food	US	A	x				x				x	x
362.	Allan/Simon Management Limited/SmokEnders/Canada, Ltd., which conducts programs to help people quit smoking	US	A	x	x	x		x			x		x
363.	American Brands, Inc./Pinkerton's of Canada Limited, which provides security, investigation and consulting services	US	A	x	x	x	x	x	x				x
364.	Baker Protective Services, Inc./Base-Fort Security Services Ltd., which provide security guards and private investigators	US											
365.	Bally Manufacturing Corporation/C.Z.W. Health Limited, which owns and operates a health club facility	US	A			x		x				x	x
366.	Bozell & Jacobs, Inc./Bozell, Jacobs & Partners Inc, an advertising and public relations agency	US	A	x	x	x		x					x
367.	Burroughs Corporation/Memorex Canada Limited, which sells, and services computer peripheral equipment	US	A		x		x			x	x		x
368.	Canadian Linen Supply Co. Ltd./Dalecliff Investments Limited, which provides linen and industrial linen supply services to commercial industrial and government customers in the Toronto area	US	A			x		x					x
369.	Christina Lai-Yee Lo and Café Suprême F et P Ltée/Café Suprême F et P Ltée consisting of a restaurant located at Place Longueuil	HK	A					x	x				x
370.	Ian Clarke Dalgarno et al/Twin Streams Golf Course Limited, which is an 18-hole golf course	UK	A	x		x		x					x
371.	Compagnie Générale d'Informatique/La Société d'Informatique Raymond Chabot Inc., which sells packaged software and related services in Canada	Fr	A		x	x		x	x			x	x
372.	Consolidated Freightways, Inc./D.McInnes & Associates Ltd., J.G. Robb & Associates Ltd., S & V Enterprises Ltd., J.G. Stewart & Associates Ltd. and Milne and Craighead Customs Brokers Ltd., which provides customs brokerage services and ocean and air freight forwarding services	US	A	x	x	x							x
373.	Crystal Beach Park Limited/1)Crystal Beach Co., Ltd., which operates an amusement park - 2)D.H.L. Co., Ltd., which own the land on which the park is located	US	A		x	x							x
374.	Roberta Cue and Marvin Cue/Endy's Landing, which is a hunting and fishing camp and provides cabin and equipment rentals	US	A		x	x		x					x
375.	DPS Holdings Corp./ACT Computer Services Ltd., which provides computer data processing services, including software product sales and technical consulting services	US	A			x	x	x	x			x	x
376.	Dominion Electric Protection Company/ADT Energy Systems Ltd., which designs and installs emergency management systems	US	A	x									x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
377. Donald L. Christensen/Erling K. Johnson and Cheryl Johnson known as Lake of the Woods Lodge, a tourist resort and fishing camp	US	A	x	x	x							x
378. Donovan Data Systems, Inc./Johnson Computer Software Team Limited, which develops and markets computer software on a custom contracting basis	US	D										
379. E.D. Systems Corporation/General Mills Canada, Ltd. which provides data processing services	US	A			x			x			x	x
380. William Erdmenger, Elizabeth Erdmenger and Kristi Marie Erdmenger/Fireside Lodge and Camps, a tourist establishment catering to fishermen and family vacations	US	A		x	x							x
381. Foote, Cone & Belding Communications, Inc./Norman, Craig & Kummel in Canada Ltd., which plans and creates advertising for clients	US	A			x	x						x
382. Dr. Doug Forde et al/L. & U. Resorts Ltd., which consists of eleven cottages and a gourmet restaurant	US	A		x	x			x				x
383. G.J. Peters Beheer B.V./Guardian Tours Ltd., which is a general ticket agency and travel bureau	Ne	A	x	x	x		x					x
384. Godfather's Pizza, Inc./Maropix Canada Foods Inc., which operates a Godfather's Pizza restaurant	US	A	x	x	x		x				x	x
385. H.J. Heinz Company of Canada Ltd./Hotline Services Inc., which operates a computerized pizza ordering service	US	A	x	x			x			x		x
386. Hans Robert Klahr and Regina Klahr/"The Pines" Drive-In Restaurant, a restaurant and souvenir shop	FRG	A		x	x						x	x
387. Grant L. Harding and George F. Colvin/Hidden Valley Resort, which consists of ten cottages and several boats with 3 1/2 acres of land. These facilities are used for hunting and fishing	US	A	x	x	x		x				x	x
388. Hewlett-Packard (Canada) Ltd./Panacom Automation Inc., which designs and manufactures equipment and computer software used in monitoring industrial processes in the chemical and energy sectors	US	A	x	x	x	x	x		x	x		x
389. Hilton Canada Inc./Westin Hotel Company Limited consisting of Hotel Bonaventure Westin, a 394-room luxury hotel	US	A	x								x	x
390. Hospital Corporation of Canada Limited/Jonathan Walsh & Associates Ltd., which recruits, para-medical and non-medical personnel in Canada and the U.S. for large health care projects in Saudi Arabia	US	A	x				x					x
391. Jacques Houssin/Auberge Le Charentais Inc., which operates a motel and restaurant	Fr	A	x	x	x		x					x
392. Jo-Ann T. Robinson/Laroe Enterprises Limited consisting of its restaurant, a franchised McDonald's Restaurants of Canada Limited family-style restaurant	US	A	x	x	x						x	x
393. Richard Johnson and Barbara Johnson/Cat Island Lodge Limited, a summer camp which provides accommodation and meals for fishermen	US	A	x	x	x			x		x		x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
394. Keplinger and Associates, Inc./Petro-Info Ltd., which offers consulting services in petroleum reservoir analysis and economic appraisals of oil and gas properties	US	A	x			x	x		x	x		x
395. Londco Holding BV/Tetra Pak Inc., which imports and leases packaging machinery and materials and produces plastic-wrapped drinking straws for the food and beverage industry	Swe	A	x	x	x							x
396. McDonald's Restaurants of Canada Limited/Kinell Financial Corp., which operates a McDonald's Canada franchised restaurant	US	A			x		x				x	x
397. Medicus Systems Corporation/Medicus Systems of Canada Ltd., which offers management consulting services and related computer services to hospitals and other health care organizations	US	A	x	x	x	x	x					x
398. John Menzies plc/John Coutts Library Services Limited, which distributes books and periodicals of various publishers and provides related services to libraries	UK	A	x	x	x	x	x			x	x	x
399. Ming Court Hotel Ltd./Triona Investments Ltd. and Embarco Holdings Ltd. consisting of their property known as the Miramar Hotel	Mal	A	x	x	x			x				x
400. Moira O'Brian and Rodney H.C. Walshe/Solar Express Travel Ltd., a travel agency which sells airline tickets and arranges hotel reservations	NZ	A		x	x		x			x		x
401. Barry Anthony Newsum and Dawn Helene Newsum/Mary Lee's Fish N Dog, a small fast food fish and chips restaurant	UK	A	x	x							x	x
402. James O'Brien and Joan M. O'Brien, which consists of 50 camping sites, a bath house and laundry facility. The major attraction is fishing	US	A		x	x		x	x				x
403. Oceonics p.l.c./Cansite Surveys Limited, which is engaged in the offshore positioning of oil and gas drilling and production equipment, underwater site surveying and related activities	UK	A					x		x			x
404. Ogden Corporation/1)Consolidated Plant Airport and Building Holdings Limited 2)Malton Fueling Facilities Corporation Limited 3) Allied Aviation Service Company of Newfoundland Limited, 1) which provides maintenance and airport aviation services 2) which owns fueling facilities at Toronto International Airport 3) which provides aviation ground handling services at Gander and Goose Bay airports	US	A	x	x		x	x	x				x
405. Oilfab Canada Limited/Oilfab Haltech Limited, which provides technical and scientific services to industry	UK	A	x	x	x		x	x				x
406. PHH Group, Inc./1) Realcare Limited and 2) Relocan Limited, 1) which is a holding company and 2) which provides employee relocation services to corporate clients	US	A		x	x		x					x
407. Petrolane Incorporated/Grant Geophysical Ltd., which is a geophysical contractor which conducts seismic surveys and gas industry	US	A	x	x				x				x

<u>Applicant/Acquiree and type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
408. Petro-Info Ltd./Resource & Marine Development Systems Ltd., which provides a variety of information services to the oil provides computer processed seismic data to oil and gas companies	US	A	x	x	x	x	x			x		x
409. Prophet and Muskwa Outfitters, Inc./Prophet River Outfitters, which operates a hunting and fishing camp	US	A	x	x	x		x					x
410. The Prudential Assurance Company Limited/Corfax Benefit Systems Ltd., which provides computerized pension and benefit plan administrative services to various corporate clients such as trust and insurance companies	UK	A	x	x			x				x	x
411. R.J.R. Enterprises Ltd./Babine Lake Resort, a fishing resort	US	A		x	x							x
412. Raptim-Belgie N.V./Menno Travel Service (Ontario) Ltd., which sells airline tickets and package tours	Bel	A	x	x	x	x	x				x	x
413. Reliance Shipping & Travel Agencies Sdn Bhd and Reliance Holdings Sdn Bhd/Reliance Travel (Canada) Inc., a wholesale and retail travel agency which arranges accommodations, bus tours and car rentals	Mal	A	x	x	x		x					x
414. Richard L. Ross and Mark F. Damaske/Cobblestone Resort, a tourist resort	US	A	x	x	x		x					x
415. Ryan Wing Hung Mak/Sertamin Darwin known as Image Hair and and Facial Studio, a beauty salon	UK	A	x	x								x
416. Ryder Truck Rental Canada Ltd./Mid National Lease, which provides long term full service leasing of trucks and trailers as well as short term truck rental services, primarily in the Toronto area	US	A	x	x	x		x	x			x	x
417. Ryder Truck Rental Canada Ltd./Wicks Car and Truck Rental Limited, consisting of the assets used in carrying on its heavy and medium truck leasing and rental operation	US	A	x	x	x		x	x				x
418. SEI Financial Services Company/A.G. Becker (Canada) Limited consisting of its funds evaluation group, which monitors the performance of corporate and investment funds and provides portfolio performance measurements and comparisons to its clients	US	D										
419. Scientific Software Corporation/Intercomp Resource Development & Engineering Ltd., which conducts research and development and provides engineering consulting services specializing in computer software applications and products for the oil and gas industry	US	A	x		x	x			x	x		x
420. Selas Fluid Processing Corporation/Selas Canada Inc., which sells and installs furnace equipment for the petroleum, petrochemical and chemical industries	FRG	A	x		x	x	x					x
421. Sketchley Public Limited Company/Imasco Retail Inc. consisting of its Embassy Cleaners Division, which operates 120 dry cleaning outlets in Ontario	UK	A	x	x				x		x		x
422. Ski View Network Ltd./Skiad, Inc., which holds leases with Canadian ski resorts permitting the installation of display advertising	US	A	x	x	x		x			x		x

<u>Applicant/Acquiree and type of activity</u>		<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
423.	Gertrude R. Stauffer/Holiday North Lodge, a commercial tourist resort	US	A										x
424.	Stavelay Industries PLC/Norris Warming Canada Limited, which designs and installs (by subcontract) marine air conditioning systems	UK	A	x	x	x		x					x
425.	Steven E. Hanke/Alfred Frank Schroeml and Valerie Ann Schroeml, known as Walt's English River Camp, a fishing resort	US	A	x	x	x							x
426.	TRC Companies, Inc./MDS Health Group Limited, which provides mobile, van-mounted testing services for the analysis of trace atmospheric gases	US	A	x	x	x	x	x		x			x
427.	Tai-Foo Lai/Shangrila Chinese Food, a Chinese food take-out restaurant	HK	A	x		x			x		x		x
428.	Taubman U.K. Investments, Inc./Sotheby Parke Bernet, which appraises and auctions fine art objects	US	A	x	x								x
429.	The Montreal Football Club and Company, Limited/The Montreal Alouette Football Club, which operates a football team	UK	A	x				x				x	x
430.	Ernest Thesman/Weight Loss Clinic, Inc., which offers weight loss counselling services and supplies vitamin and mineral supplements to its clients	US	A	x	x	x		x					x
431.	Tomohiko Abe/Sapporo Ramen "The Shogun" Co. Ltd., a licensed restaurant serving Japanese food	Jpn	A	x	x	x		x					x
432.	Turnagain River Outfitters Ltd./Eugene Overton and Michaelene Overton, a hunting and fishing camp	US	A	x		x		x					x
433.	Allan Turner/1)Northwest Weight Loss Clinic Ltd. 2) Alberta Weight Loss Clinic Ltd., 3) Weight Loss Clinic of Manitoba Ltd., which offer weight loss counselling services and supply vitamin and mineral diet supplements to their clients	US	A	x	x	x		x					x
434.	United Information Services of Canada, Ltd./Quasar Systems Ltd., which provides custom software consulting services	US	A	x		x	x	x	x	x			x
435.	Vacuum Industrial Pollution International Inc./464555 Ontario Ltd., Vacuum Anchor Corporation, Vacuum Anchor Corporation Ltd. and Vacuum Anchor Canada Ltd., which provide industrial vacuum maintenance services to petrochemical plants, petroleum refineries, coal fired electrical generating plants and cement plants	US	A	x	x	x		x			x		x
436.	William M. Mercer Limited/Hickling-Johnston Limited, which provides management consulting services	US	A	x	x		x	x					x

A\* indicates deemed allowance



## Appendix C

### Alphabetic List of Allowed and Disallowed New Business Cases Significant Benefits to Canada Summarized by Principal Factors of Assessment

**Fiscal 1983-84**

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
<b>FISHING AND TRAPPING</b>												
1. Zainul Abedin Khorasane and David Samuels, to operate a trout fingerling hatchery	UK	A	x	x	x		x				x	x
2. I/S Sea Farm A/S & Co., to produce and sell smolt	UK	A	x	x	x						x	x
<b>MINES (INCLUDING MILLING), QUARRIES AND OIL WELLS</b>												
3. 261383 British Columbia Ltd., to own and operate a silver mine at Slocan City, British Columbia	US	A	x	x	x	x						x
4. Daewoo Corporation, to explore for and mine uranium	Kor	A	x	x	x		x					x
5. Global Marine Inc., to fulfill two specific oil and gas drilling contracts off the east coast of Canada	US	A	x	x	x			x				x
6. Harry Quint, to explore for, mine and process gold and other metallic minerals	US	A	x	x	x		x					x
7. Stanley Jones and William Gibbs, to explore for, mine and process barite	US	A	x	x	x		x					x
8. LASMO Exploration (Canada) Limited, to explore for, develop and produce oil and gas	UK	A	x	x	x		x					x
9. Northern Michigan Exploration Company, to explore for, develop and produce oil and gas	US	A	x	x	x		x					x
10. Palmetto Horticultural, (Canada) Inc., to extract peat from a peat bog and to process it to a finished product stage as a growing medium for horticulture	US	A	x	x	x	x	x					x
11. Ramco Oilfield and Marine Services Limited and Hallmark Tubulars Ltd., to provide refurbishing and protection services to tubulars used by the offshore petroleum industry	UK	A	x	x	x		x			x		x
12. Rowan Companies, Inc., to provide oil and gas well drilling services with the self-elevating mobile drilling unit Rowan-Gorilla I off the east coast of Canada for the period of time necessary to fulfill one contract for the Husky/Bow Valley East Coast Project or for a period of two years, whichever is longer	US	A	x	x	x			x				x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
13. Secunda Marine Services Limited, to own, operate and manage service and supply vessels for the offshore oil and gas industry	US	A	x	x	x		x				x	x
14. Sonat Offshore Drilling Inc., to perform a single oil and gas well drilling contract off the east coast of Canada with the John Shaw drilling rig	US	A	x	x	x			x			x	x
15. Warren Explorations Limited, to explore for, develop and produce oil and gas	UK	A	x	x	x		x	x				x
16. Western Oceanic, Inc., to provide offshore oil and gas well drilling services	US	A	x	x	x		x				x	x
<b>Food and Beverage Industries</b>												
17. Robert Baldinger, Steve Baldinger and The City Bread Co. Ltd., to operate a bakery to produce hamburger buns for sale in the Prairie Provinces and later to produce ethnic bread and bakery products for the Alberta market	US	A	x	x	x		x					x
18. Citra-Mix Ltd., Calford Laboratories Limited and Seaflo Inc., to manufacture and sell dry mix food flavourings and enhancers	US	A	x	x	x		x			x		x
19. Gratto's Seafoods Limited, to purchase, process and sell fish	US	A	x	x	x	x	x					x
20. Haase-Brauerei G.m.b.H., Peter Claman, Rennie Claman and Blue Sea Holdings Limited, to bottle mineral water tapped from a local source	FRG	A	x	x	x	x	x		x			x
21. Jasper Wyman & Son Canada Limited, to harvest and/or purchase and process wild blueberries	US	A	x	x	x	x						x
22. Hans W. Jost, to produce, bottle and distribute wine	FRG	A	x	x	x		x			x		x
23. Kew Vineyards Limited, to produce and market Canadian table wines	FRG	A	x	x	x		x			x		x
24. Movenpick Clearwater Seafoods Ltd., to process fish and shellfish into frozen gourmet seafood	Swi	A	x	x	x	x	x	x				x
25. Procter & Gamble Inc., initially to import and distribute and later to process, package and distribute orange juice	US	A	x	x	x		x		x			x
<b>Rubber and Plastics Products Industries</b>												
26. 1863-8809 Québec Inc., to operate a plastic film laminating plant	Fr	A	x	x	x	x	x			x	x	x
27. Blistex Limited and Federal Package, to assemble plastic containers for lip balm and other health, beauty and pharmaceutical products	US	A	x	x	x	x	x			x		x
28. Celplast Limited, John Jaran and William B. Hewat, initially to market and distribute vacuum metallized products and then to establish a plastic film vacuum metallizing manufacturing facility	US	A	x	x	x		x	x			x	x
29. Comres International Computer Research & Services S.A., to manufacture rigid urethane foam pellets	Leb	A	x	x	x	x	x		x	x	x	x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
30. Dart Container Corporation, to manufacture polystyrene foam cups and food containers	US	A	x	x	x	x	x					x
31. Ener-Savr Vinyl Products Inc., to produce plastic profile extrusions and plastic signs, plastic furniture components and custom plastic components	US	A	x	x	x	x	x					x
32. FBM Distillery Co. Ltd., to manufacture plastic tamper-proof closures for bottles and later to manufacture plastic bottles	Ber	A	x	x	x		x			x		x
33. Ng Yen Khin and Winston Tay, to manufacture and market plastic shopping and utility bags	Mal	A	x	x	x	x	x					x
34. Linear Films (Canada) Inc., to manufacture linear low density polyethelene film	US	A	x	x	x		x					x
35. Jonergin, Inc., to manufacture and sell plastic identification cards	US	A	x	x	x	x	x					x
36. N.P.R. Ltd., to manufacture polyethylene bags for use by retail stores and polyethylene sheets for various industrial applications	Isr	A	x	x	x	x	x					x
37. Plastics Plus Ltd., to manufacture and sell components and products made from a variety of plastic materials	FRG	A	x	x	x	x	x					x
38. Plastiflex Company International, to manufacture crush-proof plastic hose and tubing	US	A	x	x	x	x	x					x
39. The Johnson Rubber Co. (Canada) Ltd., to manufacture and sell rubber and vinyl flooring accessories	US	A	x	x	x	x	x					x
40. Thermacon Insulating Products Canada Limited, to manufacture and distribute specialty urethane foam insulation panels for use primarily by the oil refinery business	US	A	x	x	x		x			x		x
41. Edward M. Thiel and John C. Comans, to manufacture pressure vessels for spraying equipment	US	A	x	x	x	x	x					x
42. William Y.K. Ng, Mickey S.M. Suen and Glenn E.J. Sandberg and John Tin-Sang Li, to manufacture and market electronic novelty and gift items	HK	A	x	x	x	x	x					x
<b>Leather Industries</b>												
43. Daniel C. Hanna, to assemble, recondition, distribute and install car wash equipment	US	D										
44. Wesley Walter Shaw, to tan indigenous animal hides and fabricate craft goods from leather	US	A	x	x	x		x					x
<b>Textile Industries</b>												
45. 91359 Canada Ltd./91359 Canada Ltée., to manufacture compatible cartridge and cassette shells for use in printers for word processors, data processing equipment and electronic typewriters	FRG	A	x	x	x	x	x			x		x
46. Cleveland Cotton Products Company, to distribute nonwoven disposable wiping and polishing cloths and related cleaning items to industrial and commercial users	US	A	x	x	x	x	x					x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
<b>Clothing Industries</b>												
47. 125314 Canada Inc., initially to manufacture fur yarn from natural fur and later to manufacture and sell garments from the fur yarn	Jpn	A	x	x	x	x	x		x	x		x
48. R.J. Brandes and Anthony Manz, to manufacture and sell leather and wool outer clothing	US	A	x	x	x	x	x					x
49. Renomo Importations Inc., to import and manufacture men's wearing apparel	Syr	D										
<b>Wood Industries</b>												
50. CDA Industries Inc. and Nefab Plywoodemballage AB, to manufacture collapsible wooden shipping cases	Swe	A		x	x	x	x					x
51. Consolidated Fibres Ltd., to manufacture polyethylene sheeting for the agricultural and other industries	US	A	x	x	x	x	x			x		x
52. Leggett & Platt, Inc. and Joseph B. Leclerc, to process lumber for use by furniture manufacturers and to export most of its production to the U.S.A.	US	A	x	x	x	x	x					x
53. Nicholson Murdie Machines Ltd., to produce hardwood lumber used for pallets and related products	US	A	x	x	x	x	x					x
<b>Furniture and Fixture Industries</b>												
54. I.T. International Trading Limited, to manufacture household furniture	UK	A	x	x	x	x				x		x
<b>Paper and Allied Industries</b>												
55. B.M. Korol and Xertrex International, Inc., to manufacture and sell file folders and colour-coded filing systems	US	A	x	x	x	x	x			x		x
56. Scharr Industries, Incorporated, to manufacture and distribute metallized flexible film	US	A	x	x	x	x	x	x			x	x
57. TANN-PAPIER Gesellschaft mbH, to manufacture cigarette tipping paper	Aus	A	x	x	x	x	x					x
<b>Printing, Publishing and Allied Industries</b>												
58. Epoch Universal Publications Inc., to produce directly or by subcontract and to distribute liturgical music products and records	US	A	x	x	x	x	x			x	x	x
59. Kenneth M. Zartetzky, to publish a weekly trade journal catering to individuals involved in the breeding and exhibition of pure-bred dogs	US	A	x	x	x		x			x		x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
60. National Publishing Group Ltd., to publish and distribute a monthly wedding guide	US	D										
61. Newsweek, Inc., to print and distribute all copies of Newsweek magazine sold in Canada	US	A	x	x	x	x			x			x
<b>Primary Metal Industries</b>												
62. William H.B. Chan, to extract precious and base metals from tailings and other mineral waste products	US	A	x	x	x		x	x	x			x
63. Gould Manufacturing of Canada, Ltd., to manufacture copper foil used in the manufacture of printed circuit boards	US	A	x	x	x	x	x		x	x		x
64. Harco Corporation, to design cathodic protection systems for pipelines and manufacture related equipment and hardware	US	A	x	x	x	x	x					x
65. McQuay Inc., to import and/or cause to be manufactured under license, sell and service heating, ventilating and air-conditioning products	US	A	x	x	x		x					x
66. O.S.B. Company, S.A., to manufacture steel mill rolls	Bel	A	x	x	x	x	x		x		x	x
67. Pechiney, Société générale de financement du Québec and Alumax Inc., to produce aluminum	Fr	A	x	x	x	x	x	x			x	x
<b>Metal Fabricating Industries (except Machinery and Transportation Equipment Industries)</b>												
68. Amesbury Industries, Inc., to manufacture pile weatherstripping	UK	A	x	x	x	x	x			x	x	x
69. Canadian Ducting Limited, to manufacture and sell flexible metal ducting	Liech	A	x	x	x	x	x					x
70. Frank J. Cain, Jr., to manufacture specialty resistance welding electrodes	US	A	x	x	x	x	x					x
71. Goltzen Marine Co., Inc., to repair and service marine diesel engines	US	A	x	x	x		x	x				x
72. Gotaverken Energy Systems Ltd., to manufacture and install wood fired boilers and chemical recovery systems for the pulp and paper industry	Swe	A	x	x	x	x	x		x	x		x
73. Klaus Hartmann,, to manufacture flatware	FRG	A	x	x	x	x	x					x
74. Intemational Gas Heaters (PBR) Ltd., to manufacture and distribute a line of patented, proprietary gas heaters	US	A	x	x	x	x	x					x
75. Nick Ksenych, Phyllis Ksenych, Todd Ksenych and Terry Ksenych Beutler, to manufacture arch-type steel farm buildings	US	A	x	x	x	x	x				x	x
76. Muesco Inc., Gerald L. Stebbins and Glenn C. Forster, to manufacture pneumatic diaphragm control valves for use in the petroleum, petrochemical, water supply and electric power generation industries	US	A	x	x	x	x	x					x
77. Servo Craft, Inc., to design, manufacture, assemble, repair and service various types of valves, pumps and related components	US	A	x	x	x		x					x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
78. Sim-Kay Products Company Inc., to manufacture foundry patterns, models, molds, castings and related products used by foundries serving the automotive industry	US	A	x	x	x	x	x					x
79. Socared S.A., Noranda Mines Limited and Canron Inc., to manufacture and market magnetic mill liners for ore processors	Swe	A	x	x		x	x	x		x		x
80. Hugh Thom, to use lasers to heat-treat metal parts and tools	US	A	x	x	x		x	x	x			x
81. Boyd Don Weaver, to manufacture bicycle spokes and nipples for sale primarily to bicycle manufacturers	US	A	x	x	x	x	x			x		x
82. Wercholz Associates Limited and AE International Limited, to manufacture structural bearings for use by the construction industry	UK	A	x	x	x	x	x		x			x
83. Anthony E. Wisne, to engineer and manufacture tools, fixtures, gauges, special machinery and body fixtures for the automotive and aircraft industries	US	A	x	x	x	x	x					x
84. Yamashina International Inc., to import and market construction fasteners, industrial screws and related tools	Jpn	A	x	x		x	x					x
<b>Machinery Industries (except Electrical Machinery)</b>												
85. Anchor Conveyors, Inc., to design and produce heavy-duty belt sorting conveyor systems	US	A	x	x	x	x	x					x
86. Gary G. Branson & Harold R. Johnson, to manufacture and sell oil well pumps and, subsequently, fertilizer injection farm machinery	US	A	x	x	x	x	x			x	x	x
87. Chander Sarup Datta, to manufacture heat transfer components for refrigeration and air conditioning applications	US	A	x	x	x		x					x
88. Dart Union/Bosworth Company, to assemble hand pumps	US	A	x	x	x		x			x		x
89. Euroclean Scientific Inc., to manufacture, assemble and market plows and related products	Swe	A	x	x	x	x	x					x
90. Munck International A.S. and William Martens, to assemble, manufacture and service heavy-duty cranes and hoisting equipment	Nor	A	x	x	x	x	x					x
91. Paper, Calmenson & Co., to manufacture replacement blades for bulldozers, scrapers, loaders and snow plows	US	A	x	x	x	x	x					x
92. VIBCO, INC., to manufacture and distribute electric, pneumatic and hydraulic external vibrators, vibrating tables, air-blasters, and vibration belt cleaners for use in the construction and chemical industries	US	A	x	x	x	x	x			x		x
<b>Transportation Equipment Industries</b>												
93. 538302 Ontario Ltd., to manufacture rotors for disc brakes	US	A	x	x	x	x	x					x
94. Alphatec S.A.R.L., to manufacture adhesive films to protect a variety of metal surfaces	Fr	A	x	x	x	x	x					x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
95. Avall of Texas, Inc., to manufacture aircraft hose assemblies and to market parts and components required for commercial and private aircraft maintenance	US	A	x	x	x	x	x					x
96. Braun Engineering Co., to produce steel parts for the automotive industry	US	A	x	x	x	x	x	x				x
97. Cyma Automotive Inc. and M. Levey and B.R. Cranshaw, to rebuild automotive starter-drives and solenoids	US	A	x	x	x	x	x					x
98. Dyneer Corporation, to manufacture traction-adding differentials and related equipment	US	A	x	x	x	x		x	x			x
99. Elasto-Tec Inc., to manufacture transmission seals for the automotive industry	US	A	x	x	x	x	x			x		x
100. Joseph Fresta and Roger Stephan, to manufacture and export disc and drum brake linings	US	A	x	x	x	x	x					x
101. Pyroban Limited and Engine Control Systems Ltd., initially to import and distribute, then to assemble and later to manufacture products for the flame proofing of diesel engines	UK	A	x	x	x	x	x		x			x
102. Spartan Plastics Canada Ltd., to manufacture and distribute extruded plastic products for industrial and commercial markets, including automotive aftermarket	US	A	x	x	x	x	x			x		x
<b>Electrical Products Industries</b>												
103. David Charles Cairnes, to manufacture and distribute peripheral equipment for electronic typewriters and a secretarial workstation	UK	A	x	x	x	x	x		x	x		x
104. Canadian Arab Electronic Arts Inc., to design, manufacture and distribute a bilingual (Arab/English) microcomputer and printer, including system and applications software and other electronic products such as taximeters and automatic callers	SAf	A	x	x	x	x	x					x
105. Endeco Canada Ltd., to design and manufacture a solid-state memory module and to import, distribute and service hydrographic/oceanographic instruments	US	A	x	x			x		x			x
106. Far East United Electronics Limited and Proquality International Limited, to assemble consumer electronic products such as television receivers, video cassette recorders, radios and other related products	HK	A	x	x	x	x	x		x	x	x	x
107. Forney Engineering Company, to design, manufacture and sell industrial control systems	US	A	x	x	x	x			x			x
108. Gaming Systems Corporation, 1858-5018 Quebec Inc., Société de développement industriel du Québec and Le Groupe Vidéotron Ltée, to develop, manufacture and market a broadband digital communications system, known as Vidacom	US	A	x	x	x	x	x		x	x	x	x
109. Global Marine Inc., to fulfill one specific oil and gas drilling contract off the east coast of Canada	US	A	x		x			x				x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
110. Gulton Industries (Canada) Ltd., to manufacture items such as interior and exterior lighting systems and related products, as well as electronic destination signs for use on public transit vehicles	US	A	x	x	x	x	x				x	x
111. Mitsubishi Electric Corporation, to manufacture cathode-ray tubes and other electronic products	Jpn	A	x	x		x	x	x	x	x		x
112. Nam Tai Electronic Co., Ltd. and Sam Hon, initially to import, distribute and service, subsequently to assemble and then to manufacture electronic hand-held calculators	HK	A	x	x	x	x						x
113. Helmut Radolf, to manufacture and sell electronic traffic surveillance equipment and coin operated entertainment machines	Aus	A	x	x	x	x	x			x		x
114. Rohde & Schwarz GmbH & Co. K.G., to develop, produce, sell and service radio-monitoring and radio-location equipment	FRG	A	x	x	x	x	x		x	x		x
115. Yrto Kalervo Sundell, to service various types of electronic equipment and to design, manufacture and install electrical control panels and related instrumentation	SAf	A	x	x	x		x					x
116. Taiwan William Electronic (Canada) Inc., to assemble and test personal computers, printers, modems and cordless telephones	Tai	A	x	x	x	x	x	x		x	x	x
117. Henry Wong, Kay M. Ngai, Mickey S.M. Suen, William Ng and Glenn E.J. Sandberg, to assemble and distribute blank video cassette tapes	HK	A	x	x	x	x	x				x	x
<b>Non-Metallic Mineral Products Industries</b>												
118. Monarch Mirror Door Co., Inc., to import, assemble and distribute and later to manufacture and distribute sliding mirrored closet doors and mirrored wall decor items	US	A	x	x	x	x	x					x
119. Standard Industries Ltd., to manufacture mineral wool insulation products	Fr	A	x	x	x	x	x			x		x
120. Van Woerden Aardewerk, to manufacture earthenware products such as cups, saucers, ashtrays and flowerpots	Ne	A	x	x	x	x	x					x
<b>Petroleum and Coal Products Industries</b>												
121. Cristallerie Chalet Vie et Art Inc., to manufacture crystal parts for crystal chandeliers, glass-blown trinkets and hand-carved glass	Ita	A	x	x	x	x	x			x		x
<b>Chemical and Chemical Products Industries</b>												
122. Addiment Canada Inc., to manufacture and distribute cement and mortar additives	FRG	A	x	x	x	x	x		x			x
123. Caled Signal Products Canada Ltd., to manufacture and distribute dry cleaning products	US	A	x	x	x		x					x
124. Frank J. Campagna, to manufacture and distribute proprietary veterinary pharmaceutical and leather care products	US	A	x	x	x		x					x



<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
125. Ehrlich Pharma Canada Inc., to distribute peat moss and natural organic products, and at Rivière-du-Loup, Quebec, to manufacture these products	FRG	A	x	x	x	x	x			x		x
126. Floralife, Inc., to manufacture and distribute floricultural and horticultural chemicals and plastic products	US	A	x	x	x	x	x		x			x
127. Moon Chemical Company and Gary Winston Lee, to mix, package and sell chemical products for home use	US	A	x	x	x		x					x
128. Tri-Pak Products of Canada Inc., to manufacture and distribute automotive after-market products such as engine oil and fuel additives	US	A	x	x	x		x					x
<b>Miscellaneous Manufacturing Industries</b>												
129. B.K.K. Consulting Ltd., to extract precious metals and silica from ore concentrates and produce a proprietary ingredient to be used in motor oil additives	US	A	x	x	x		x	x				x
130. Chamob Chamois Ltd., to assemble and sell chamois/sponge pads	Ne	A	x	x	x	x	x					x
131. Collis Curve Company, Inc., to manufacture and sell its patented, curved-bristle toothbrushes	US	A	x	x	x	x	x		x	x		x
132. Columbia-Great Lakes Corporation, to manufacture inked ribbons and carbon paper	US	A	x	x	x	x	x					x
133. Essex Specialty Products, Inc., to manufacture variety of sealants primarily for the automotive industry	US	A	x	x	x		x					x
134. Fidelity Electronics of Canada, Ltd., to import and later to manufacture electronic chess games and to import, distribute and service hearing aids and prostheses	US	A	x	x	x		x			x		x
135. King Arthur Clock Co. of Canada Ltd., to assemble and market grandfather clocks	US	D										
136. Steven Allen Serber and Siegfried Djon Biermar, to manufacture electromedical equipment	Swi	A	x	x	x		x				x	x
137. Gustav F. Tatschl, to manufacture, import and export medical products	Aus	A	x	x	x	x	x			x		x
138. The Slope Indicator Company, to manufacture inclinometer sensor casings and to repair scientific instruments	US	A	x	x	x	x	x					x
139. Tokai of Canada Ltd., to manufacture disposable cigarette lighters	Jpn	A	x	x	x		x				x	x
140. Torvald Colliander, to manufacture and distribute all types of blinds, components and related products	UK	A	x	x	x	x	x		x	x	x	x
141. Transcoject Technologie Transfer und Handelsgesellschaft mbH & Co. KG, to manufacture and distribute disposable syringes and needles	FRG	A	x	x	x	x	x			x		x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
142. VMC Peche Société Anonyme and Peter Gregg, to manufacture fish hooks for the commercial fishing industry	Fr	A	x	x	x	x	x	x	x	x		x
143. West Bend of Canada, Division of Dart Industries Canada Limited, to manufacture home fitness equipment	US	A	x	x	x	x	x			x		x
144. Westone Laboratories, Inc., to manufacture custom earmolds for hearing aids	US	A	x	x	x		x					x
145. John Wilson, to provide anti-scratch and anti-glare coatings for glass and plastic eyeglass lenses	US	A	x	x			x			x		x
<b>CONSTRUCTION INDUSTRY</b>												
146. Aannemers Combinatie Zinkwerken B.V., to provide marine engineering and construction services to the offshore petroleum and other industries	Ne	A	x	x	x		x		x	x	x	x
147. J.A.F. Diepen and L.C.H. Rombouts, to operate a landscaping business at Vancouver, British Columbia	Ne	A	x	x	x							x
148. Master Engineering GmbH, Interpro Contractors Ltd. and Leonard Shapiro, to provide consulting engineering and mechanical construction contracting services	FRG	A	x	x	x	x	x		x			x
149. Multi Construction Holdings, Inc., to construct rehabilitate and maintain railroad track and light and heavy rail transit systems	UK	A	x	x	x		x			x		x
150. TRC Thermal Reduction Ltd., to manufacture, by subcontract, "energy from waste" systems	US	A	x	x	x		x					x
151. Zanen Verstoep N.V., to perform a single, three-year dredging contract in the Beaufort Sea	Ne	A	x	x	x			x			x	x
152. Zanen Verstoep NV and Beau-Tuk Marine Services Ltd., to provide marine construction, marine dredging and related services	Ne	A	x	x	x		x		x			x
<b>TRANSPORTATION, COMMUNICATION AND OTHER UTILITIES</b>												
153. Adel Daher and Rudolf Cech, to export Canadian made oil and gas field equipment	Kuw	A	x	x	x	x	x					x
154. Air Pacific Limited, to provide scheduled air carrier services; and Air Pacific Limited and Fiji Islands in the Sun Marketing Ltd. and to promote holiday packages from Canada to those areas served by Air Pacific Limited	Fij	A	x	x			x				x	x
155. Barrington Properties Ltd., to explore for, develop and produce oil and gas	UK	A	x	x	x		x					x
156. William Carleton Beardslee, to provide cruises on the Great Lakes	US	A	x	x	x	x	x			x		x
157. Behring International, Inc., to provide international freight forwarding services	US	A	x	x	x		x					x
158. Billy King-Shan Cheung, Yuet Kong Tsui and Jacob Park, to provide a "personal" paging service	HK	A	x	x	x		x			x		x

<u>Applicant/type of activity</u>		<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
159.	Hub Forwarding Company, Inc., to provide freight forwarding services	Ne	A	x	x		x						x
160.	The KBI Corp., to provide hazardous material clean-up services	US	A	x	x	x		x		x			x
161.	Lyons Transportation Lines, Inc., to promote the transportation of general commodities to and from the Canadian border utilizing Canadian-owned and operated trucking companies	US	A	x	x	x						x	x
162.	M & M Militzer & Munch AG, to provide freight forwarding services primarily to and from Iran, Iraq, Algeria, Turkey and Afganistan	FRG	A	x	x	x		x			x		x
163.	Malihe Shahbazi Moghaddam, Mina Mostofi Lahijani, Iranpour Parsai and Allireza Zohouri Haghian, to provide freight forwarding services to Iran and other Middle East countries	Iran	A	x	x	x	x	x					x
164.	Mors S.A., to manufacture and distribute remote switching systems for electrical systems to monitor and switch alternate heating energy sources	Swi	A	x	x	x	x	x		x	x		x
165.	Nationwide Horse Carriers, Inc., to transport thoroughbred horses and their related equipment	US	A	x	x			x				x	x
166.	Nippon Express Co., Ltd., to provide freight forwarding services and to operate a travel agency	Jpn	A	x	x	x		x					x
167.	North American Car (Canada) Limited, to provide bulk freight-forwarding services for producers, marketers and major users of lumber and wood products	US	A	x	x	x	x	x					x
168.	Ocean Waterfront Properties Incorporated, to purchase properties, or options on properties, and to develop these as needed to provide berthing, storage and warehousing space for the special needs of offshore and marine supply vessels	UK	A	x	x	x		x		x			x
169.	Hector Alonso Rebaque, to operate passenger ferry services using air cushion vessels	Mex	A	x	x				x		x	x	x
170.	Scott Packing & Warehousing Company Limited and Pickard Moving Systems Limited, to provide services pertaining to the movement of household furniture and personal effects to and from Canada	UK	A	x	x	x		x	x				x
171.	Tropical Shipping of Canada, Inc., to provide transportation services to the Caribbean	US	A	x	x	x	x	x	x			x	x
172.	Tradewinds Airways Limited, to operate a scheduled air cargo service between the United Kingdom and Canada	UK	A	x		x							x
<b>WHOLESALE AND RETAIL TRADE</b>													
173.	121740 Canada Limited, to open retail outlets to sell specialty chocolates, candies and dairy products under the "Hoffert's" name and novelty and gift items	SAf	A	x	x	x		x					x
174.	123635 Canada Inc., to distribute, on a wholesale basis, a food product which, when mixed with mild, results in a nutritional beverage and forms part of a weight control program	US	A	x	x	x		x			x		x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
175. 124782 Canada Inc., initially to import, distribute and service and later to manufacture and assemble by sub-contract inflatable boats and related Zodia S.A. inflatable products	Fr	A	x	x	x	x	x					x
176. 125277 Canada Inc., to import and distribute non-stick aluminum, stainless steel and cast-iron cookware	HK	D										
177. 127127 Canada Inc., to import and distribute instructional material used to train computer operators and programmers	US	A	x	x		x	x				x	x
178. 129391 Canada Limited, to import and distribute commercial textile wall coverings	Ne	A	x	x			x				x	x
179. A.E. Chew & Co., Inc., to export Canadian manufactured products	US	A	x	x	x	x	x					x
180. A.J.M. International Sports Promotion Ltd., to import headwear made of polyester, nylon mesh or plastic and to stitch or heat set crests and transfers to the headwear	US	D										
181. Agri-Parts Inc, to distribute spare parts and process warranty claims for Canadian owners of British Leyland tractors	US	A	x	x	x	x	x					x
182. Agenco S.r.l. and Benetton International S.A. Holding, to operate, on a joint venture basis equally with Canadian partners, retail stores to sell mainly sportswear	Ita	A	x	x	x		x					x
183. Aida Engineering, Ltd., to import, demonstrate, assemble, sell and service its automated metal-stamping press systems and related equipment on a joint-venture basis with Canadians	Jpn	A	x	x	x		x		x	x		x
184. Airship Industries (United Kingdom) Limited, to design, manufacture and market lighter-than-air aircrafts (airships)	UK	A	x	x	x	x	x		x	x		x
185. A-Line Products, Inc., to import, assemble and distribute costume jewelry	US	D										
186. ANTARES Handelsgesellschaft mbH, to export automotive, hardware and electrical products as well as import chemical products	FRG	A	x	x	x	x	x					x
187. Armstrong Industries, Inc., to import and distribute medical products and to export other medical products which are made in Canada	US	A	x	x	x	x	x					x
188. Art et Gastronomie S.A., to operate boutiques initially to import and distribute and later to manufacture by subcontract a line of unique and exclusive candles, table-cloths, and other similar products	Fr	A	x	x	x	x	x					x
189. Artistic Interiors Inc., to sell, through a Canadian distributor network, imported and Canadian original works of art and oil paintings	US	A	x	x	x		x					x
190. AT & T International (Canada) Inc., to sell, install and service communications equipment developed and manufactured by American Telephone and Telegraph Company and its subsidiaries for business and residential customers, and to sell network systems to telephone companies	US	A	x	x	x	x	x		x	x	x	x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
191. Atlantik Film Kopierwerk GmbH, Kenneth Stainer and Carol Stainer, to import and export a variety of goods	FRG	A	x	x	x	x	x					x
192. Audio Systems Inc., to distribute and later to manufacture automotive sound products	US	A	x	x	x	x	x	x				x
193. Australian Canadian Agricultural Machinery Corporation, to assemble and distribute crop sprayers and related equipment	Austl	A	x	x	x	x	x					x
194. Automated Leasing Corporation, Inc., initially to sell and service and later to manufacture automatic bagging systems	US	A	x	x	x	x	x				x	x
195. Aux Délices de Bretagne Biscuiterie J. Gaillard S.A., initially to import and distribute and later to manufacture cookies and pastries	Fr	A	x	x	x	x	x					x
196. Ayyash Enterprise Incorporated, to export a variety of Canadian produced goods, such as automotive parts and building materials, to the Middle East	Jor	A	x	x	x	x	x					x
197. Baker Oil Tools, Inc., to manufacture, sell and service downhole tools and provide related services to the oil and gas industry	US	A	x	x	x	x	x					x
198. Barmond International Limited, to import, warehouse and sell cold rolled-steel flats, bars and coils in sizes and shapes not readily available in Canada	UK	A	x	x			x					x
199. Barrister Information Systems Corporation, to market complementary computer hardware products required for legal office automation and to provide related consulting services	US	A	x	x			x	x		x		x
200. Malcolm Bayliss, to distribute a reference library consisting of English reference materials produced by Caxton Publishers of London, England and other reference materials available in Canada	UK	A	x	x	x		x			x		x
201. Beaman Corporation, to provide pre-engineered and prefabricated custom structures and custom components used to refurbish the exterior appearance of commercial structures	US	A	x	x	x	x	x					x
202. A.B. Wilh. Becker and Pierce & Stevens Canada Inc., to wholesale wood finishes and special coatings for industrial uses	Swe	A	x	x	x	x	x		x	x		x
203. Berend J.R. Kuipers and Victoria Elizabeth Kuipers-Abbey, Dutch citizens, to reclaim valuable metals from scrap electrical/electronic equipment	Ne	A	x	x	x	x	x					x
204. Bergen's Nursery Inc., to operate a greenhouse to grow and sell flowering plants, nursery stock and bedding plants	US	A	x	x	x	x	x					x
205. Blumhardt Manufacturing, Inc., initially to import, warehouse and market and later to assemble and/or manufacture agricultural equipment and attachments for the application of liquid fertilizers, herbicides, etc.	US	A	x	x	x		x					x
206. Brennan College Service, Inc., to provide book retailing services at college and university campuses across Canada	US	D										
207. Catalytic Electrodes Ltd., to engage in research and development and to manufacture and sell products in the field of electrochemical technology	UK	A	x	x	x	x			x			x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
208. Centra Sports, Inc., to import, distribute, and later to manufacture skiwear and related products	US	D										
209. C.C.T. Theatre Lighting Limited and Philip Rose, initially to import and sell and later to assemble and sell theatre and stage lighting equipment	UK	A	x	x	x	x	x					x
210. Chacmal Ltée, initially to import and distribute, and later to manufacture by subcontract and distribute magnetic water conditioners	Swi	A	x	x	x	x	x					x
211. Chaw Corporation d.b.a. Zee Medical Service Co., to sell first aid and emergency medical products	US	A	x	x	x	x	x					x
212. Cheong Lung Dry Goods & Groceries Inc., to operate a grocery store to sell chinese foods	HK	A	x	x	x		x					x
213. Cher-Beli Creations of Canada Inc., to sell cosmetics and health and beauty products through independent sales agents	US	D										
214. Claas of America, Inc., to distribute spare parts for farm equipment	FRG	A	x	x	x		x					x
215. Classic Optical Inc., to distribute optical frame products	US	A	x	x	x		x					x
216. Codama Holding Société Anonyme, to import and wholesale, under exclusive license, high fashion men's and women's clothing	Ita	A	x	x	x		x					x
217. Computerland Corp., to sell, to Canadians, franchises to operate retail outlets for computers and related accessories	US	A	x	x	x	x	x	x				x
218. Conair Corporation, to manufacture and market liquid hair care products and to market small personal grooming and health care appliances	US	A	x	x	x		x					x
219. Cutting Technologies, Inc., to import and distribute metal cutting carbide tools	FRG	D										
220. CYS Scientific Instruments Ltd., initially to import and distribute, and later to assemble and manufacture laboratory, test and inspection equipment	HK	A	x	x	x		x					x
221. Dah Chong Hong, Ltd., to engage in general trading and to own and operate no more than two automobile dealerships in British Columbia and/or Ontario	HK	A	x	x	x	x	x				x	x
222. Dairy Monitoring International, Inc., to distribute powdered drinks, beverages and juices throughout Canada	US	A	x	x	x		x			x		x
223. Diet Center, Inc., to distribute its products to its franchised and subfranchised outlets	US	A	x	x	x			x				x
224. Alec William Doughty and Leon Renee Young, to assemble and sell home security systems	US	A	x	x	x		x					x
225. Jean-Paul Dudon, Jean-Philippe Dudon and Dudon-Larquié S.A., to manufacture by sub-contract, import and sell leather products and clothes	Fr	A	x	x	x	x	x			x		x
226. Dumont Industries (Inc.), to manufacture by subcontract and market wood-fired boilers, parts and components	US	A	x	x	x		x			x		x

<b>Applicant/type of activity</b>		<b>Applicant's country of control</b>	<b>Allowed (A) or Disallowed (D)</b>	<b>Increased Employment</b>	<b>New Investment</b>	<b>Increased Resource Processing or Use of Canadian Parts &amp; Services</b>	<b>Additional Exports</b>	<b>Canadian Participation (as shareholders/directors/managers)</b>	<b>Improved Productivity &amp; Industrial Efficiency</b>	<b>Enhanced Technological Development</b>	<b>Improved Product Variety &amp; Innovation</b>	<b>Beneficial Impact on Competition</b>	<b>Compatibility with Industrial and Economic Policies</b>
227.	Dysan Corporation, to import, manufacture, distribute and service magnetic tapes and diskettes for computers	US	A	x	x	x	x	x		x			x
228.	ESCorp, to import and distribute electronic weigh scales and bar code printers	US	A	x	x			x			x	x	x
229.	Euclid Industries, Inc., to import and distribute and/or purchase and distribute parts for wheels, brakes, suspensions and fifth wheels for trucks, tractors and trailers	US	A	x	x	x	x	x					x
230.	Farmar Seafoods Limited, to trade in fish and fish products	UK	A	x			x	x				x	x
231.	Fathom Atlantic Limited, Tokola Offshore, Inc., Tokola Offshore (UK) Ltd. and Tokola Underwater Engineers, Ltd., to provide design, engineering, assembly, construction management and installation management services for steel jacket structures used by the offshore oil and gas industry	US	A	x	x	x	x	x		x	x		x
232.	Fernando Felipa, to operate a motor vehicle service station	Per	A	x	x			x					x
233.	Fieldcrest Mills International, Inc., to distribute towels, bath rugs and bedding products	US	A	x	x	x							x
234.	A. Friedr. Flender GmbH & Co. KG, to assemble and market electric gearmotor units	FRG	A	x	x	x		x					x
235.	GAB Business Services, Inc., to provide, by electronic means, damage inspection and claims processing appraisals and prevention systems for all modes of transport	US	A	x	x	x		x			x		x
236.	Gain Sang Associates (Aust.) Pty Limited, to import and sell woollen mattress overlays, woollen knitting yarn and woollen lambskins	Austl	A	x	x	x		x			x		x
237.	Juanito S. Gaspar, to import fresh coconuts and fresh ginger ginger root	Phi	A	x	x	x							x
238.	David George Lane and Marcom U.S.A., Inc., to import fresh and processed food products from Latin America and the U.S.A. and to export fresh and processed food products and forest products to Japan and the U.S.A.	US	A	x	x	x	x	x			x		x
239.	Gotaverken Modul AB, to supply and sell accomodation and service modules for onshore and offshore use primarily by the oil and gas industry	Swe	D										
240.	Grand Specialties Ltd., to import and distribute "Perrier" mineral water in the Province of Ontario	Fr	A	x	x			x					x
241.	Charles G. Gray, to retail gold filled jewellery	US	A	x	x			x					x
242.	Gerald C. Greer and Peter G. Demetraides, to distribute janitorial products and later to manufacture floor pads	US	A	x	x	x		x					x
243.	Gundle Lining Systems, Inc., initially to market and install to manufacture and distribute flexible high density membrane liners for use as containment liners for hazardous liquids and solids	Saf	A	x	x	x	x	x		x			x
244.	Hallo Snacks Canada Ltd., initially to import and distribute and later to manufacture specialty snack food products	FRG	A	x	x	x	x					x	x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
245. Hallmark Replicas Limited, initially to import and distribute and later to manufacture by subcontract, replicas in gold and silver, of Canadian postage stamps	UK	A	x	x	x	x	x					x
246. Health-tex Canada Inc., to market children's wear	US	A	x	x	x	x	x			x		x
247. Health-tex Canada Inc., to operate a chain of retail and outlet stores to market children's wear	US	D										
248. Heidelberger Druckmaschinen Aktiengesellschaft, to distribute and service printing presses	FRG	A	x	x			x	x			x	x
249. Hettich Canada Inc., initially to import and market, and later to manufacture, cause to be manufactured by others or to purchase from Canadian manufacturers, furniture hardware and accessories for sale in Canada and in export markets	FRG	A	x	x	x	x	x				x	x
250. Independent Business Products, to distribute office supplies, customized printed material, business forms, computer supplies and office furniture	US	A	x	x	x		x					x
251. Holliston International, Ltd., to manufacture and distribute woven and non-woven bookbinding materials	US	A	x	x	x	x	x				x	x
252. Hotfoil Limited, initially to design industrial heating systems and later to assemble the electrical resistance heating tape for such systems	UK	A	x	x	x	x	x		x	x		x
253. Industrial-Mine Supply Co. of Canada Ltd., to sell specialized lubricants, to design, assemble and sell lubrication systems and to provide consulting services in lubrication technology	US	A	x	x	x		x			x		x
254. Integrated Software Systems Corporation, to develop, market and distribute a line of standardized computer software products which produce high quality graphics	US	A	x	x			x				x	x
255. Jones Apparel Group, Inc., to manufacture and distribute ladies wearing apparel	US	A	x	x	x		x	x				x
256. Josef Steinweg, Wilhelm Schmaus and Paul Vincent Morgan, to import, assemble and market motorized lifting devices for the building industry	FRG	A	x	x	x		x			x		x
257. Kallestad Laboratories, Inc., initially to import and distribute and later to manufacture medical diagnostic products	Ita	A	x	x	x	x	x		x			x
258. Charles A. Karamaoun and John N. Nercessian, to export Canadian manufactured products, such as textiles and packaged food products to the Middle East	US	A	x	x		x						x
259. Killark Electric Manufacturing Company, to import, warehouse, distribute and ultimately manufacture electrical products for the construction industry	US	A	x	x	x	x	x	x			x	x
260. A/S Kongsberg Vapenfabrikk, to sell and service instrumentation for vessel positioning and vessel traffic management for use by the offshore oil and gas industry and automated drafting and mapping systems for general use	Nor	A	x	x	x	x	x			x		x



<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
261. Konini Holdings Ltd., Paul Tidmarsh New Zealand Ltd., G.H. Oberhamer Investments Ltd. and W.C. Plowman Holdings Ltd., to import, ell, service and maintain "Barmac Rotopactor" stone crushers and peripheral equipment	NZ	A	x	x	x		x			x		x
262. Kort Propulsion Co. Ltd., to market propulsion nozzle systems for marine vessels and oil rigs, as well as to provide related technical services	UK	A	x	x	x	x			x			x
263. Koshin Corporation, to export fish and agricultural products	Jpn	A	x	x		x				x	x	x
264. Larox Oy, to assemble distribute, install service classification, concentrtrion and filtration equipment	Fin	A	x	x	x	x	x		x			x
265. Leo Laboratories Limited, to distribute ethical pharmaceutical products	Den	A	x	x	x		x					x
266. Lindner Publications of Canada Inc., initially to import and distribute philatelic and numismatic albums and later to print a variety of related supplies	FRG	A	x	x	x		x					x
267. Louis Vuitton S.A., to import and sell luggage and leather accessories	Fr	A	x	x	x		x					x
268. Lundby of Sweden (Canada) Inc., to import and distribute dollhouses and related fumiture and accessories and to export Canadian manufactured toys and novelty items to Europe	Swe	A	x	x	x	x	x					x
269. Magin PTY. Ltd., to import partially assembled lighting fixtures and distribute the fixtures and related accessories through wholesale and related outlets	Austl	A	x	x	x		x			x		x
270. Malden Mills, Industries, Inc., to import unfinished upholstery fabric and to subcontract to an existing Canadian manufacturer for its conversion and printing into finished products	US	A	x	x	x	x	x	x	x			x
271. MASSTOR Systems Corporation, to import, distribute and service specialized computer hardware and software products related to mass storage systems, inter-computer communications and data management systems	US	A	x	x	x		x			x	x	x
272. McClain Industrial Carbons Ltd., to purchase petroleum coke from Canadian refineries and to market the product in Canada and the U.S.A.	US	A	x	x	x	x	x					x
273. Michael J. McGonigal, to import and retail cut glass and linens	UK	A	x	x								x
274. Microdata Corporation, to distribute and service its computers and comupter systems	US	A	x	x	x		x				x	x
275. Midwest Bottle Gas Co. and Mr. T.A. Racette, to market liquefied petroleum gas products	US	A	x	x	x							x
276. Canadian Midwest Gas Company Limited, to export refined petroleum products and sulphur	US	A	x	x		x						x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
277. Mitsubishi Motors Corporation, to distribute cars, trucks and related products under the Mitsubishi name, through a new distribution network of dealers located in British Columbia, Alberta, Ontario and Quebec	Jpn	A	x	x	x	x	x			x		x
278. Mono-Med (Canada) Inc., to import, distribute and conduct research and development on radiopharmaceutical drugs and related products	US	A	x	x	x		x		x	x		x
279. Mur Ebal du Canada Inc., to manufacture by subcontract and to sell prefabricated concrete retaining walls	Fr	A	x	x	x		x					x
280. Murray International Holdings Limited, to distribute and test specialty steel pipe and related products	UK	A	x	x	x		x			x		x
281. Naturing-Beteiligungsgesellschaft mbH, to import and distribute collagen sausage casings	FRG	A	x	x	x		x	x				x
282. New England Printed Tape Co., initially to import and later to manufacture and sell flexible substrates to manufacturers of wire and cable	US	A	x	x	x	x	x					x
283. Nintendo of Canada Ltd., to distribute and warehouse arcade and hand-held video games, and other related electronic entertainment products	Jpn	A	x	x	x		x				x	x
284. Shinji Nishikawa and Stojan Tadin, to buy furs, stuffing materials and fish for resale in Canada and export to Japan	Jpn	A	x	x			x	x				x
285. Norcomex Ltd., to provide brokerage services for new and used computer hardware equipment	US	A	x	x	x		x					x
286. North Atlantic Service & Supply Limited and Sprint Investments SA, to provide equipment, parts, supplies and services to the offshore oil and gas industry	UK	A	x	x	x		x	x				x
287. Oceonics Equipment Services Ltd. and Cantronics Offshore Equipment Services Limited, to distribute electronic systems and equipment for offshore navigation, position fixing, seabed surveying, inspection and environmental monitoring	UK	A	x	x			x			x		x
288. Oilcovery, Inc., to purchase and export oilfields and mining equipment and to manufacture and sell oil well steam generation and water treatment equipment	US	A		x	x	x	x					x
289. Old Dominion Brush Company, Inc., initially to import and distribute, and eventually to manufacture hand brooms and brooms for mechanical sweepers	US	A	x	x	x	x	x					x
290. Oliver Olives Inc., to import and distribute olives	US	A	x	x	x	x	x					x
291. Orienco Enterprises Inc., to purchase processed fur skins and fur coats from Canadian manufacturers for export	Jpn	A			x	x	x					x
292. P.J. Guené S.A., to manufacture and distribute handbags and morocco-leather goods	Fr	A	x	x	x	x	x					x
293. Ramon Gonzales Parra and Oscar Obregon, to operate kiosks in Loblaw's stores to sell and rent video equipment and cassettes	Mex	A	x	x	x		x					x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
294. Pascal Diffusion S.A., to import cosmetic products in bulk and subcontract to Canadians the blending, bottling and packaging of these products for distribution in North America	Fr	A	x	x	x	x	x			x		x
295. Paul De Groot Projects Limited, to sell and install energy conservation and shading systems for greenhouses	Ne	A	x	x	x		x	x				x
296. Pedro Alejandro Orozco Abogado, to import and distribute Mexican handicrafts and export a variety of Canadian sourced products	Mex	A	x	x	x	x	x			x		x
297. Pentron Industries Inc., initially to import and later to manufacture and distribute metal and plastic housewares	US	A	x	x	x		x				x	x
298. Phoenix Elektrizitatsgesellschaft H. Knumann GmbH & Co. KG, to import, distribute and later to assemble terminal blocks for the electrical industry	FRG	A	x	x			x					x
299. Prisco Graphics of Canada Inc., to distribute printers supplies	US	A	x	x			x					x
300. Priva Beheer B.V., initially to import, distribute and service and later to assemble and/or manufacture horticultural and agricultural environmental control equipment and systems for use in greenhouses	Ne	A	x	x	x		x					x
301. Professional Technology of Canada Ltd./Technologie Professionnelle du Canada Ltée, to manufacture and wholesale antifriction products and motor fuel additives through independent distributors	US	A	x	x	x		x			x		x
302. Questor Commercial Inc., initially to import and distribute children's furniture and related products and later to assemble, manufacture and distribute these products	US	A	x	x	x		x					x
303. Sharon Rados, to market computer peripherals and supplies to computer dealers	US	A	x	x	x	x					x	x
304. Rich Plan Corporation, to offer a food service plan	US	D										
305. Rosco Laboratories, Inc., to import, manufacture and distribute products for staging theatre, film and television productions	US	A	x	x	x		x					x
306. Royal Business Machines, Inc., to import and market office equipment consisting primarily of plain paper copiers and typewriters	FRG	A	x	x	x	x					x	x
307. S.I.E.M.I. Canada Corporation, to export industrial equipment, heavy machinery and farming equipment manufactured in Canada and to import rare woods and precious metals	Fr	A	x	x	x	x	x					x
308. Sajid Albert Lewis, Abdul Aziz Amin Shukralla, Namir George Shaffu, Namir Albert Obaji and Ghadir Albert Obaji, to purchase construction related materials and manufactured goods for sale in the Middle East	Kuw	A	x	x	x	x	x					x
309. Salton Appliances Inc., initially to import, assemble and distribute, and later to manufacture and distribute small domestic electrical appliances	SAf	A	x	x	x	x	x			x		x
310. Samson Controls Inc., to import, assemble, distribute and export instrument and equipment control devices	FRG	A	x	x	x	x	x					x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
311. Sangfabriken Princess AB, initially to import and later to manufacture knocked-down furniture for domestic use	Swe	A	x	x	x	x	x			x		x
312. Schwing America, Inc., to sell, lease and service concrete pumping equipment and parts primarily through a network of Canadian distributors and to provide marketing, technical and service assistance to such distributors	FRG	A	x	x	x		x					x
313. Karl-Heinz Schnupf, to sell artistic and decorative items by mail order	FRG	A	x	x	x	x	x					x
314. Shimano Industrial Co., Ltd., initially to import and distribute and later to assemble fishing rods and reels	Jpn	A	x	x	x		x					x
315. Shlomo Baron and Danur Holdings Ltd., to import and export fruits, vegetables and flowers	FRG	A	x	x	x	x	x	x				x
316. Shulcon Industries Inc., to manufacture, test, package, warehouse and distribute a calf antidiarrheal product	US	A	x	x	x	x	x			x	x	x
317. Société Muller et Cie, S.A., initially to import and distribute, and later to manufacture electrical heating appliances	Fr	A	x	x	x	x	x		x	x	x	x
318. Steiger Tractor, Inc., 1) to market and service agricultural and industrial tractors and heavy tillage equipment 2) to provide financing services to its dealers and their retail customers	US	A	x	x	x		x					x
319. Sterline Manufacturing Limited, initially, to import, later to assemble and then to manufacture bathroom fixtures and fittings	US	A	x	x	x	x	x					x
320. Suffolk Marketing, Inc. et al, to market and sell, by mail order, phonograph records, recorded audio tapes, books and sundry merchandise	US	A	x	x	x	x						x
321. Sun Chlorella Canada Ltd., to import and distribute chlorella health food supplements, on a wholesale and retail basis	Jpn	A	x	x	x						x	x
322. Systems by MICA, Inc., to develop computer systems consisting of hardware and software products and to market such systems to the wholesale distribution industry	US	A	x	x		x	x				x	x
323. T.I. World Wide Marketing Services Ltd., to manufacture by subcontract and sell through a distributor network dietetic products, food supplements, vitamins and cosmetics	UK	A	x	x	x		x					x
324. Dan Talab, to export Canadian medical products, parts and accessories	US	A	x			x	x					x
325. Tannoy Group Limited and Crown Acoustics Limited, to import and distribute and later to assemble sound reproduction equipment (speaker systems), using Canadian made and imported components	UK	A	x	x	x	x	x					x
326. James O. Taylor and David P. Taylor, to import, distribute and service pneumatic tools	US	A	x	x				x				x
327. Teac Corporation, to import and distribute consumer and professional audio recording equipment	Jpn	A	x	x	x		x					x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
328. The Tensar Corporation, to import and market high-strength polymer plastic grids and meshes	US	D										
329. TMX Canada Inc., to import, package, distribute and service the Timex Sinclair brand of personal computers, peripherals and packaged software products	Ber	D										
330. Tomra Systems Inc., to import, distribute, service and later assemble automatic returnable can and bottle sorting and handling equipment for use at retail establishments	Nor	A	x	x	x	x	x			x		x
331. Total Business Systems of Canada Ltd., to market printed forms, primarily business forms, to commercial users	US	A	x	x	x	x	x					x
332. TransLogic Corp., to import, sell, install and service small parcel and material handling and distribution equipment and systems	US	A	x	x			x					x
333. Turfpac Inc., to distribute and provide repair services to lawn care, grounds keeping and light industrial equipment and to distribute spare parts for Mitsubishi tractors	Jpn	A	x	x	x		x					x
334. Uttam D. Chotirmall and Kumar N. Mirpuri, to import, distribute and export gift items	US	D										
335. Vendix Photo Co., Ltd., to operate a franchised store to sell photographic equipment and supplies and to operate a one-hour photofinishing service	Jpn	A	x	x	x		x					x
336. Vermedco, Inc., to import and distribute medical products and to provide training to users of the products	US	A	x	x	x		x			x		x
337. Vial S.A., initially to import and distribute and later, to manufacture medical apparatus for use in hospitals	Fr	A	x	x	x	x	x		x	x	x	x
338. Virgin Overseas Limited, to manufacture, distribute and market phonograph records, audio cassettes, video-cassettes and computer software for electronic games	UK	A	x	x	x	x	x				x	x
339. Visiontech Contact Lenses Limited, to manufacture and distribute contact lenses and related ophthalmic products	US	A	x	x	x	x	x					x
340. Voith Transmissions, Inc., to import, assemble and distribute mechanical power transmission equipment	FRG	A	x	x	x		x					x
<b>FINANCE, INSURANCE AND REAL ESTATE</b>												
341. 120215 Canada Inc., to sell microcomputer hardware and software packages, on a turnkey basis, to small and medium-sized businesses	US	A	x	x	x	x	x				x	x
342. AgriStor Credit Corporation Canada Ltd., to finance the wholesale purchase and retail sale of equipment sold by Harvestore agricultural equipment dealers	US	A	x	x	x							x
343. Amra Auto Services Inc., to market and administer a vehicle extended service and warranty insurance program	US	A	x	x	x		x					x
344. Corham Developments Limited, to restore and renovate a vacant building and to operate and manage the rental operations of that facility	UK	A	x	x	x		x					x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
345. Group Management & Merchandising International, Inc. and Donald J. Mulligan, to provide insurance underwriting management services primarily to automobile and truck rental and leasing operators	US	A	x	x	x		x					x
346. International Capital Equipment, Inc., to market and manage International's capital equipment purchase/sale service contracts in Canada	US	A	x	x	x		x					x
347. Lein Consulting Canada Ltd., to purchase and re-sell apartment-type residential real estate	FRG	A	x	x			x					x
348. Lenlyn Limited, to provide foreign currency exchange services to travellers	UK	A	x	x	x		x				x	x
349. Mitsuhiro Kuzuwa, to design, construct and manage restaurant complexes and to sell and/or lease the individual restaurants within such complexes	Jpn	A	x	x	x					x		x
350. Seaboard Surety Company, to underwrite surety and fidelity bonds, liability insurance and other lines of insurance, except life insurance and accident and sickness insurance	US	A	x				x			x	x	x
351. Tokyo Corporation, to develop and operate a hotel and building complex, to operate a convention centre and other activities and businesses which are incidental or ancillary to such operations and which are carried on only at the site of such operations, including without limitation hotel travel services exclusive to its registered guests and shops	Jpn	A	x	x	x		x	x				x
352. Trexar Corp., to provide non-recourse lease financing	US	A	x	x			x			x		x
353. Unifinanz Yarmon Inc., to find, manage and assist in the financing and development of viable commercial and residential real estate projects in Canada, for investors	Swi	A	x	x			x					x
354. Xerox Canada Inc., to develop, acquire and manage real estate properties	US	A	x	x	x							x
<b>COMMUNITY, BUSINESS AND PERSONAL SERVICES INDUSTRIES</b>												
355. 1846-9866 Quebec Inc., to operate a hotel	Sing	A	x	x			x					x
356. 539080 Ontario Inc., to operate a restaurant	US	A	x	x	x		x					x
357. 559401 Ontario Inc., to operate health and fitness centres	US	A	x	x	x		x					x
358. ASJ Support Services, Inc., to provide contract services to maintain specialized computer graphics equipment	US	A	x	x			x				x	x
359. Action Associates Agency Inc. and Latchman Insurance Brokers Limited, to sell to Canadian financial institutions a service which monitors insurance for collateralized loans	US	A	x	x	x		x			x		x
360. Jay Alan and Jacqui Shragge, to sell television advertising time in exchange for merchants' discount coupons and to sell these discount coupons to the general public	US	A	x	x	x		x					x
361. American Floral Services, Inc., to provide a wire order service to florists	US	A	x	x			x			x	x	x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
362. Wayne D. Anstin, to design, assemble and market electronic article surveillance systems	US	A	x	x	x	x	x		x	x		x
363. Aurora North Ltd. , to provide direct mail advertising services for retailers	US	A	x	x	x		x					x
364. Birch Radio Inc., to supply audience ratings reports to radio stations, advertising agencies and advertisers	US	A	x	x	x		x			x		x
365. Blier and Associates, Inc., to provide custom advertising promotions for service station dealers	US	A	x	x	x		x			x	x	x
366. Brad Krause, Pual Orfalea, Tim Stancliffe and Jim Warran, to provide photocopying, printing and binding services primarily to the university community	US	A	x	x	x		x					x
367. California Plant Protection, Inc., to provide security guard services	US	A	x	x	x		x					x
368. Larry D. Cameron, to sell and repair firearms	US	A	x	x	x		x					x
369. Centi-Ingénierie Informatique S.A., to provide computer software services for the management of port terminals and the detection of customs frauds	Fr	A	x	x	x	x	x	x	x			x
370. Chase Technologies, Inc., to market its existing computer software programs and to develop new computer programs for use by the fishing, swine farming and other industries	US	A	x	x	x	x	x	x				x
371. Chatsworth Data Corporation, to service optical card readers used by telephone companies	US	A	x	x			x					x
372. Clal Computers and Technology Limited and BEC System Services Limited, to develop, sell and service computr-based systems used in various manufacturing applications by manufacturing companies in Canada and northern	US	A	x	x	x	x	x		x	x		x
373. CM2, Inc., Aries Enterprises Limited and Opossum Limited, to provide weather forecasting and related services and to develop products based on the application of weather and marine sciences and electronic technology	UK	A	x	x	x	x	x		x	x		x
374. Colin S. Deans, Shirley E. White, Stuart Deans and Ian G. Philip and David Lyons, James Frost and Daniel F. Gallivan, to provide personnel recruitment services to the oil, gas and petrochemical industries	UK	A	x	x	x	x	x					x
375. Concept Convention Services, Inc., to provide display setup and other services to trade shows and trade show exhibitors	US	A	x	x	x		x					x
376. Lynnwood Charles Cook and Dennis Raymond Cook, to operate a Pizza Hut franchised restaurant	US	A	x	x	x		x			x		
377. Cotecna Inspection S.A., to inspect and test shipments of agricultural products and commodities as well as shipments of machinery and equipment	Swi	A	x	x		x	x				x	x
378. Cray Research, Inc., to market and service Cray computers	US	A	x	x	x	x	x		x		x	x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
379. John R. Davies, to market packaged software and hardware systems for use in financial and other applications, and provide related technical support services	US	A	x	x	x	x					x	x
380. Douglas B. DeVries and Lawrence K. Kuhnert, to provide a home respiratory therapy care service for individuals with chronic lung diseases	US	A	x	x	x		x					x
381. Distribution Sciences, Inc., to provide computer based freight rate information and related consulting services to freight shippers and carriers	US	A	x	x	x		x	x			x	x
382. Drilling Measurements, Inc., to provide measurement-while-drilling services to the oil and gas industry	US	A	x	x			x			x	x	x
383. E.S.P. Productions Limited, to provide psychic services such as palm reading, clairvoyance, tarot cards and astrology for entertainment and amusement purposes	US	A	x	x	x		x			x		x
384. Earle & Associates Limited and Hydro International (Holdings) Limited, to provide consulting engineering services related to fluid management	UK	A	x	x	x	x	x		x	x		x
385. Entertainment Management Corporation, to provide concert tour retail and mail order merchandising of T-shirts, programs and other products bearing the name or logo of performing artists	US	A	x	x	x	x	x					x
386. Ertec, Inc., to provide geotechnical consulting services to the oil and gas industry	US	A			x		x		x			x
387. FCI (Fugro Consultants International) B.V. and Materials esting Laboratories Ltd., to conduct marine geotechnical investigations and foundation design studies for the offshore oil and gas industry	Ne	A	x	x	x		x	x	x		x	x
388. FMG Telecomputer Services Ltd., to provide advertising services by means of automatic telephone dialing equipment and pre-recorded commercial messages	US	D										
389. Dr. A.J. Fischer, to provide management consulting services	FRG	A	x	x			x					x
390. Fuji Shinshu International Academy, to operate a private school at Vancouver, British Columbia	Jpn	A	x	x			x			x		x
391. General Physics Corporation, to provide training services for operators of oil sands processing plants, chemical plants and fossil fuel power generation plants	US	A	x	x			x			x		x
392. Glo Tours Canada, to organize and sell Canadian vacation travel packages and other similar tourist activities to retail travel agents	Isr	A	x	x	x	x	x					x
393. Golden Tulip Hotel Management B.V., to develop, manage and provide marketing services to Canadian hotels	Ne	A	x	x	x		x					x
394. Gotaverken Arendal AB, to provide design, consulting, management services to the offshore oil and gas industry	Swe	A	x	x	x		x		x		x	x
395. Gray Canadian Network Broadcast Sales Inc., to sell advertising time on radio stations	US	A	x	x	x		x					x



<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
396. Group Legal Administrators, Inc., to administer prepaid legal services plans	US	A	x	x	x		x			x		x
397. Guardsmark, Inc., to provide security guard and private detective investigative services	US	A	x	x	x		x					x
398. Hayes Microcomputer Products, Inc., to service and repair its computer products	US	A	x	x	x		x				x	x
399. IMS/Adserve Incorporated, to provide computer services to Canadian advertising agencies	US	A	x	x	x		x				x	x
400. IMS Offshore Canada Limited, to lease drilling tools and equipment and to provide well casing services to the offshore oil and gas industry	US	A	x	x	x		x				x	x
401. ISC Systems Corporation, to market data terminal systems for the financial industry	US	A	x	x	x	x	x		x			x
402. Information Builders, Inc., to market its computer software package in Canada and provide related support services	US	D										
403. Interactive Entertainment Inc., to design and sell flight simulator based entertainment	UK	A	x	x		x	x		x	x		x
404. J.P. Kenny Offshore Engineering (Canada) Limited, to provide consulting engineering services for a marine pipeline project	UK	A	x	x			x		x			x
405. James and Robert Nederlander Television and Film Production Co., Ltd., to produce and distribute television programs and motion picture films	US	A	x	x	x	x	x				x	x
406. Kenness International Inc., to organize congresses, conventions, seminars and meetings and to promote travel agencies in connection with special events	Isr	A	x	x	x		x					x
407. Kesler Engineering, Inc., to provide chemical engineering consulting services to the petroleum refining industry	US	A	x	x	x		x	x				x
408. Kubota, Ltd., to provide design and engineering services for sewage treatment facilities	Jpn	A	x	x	x	x	x			x		x
409. LAB S.A., to conduct research and development, manufacture by sub-contract and install anti-pollution devices and systems mainly for use in high temperature industrial processes	Fr	A	x	x	x	x	x					x
410. LPS, Inc., to provide cabins, trailer sites and tent sites to vacationers	US	A	x	x								x
411. Lindpat Investments Inc., Fred Peters, Grant Goodale, Mary Goodale, Calvin Galatiuk and Elizabeth and Paul Sleight, to develop computer packaged software systems as well as provide related computer consulting services	UK	A	x	x	x	x	x				x	x
412. Merrill Lynch Relocation Management Company of Canada Limited, to provide corporate clients and their employees with third-party relocation services	US	A	x	x	x		x			x		x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
413. MHIS, Medical and Health Information Services SA, to provide symposia planning and organizational services to suppliers of health care products	UK	A	x	x	x	x	x					x
414. Norman R. Matson, William J. Bradshaw, John W. Field, Jr., John A. Damico, Neal S. Cason, Roland A. Hoffman, Christian W. Hughes, G. Michael Driscoll, Dennis R. McBay and Peter J. Kahn, Gerald W. Warshaw, to provide accounting and auditing services in the verification and evaluation of insurance claims	US	A	x	x	x		x		x	x		x
415. McDonnell Douglas Corporation, to provide data processing services and to supply turnkey computer hardware/software systems to the health care industry	US	A	x	x	x		x	x			x	x
416. Minit International S.A., to open outlets which would provide key duplication, shoe repair, skate and knife sharpening, embossing and engraving services	Swi	A	x	x	x		x			x		x
417. Michael Glen Player and Chad Hazam, to rent, install and repair television, stereo units, appliances, accessories and furniture	US	A	x	x	x		x					x
418. Mitsubishi Electric Sales America, Inc., to service its numerical control equipment	Jpn	A	x	x	x			x				x
419. National Video, Inc., to supervise its video franchising operations in Canada and to provide related services	US	A	x	x	x		x					x
420. Nintendo of America Inc. and Pizza Time Theatre, Inc., to operate theme entertainment restaurants in British Columbia	Jpn	A	x	x	x		x			x		x
421. North American Productivity Specialists, Inc., to provide management consulting services specializing in programs related to improved productivity	US	A	x	x			x	x				x
422. Nouvelles Frontières Touraventure, to organize and sell travel services such as personal or chartered tours and specialized adventure tours to remote areas	Fr	A*	x	x	x							x
423. Olan Mills Incorporated of Tennessee, to take, process, finish and sell photographic portraits	US	A	x	x	x	x	x					x
424. Orion Pictures Distribution Corporation, to distribute motion pictures	US	D										
425. PPM Canada Inc., to provide a toxic waste management service specifically relating to the removal of polychlorinated biphenyls (PCBs) from contaminated oil	US	A	x	x	x		x	x	x	x		x
426. PSDI International Software, Inc., to market a software package for use on large-scale construction and energy projects	US	D										
427. Packers Sanitation Services Inc., to provide cleaning and sanitation services to meat packing plants	US	A	x	x	x		x					x
428. Pechiney, to license Pechiney's process for the production of aluminum by the electrolytic reduction of alumina and to provide related technical assistance	Fr	A	x	x				x			x	x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
429. Patrick C.B. Persaud, to promote exports of Canadian-made mining, industrial and construction equipment	US	A	x	x		x	x			x		x
430. The Planning Center, Inc. and Agnew, Peckham and Associates Ltd., to provide medical equipment planning consultant services	US	A	x	x			x			x		x
431. Popeyes Famous Fried Chicken, Inc., to sell "Popeyes" restaurant franchises to Canadians	US	A	x	x	x		x				x	x
432. Quantime Canada Limited, to market computer software packages and provide related consulting services to the market research sector	UK	A	x	x	x		x				x	x
433. Resources Trailer Leasing, Inc., to lease commercial trailers	US	A	x	x	x		x			x	x	x
434. Runzheimer and Company, Inc., to provide management consulting services	US	A	x	x	x		x					x
435. Safe Computing Limited, to provide technical support services to users of packaged software relating to production control applications	UK	A	x	x	x	x	x		x		x	x
436. Sailesh Thaker et al, to export and import a variety of products and to operate a travel tour business	Indo	A	x	x	x	x	x					x
437. Scientific Calculations, Inc., to assist electronic firms, through the use of its propriety computer software, to design printed circuit boards and micro chips, and to provide support and design services to its licensed software users in Canada	US	A	x	x	x	x	x		x	x		x
438. Shawkat E. Charania and Sakina S. Charania, to operate a franchised Pizza Hut restaurant	US	D										
439. A.H. Sheridan & Associates and Cyril Sweett & Partners, to provide to the construction industry services such as quantity surveying (cost analysis), construction cost consulting and project management	UK	A	x	x	x		x		x			x
440. Mr. Marie Yvon Gaeitan Siou, to provide a full-colour television advertising service using the Canadian Telidon Videotex system	UK	A	x	x	x		x					x
441. Société d'Etude et de Promotion Hôtelière Internationale S.A. Selpi, to provide hotel management services to the new hotel chain in Canada under the name "Arcade"	Fr	A	x	x	x		x			x	x	x
442. Dr. Paul W. Sullivan, to offer programs in tobacco smoking cessation	US	A	x	x	x		x					x
443. Sylvan Learning Corporation, to sell Sylvan Learning Center franchises to Canadians, as well as to provide related support services	US	A	x	x			x			x		x
444. Transceiver Northwest, Inc., to provide to trucking firms and other customers a permit transmit/receive service using facsimilie transmission equipment	US	A	x	x	x					x		x
445. Transportation Systems and Market Research Limited and Cole, Sherman & Associates Limited, to provide consulting engineering services related to the electrification of railways and high speed passenger train systems	UK	A	x	x	x		x		x			x

<u>Applicant/type of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
446. Vaughan Attractions Limited, to operate an outdoor music theatre at Canada's Wonderland	US	A	x	x	x		x			x	x	x
447. Willoughby Associates Inc., to provide computer consulting services and to distribute computer software packages to the textile, apparel and other industries	US	A	x	x	x	x	x				x	x
448. Wilson Advertising Associates, Inc., to provide specialized services to non-profit and religious groups, including production of television and radio programs as well as related activities in the print media	US	A	x	x	x		x			x	x	x
449. Worley International Engineering Group Limited, to provide design engineering, project management and construction supervision services to the oil and natural gas production industry	UK	A	x	x	x		x					x

A\* indicates deemed allowance

#### KEY TO COUNTRY ABBREVIATIONS\*

Alg	Algeria	Hai	Haiti	Ne-A	Netherlands-Antilles
Arg	Argentina	HK	Hong Kong	Nor	Norway
Austl	Australia	Hun	Hungary	Pan	Panama
Aus	Austria	India	India	Per	Peru
Bahs	Bahamas	Indo	Indonesia	Phi	Philippines
Bahn	Bahrein	Iran	Iran	Pol	Poland
Bel	Belgium	Iraq	Iraq	Por	Portugal
Ber	Bermuda	Ire	Ireland	PRC	People's Republic of China
Bra	Brazil	Isr	Israel	SAR	Saudi Arabia
Bru	Brunei	Ita	Italy	Sing	Singapore
Bul	Bulgaria	Jam	Jamaica	SAf	South Africa
Chile	Chile	Jpn	Japan	Sp	Spain
Col	Colombia	Jor	Jordan	Swe	Sweden
Cze	Czechoslovakia	Kenya	Kenya	Swi	Switzerland
Den	Denmark	Kor	Korea	Syr	Syria
Ec	Ecuador	Kuw	Kuwait	Tai	Taiwan
Egy	Egypt	Leb	Lebanon	Tnz	Tanzania
ES	El Salvador	Libya	Libya	Trin	Trinidad
Emi	Emirates	Liech	Liechtenstein	Tur	Turkey
FRG	Federal Republic of Germany	Lux	Luxembourg	UK	United Kingdom
Fij	Fiji	Mal	Malaysia	US	United States
Fin	Finland	Mart	Martinique	USSR	Union of Soviet Socialist Republics
Fr	France	Mex	Mexico	Ven	Venezuela
Gibr	Gibraltar	Mor	Morocco	Yug	Yugoslavia
Gre	Greece	NZ	New Zealand	Zam	Zambia
Guad	Guadeloupe	Ne	Netherlands	Zim	Zimbabwe

## Appendix D

### List of Corporations that Obtained Opinions from the Minister, Pursuant to Subsection 4(1) of the Act

1983-84

Name	Date of Opinion
Alcan Aluminium Limited*	February 23, 1984
Dr. Anthony René Barringer	January 26, 1984
Bow Valley Industries Ltd.*	June 22, 1983
Canadian Enterprise Development Corporation Limited*	March 14, 1984
INCO Limited*	February 27, 1984
Interprovincial Pipe Line Limited	October 31, 1983
Little Long Lac Group*	January 25, 1984
Numac Oil & Gas Ltd.*	February 13, 1984
Placer Development Limited*	December 23, 1983
Positive Action Tool Western Ltd.	May 20, 1983
Pressenk Instruments Inc.	May 3, 1983
Summit Resources Limited	May 10, 1983
Tiber Energy Corporation	June 13, 1983

---

\* Renewals



## Appendix E

### Principal officers of the Agency

Minister The Honourable Sinclair Stevens, P.C., M.P.	996-1880
Commissioner Robert L. Richardson	995-9601
Associate Commissioner Ruth Hubbard	995-9455
Deputy Commissioner J.J. Tennier	995-9605
Assessment Bureau	
Deputy Commissioner J.J. Tennier	995-9605
Director General, Service and Construction Industries Branch J.A. Downer	995-9456
Director General, Manufacturing Industries Branch J.A. Downer	995-9456
Director General, Resource Industries Branch P.A. Théberge	995-9452
Compliance Branch	
Director General L.F. Drahotsky	996-2728
Associate Director General W.T. Wood	995-9997
Policy, Research and Communications Branch	
Director General G.H. Dewhirst	992-3847
Department of Justice	
Senior Counsel T.S. Barton	992-5478

